

**PURCHASES MADE FROM THIS LIST MAY NOT EXCEED \$250,000 PER PROJECT. Agencies must solicit quotations from at minimum 2 available SVAR Vendors.**

<b>Insight Public Sector, Inc.</b>		
<b>Contact:</b>  <b>Sean Phillips</b> <a href="mailto:sean.phillips@insight.com">sean.phillips@insight.com</a> 800-467-4448 Ext 6238 480-409-6238  <b>AJ D'Agostini</b> <a href="mailto:adagosti@insight.com">adagosti@insight.com</a> 480-310-0961	<b>Place Order:</b> Insight Public Sector, Inc. 6820 S. Harl Ave. Tempe, AZ 85283-4318  <b>Remit To:</b> Insight Public Sector, Inc. P.O. Box 731072 Dallas TX 75373-1072	<b>MAGIC Supplier</b> #3100005781  <b>MAGIC Contract</b> #8500000861
<b>NASPO SVAR Website for Mississippi:</b> <a href="https://ips.insight.com/nasposvar2022">https://ips.insight.com/nasposvar2022</a>  Insight Public Sector, Inc. was awarded two different pricing models for use with the NASPO SVAR, but will only provide quotes under this agreement utilizing the price method of "Maximum Markup On Reseller's Invoiced Cost".  The vendors cost proposal form is attached below.		
<b>Contract Documents:</b> <a href="https://naspo.valuepoint.org/portfolio/software-value-added-reseller-svar-2022-2029/insight/">https://naspo.valuepoint.org/portfolio/software-value-added-reseller-svar-2022-2029/insight/</a>		

**INSIGHT PUBLIC SECTOR NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESELLER (SVAR)**  
**STATE OF MISSISSIPPI MASTER CONTRACT #CTR060025**  
**ALL PUBLISHERS EXCEPT MICROSOFT AND ORACLE**

PUBLISHERS	MAXIMUM MARKUP ON RESELLER'S INVOICED COST
<b>Tier I Publishers (Key Itemized Publishers)</b>	
ADOBE	2.00%
CA TECHNOLOGIES (acquired by Broadcom)	2.00%
CISCO	1.95%
COMMVault	1.95%
IBM	2.00%
RED HAT	1.95%
SPLUNK	2.00%
TABLEAU	2.00%
VEEAM	1.95%
VMWARE	1.95%
<b>Tier II Publishers (Other Itemized Publishers)</b>	
AUTODESK	2.50%
BARRACUDA NETWORKS	2.50%
BMC SOFTWARE	2.25%
CHECK POINT SOFTWARE	2.50%
CHERWELL	2.25%
CITRIX	2.25%
CHATSWORTH PRODUCTS (CPI)	2.25%
CROWDSTRIKE	2.25%
DELL	2.25%
DELPHIX	2.25%
DOCUSIGN	2.50%
DYNATRACE	2.50%
FORCEPOINT	2.50%
FORTINET	2.25%
GOOGLE	2.25%
INFORMATICA	2.50%
IVANTI	2.50%
KNOWBE4	2.50%
MCAFEE	2.25%
MICRO FOCUS	2.50%
MULESOFT	2.25%
NETMOTION	2.50%
OKTA	2.25%
OPENTEXT	2.50%
PROGRESS SOFTWARE	2.50%
PROOFPOINT	2.25%
QUEST SOFTWARE	2.50%
RAPID7	2.50%
RSA SECURITY	2.50%
SALESFORCE	2.50%
SAP	2.50%
SOLARWINDS	2.50%
SOPHOS	2.50%
SPILLMAN (acquired by Motorola Solutions)	2.25%
SYMANTEC (acquired by Broadcom)	2.50%
TENABLE	2.50%
TREND MICRO	2.50%
VARONIS	2.50%
VERITAS	2.25%
ZOHO	2.50%
<b>Non-itemized Publishers</b>	
All other publishers	4.75%

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RESELLER SERVICES	HOURLY RATE
Asset management	\$200.00
Solutions architect	\$209.00
Senior solutions architect	\$265.00
Program engagement manager	\$232.00
Project leader	\$127.00
Project manager	\$209.00
Senior project manager	\$220.00
All other in-scope reseller services (Connected Workforce / Cloud + Data Center Transformation)	\$284.00
OPTIONAL SERVICES	HOURLY RATE
<b>Digital Innovation: UX/Visual/Product</b>	
Creative Director	\$325.00
Principal Designer	\$300.00
Associate Creative Director	\$300.00
Design Manager	\$275.00
Product Manager	\$275.00
Senior Designer	\$250.00
Senior Business Analyst	\$250.00
Designer	\$225.00
Business Analyst	\$225.00
Associate Designer	\$190.00
Associate Business Analyst	\$190.00
<b>Digital Innovation: PM</b>	
Services Manager	\$325.00
Program Manager	\$250.00
Project Manager	\$225.00
Project Coordinator	\$190.00
<b>Digital Innovation: Technology</b>	
Principal/Chief Architect	\$325.00
Senior Architect	\$300.00
Managing Architect	\$300.00
Architect	\$275.00
Senior Software Engineer	\$250.00
Software Engineer	\$225.00
Associate Software Engineer	\$190.00