

CDW Government, LLC

Contact:**Ben O'Donnell**

Account Manager

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Place Order:

CDW Government LLC
230 N Milwaukee Ave Vernon
Hills, IL 600621

Remit To:

CDW Government LLC
230 N Milwaukee Ave
Vernon Hills, IL 60061

MAGIC Supplier

#3100006897

MAGIC Contract

#8500000940

NASPO SVAR Website for Mississippi:

<https://www.cdwg.com/content/cdwg/en/home/state-and-local.html>

To verify pricing, use the pricing sheet attached to this document and the information provided to you by the vendor. Vendor's pricing should reflect an upcharge of no more than the percentages listed below. If the vendor did not include this information on the quote they provided you will need to ask them to provide it.

Contract Documents:

<https://naspovaluepoint.org/portfolio/software-value-added-reseller-svar-2022-2029/cdw-g/>

**NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESELLER (SVAR)
STATE OF ARIZONA SOLICITATION #BPM002338
MANDATORY COST PROPOSAL FORM FOR MICROSOFT ONLY**

	SUBCATEGORY	MAXIMUM MARKUP ON RESELLER'S INVOICED COST (may be negative if sold at loss)
	Itemized Microsoft Offerings	
1	EMS E5	1.50%
2	G1	1.50%
3	G2	1.50%
4	G3	1.50%
5	G5	1.50%
6	Govt E4	1.50%
7	Advanced Threat Protection	1.50%
8	Power BI	1.50%
9	Exchange Online	1.50%
10	Kiosk F3 Now	1.50%
11	Dynamics	1.50%
12	PowerApps	1.50%
13	Project Online	1.50%
14	Azure	1.50%
	All Other Microsoft Offerings	
15	SaaS	1.50%
16	On-Premise	1.50%
	Resold In-scope Professional Services	
17	- Ongoing maintenance & support services not included in software license agreement	11.00%
18	- Deployment services	11.00%
19	- Architectural design services	11.00%
20	- Training deployment services	11.00%
21	All other resold in-scope professional services	11.00%
		HOURLY RATE
	In-scope Reseller Services	
22	- Asset management	\$0.00
23	- Solutions architect	\$0.00
24	- Senior solutions architect	\$0.00
25	- Program engagement manager	\$210.00
26	- Project leader	\$0.00
27	- Project manager	\$190.00
28	- Senior project manager	\$205.00
29	All other in-scope reseller services	\$0.00

A	Average Itemized Offerings Markup/Discount:	1.50%
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B	Average Other Offerings Markup/Discount:	1.50%
C	Average Resold In-scope Professional Services Markup/Discount:	11.00%
D	Average In-scope Reseller Services Hourly Rate:	\$75.63

**NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESELLER (SVAR)
STATE OF ARIZONA SOLICITATION #BPM002338
OPTIONAL SERVICES COST PROPOSAL FORM FOR MICROSOFT ONLY**

OPTIONAL SERVICES		MAXIMUM MARKUP ON RESELLER'S INVOICED COST
Optional Discount- and/or Markup-based Services		
1	Publisher Delivered Services	25.00%
2	Third Party Delivered Services	25.00%
		HOURLY RATE
Optional Fixed Rate-based Services		
6	Associate Consulting Engineer	\$125.00
7	Consulting Engineer	\$185.00
8	Senior Consulting Engineer	\$205.00
9	Technical Lead/ Principal Consulting Engineer	\$225.00
10	Enterprise Consulting Architect	\$225.00
11	Business Consulting Architect	\$225.00
12	Project Administrator	\$145.00
13	Project Manager	\$190.00
14	Senior Project Manager	\$205.00
15	Enterprise Project Manager, PMO Lead	\$210.00
16	Program Manager	\$210.00
17	Technical Architect	\$295.00
18	IT Asset Management Project-Based Engagement	Custom SOW
19	IT Asset Management Maturity Assessment	Custom SOW
20	IT Asset Management Technology Solutions	Custom SOW
21	IT Asset Management Ongoing Solutions	Custom SOW