Contact: Ryan Harris Sales Manager ryaharr@cdwg.com 312-547-2163 Nick Trapani State & Local Nick.Trapani@cdwg.com 312-705-0932 630-209-2096 Sia Pettaras Sales Manager – K -12 siapett@cdwg.com 866-443-0263	Place Order: CDW Government LLC 230 N Milwaukee Ave Vernon Hills, IL 600621 Remit To: CDW Government LLC 230 N Milwaukee Ave Vernon Hills, IL 60061	MAGIC Supplier #3100006897 MAGIC Contract #8500000940		
Andrew Frenz Sales Manager – Hi-Ed andrfre@cdw.com 312-705-9559				
Ann Reeves Program Manager, State & Local ann.reeves@cdwg.com				
NASPO SVAR Website for Mississippi: https://www.cdwg.com/content/cdwg/en/home/state-and-local.html To verify pricing, use the pricing sheet attached to this document and the information provided to you by the vendor. Vendor's pricing should reflect an upcharge of no more than the percentages listed below. If the vendor did not include this information on the quote they provided you will need to ask them to provide it.				

https://naspovaluepoint.org/portfolio/software-value-added-reseller-svar-2022-2029/cdw-g/

	NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESI		
	NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESELLER (SVAR)		
	STATE OF ARIZONA SOLICITATION #BPM002338		
	MANDATORY COST PROPOSAL FORM FOR MICROSOFT ONLY		
r		MAXIMUM MARKUP ON	
	SUBCATECODY	<b>RESELLER'S INVOICED COST</b>	
	SUBCATEGORY	(may be negative if sold at	
		loss)	
	Itemized Microsoft Offerings		
1	EMS E5	1.50%	
2	G1	1.50%	
3	G2	1.50%	
4	G3	1.50%	
5	G5	1.50%	
6	Govt E4	1.50%	
7	Advanced Threat Protection	1.50%	
8	Power Bl	1.50%	
9	Exchange Online	1.50%	
10	Kiosk F3 Now	1.50%	
11	Dynamics	1.50%	
12	PowerApps	1.50%	
13	Project Online	1.50%	
14	Azure	1.50%	
	All Other Microsoft Offerings		
15	SaaS	1.50%	
16	On-Premise	1.50%	
	Resold In-scope Professional Services		
17	- Ongoing maintenance & support services not included in software	11.000/	
1/	license agreement	11.00%	
18	- Deployment services	11.00%	
19	- Architectural design services	11.00%	
20	- Training deployment services	11.00%	
21	All other resold in-scope professional services	11.00%	
		HOURLY RATE	
	In-scope Reseller Services		
22	- Asset management	\$0.00	
23	- Solutions architect	\$0.00	
24	- Senior solutions architect	\$0.00	
25	- Program engagement manager	\$210.00	
26	- Project leader	\$0.00	
27	- Project manager	\$190.00	
28	- Senior project manager	\$205.00	
29	All other in-scope reseller services	\$0.00	

Α	Average Itemized Offerings Markup/Discount:	1.50%
~	Average iternized Offerings Markup/Discount.	1.3070

В	Average Other Offerings Markup/Discount:	1.50%
С	Average Resold In-scope Professional Services Markup/Discount:	11.00%
D	Average In-scope Reseller Services Hourly Rate:	\$75.63

	NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESELLER (SVAR) STATE OF ARIZONA SOLICITATION #BPM002338 OPTIONAL SERVICES COST PROPOSAL FORM FOR MICROSOFT ONLY	
	OPTIONAL SERVICES	MAXIMUM MARKUP ON RESELLER'S INVOICED COST
	Optional Discount- and/or Markup-based Services	
1	Publisher Delivered Services	25.00%
2	Third Party Delivered Services	25.00%
		HOURLY RATE
	Optional Fixed Rate-based Services	
6	Associate Consulting Engineer	\$125.00
7	Consulting Engineer	\$185.00
8	Senior Consulting Engineer	\$205.00
9	Technical Lead/ Principal Consulting Engineer	\$225.00
10	Enterprise Consulting Architect	\$225.00
11	Business Consulting Architect	\$225.00
12	Project Administrator	\$145.00
13	Project Manager	\$190.00
14	Senior Project Manager	\$205.00
15	Enterprise Project Manager, PMO Lead	\$210.00
16	Program Manager	\$210.00
17	Technical Architect	\$295.00
18	IT Asset Management Project-Based Engagement	Custom SOW
19	IT Asset Management Maturity Assessment	Custom SOW
20	IT Asset Management Technology Solutions	Custom SOW
21	IT Asset Management Ongoing Solutions	Custom SOW