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Craig P. Orgeron, Ph.D., Executive Director

# Memorandum

To: Valid IT Hardware EPL 3760 Manufacturers and Sellers

From: Craig P. Orgeron, Ph.D

Date: July 9, 2018

Subject: Amendment to Extend EPL 3760

Contact Name: Deb Breazeale

Contact Phone Number: 601-432-8169

Contact Email Address: epl.team@its.ms.gov

### RFP Number 3760 is hereby amended as follows:

1. ITS RFP Response Checklist is being amended as follows:

RFP Response Checklist: These items should be included in your response to RFP No. 3760.

Manufacturer Only

- 1) Binder containing original response
- 2) Point-by-point response to Section VI RFP QUESTIONAIRE, Items 1 and 9
- \_\_\_\_\_ 2) 3) Point-by-point response to IT Hardware Processes (Section VIII)
- \_\_\_\_\_\_ 3) 4) Point-by-point response to Manufacturer Information Submission (Section XI)
- 4) 5) Vendor has paid the proposal submission fee per the directions in *IT Hardware Processes (Section VIII)*, *Item 5*
- 2. Section VIII: IT Hardware Processes, Item 2.5 is being modified to read:

The EPL produced from these proposals will be valid through June 30, 2017 June 30, 2019.

3. Section VIII: IT Hardware Processes, Item 3 Project Schedule is amended as follows:

| Task                              | Date      |
|-----------------------------------|-----------|
| First Advertisement Date for RFP  | 5/13/2014 |
| Second Advertisement Date for RFP | 5/20/2014 |
| Third Advertisement Date for RFP  | 6/26/2018 |
| Fourth Advertisement Date for RFP | 1/8/2019  |

|  | 0.00                                  |
|--|---------------------------------------|
| Deadline for Vendor's Written Questions                | 3:00 p.m. Central Time on 5/28/2014   |
| Deadline for Questions Answered and Posted to ITS      |                                       |
| Website  | 6/5/2014                              |
| Open Proposals   | 3:00 p.m. Central Time on             |
| Open Floposais   | 6/12/2014                             |
| Evaluation of Proposals and Manufacturer Websites      | 6/12/2014 - 6/30/2014                 |
| EPL Approval Notifications Sent to Vendors (tentative) | 6/30/2014                             |
| !T Hardware EPL 3760 Publish Date (tentative)          | 7/1/2014                              |
|  | After initial opening                 |
| Proposals for new Reseller Groups may be submitted at  | through 4/1/2017                      |
| any time within the noted range. Responses will be     | 8/8/2018 through 2/4/2019             |
| processed by ITS as time permits.                      | or until replacement RFP              |
|  | is released.                          |
|  | 12/4/2014                             |
|  | 6/4/2015                              |
|  | 12/3/2015                             |
| Proposal for new Sellers may be submitted by 3:00 p.m. | 6/2/2016                              |
| Central Time at these 6-menth update periods           | 12/1/2016                             |
| Solidar Timo at alloco o month apadio poriogo          | 8/1/2017                              |
|  | 12/4/2017                             |
|  | <u>8/8/2018</u>                       |
|  | 2/4/2019                              |
| IT Hardware EPL 3760 Expiration Date                   | <del>6/30/2017</del> <u>6/30/2019</u> |

## 4. Section VIII: IT Hardware Processes, Item 7.1 New Sellers is amended as follows:

7.1.1 New Sellers who were not approved under the original RFP proposal opening, may submit a proposal to this RFP at any Six-Month Update scheduled by ITS as follows:

| 7.1.1.1        | December 4, 2014 |
|----------------|------------------|
| 7.1.1.2        | June 4, 2015     |
| 7.1.1.3        | December 3, 2015 |
| 7.1.1.4        | June 2, 2016     |
| 7.1.1.5        | December 1, 2016 |
| 7.1.1.6        | August 1, 2017   |
| 7.1.1.7        | December 4, 2017 |
| 7.1.1.8        | August 8, 2018   |
| <u>7.1.1.9</u> | February 4, 2019 |

5. Section VIII: IT Hardware Processes, Item 7.2.1 is amended as follows:

Manufacturers sponsoring a Reseller Group may submit a Reseller Group response at any time after the original RFP opening date until the release of the next IT Hardware EPL RFP, which is tentatively planned for April 2017. from August 8, 2018 through February 4, 2019.

6. Section IX Technical Specifications, Item 5.1.2 is added as follows:

5.1.2.3.3 <u>Furniture is excluded; however, Manufacturer's branded stands or carts may be proposed.</u>

7. Section IX Technical Specifications, Item 5.2.2 is added as follows:

5.2.2.5.3 <u>Furniture is excluded; however, Manufacturer's branded stands or carts may be proposed.</u>

8. Section IX Technical Specifications, Item 5.3.2 is added as follows:

5.3.2.3.3 <u>Furniture is excluded; however, Manufacturer's branded stands or carts may be proposed.</u>

- 9. Section XII: Marketing/Sales Report Item 6 is amended as follows:
  - 6.1 Sellers must include the following fields in the Marketing/Sales report submitted at the completion of each EPL quarter:
  - 6.1.1 Purchase Order Date
  - 6.1.2 Category

6.1.2 6.1.3 Gustomer Name Client

6.1.3 6.1.4 Purchase Order Number Description

6.1.4 6.1.5 Purchase Order Summary Total

6.1.6 Category Subtotals

6.1.5 6.1.7 Grand Total

6.2 The-following table shows an example of an acceptable the required format for the Marketing/Sales report:

| PO Date | Customer | PO# | PO-Summary | Total |
|---------|----------|-----|------------|-------|

| 7/6/14  | MDOT                 | 249463             | 10 Dell Optiplex          | <del>\$15,017</del>  |
|---------|----------------------|--------------------|---------------------------|----------------------|
| 8/10/14 | JSU                  | <del>22</del> 9885 | 2 HP tablets              | \$ <del>6,01</del> 4 |
| 9/15/14 | Hinds CC             | 222257             | 8 Extreme Summit switches | <del>\$36.568</del>  |
| 9/22/14 | Jones County Schools | <del>275589</del>  | 1 Howard 17 5008 Server   | \$ <del>2,440</del>  |
|         |                      |                    | Total Sales               | \$60,039             |

#### 3760 Sales Report Example

| Date      | Category | Client                                      | Description | Total      | Manufacturer |
|-----------|----------|---|-------------|------------|--------------|
| 6/30/2018 | Agency   | Mississippi Department of Transportation    | HP Printer  | \$1,200.00 | HP           |
| 7/18/2018 | Agency   | Mississippi Medical Licensure Board         | Laptop      | \$2,500.00 | Dell         |
| 8/1/2018  | Agency   | Mississippi Board of Nursing                | Monitors    | \$3,000.00 | Dell         |
| 8/25/2018 | Agency   | Mississippi Institutions of Higher Learning | Laptop      | \$2,565,00 | HP           |
| 8/25/2018 | Agency   | Mississippi Community College Board         | Printers    | \$4,000.00 | Brother      |

## Agency Subtotal

\$13 265 00

\$13,400.00

| 6/30/2018 IHL | Jackson State University         | Laptops  | \$2,900.00 | Delf    |
|---------------|----------------------------------|----------|------------|---------|
| 7/18/2018 IHL | Mississippi University for Women | Monitors | \$3,000.00 | Dell    |
| B/1/2018 IHL  | Delta State University           | Printers | \$4,000.00 | HP      |
| 8/25/2018 IHL | Alcom State University           | Monitors | \$1,500.00 | Howard  |
| 9/30/2018 IHL | Alcorn State University          | Printers | \$2.000.00 | LexMark |

## Institutions Higher Learning Subtotal

| 6/30/2018 CC | North East Mississippi Community College | Laptops  | \$1,000.00 | Dell    |
|--------------|--|----------|------------|---------|
| 7/18/2018 CC | Gulf Coast Community College             | Laptops  | \$2,000,00 | Dell    |
| 8/1/2018 CC  | Hinds Community College                  | Printers | \$3,000,00 | Lexmark |
| 8/25/2018 CC | Holmes Community College                 | Monitors | \$4,565.00 | HP      |
| 8/30/2018 CC | East Mississippi Community College       | Printers | \$1,235.00 | Brother |

## Community College Subtotal

| 6/30/2018 K12 | Jackson Public School      | Monitors   | \$9,598.00  | NEC       |
|---------------|----------------------------|------------|-------------|-----------|
| 7/18/2018 K12 | Brookhaven School District | Projectors | \$10,569.00 | VlewSonic |
| 8/1/2018 K12  | Clinton Public Schools     | Laptops    | \$25 568 00 | Dell      |
| 8/25/2018 K12 | Grenada School District    | Projectors | \$35,684,00 | Ricoh     |

K12 Subtotal

\$81,419.00

\$11,800.00

| 6/30/2018 GA | City of Yazoo                            | Laptops  | \$1,200.00 | Dell   |
|--------------|--|----------|------------|--------|
| 7/18/2018 GA | Madison Library System                   | Printers | \$1,500.00 | Samsun |
| 8/1/2018 GA  | Pearl River Valley Water Supply District | Monitors | \$1,023.00 | NEC    |
| 8/25/2018 GA | Hinds County Sheriff Department          | Monitors | \$956.00   | Dell   |
| 8/30/2018 GA | Jackson Police Department                | Laptops  | \$565.00   | HP     |

### **Governing Authorities Subtotal**

\$5,244,00

| 1 |  | Grand Total |              |
|---|--|-------------|--------------|
|   |  | Grand Total | \$125,128.00 |

### 10. Section XII: Marketing/Sales Report is added as follows:

8. ITS reserves the right to NOT renew contracts for any Sellers that have <u>no reported sales</u> during a fiscal year, July 1<sup>st</sup> through June 30<sup>th</sup>.

If you have any questions concerning the information above or if we can be of further assistance, please contact Deb Breazeale at <a href="mailto:eplteam@its.ms.gov">eplteam@its.ms.gov</a> or (601) 432-5021.

cc: ITS Project File Number 42993