

Insight Public Sector, Inc.		
Contact: Debbie Christian Debbie.christian@insight.com 937-415-9469 AJ D'Agostini adagosti@insight.com 480-310-0961	Place Order: Insight Public Sector, Inc. 6820 S. Harl Ave. Tempe, AZ 85283-4318 Remit To: Insight Public Sector, Inc. P.O. Box 731072 Dallas TX 75373-1072	MAGIC Supplier #3100005781 MAGIC Contract #8500000941
NASPO SVAR Website for Mississippi: https://ips.insight.com/nasposvar2022 To verify pricing, use the pricing sheet attached to this document and the information provided to you by the vendor. Vendor's pricing should reflect an upcharge of no more than the percentages listed below. If the vendor did not include this information on the quote they provided you will need to ask them to provide it. Insight Public Sector, Inc. was awarded two different pricing models for use with the NASPO SVAR, but will only provide quotes under this agreement utilizing the price method of "Maximum Markup On Reseller's Invoiced Cost".		
Contract Documents: https://naspo.valuepoint.org/portfolio/software-value-added-reseller-svar-2022-2029/insight/		

INSIGHT PUBLIC SECTOR NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESELLER (SVAR) STATE OF MISSISSIPPI MASTER CONTRACT #CTR060025 MICROSOFT	
SUBCATEGORY	MAXIMUM MARKUP ON RESELLER'S INVOICED COST
Itemized Microsoft Offerings	
EMS E5, G1, G2, G3, G5, Govt E4, Advanced Threat Protection, Power BI, Exchange Online, Kiosk F3 Now, Dynamics, PowerApps, Project Online, Azure	1.65%
All Other Microsoft Offerings	
SaaS	1.65%
On-Premise	1.65%
Resold In-scope Professional Services	
Ongoing maintenance & support services not included in software license agreement	1.65%
Deployment services	1.65%
Architectural design services	1.65%
Training deployment services	1.65%
All other resold in-scope professional services	1.65%
IN-SCOPE RESELLER SERVICES	HOURLY RATE
Asset management	\$200.00
Solutions architect	\$209.00
Senior solutions architect	\$265.00
Program engagement manager	\$232.00
Project leader	\$127.00
Project manager	\$209.00
Senior project manager	\$220.00
All other in-scope reseller services (Connected Workforce / Cloud + Data Center Transformation)	\$284.00
OPTIONAL SERVICES	MAXIMUM MARKUP ON
Cloud Solution Provider (CSP) Program	16.00%
OPTIONAL SERVICES	HOURLY RATE
Digital Innovation: UX/Visual/Product	
Creative Director	\$325.00
Principal Designer	\$300.00
Associate Creative Director	\$300.00
Design Manager	\$275.00
Product Manager	\$275.00
Senior Designer	\$250.00
Senior Business Analyst	\$250.00
Designer	\$225.00
Business Analyst	\$225.00
Associate Designer	\$190.00
Associate Business Analyst	\$190.00
Digital Innovation: PM	
Services Manager	\$325.00
Program Manager	\$250.00
Project Manager	\$225.00
Project Coordinator	\$190.00
Digital Innovation: Technology	
Principal/Chief Architect	\$325.00
Senior Architect	\$300.00
Managing Architect	\$300.00
Architect	\$275.00
Senior Software Engineer	\$250.00
Software Engineer	\$225.00
Associate Software Engineer	\$190.00