

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

ACADEMIC TECHNOLOGIES, INC

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100034671

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731154-3760  
Value-Added Seller  
ARRA Participant: YES

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Main Sales Contact

BRET ELTISTE  
Phone: (601) 427-3587  
Fax: (601) 605-4835  
[bret@academictechinc.com](mailto:bret@academictechinc.com)

Back-up Sales Contact 1

JARED ROBINSON  
Phone: (601) 790-3352  
Fax: (601) 605-4835  
[jared@academictechinc.com](mailto:jared@academictechinc.com)

Back-up Sales Contact 2

JOE DIXON  
Phone: (601) 790-3355  
Fax: (601) 605-4835  
[joe@academictechinc.com](mailto:joe@academictechinc.com)

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Place Order To:

209-B INDUSTRIAL DRIVE  
RIDGELAND, MS 39157

Remit To:

209-B INDUSTRIAL DRIVE  
RIDGELAND, MS 39157  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$115.00

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Hourly Rate for Travel

\$45.00

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Approved Manufacturers for ACADEMIC TECHNOLOGIES, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[EPSON AMERICA](#) (07-Projectors)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[HITACHI AMERICA](#) (07-Projectors)

[KRAMER ELECTRONICS](#) (59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[PROMETHEAN](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[SMART TECHNOLOGIES](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[XIRRUS](#) (55-Switches, 56-Wireless Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
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ALCATEL-LUCENT ENTERPRISE USA, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731051-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

BRIAN SKOGLIND  
Phone: (678) 458-8149  
[brian.skoglund@alcatel-lucent.com](mailto:brian.skoglund@alcatel-lucent.com)

Back-up Sales Contact 1

PAUL ONUSHKO  
Phone: (770) 331-6462  
Fax: (770) 331-6462  
[paul.onushko@alcatel-lucent.com](mailto:paul.onushko@alcatel-lucent.com)

Back-up Sales Contact 2

ERIC GREGOIRE  
Phone: (603) 938-5769  
Fax: (603) 938-2711  
[eric.gregoire@alcatel-lucent.com](mailto:eric.gregoire@alcatel-lucent.com)

Place Order To:

ATTN.: ORDER MANAGEMENT  
26801 WEST AGOURA RD.  
CALABASAS, CA 91301

Remit To:

ATTN.: ORDER MANAGEMENT  
26801 WEST AGOURA RD.  
CALABASAS, CA 91301  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$180.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$202.50
Hourly Rate for Travel	INC

Approved Manufacturers for ALCATEL-LUCENT ENTERPRISE USA, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
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AT&T

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731008-3760  
Value-Added Seller  
ARRA Participant: NO

Main Sales Contact

RUSSELL BEATTY  
Phone: (601) 519-3507  
Fax: (214) 782-6452  
[lb0556@att.com](mailto:lb0556@att.com)

Back-up Sales Contact 1

GAYLE PRICE  
Phone: (601) 592-6550  
Fax: (601) 354-7056  
[ep5516@att.com](mailto:ep5516@att.com)

Back-up Sales Contact 2

SCOTT COOK  
Phone: (601) 592-6554  
Fax: (601) 354-7056  
[sc7787@att.com](mailto:sc7787@att.com)

Place Order To:

111 E. CAPITAL ST. 6025E  
JACKSON, MS 39201

Remit To:

111 E. CAPITAL ST. 6025E  
JACKSON, MS 39201  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$55.00

## Approved Manufacturers for AT&T

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment)

[EMC](#) (52-Storage)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

AUDIO ENHANCEMENT, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731046-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

STACEY LIGNELL  
Phone: (800) 383-9362  
Fax: (801) 254-3802  
[Stacey.Lignell@AudioEnhancement.com](mailto:Stacey.Lignell@AudioEnhancement.com)

Back-up Sales Contact 1

JESSICA BEVARD  
Phone: (800) 383-9362  
Fax: (801) 254-3802  
[Jessica.Bevard@AudioEnhancement.com](mailto:Jessica.Bevard@AudioEnhancement.com)

Place Order To:

14241 S REDWOOD ROAD  
BLUFFDALE, UT 84065

Remit To:

14241 S REDWOOD ROAD  
BLUFFDALE, UT 84065  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for AUDIO ENHANCEMENT, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
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AVISPL-AUDIO VISUAL INNOVATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731040-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

CHRIS KELLER  
Phone: (205) 951-1951 EXT. 16006  
Fax: (205) 951-1341  
[chris.keller@avispl.com](mailto:chris.keller@avispl.com)

Back-up Sales Contact 1

TRACIE BRYANT  
Phone: (972) 679-9922  
Fax: (205) 951-1341  
[tracie.bryant@avispl.com](mailto:tracie.bryant@avispl.com)

Back-up Sales Contact 2

BILL MCCLAIN  
Phone: (678) 542-2201 EXT. 15437  
Fax: (205) 951-1341  
[bill.mcclain@avispl.com](mailto:bill.mcclain@avispl.com)

Place Order To:

4705 ALTON COURT  
IRONDALE, AL 35210

Remit To:

4705 ALTON COURT  
IRONDALE, AL 35210  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$75.00
Hourly Rate for Travel	\$85.00

Approved Manufacturers for AVISPL-AUDIO VISUAL INNOVATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[EPSON AMERICA](#) (07-Projectors)

[HITACHI AMERICA](#) (07-Projectors)

[KRAMER ELECTRONICS](#) (59-Audio Visual Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[SMART TECHNOLOGIES](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[VBRICK](#) (59-Audio Visual Components)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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BENCHMARK TECHNOLOGY, INC.

*If you purchase from this Seller, print this page for your purchase file.*

MAGIC Supplier Number: 3100028947

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731167-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

BEN CADE  
Phone: (601) 485-3893  
Fax: (601) 485-3968  
[ben.cade@benchmarktechnology.net](mailto:ben.cade@benchmarktechnology.net)

Place Order To:  
P.O. BOX 3975  
MERIDIAN, MS 39303

Remit To:  
P.O. BOX 3975  
MERIDIAN, MS 39303  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$120.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$165.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for BENCHMARK TECHNOLOGY, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis.  
Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)  
[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EPSON AMERICA](#) (07-Projectors)

[FRONTROW](#) (59-Audio Visual Components)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[STEELCASE](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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BOWIE AUDIO VISUAL

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731067-3760  
Value-Added Seller  
ARRA Participant: NO

Main Sales Contact

BOB SMYLIE  
Phone: (601) 957-6566  
Fax: (601) 957-6566  
[bob@bowieav.com](mailto:bob@bowieav.com)

Back-up Sales Contact 1

KAREN BOWIE  
Phone: (601) 957-6566  
Fax: (601) 957-7042  
[sales@bowieav.com](mailto:sales@bowieav.com)

Back-up Sales Contact 2

SID BOWIE  
Phone: (601) 957-6566  
Fax: (601) 957-7042  
[sales@bowieav.com](mailto:sales@bowieav.com)

Place Order To:

290 HIGHPOINT DR.  
RIDGELAND, MS 39157

Remit To:

290 HIGHPOINT DR.  
RIDGELAND, MS 39157  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$110.00
Hourly Rate for Travel	\$65.00

### Approved Manufacturers for BOWIE AUDIO VISUAL

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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BUSINESS COMMUNICATIONS DISTRIBUTORS (BCD)

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100017294

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731080-3760  
Value-Added Seller  
ARRA Participant: YES

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Main Sales Contact

MIKE MILLER  
Phone: (601) 940-3435  
Fax: (251) 661-9733  
[mmiller@bcd.org](mailto:mmiller@bcd.org) / [millermd1@gmail.com](mailto:millermd1@gmail.com)

Back-up Sales Contact 1

ROBERT STANLEY  
Phone: (251) 415-3802  
Fax: (251) 661-9733  
[rstanley@equitytechcorp.com](mailto:rstanley@equitytechcorp.com)

Back-up Sales Contact 2

LISA NEELEY  
Phone: (251) 415-3802  
Fax: (251) 661-9733  
[lneeley@equitytechcorp.com](mailto:lneeley@equitytechcorp.com)

---

Place Order To:

2301 PERIMETER ROAD  
MOBILE, AL 36615

Remit To:

2301 PERIMETER ROAD  
MOBILE, AL 36615  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$62.50

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Approved Manufacturers for BUSINESS COMMUNICATIONS DISTRIBUTORS (BCD)

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BROCADE](#) (55-Switches)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

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For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

BUSINESS COMMUNICATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100020666

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731104-3760  
Value-Added Seller  
ARRA Participant: YES

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Main Sales Contact

MARY TUCKER  
Phone: (601) 914-2450  
Fax: (601) 898-1310  
[government@bcianswers.com](mailto:government@bcianswers.com)

Back-up Sales Contact 1

JORDAN NOHRA  
Phone: (601) 914-2461  
Fax: (601) 898-1310  
[jnohra@bcianswers.com](mailto:jnohra@bcianswers.com)

Back-up Sales Contact 2

CRAIG HENLEY  
Phone: (601) 914-2441  
Fax: (601) 898-1310  
[chenley@bcianswers.com](mailto:chenley@bcianswers.com)

---

Place Order To:

442 HIGHLAND COLONY PARKWAY  
RIDGELAND, MS 39157

Remit To:

442 HIGHLAND COLONY PARKWAY  
RIDGELAND, MS 39157  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$145.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$175.00
Hourly Rate for Travel	\$145.00

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Approved Manufacturers for BUSINESS COMMUNICATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 59-Audio Visual Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EPSON AMERICA](#) (07-Projectors)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NETAPP](#) (52-Storage)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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BYTESPEED

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731181-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

SCOTT BLETH  
Phone: (877) 553-0777 EX 450  
Fax: (218) 227-0498  
[sbleth@bytespeed.com](mailto:sbleth@bytespeed.com)

Back-up Sales Contact 1

ANGIE GUGGISBERG  
Phone: (877) 553-0777 EX 490  
Fax: (218) 227-0498  
[aguggisberg@bytespeed.com](mailto:aguggisberg@bytespeed.com)

Place Order To:  
3131 24TH AVE S  
MOORHEAD, MN 56560

Remit To:  
3131 24TH AVE S  
ATTN: ACCOUNTING DEPT  
MOORHEAD, MN 56560  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

### Approved Manufacturers for BYTESPEED

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BYTESPEED](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

## CAMCOR

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731171-3760  
\* Mail-Order Seller  
ARRA Participant: YES

### Main Sales Contact

MIKE JONES  
Phone: (800) 868-2462 X300 (662-671-0825)  
Fax: (800) 298-1181  
[mjones@camcor.com](mailto:mjones@camcor.com)

### Back-up Sales Contact 1

DAVID FOGLEMAN  
Phone: (800) 868-2462 X155  
Fax: (800) 298-1181  
[dfogleman@camcor.com](mailto:dfogleman@camcor.com)

### Back-up Sales Contact 2

WILL BENTON  
Phone: (800) 868-2462 X260  
Fax: (800) 298-1181  
[wbenton@camcor.com](mailto:wbenton@camcor.com)

### Place Order To:

PO BOX 1899  
BURLINGTON , NC 27216

### Remit To:

PO BOX 1899  
BURLINGTON , NC 27216  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

## Approved Manufacturers for CAMCOR

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

CAROUSEL INDUSTRIES OF NORTH AMERICA, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731183-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

JEAN ELAINE ELLIS  
Phone: (601) 718-3344  
Fax: (401) 667-5425  
[jellis@carouselindustries.com](mailto:jellis@carouselindustries.com)

Back-up Sales Contact 1

TERRY STROUD  
Phone: (601) 718-3333  
Fax: (601) 899-8912  
[tstroud@carouselindustries.com](mailto:tstroud@carouselindustries.com)

Back-up Sales Contact 2

ROGER BISHOP  
Phone: (601) 718-3334  
Fax: (601) 899-8912  
[rbishop@carouselindustries.com](mailto:rbishop@carouselindustries.com)

Place Order To:

405 FONTAINE PLACE  
SUITE 103  
RIDGELAND, MS 39157

Remit To:

P.O. BOX 842084  
BOSTON, MA 00284-2084  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$125.00

Approved Manufacturers for CAROUSEL INDUSTRIES OF NORTH AMERICA, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EXTREME NETWORKS](#) (55-Switches, 56-Wireless Components)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

CDW GOVERNMENT LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731174-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact  
ADAM PRATHER  
Phone: (877) 590-6793  
[adampra@cdwg.com](mailto:adampra@cdwg.com)

Back-up Sales Contact 1  
ASHLEY DICIURCIO  
Phone: (312) 705-1878  
Fax: (312) 705-4678  
[AshleyD@cdw.com](mailto:AshleyD@cdw.com)

Place Order To:  
230 N MILWAUKEE AVENUE  
VERNON HILLS, IL 60061

Remit To:  
75 REMITTANCE DRIVE  
SUITE 1515  
CHICAGO, IL 60675  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

## Approved Manufacturers for CDW GOVERNMENT LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BROCADE](#) (55-Switches)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EPSON AMERICA](#) (07-Projectors)

[EXTREME NETWORKS](#) (55-Switches, 56-Wireless Components)

[FUJITSU](#) (02-Mobile-based Computers, 51-Servers, 52-Storage)

[GETAC](#) (02-Mobile-based Computers)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[MIMIO](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[NETAPP](#) (52-Storage)

[OKI DATA](#) (05-Printers/Scanners)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[PROMETHEAN](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[RICOH \(RICOH AMERICA\)](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices

(whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[STEELCASE](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

COKER COMMUNICATION CONSULTATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731184-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

ADAM COKER  
Phone: (601) 278-6785  
Fax: (888) 292-1073  
[adam@cokercc.com](mailto:adam@cokercc.com)

Back-up Sales Contact 1

SHARON COKER  
Phone: (601) 398-1354  
Fax: (888) 292-1073  
[sharon@cokercc.com](mailto:sharon@cokercc.com)

Back-up Sales Contact 2

CAROLINE THOMAS  
Phone: (601) 398-1954  
Fax: (888) 292-1073  
[caroline@cokercc.com](mailto:caroline@cokercc.com)

Place Order To:

425 MITCHELL AVENUE  
JACKSON, MS 39216

Remit To:

425 MITCHELL AVENUE  
JACKSON, MS 39216  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for COKER COMMUNICATION CONSULTATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BYTESPEED](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

[STEELCASE](#) (08-Interactive Devices (whiteboards, voting devices, displays))

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

COMPUTER-INNOVATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731001-3760  
Value-Added Seller  
ARRA Participant: NO

Main Sales Contact

CHASE MCDANIEL  
Phone: (601) 765-1082  
Fax: (601) 765-1084  
[cmcdaniel@computer-innovations.net](mailto:cmcdaniel@computer-innovations.net)

Back-up Sales Contact 1

SHANE HAMMOND  
Phone: (601) 765-1078  
Fax: (601) 765-1082  
[shammond@computer-innovations.net](mailto:shammond@computer-innovations.net)

Back-up Sales Contact 2

JACKY MCDANIEL  
Phone: (601) 765-1078  
Fax: (601) 765-1082  
[jmcdaniel@computer-innovations.net](mailto:jmcdaniel@computer-innovations.net)

Place Order To:

P.O BOX 820  
COLLINS, MS 39428

Remit To:

P.O BOX 820  
COLLINS, MS 39428  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	INC
Hourly Rate for Project Manager/Engineer/Advanced Technical	INC
Hourly Rate for Travel	INC

Approved Manufacturers for COMPUTER-INNOVATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

CYBER TECHNOLOGY SECURITY

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731119-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

DURWARD BREWER  
Phone: (662) 562-7484  
Fax: (662) 562-5184  
[dbrewer@ctspage.com](mailto:dbrewer@ctspage.com)

Back-up Sales Contact 1

SUE BREWER  
Phone: (662) 562-7484  
Fax: (662) 562-5184  
[sbrewer@ctspage.com](mailto:sbrewer@ctspage.com)

Back-up Sales Contact 2

HUGH BREWER  
Phone: (662) 562-7484  
Fax: (662) 562-5184  
[hbrewer@ctspage.com](mailto:hbrewer@ctspage.com)

Place Order To:

226 E. MAIN STREET SUITE E  
SENATOBIA, MS 38668

Remit To:

226 E. MAIN STREET SUITE E  
SENATOBIA, MS 38668  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$90.00
Hourly Rate for Travel	\$60.00



## Approved Manufacturers for CYBER TECHNOLOGY SECURITY

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROCADE](#) (55-Switches)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

DAKTECH, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731048-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

MIKE TUPA  
Phone: (888) 761-8540  
Fax: (701) 282-9690  
[mtupa@daktech.com](mailto:mtupa@daktech.com)

Back-up Sales Contact 1

SHEENA SCHMITT  
Phone: (800) 325-3238 X 492  
Fax: (701) 492-2501  
[sschmitt@daktech.com](mailto:sschmitt@daktech.com)

Place Order To:  
3502 36TH ST. SW  
FARGO, ND 58104

Remit To:  
3502 36TH ST. SW  
FARGO, ND 58104  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$150.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$150.00

Approved Manufacturers for DAKTECH, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

DELL MARKETING, L.P.

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100023710

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731003-3760  
\* Mail-Order Seller  
ARRA Participant: YES

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Main Sales Contact

ALAN HARE  
Phone: (512) 513-9354  
Fax: (512) 283-2170  
[Alan\\_Hare@dell.com](mailto:Alan_Hare@dell.com)

Back-up Sales Contact 1

DAVID LYNN  
Phone: (817) 586-8099  
Fax: (512) 283-2049  
[David\\_Lynn@dell.com](mailto:David_Lynn@dell.com)

Back-up Sales Contact 2

VANESSA THOMAS  
Phone: (512) 513-9298  
Fax: (512) 283-2170  
[Vanessa\\_Thomas@dell.com](mailto:Vanessa_Thomas@dell.com)

---

Place Order To:

ONE DELL WAY  
ROUND ROCK, TX 78682

Remit To:

C/O DELL USA L.P.  
PO BOX 534118  
ATLANTA, GA 30353-4118  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$80.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$180.00

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Hourly Rate for Travel

\$50.00

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Approved Manufacturers for DELL MARKETING, L.P.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[PROMETHEAN](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[STEELCASE](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[TRIPP LITE](#) (53-UPS, 54-Racks)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

DETEL

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731187-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

JESSICA DAIGREPONT  
Phone: (225) 952-9430  
Fax: (225) 952-9432  
[quotes@detel.com](mailto:quotes@detel.com)

Back-up Sales Contact 1

BRANDI DUBEA  
Phone: (225) 952-9430  
Fax: (225) 952-9432  
[brandi@detel.com](mailto:brandi@detel.com)

Place Order To:

6141 CRESTMOUNT DR.  
BATON ROUGE, LA 70809

Remit To:

6141 CRESTMOUNT DR.  
BATON ROUGE, LA 70809  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$115.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$145.00
Hourly Rate for Travel	\$55.00

## Approved Manufacturers for DETEL

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BROCADE](#) (55-Switches)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[LIGHTSPEED TECHNOLOGIES](#) (59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

DIRECT PACKET INC., DBA ONEVISION SOLUTIONS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731133-3760  
Value-Added Seller  
ARRA Participant: NO

Main Sales Contact

TRACY HOLCOMB  
Phone: (404) 358-7376  
Fax: (972) 580-8435  
[tholcomb@onevisionsolutions.com](mailto:tholcomb@onevisionsolutions.com)

Back-up Sales Contact 1

BEN HALL  
Phone: (972) 743-4988  
Fax: (972) 580-8435  
[bhall@onevisionsolutions.com](mailto:bhall@onevisionsolutions.com)

Back-up Sales Contact 2

NAOMI ARMENTROUT  
Phone: (972) 714-0540  
Fax: (972) 580-8435  
[narmentrout@onevisionsolutions.com](mailto:narmentrout@onevisionsolutions.com)

Place Order To:

909 LAKE CAROLYN PARKWAY  
SUITE 1800  
IRVING, TX 75039

Remit To:

909 LAKE CAROLYN PARKWAY  
SUITE 1800  
IRVING, TX 75039  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$175.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$275.00
Hourly Rate for Travel	\$175.00



Approved Manufacturers for DIRECT PACKET INC., DBA ONEVISION SOLUTIONS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CISCO](#) (55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

EXCEED TECHNOLOGIES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100032635

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731004-3760  
Value-Added Seller  
ARRA Participant: YES

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Main Sales Contact

TERRY SHELTON  
Phone: (662) 328-8333  
Fax: (662) 328-4663  
[terry.shelton@exceedtech.com](mailto:terry.shelton@exceedtech.com)

Back-up Sales Contact 1

BILLY MCCORD  
Phone: (662) 328-8333  
Fax: (662) 328-4663  
[billy.mccord@exceedtech.com](mailto:billy.mccord@exceedtech.com)

Back-up Sales Contact 2

KEN DALE  
Phone: (662) 844-7373  
Fax: (662) 844-7376  
[ken.dale@exceedtech.com](mailto:ken.dale@exceedtech.com)

---

Place Order To:

2605 CLEDA DR.  
P.O. BOX 8947  
COLUMBUS, MS 39705

Remit To:

2605 CLEDA DR.  
P.O. BOX 8947  
COLUMBUS, MS 39705  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$90.00

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Hourly Rate for Travel

\$35.00

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Approved Manufacturers for EXCEED TECHNOLOGIES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EPSON AMERICA](#) (07-Projectors)

[EXTREME NETWORKS](#) (55-Switches, 56-Wireless Components)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[RICOH \(RICOH AMERICA\)](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

## FIREFLY COMPUTERS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731032-3760  
\* Mail-Order Seller  
ARRA Participant: YES

### Main Sales Contact

CHARLIE WILLIAMS  
Phone: (866) 950-8868 X113  
Fax: (612) 392-2155  
[charlie@fireflycomputers.com](mailto:charlie@fireflycomputers.com)

### Back-up Sales Contact 1

CATHERINE JEZIERSKI  
Phone: (866) 950-8868 X118  
Fax: (612) 392-2155  
[catherine@fireflycomputers.com](mailto:catherine@fireflycomputers.com)

### Back-up Sales Contact 2

ELI MALOLEY  
Phone: (866) 950-8868 X102  
Fax: (612) 392-2155  
[eli@fireflycomputers.com](mailto:eli@fireflycomputers.com)

### Place Order To:

4463 WHITE BEAR PARKWAY, SUITE 102  
SAINT PAUL, MN 55110

### Remit To:

4463 WHITE BEAR PARKWAY, SUITE 102  
SAINT PAUL, MN 55110  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$150.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

### Approved Manufacturers for FIREFLY COMPUTERS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

GLOBAL GOV/ED SOLUTIONS INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731143-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

BRITTANY NOBLE  
Phone: (866) 310-0182  
Fax: (937) 615-1865  
[Brittany.Noble@globalgoved.com](mailto:Brittany.Noble@globalgoved.com)

Back-up Sales Contact 1

MARGERIE MURPHY  
Phone: (866) 310-0118  
Fax: (937) 615-1860  
[Margery.Murphy@globalgoved.com](mailto:Margery.Murphy@globalgoved.com)

Back-up Sales Contact 2

JAMES HALE  
Phone: (866) 310-0253  
Fax: (800) 562-6622  
[James.Hale@globalgoved.com](mailto:James.Hale@globalgoved.com)

Place Order To:

6450 Poe Avenue, Suite 200  
Dayton, OH 45414-2646

Remit To:

PO BOX 935311  
ATLANTA, GA 31193-5311  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for GLOBAL GOV/ED SOLUTIONS INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[FUJITSU](#) (02-Mobile-based Computers)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[TRIPP LITE](#) (53-UPS, 54-Racks)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

GOVCONNECTION, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731162-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

DAVE CONWAY  
Phone: (800) 800-0019 X75604  
Fax: (603) 683-0465  
[dconway@govconnection.com](mailto:dconway@govconnection.com)

Back-up Sales Contact 1

PATRICK LEARY  
Phone: (800) 800-0019 X33225  
Fax: (603) 683-0665  
[pleary@govconnection.com](mailto:pleary@govconnection.com)

Back-up Sales Contact 2

ROBERT BUSH  
Phone: (800) 800-0019 X33059  
Fax: (603) 683-1524  
[rbush@govconnection.com](mailto:rbush@govconnection.com)

Place Order To:

732 MILFORD ROAD  
MERRIMACK, NH 03054

Remit To:

PO BOX 536477  
PITTSBURGH, PA 15250-8810  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A



Approved Manufacturers for GOVCONNECTION, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EPSON AMERICA](#) (07-Projectors)

[FUJITSU](#) (02-Mobile-based Computers)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

## HOWARD TECHNOLOGY SOLUTIONS

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3102004313

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731030-3760  
Value-Added Seller  
ARRA Participant: YES

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### Main Sales Contact

HOWARD TECHNOLOGY SOLUTIONS EPL SALES  
Phone: (888) 912-3151  
Fax: (601) 399-5077  
[eplteam@howard.com](mailto:eplteam@howard.com)

### Back-up Sales Contact 1

MELISSA WARD  
Phone: (601) 399-5680  
Fax: (601) 399-5077  
[mward@howard.com](mailto:mward@howard.com)

### Back-up Sales Contact 2

JESSICA HAYES  
Phone: (601) 399-5772  
Fax: (601) 399-5077  
[jhayes@howard.com](mailto:jhayes@howard.com)

---

### Place Order To:

PO BOX 1590  
LAUREL, MS 39441

### Remit To:

PO BOX 1590  
LAUREL, MS 39441  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$90.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	INC

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## Approved Manufacturers for HOWARD TECHNOLOGY SOLUTIONS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EPSON AMERICA](#) (07-Projectors)

[EXTREME NETWORKS](#) (55-Switches, 56-Wireless Components)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[FUJITSU](#) (02-Mobile-based Computers, 51-Servers, 52-Storage)

[GETAC](#) (02-Mobile-based Computers)

[HITACHI AMERICA](#) (07-Projectors)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[MIMIO](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[QOMO HITE VISION](#) (08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[RICOH \(RICOH AMERICA\)](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[TEGILE](#) (52-Storage, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VBRICK](#) (59-Audio Visual Components)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

[XIRRUS](#) (55-Switches, 56-Wireless Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INCARE TECHNOLOGIES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731088-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

DANA RIALS  
Phone: (601) 757-2129  
Fax: (334) 271-3982  
[drials@incare-k12.com](mailto:drials@incare-k12.com)

Back-up Sales Contact 1

PAM WILLIAMS  
Phone: (334) 213-5482  
Fax: (334) 271-3982  
[pwilliams@incare-k12.com](mailto:pwilliams@incare-k12.com)

Back-up Sales Contact 2

ALAN NEWMAN  
Phone: (334) 213-5483  
Fax: (334) 271-3982  
[anewman@incare-k12.com](mailto:anewman@incare-k12.com)

Place Order To:

1772 TALIAFERRO TRAIL  
MONTGOMERY, AL 36117

Remit To:

600 LAKESHORE PARKWAY  
BIRMINGHAM, AL 35029  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$100.00

Approved Manufacturers for INCARE TECHNOLOGIES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BYTESPEED](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

[EPSON AMERICA](#) (07-Projectors)

[EXTREME NETWORKS](#) (55-Switches, 56-Wireless Components)

[FUJITSU](#) (02-Mobile-based Computers)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LIGHTSPEED TECHNOLOGIES](#) (59-Audio Visual Components)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INFORMATION TRANSPORT SOLUTIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731052-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

TONY HELTON  
Phone: (334) 567-1993 X3004  
Fax: (334) 567-6599  
[tony.helton@its-networks.com](mailto:tony.helton@its-networks.com)

Back-up Sales Contact 1

BRENT LUCAS  
Phone: (334) 567-1993 X3003  
Fax: (334) 567-6599  
[brent.lucas@its-networks.com](mailto:brent.lucas@its-networks.com)

Back-up Sales Contact 2

MIKE GASTON  
Phone: (334) 567-1993 X3007  
Fax: (334) 567-6599  
[mike.gaston@its-networks.com](mailto:mike.gaston@its-networks.com)

Place Order To:

335 JEANETTE BARRETT INDUSTRIAL BLVD  
WETUMPKA, AL 36092

Remit To:

335 JEANETTE BARRETT INDUSTRIAL BLVD  
WETUMPKA, AL 36092  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$95.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$115.00
Hourly Rate for Travel	\$45.00

Approved Manufacturers for INFORMATION TRANSPORT SOLUTIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[FUJITSU](#) (02-Mobile-based Computers)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[SMART TECHNOLOGIES](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INSIGHT PUBLIC SECTOR, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731047-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

ROBERT NEWTON - HEALTHCARE SALES EXECUTIVE  
Phone: (480) 409-6936  
Fax: (480) 760-9783  
[rnewton@insight.com](mailto:rnewton@insight.com)

Back-up Sales Contact 1

SEAN PHILLIPS, ACCOUNT EXECUTIVE  
Phone: ((480) 409-6238  
Fax: (480) 760-6341  
[sphillip@insight.com](mailto:sphillip@insight.com)

Back-up Sales Contact 2

COLETTE BLACKWELL, ACCOUNT EXECUTIVE  
Phone: (480) 409-6345  
Fax: (480) 760-8462  
[colette.blackwell@insight.com](mailto:colette.blackwell@insight.com)

Place Order To:

6820 S. HARL AVENUE  
TEMPE, AZ 85283

Remit To:

P.O. BOX 731072  
DALLAS, TX 75373-1072  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for INSIGHT PUBLIC SECTOR, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment)

[EMC](#) (52-Storage)

[FUJITSU](#) (02-Mobile-based Computers, 51-Servers, 52-Storage)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[NETAPP](#) (52-Storage)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INTEGRATED AV SYSTEMS DBA SUMMIT INTEGRATION SYSTEMS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731019-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

DANIELLE LOUQUE  
Phone: (504) 378-8910  
Fax: (504) 454-7846  
[dlouque@summit-sys.com](mailto:dlouque@summit-sys.com)

Back-up Sales Contact 1

RANDY DUET-CHAMPAGNE  
Phone: (504) 454-2749  
Fax: (504) 454-7846  
[rduet-champagne@summit-sys.com](mailto:rduet-champagne@summit-sys.com)

Back-up Sales Contact 2

JENNIFER HENTON  
Phone: (504) 454-2749  
Fax: (504) 454-7846  
[jhenton@summit-sys.com](mailto:jhenton@summit-sys.com)

Place Order To:

4500 YORK STREET  
SUITE 200  
METAIRIE, LA 70001

Remit To:

5440 BRITTMOORE ROAD  
HOUSTON, TX 77041  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$80.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$100.00
Hourly Rate for Travel	\$80.00

## Approved Manufacturers for INTEGRATED AV SYSTEMS DBA SUMMIT INTEGRATION SYSTEMS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[HITACHI AMERICA](#) (07-Projectors)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VBRICK](#) (59-Audio Visual Components)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INTERACTIVE SOLUTIONS, INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731169-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

JOHN FLINT  
Phone: (901) 866-1474  
Fax: (901) 866-1475  
[JFLINT@ISITN.COM](mailto:JFLINT@ISITN.COM)

Back-up Sales Contact 1

JEREMY JOHNSON  
Phone: (901) 866-1474  
Fax: (901) 866-1475  
[JJOHNSON@ISITN.COM](mailto:JJOHNSON@ISITN.COM)

Back-up Sales Contact 2

JULIA CHRESTMAN  
Phone: (901) 866-1474  
Fax: (901) 866-1475  
[JCHRESTMAN@ISITN.COM](mailto:JCHRESTMAN@ISITN.COM)

Place Order To:

3860 FOREST HILL IRENE  
SUITE 101  
MEMPHIS, TN 38125

Remit To:

3860 FOREST HILL IRENE  
SUITE 101  
MEMPHIS, TN 38125  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$120.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$120.00
Hourly Rate for Travel	INC

Approved Manufacturers for INTERACTIVE SOLUTIONS, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (58-Video Conferencing Equipment)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[KRAMER ELECTRONICS](#) (59-Audio Visual Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INTERSTATE ELECTRONIC SYSTEMS, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731085-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

RON SMITH  
Phone: (504) 729-6111, EXT 112  
Fax: (504) 729-6050  
[rsmith@ies-llc.com](mailto:rsmith@ies-llc.com)

Back-up Sales Contact 1

EDWIN ROY MATHEWS  
Phone: (504) 729-6111, EXT 109  
Fax: (504) 726-6050  
[rmathews@ies-llc.com](mailto:rmathews@ies-llc.com)

Back-up Sales Contact 2

NICK FOLSE  
Phone: (504) 729-6111, EXT 115  
Fax: (504) 729-6050  
[npfolse@ies-llc.com](mailto:npfolse@ies-llc.com)

Place Order To:

1521 DICKORY AVE  
HARAHAN, LA 70123

Remit To:

1521 DICKORY AVE  
HARAHAN, LA 70123  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$65.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$75.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for INTERSTATE ELECTRONIC SYSTEMS, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LAYER 3 COMMUNICATIONS LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731138-3760  
Value-Added Seller  
ARRA Participant: NO

Main Sales Contact

KEITH ROGERS  
Phone: (770) 903-6380  
Fax: (770) 225-5298  
[krogers@layer3com.com](mailto:krogers@layer3com.com)

Back-up Sales Contact 1

TREY GARRISON  
Phone: (770) 225-5283  
Fax: (770) 225-5298  
[tgarrison@layer3com.com](mailto:tgarrison@layer3com.com)

Place Order To:  
1555 OAKBROOK DR,  
SUITE 100  
NORCROSS, GA 30093

Remit To:  
1555 OAKBROOK DR,  
SUITE 100  
NORCROSS, GA 30093  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$180.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$220.00
Hourly Rate for Travel	\$90.00

Approved Manufacturers for LAYER 3 COMMUNICATIONS LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BROCADE](#) (55-Switches)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### LECROY EDUCATIONAL TECHNOLOGY

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731101-3760  
\* Mail-Order Seller  
ARRA Participant: YES

#### Main Sales Contact

SUSAN MIMS  
Phone: (251) 402-8080  
Fax: (706) 886-8400  
[susan@lecroyet.com](mailto:susan@lecroyet.com)

#### Back-up Sales Contact 1

KENNETH ROGERS  
Phone: (251) 518-8890  
Fax: (706) 886-8400  
[kenneth@lecroyet.com](mailto:kenneth@lecroyet.com)

#### Back-up Sales Contact 2

RUSTY TOWE  
Phone: (888) 881-0190  
Fax: (706) 886-8400  
[rusty@lecroyet.com](mailto:rusty@lecroyet.com)

#### Place Order To:

5821 RANGELINE ROAD  
P O BOX 190867  
MOBILE, AL 36619

#### Remit To:

285 BIG A ROAD NORTH  
TOCCOA, GA 30577  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$75.00

### Approved Manufacturers for LECROY EDUCATIONAL TECHNOLOGY

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[PROMETHEAN](#) (08-Interactive Devices (whiteboards, voting devices, displays))

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LEXMARK INTERNATIONAL, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731011-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

PAUL SCHMIDT  
Phone: (504) 321-3067  
Fax: (985) 764-6391  
[pschmidt@lexmark.com](mailto:pschmidt@lexmark.com)

Back-up Sales Contact 1

KRISTINE MCNUTT  
Phone: (214) 257-0015  
Fax: (214) 257-0006  
[kmcnutt@lexmark.com](mailto:kmcnutt@lexmark.com)

Place Order To:  
52 ROSEDOWN DRIVE  
DESTREHAN, LA 70047

Remit To:  
P.O. BOX 96612  
CHICAGO, IL 60693-6612  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$225.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$176.00
Hourly Rate for Travel	INC

Approved Manufacturers for LEXMARK INTERNATIONAL, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[LEXMARK](#) (05-Printers/Scanners)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LIGHTSPEED TECHNOLOGIES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731094-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

JENIFER GENTRY  
Phone: (501) 993-1470  
Fax: (503) 684-3197  
[jenifer.gentry@lightspeed-tek.com](mailto:jenifer.gentry@lightspeed-tek.com)

Back-up Sales Contact 1

DON METZGER  
Phone: (615) 406-9979  
Fax: (503) 684-3197  
[don.metzger@lightspeed-tek.com](mailto:don.metzger@lightspeed-tek.com)

Place Order To:  
11509 SW HERMAN ROAD  
TUALATIN, OR 97062

Remit To:  
11509 SW HERMAN ROAD  
TUALATIN, OR 97062  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$115.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$115.00
Hourly Rate for Travel	\$115.00

Approved Manufacturers for LIGHTSPEED TECHNOLOGIES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[LIGHTSPEED TECHNOLOGIES](#) (59-Audio Visual Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

## LOGISTA

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100018052

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731062-3760  
Value-Added Seller  
ARRA Participant: YES

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### Main Sales Contact

KAY FRANKS  
Phone: (800) 844-2035 X6517  
Fax: (601) 510-4884  
[KFranks@LogistaSolutions.com](mailto:KFranks@LogistaSolutions.com)

### Back-up Sales Contact 1

GREG KING  
Phone: (800) 844-2035 X6645  
Fax: (662) 329-4062  
[GKing@LogistaSolutions.com](mailto:GKing@LogistaSolutions.com)

### Back-up Sales Contact 2

BERTRAM JENKINS/SANDRA JONES  
Phone: (800) 844-2035 X6616  
Fax: (662) 329-4062  
[BJenkins@LogistaSolutions.com](mailto:BJenkins@LogistaSolutions.com)

---

### Place Order To:

327 YORKVILLE RD EAST  
COLUMBUS, MS 39702

### Remit To:

ATTN: LOCKBOX 0919  
P.O. BOX 11407  
BIRMINGHAM, AL 35246-0919  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$95.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00

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Hourly Rate for Travel

\$95.00

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Approved Manufacturers for LOGISTA

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EPSON AMERICA](#) (07-Projectors)

[FUJITSU](#) (02-Mobile-based Computers, 51-Servers, 52-Storage)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LOUISIANA TECHNOLOGY GROUP INC. - LATG INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731045-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

TONY ROMANOS  
Phone: (504) 304-2505  
Fax: (504) 617-6670  
[tromanos@latg.com](mailto:tromanos@latg.com)

Back-up Sales Contact 1

KIMEE COLOMB  
Phone: (504) 304-2505  
Fax: (504) 617-6670  
[kcolomb@latg.com](mailto:kcolomb@latg.com)

Back-up Sales Contact 2

TOM GRADY  
Phone: (504) 304-2505  
Fax: (504) 617-6670  
[tgrady@latg.com](mailto:tgrady@latg.com)

Place Order To:

2021 LAKESHORE DR. SUITE 110  
NEW ORLEANS, LA 70122

Remit To:

2021 LAKESHORE DR. SUITE 110  
NEW ORLEANS, LA 70122  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$87.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$120.00
Hourly Rate for Travel	\$75.00

Approved Manufacturers for LOUISIANA TECHNOLOGY GROUP INC. - LATG INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[EMC](#) (52-Storage)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[PURE STORAGE](#) (52-Storage)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MAINSTREAM TECHNOLOGIES, INC. DBA STARKVILLE COMPUTERS

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100034667

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731086-3760  
Value-Added Seller  
ARRA Participant: YES

---

Main Sales Contact

PATRICK A. LINLEY  
Phone: (662) 324-7272  
Fax: (662) 461-7272  
[patrick@starkvillecomputers.com](mailto:patrick@starkvillecomputers.com)

Back-up Sales Contact 1

TONI DANIELS  
Phone: (662) 324-7272  
Fax: (662) 461-7272  
[toni@starkvillecomputers.com](mailto:toni@starkvillecomputers.com)

Back-up Sales Contact 2

RICHARD FOWLER  
Phone: (662) 324-7272  
Fax: (662) 461-7272  
[richard@starkvillecomputers.com](mailto:richard@starkvillecomputers.com)

---

Place Order To:

201 ACADEMY RD. STE 3  
STARKVILLE, MS 39759

Remit To:

201 ACADEMY RD. STE 3  
STARKVILLE, MS 39759  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$95.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$95.00
Hourly Rate for Travel	\$60.00

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Approved Manufacturers for MAINSTREAM TECHNOLOGIES, INC. DBA STARKVILLE COMPUTERS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[EPSON AMERICA](#) (07-Projectors)

[FUJITSU](#) (02-Mobile-based Computers, 51-Servers, 52-Storage)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

METRIX SOLUTIONS LLC

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100001907

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731041-3760  
Value-Added Seller  
ARRA Participant: YES

---

Main Sales Contact

JILL BENEKE  
Phone: (601) 832-7082  
Fax: (601) 510-9718  
[JillBeneke@MetrixSolutions.com](mailto:JillBeneke@MetrixSolutions.com)

Back-up Sales Contact 1

REBECCA FOREMAN  
Phone: (601) 863-0276  
Fax: (601) 510-9718  
[RebeccaForeman@Pileum.com](mailto:RebeccaForeman@Pileum.com)

Back-up Sales Contact 2

NICOLE PEZOLD  
Phone: (601) 863-0286  
Fax: (601) 510-9718  
[Support@Pileum.com](mailto:Support@Pileum.com)

---

Place Order To:

190 EAST CAPITOL STREET  
SUITE 175  
JACKSON, MS 39201

Remit To:

190 EAST CAPITOL STREET  
SUITE 175  
JACKSON, MS 39201  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00

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Hourly Rate for Travel

\$80.00

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Approved Manufacturers for METRIX SOLUTIONS LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MICROCOMPUTER SYSTEMS INC.

*If you purchase from this Seller, print this page for your purchase file.*

MAGIC Supplier Number: 3100016478

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731108-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

JOHN VARDAMAN  
Phone: (601) 790-6003  
Fax: (601) 790-6009  
[jv@mcs.net](mailto:jv@mcs.net)

Back-up Sales Contact 1  
VERNON WEATHERSBY  
Phone: (601) 790-6017  
Fax: (601) 790-6009

Back-up Sales Contact 2  
SHARDA LAKHMANI  
Phone: (601) 790-6001  
Fax: (601) 790-6009  
[sharda@mcs.net](mailto:sharda@mcs.net)

Place Order To:  
140 FOUNTAINS BLVD. SUITE B  
MADISON, MS 39110

Remit To:  
140 FOUNTAINS BLVD. SUITE B  
MADISON, MS 39110  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$40.00

---

Approved Manufacturers for MICROCOMPUTER SYSTEMS INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EPSON AMERICA](#) (07-Projectors)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

---

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MIDDLE SOUTH COMPUTER

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731135-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

CHARLES D. CRAFT D/B/A MIDDLE SOUTH COMPUTER  
Phone: (601) 956-6416 X 11  
Fax: (601) 956-8598  
[Charles@msouthcomp.com](mailto:Charles@msouthcomp.com)

Back-up Sales Contact 1

RICKEY D. SHIELDS  
Phone: (601) 956-6416 X 11  
Fax: (601) 956-8598  
[rickey@msouthcomp.com](mailto:rickey@msouthcomp.com)

Back-up Sales Contact 2

JONATHAN DIXON  
Phone: (601) 956-6416 X 11  
Fax: (601) 956-8598  
[jdixon@msouthcomp.com](mailto:jdixon@msouthcomp.com)

Place Order To:

252 MARKETRIDGE DR  
RIDGELAND, MS 39157

Remit To:

252 MARKETRIDGE DR  
RIDGELAND, MS 39157  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$100.00

### Approved Manufacturers for MIDDLE SOUTH COMPUTER

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MNJ TECHNOLOGIES DIRECT, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731049-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

JEREMY DOWNING  
Phone: (800) 870-4340, X8347  
Fax: (847) 876-5647  
[Jdowning@mnjtech.com](mailto:Jdowning@mnjtech.com)

Back-up Sales Contact 1

ERIKA THORNHILL  
Phone: (800) 870-4340, X8381  
Fax: (847) 876-5631  
[ethornhill@mnjtech.com](mailto:ethornhill@mnjtech.com)

Back-up Sales Contact 2

JACOB HUTSON  
Phone: (800) 870-4340, X8383  
Fax: (847) 876-5683  
[jhutson@mnjtech.com](mailto:jhutson@mnjtech.com)

Place Order To:

232 MARKET STREET  
BUILDING K, SUITE 230  
FLOWOOD, MS 39232

Remit To:

1025 BUSCH PARKWAY  
BUFFALO GROVE, IL 60089  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$185.00
Hourly Rate for Travel	\$70.00

Approved Manufacturers for MNJ TECHNOLOGIES DIRECT, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[BYTESPEED](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[FUJITSU](#) (02-Mobile-based Computers, 51-Servers, 52-Storage)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[RICOH \(RICOH AMERICA\)](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS)

[XIRRUS](#) (55-Switches, 56-Wireless Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

NEXT STEP INNOVATION

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100005309

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731097-3760  
Value-Added Seller  
ARRA Participant: YES

---

Main Sales Contact

CHAD STEWART  
Phone: (601) 708-4500, EXT. 1301  
Fax: (866) 412-4090  
[chad\\_stewart@nextstepinnovation.com](mailto:chad_stewart@nextstepinnovation.com)

Back-up Sales Contact 1

GWAIN BLACK  
Phone: (601) 708-4500, EXT. 1303  
Fax: (866) 412-4090  
[gwain\\_black@nextstepinnovation.com](mailto:gwain_black@nextstepinnovation.com)

Back-up Sales Contact 2

STEVE MCALEXANDER  
Phone: (601) 708-4500, EXT. 1306  
Fax: (866) 412-4090  
[steve\\_mcalexander@nextstepinnovation.com](mailto:steve_mcalexander@nextstepinnovation.com)

---

Place Order To:

PO BOX 12707  
JACKSON, MS 39236

Remit To:

PO BOX 12707  
JACKSON, MS 39236  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$75.00

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## Approved Manufacturers for NEXT STEP INNOVATION

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EPSON AMERICA](#) (07-Projectors)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[MIMIO](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

OFFICE AUTOMATION CENTER, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731010-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

KITTY FREEMAN  
Phone: (601) 684-3815  
Fax: (601) 684-1043  
[kfreeman@officeautomationcenter.com](mailto:kfreeman@officeautomationcenter.com)

Back-up Sales Contact 1

MARY FORSHEE  
Phone: (601) 684-3815  
Fax: (601) 684-1043  
[mforshee@officeautomationcenter.com](mailto:mforshee@officeautomationcenter.com)

Back-up Sales Contact 2

LORI MCMULLEN  
Phone: (601) 684-3815  
Fax: (601) 684-1043  
[lmcmullen@officeautomationcenter.com](mailto:lmcmullen@officeautomationcenter.com)

Place Order To:

P. O. BOX 1752  
MCCOMB, MS 39649

Remit To:

P. O. BOX 1752  
MCCOMB, MS 39649  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$90.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$135.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for OFFICE AUTOMATION CENTER, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[EPSON AMERICA](#) (07-Projectors)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[QOMO HITE VISION](#) (08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

OFFICE MACHINE CENTER, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731146-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

DENISE WEEKS  
Phone: (601) 587-4864  
Fax: (601) 587-2401  
[omcsales@bellsouth.net](mailto:omcsales@bellsouth.net)

Back-up Sales Contact 1

JENNIFER WHITTINGTON  
Phone: (601) 587-4864  
Fax: (601) 587-2401  
[omc5678@bellsouth.net](mailto:omc5678@bellsouth.net)

Place Order To:  
P. O. BOX 967  
MONTICELLO, MS 39654

Remit To:  
P. O. BOX 967  
MONTICELLO, MS 39654  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$95.00
Hourly Rate for Travel	\$45.00

Approved Manufacturers for OFFICE MACHINE CENTER, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

OWENS BUSINESS MACHINES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731018-3760  
Value-Added Seller  
ARRA Participant: NO

Main Sales Contact

GREG LOWERY  
Phone: (601) 544-3444  
Fax: (601) 544-3933  
[glowery@owensbusinessmachines.com](mailto:glowery@owensbusinessmachines.com)

Back-up Sales Contact 1

SAM HOGUE  
Phone: (601) 544-3444  
Fax: (601) 544-3933  
[shogue@owensbusinessmachines.com](mailto:shogue@owensbusinessmachines.com)

Back-up Sales Contact 2

DAVID OWENS  
Phone: (601) 544-3444  
Fax: (601) 544-3933  
[dowens@owensbusinessmachines.com](mailto:dowens@owensbusinessmachines.com)

Place Order To:

2108 HARDY STREET  
HATTIESBURG, MS 39401

Remit To:

2108 HARDY STREET  
HATTIESBURG, MS 39401  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$85.00
Hourly Rate for Travel	\$85.00

Approved Manufacturers for OWENS BUSINESS MACHINES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CANON USA](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters)

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

PC NET, INC DBA PCN STRATEGIES

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731130-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact  
SEAN ROSINBUM  
Phone: (202) 270-1480  
Fax: (202) 318-4522  
[sean.r@pcnstrategies.com](mailto:sean.r@pcnstrategies.com)

Back-up Sales Contact 1  
MIKE ROSINBUM  
Phone: (202) 271-7715  
Fax: (202) 318-4522  
[mike@pcnstrategies.com](mailto:mike@pcnstrategies.com)

Place Order To:  
1101 15TH ST. NW SUITE 206  
WASHINGTON, DC 20005

Remit To:  
1101 15TH ST. NW SUITE 206  
WASHINGTON, DC 20005  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

## Approved Manufacturers for PC NET, INC DBA PCN STRATEGIES

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[GETAC](#) (02-Mobile-based Computers)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

PINNACLE NETWORKX, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731107-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

BOB FARROW  
Phone: (334) 472-2010  
Fax: (334) 472-2030  
[bob.farrow@4pnx.com](mailto:bob.farrow@4pnx.com)

Back-up Sales Contact 1

KEITH CARTER  
Phone: (334) 201-8508  
Fax: (334) 472-2030  
[keith.carter@4pnx.com](mailto:keith.carter@4pnx.com)

Back-up Sales Contact 2

TRISH COUCH  
Phone: (205) 746-9571  
Fax: (334) 472-2030  
[trish@4pnx.com](mailto:trish@4pnx.com)

Place Order To:

74689 TALLASSEE HIGHWAY  
WETUMPKA, AL 36092

Remit To:

74689 TALLASSEE HIGHWAY  
WETUMPKA, AL 36092  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$80.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$120.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for PINNACLE NETWORKX, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[FUJITSU](#) (02-Mobile-based Computers, 51-Servers, 52-Storage)

[XIRRUS](#) (55-Switches, 56-Wireless Components)

---

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

PRESIDIO NETWORKED SOLUTIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731058-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

TIMOTHY ROSS  
Phone: (601) 714-1755  
Fax: (601) 714-1756  
[TVROSS@PRESIDIO.COM](mailto:TVROSS@PRESIDIO.COM)

Back-up Sales Contact 1

BROOKE JEFFERSON  
Phone: (407) 374-2813  
Fax: (321) 710-0139  
[BJEFFERSON@PRESIDIO.COM](mailto:BJEFFERSON@PRESIDIO.COM)

Back-up Sales Contact 2

ED GOGOL  
Phone: (678) 361-3016  
Fax: (770) 326-7675  
[EGOGOL@PRESIDIO.COM](mailto:EGOGOL@PRESIDIO.COM)

Place Order To:

5337 MILLENIA LAKES BOULEVARD  
SUITE 300  
ORLANDO, FL 32839

Remit To:

PO BOX 822169  
PHILADELPHIA, PA 19182-2169  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$150.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$175.00
Hourly Rate for Travel	\$150.00

Approved Manufacturers for PRESIDIO NETWORKED SOLUTIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EXTREME NETWORKS](#) (55-Switches, 56-Wireless Components)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[NETAPP](#) (52-Storage)

[UNITRENDS](#) (52-Storage)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

PROMETHEAN, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731084-3760  
\* Mail-Order Seller  
ARRA Participant: NO

Main Sales Contact

NATE COX  
Phone: (678) 296-5701  
Fax: (678) 762-7700  
[nate.cox@prometheanworld.com](mailto:nate.cox@prometheanworld.com)

Back-up Sales Contact 1

TIFFANY WILLIAMS  
Phone: (678) 393-1046  
Fax: (678) 762-4615  
[Tiffany.Williams@prometheanworld.com](mailto:Tiffany.Williams@prometheanworld.com)

Back-up Sales Contact 2

CHRIS WILLIAMS  
Phone: (678) 314-8364  
Fax: (678) 762-7700  
[chris.williams@prometheanworld.com](mailto:chris.williams@prometheanworld.com)

Place Order To:

1165 SANCTUARY PKWY  
SUITE 400  
ALPHARETTA, GA 30009

Remit To:

1165 SANCTUARY PKWY  
SUITE 400  
ALPHARETTA, GA 30009  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for PROMETHEAN, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[PROMETHEAN](#) (08-Interactive Devices (whiteboards, voting devices, displays))

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
 For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

RICOH USA

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
 EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731090-3760  
 Value-Added Seller  
 ARRA Participant: YES

Main Sales Contact

ANDY BOWES  
 Phone: (864) 631-5090  
 Fax: (601) 956-6237  
[Andrew.Bowes@Ricoh-USA.COM](mailto:Andrew.Bowes@Ricoh-USA.COM)

Back-up Sales Contact 1

CARLA FREEMAN  
 Phone: (601) 605-8196  
 Fax: (601) 956-6237  
[Carla.Freeman@Ricoh-USA.COM](mailto:Carla.Freeman@Ricoh-USA.COM)

Back-up Sales Contact 2

ROGER HOSLER  
 Phone: (561) 529-2204  
[roger.hosler@ricoh-usa.com](mailto:roger.hosler@ricoh-usa.com)

Place Order To:

385-A HIGHLAND COLONY PARKWAY  
 RIDGELAND, MS 39157

Remit To:

RICOH USA  
 PO BOX 532530  
 ATLANTA, GA 30353-2530  
 SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$115.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$185.00
Hourly Rate for Travel	INC

### Approved Manufacturers for RICOH USA

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[FUJITSU](#) (02-Mobile-based Computers)

[RICOH \(RICOH AMERICA\)](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

RIVERSIDE TECHNOLOGIES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731168-3760  
\* Mail-Order Seller  
ARRA Participant: NO

Main Sales Contact

LINDA GRAHAM  
Phone: (334) 538-9852  
Fax: (866) 812-5370  
[lgraham@lrti.com](mailto:lgraham@lrti.com)

Back-up Sales Contact 1

BILL BURKE  
Phone: (866) 804-4388, EXT. 1017  
Fax: (866) 812-5370  
[billb@lrti.com](mailto:billb@lrti.com)

Back-up Sales Contact 2

ANN RUSH  
Phone: (866) 804-4388, EXT. 1012  
Fax: (866) 812-5370  
[arush@lrti.com](mailto:arush@lrti.com)

Place Order To:

105 GATEWAY DRIVE  
NORTH SIOUX CITY, SD 57049

Remit To:

,  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$100.00

Approved Manufacturers for RIVERSIDE TECHNOLOGIES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

RJ YOUNG

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731059-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

TIM WILLIAMS  
Phone: (662) 840-6905  
Fax: (662) 840-6867  
[tim.williams@rjyoung.com](mailto:tim.williams@rjyoung.com)

Back-up Sales Contact 1

CHRIS BETHEA  
Phone: (601) 705-1210  
Fax: (601) 268-1925  
[chris.bethea@rjyoung.com](mailto:chris.bethea@rjyoung.com)

Back-up Sales Contact 2

PHIL DIXON  
Phone: (601) 709-0369  
Fax: (601) 368-9376  
[phil.dixon@rjyoung.com](mailto:phil.dixon@rjyoung.com)

Place Order To:

1893A CLIFF GOOKIN BLVD.  
TUPELO, MS 38801

Remit To:

PO BOX 40623  
NASHVILLE, TN 37204  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$200.00
Hourly Rate for Travel	\$65.00

## Approved Manufacturers for RJ YOUNG

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CANON USA](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[RICOH \(RICOH AMERICA\)](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731066-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact  
SHANNON GREER  
Phone: (601) 573-1775  
Fax: (601) 510-0645  
[sugreer@samacweb.com](mailto:sugreer@samacweb.com)

Back-up Sales Contact 1  
SHARDAE MCAFEE  
Phone: (601) 906-4130  
Fax: (601) 510-0645  
[smcafee@samacweb.com](mailto:smcafee@samacweb.com)

Back-up Sales Contact 2  
DOROTHY J MCGILL  
Phone: (601) 573-9171  
Fax: (601) 987-9032 OR (601) 510-0645  
[djmccgill@samacweb.com](mailto:djmccgill@samacweb.com) or [dorothy.mcgill@comcast.net](mailto:dorothy.mcgill@comcast.net)

Place Order To:  
P. O. BOX 354  
BENTON, MS 39039

Remit To:  
P. O. BOX 354  
BENTON, MS 39039  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$95.00
Hourly Rate for Travel	\$35.00

Approved Manufacturers for SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[XIRRUS](#) (55-Switches, 56-Wireless Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

SHI INTERNATIONAL CORP.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731125-3760  
\* Mail-Order Seller  
ARRA Participant: NO

Main Sales Contact

DARRON GROSS  
Phone: (512) 732-8021  
Fax: (888) 764-8889  
[Darron\\_Gross@shi.com](mailto:Darron_Gross@shi.com)

Back-up Sales Contact 1

CASEY DELLSPERGER  
Phone: (504) 302-1651  
Fax: (888) 394-5322  
[Casey\\_Dellsperger@shi.com](mailto:Casey_Dellsperger@shi.com)

Back-up Sales Contact 2

LAURIE CONRAD  
Phone: (225) 755-6947  
Fax: (732) 394-5322  
[Laurie\\_Conrad@shi.com](mailto:Laurie_Conrad@shi.com)

Place Order To:

STATE OF MS ACCOUNT TEAM  
290 DAVIDSON AVE.  
SOMERSET, NJ 08873

Remit To:

PO BOX 952121  
DALLAS, TX 75284-7434  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for SHI INTERNATIONAL CORP.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[EMC](#) (52-Storage)

[FUJITSU](#) (02-Mobile-based Computers)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[RICOH \(RICOH AMERICA\)](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[TEGILE](#) (52-Storage, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

SOUTH MISSISSIPPI BUSINESS MACHINES

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731054-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

TRAVIS CUEVAS  
Phone: (228) 697-0650/1-800-474-8507  
Fax: (228) 868-9546  
[Travisc@smbm.net](mailto:Travisc@smbm.net)

Back-up Sales Contact 1

JULIE LYONS  
Phone: (228) 233-0406/1-800-474-8507  
Fax: (228) 868-9546  
[julielyons@smbm.net](mailto:julielyons@smbm.net)

Back-up Sales Contact 2

GRAY MILLER  
Phone: (604) 572-7342/1-800-474-8507  
Fax: (228) 868-0406  
[gmiller@smbm.net](mailto:gmillers@smbm.net)

Place Order To:

1915 25TH AVE.  
GULFPORT, MS 39501

Remit To:

P.O. BOX 697  
GULFPORT, MS 39502  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$70.00
Hourly Rate for Travel	\$35.00

### Approved Manufacturers for SOUTH MISSISSIPPI BUSINESS MACHINES

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### SOVEREIGN SYSTEMS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731017-3760  
Value-Added Seller  
ARRA Participant: YES

#### Main Sales Contact

KIMBERLY LOVERTICH  
Phone: (601) 503-0940  
Fax: (678) 672-1657  
[klovertich@sovsystems.com](mailto:klovertich@sovsystems.com)

#### Back-up Sales Contact 1

DAVID WASSERMAN  
Phone: (404) 291-1479  
Fax: (678) 672-1657  
[dwasserman@sovsystems.com](mailto:dwasserman@sovsystems.com)

#### Back-up Sales Contact 2

GEORGE BARKLEY  
Phone: (404) 610-5495  
Fax: (678) 672-1657  
[gbarkley@sovsystems.com](mailto:gbarkley@sovsystems.com)

#### Place Order To:

3930 EAST JONES BRIDGE ROAD  
SUITE 300  
NORCROSS, GA 30092

#### Remit To:

3930 EAST JONES BRIDGE ROAD  
SUITE 300  
NORCROSS, GA 30092  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	INC

### Approved Manufacturers for SOVEREIGN SYSTEMS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[EMC](#) (52-Storage)

[NETAPP](#) (52-Storage)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

SYNERGETICS DCS, INC

*If you purchase from this Seller, print this page for your purchase file.*

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MAGIC Supplier Number: 3100021506

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731105-3760  
Value-Added Seller  
ARRA Participant: YES

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Main Sales Contact

DAVID PALMER  
Phone: (662) 323-9484 EXT 103  
Fax: (662) 324-1876  
[bids@synergeticsdcs.com](mailto:bids@synergeticsdcs.com)

Back-up Sales Contact 1

KAY HALL  
Phone: (662) 323-9484 EXT 120  
Fax: (662) 324-1876  
[bids@synergeticsdcs.com](mailto:bids@synergeticsdcs.com)

Back-up Sales Contact 2

HOPE BROWN  
Phone: (662) 323-9484 EXT 112  
Fax: (662) 324-1876  
[bids@synergeticsdcs.com](mailto:bids@synergeticsdcs.com)

---

Place Order To:

PO BOX 80264  
ATTN: DAVID PALMER  
STARKVILLE, MS 39759

Remit To:

PO BOX 1276  
TUPELO, MS 38802  
SAAS Code:

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Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$40.00

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Approved Manufacturers for SYNERGETICS DCS, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[CISCO](#) (55-Switches, 56-Wireless Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EPSON AMERICA](#) (07-Projectors)

[EXTREME NETWORKS](#) (55-Switches, 56-Wireless Components)

[FUJITSU](#) (02-Mobile-based Computers)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[PROMETHEAN](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SMART TECHNOLOGIES](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### S.H.O.T.S. COMPUTERS

*If you purchase from this Seller, print this page for your purchase file.*

MAGIC Supplier Number: 3100028309

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731060-3760  
Value-Added Seller  
ARRA Participant: YES

#### Main Sales Contact

JANE WILSON  
Phone: (662) 862-3037  
Fax: (662) 862-5468  
[jane@shotspc.com](mailto:jane@shotspc.com)

#### Back-up Sales Contact 1

JERRY SMITH  
Phone: (662) 862-3037  
Fax: (662) 862-5468  
[jerry@shotspc.com](mailto:jerry@shotspc.com)

#### Back-up Sales Contact 2

CHRIS HYSAW  
Phone: (662) 862-3037  
Fax: (662) 862-5468  
[chris@shotspc.com](mailto:chris@shotspc.com)

#### Place Order To:

P. O. BOX 668  
FULTON, MS 38843

#### Remit To:

P. O. BOX 668  
FULTON, MS 38843  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$100.00
Hourly Rate for Travel	\$50.00

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## Approved Manufacturers for S.H.O.T.S. COMPUTERS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (55-Switches, 56-Wireless Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[HITACHI AMERICA](#) (07-Projectors)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

[XIRRUS](#) (55-Switches, 56-Wireless Components)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TCSWARE, INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731132-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

JOE PAYNE  
Phone: (601) 932-8271  
Fax: (601) 932-9399  
[jpayne@tcsware.com](mailto:jpayne@tcsware.com)

Back-up Sales Contact 1

DANE SKIRTECH  
Phone: (601) 932-8271  
Fax: (601) 932-9399  
[dskirtech@tcsware.com](mailto:dskirtech@tcsware.com)

Back-up Sales Contact 2

SAM SHUMATE  
Phone: (601) 932-8271  
Fax: (601) 932-9399  
[sshumate@tcsware.com](mailto:sshumate@tcsware.com)

Place Order To:  
PO BOX 54186  
PEARL, MS 39288

Remit To:  
PO BOX 54186  
PEARL, MS 39288  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$25.00

### Approved Manufacturers for TCSWARE, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TECHNICAL INNOVATION, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731098-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

ANGELA SMITH  
Phone: (205) 582-5901  
Fax: (205) 985-4756  
[asmith@technical-innovation.com](mailto:asmith@technical-innovation.com)

Back-up Sales Contact 1

DAVID BERNDT  
Phone: (615) 515-3400  
Fax: (205) 985-4756  
[dberndt@technical-innovation.com](mailto:dberndt@technical-innovation.com)

Back-up Sales Contact 2

SUSAN CAINE  
Phone: (205) 582-5908  
Fax: (205) 985-4756  
[scaine@technical-innovation.com](mailto:scaine@technical-innovation.com)

Place Order To:

140 BUSINESS CENTER DRIVE  
BIRMINGHAM, AL 35244

Remit To:

2975 NORTHWOODS PKWY  
NORCROSS, GA 30071  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$82.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for TECHNICAL INNOVATION, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[EPSON AMERICA](#) (07-Projectors)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[KRAMER ELECTRONICS](#) (59-Audio Visual Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[QOMO HITE VISION](#) (08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TECHNICAL & SCIENTIFIC APPLICATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731144-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

BOBBY CHILDS OR MIKE PILCHER  
Phone: (877) 384-1234 or (205) 965-4005 (Bobby)/(205) 490-5038 (Mike)  
Fax: (205) 402-2385  
[bobby.childs@tsa.com](mailto:bobby.childs@tsa.com) or [mike.pilcher@tsa.com](mailto:mike.pilcher@tsa.com)

Back-up Sales Contact 1

TIFFANY HAWTHORNE  
Phone: (205) 421-4942  
Fax: (205) 402-2385  
[tiffany.hawthorne@tsa.com](mailto:tiffany.hawthorne@tsa.com)

Place Order To:

Attn: GEOFF HOGG  
3821 LORNA ROAD STE 100  
HOOVER, AL 35244

Remit To:

2050 WEST SAM HOUSTON  
PARKWAY NORTH  
HOUSTON, TX 77043  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$90.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$185.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for TECHNICAL & SCIENTIFIC APPLICATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

**HP** (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TEKLINKS, INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731100-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

TERRI LOWERY  
Phone: (601) 344-8267  
Fax: (601) 450-6603  
[tlowery@teklinks.com](mailto:tlowery@teklinks.com)

Back-up Sales Contact 1

BRITT YORK  
Phone: (205) 566-9013  
Fax: (251) 621-0314  
[byork@teklinks.com](mailto:byork@teklinks.com)

Back-up Sales Contact 2

DON ROY  
Phone: (205) 427-8192  
Fax: (251) 621-0314  
[droy@teklinks.com](mailto:droy@teklinks.com)

Place Order To:

201 SUMMIT PARKWAY  
C/O ACCOUNTING  
BIRMINGHAM, AL 35209

Remit To:

201 SUMMIT PARKWAY  
C/O ACCOUNTS RECIEVABLE  
BIRMINGHAM, AL 35209  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$135.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$135.00
Hourly Rate for Travel	\$67.50

Approved Manufacturers for TEKLINKS, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

THINK ANEW

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731129-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

SARAH GLIDEWELL  
Phone: (601) 853-1953  
Fax: (601) 345-4234  
[sales@thinkanew.com](mailto:sales@thinkanew.com)

Back-up Sales Contact 1

CHRISTINA GRADY  
Phone: (601) 853-1953  
Fax: (601) 345-4234  
[cgrady@thinkanew.com](mailto:cgrady@thinkanew.com)

Back-up Sales Contact 2

BRIAN CLARK  
Phone: (601) 853-1953  
Fax: (601) 345-4234  
[bclark@thinkanew.com](mailto:bclark@thinkanew.com)

Place Order To:

7570 OLD CANTON ROAD  
MADISON, MS 39110

Remit To:

7570 OLD CANTON ROAD  
MADISON, MS 39110  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$110.00
Hourly Rate for Travel	\$45.00

### Approved Manufacturers for THINK ANEW

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TOSHIBA BUSINESS SOLUTIONS OF MS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731189-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact  
GEORGE BROOKS  
Phone: (601) 957- 0130  
Fax: (601) 957-0610  
[george.brooks@tbs.toshiba.com](mailto:george.brooks@tbs.toshiba.com)

Back-up Sales Contact 1  
PENNY ROBERTSON  
Phone: (601) 957-0130  
Fax: (601) 957-0610  
[penny.robertson@tbs.toshiba.com](mailto:penny.robertson@tbs.toshiba.com)

Place Order To:  
371 HIGHLAND COLONY PARKWAY  
RIDGELAND, MS 39157

Remit To:  
1231 HIGHWAY 45 NORTH  
P O BOX 1217  
COLUMBUS, MS 39705  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$150.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$250.00
Hourly Rate for Travel	INC

Approved Manufacturers for TOSHIBA BUSINESS SOLUTIONS OF MS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[HP](#) (05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters)

[LEXMARK](#) (05-Printers/Scanners)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TRISTAR DIGITAL CONNECTIONS, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731161-3760  
Value-Added Seller  
ARRA Participant: NO

Main Sales Contact

BRIAN OTUONYE - MEMPHIS OFFICE  
Phone: (901) 414-2179  
Fax: (901) 414-2138  
[brian@tristardc.com](mailto:brian@tristardc.com)

Back-up Sales Contact 1

JOHN PERONA, CTS - CORPORATE OFFICE  
Phone: (615) 420-6545  
Fax: (615) 420-6892  
[john.perona@tristardc.com](mailto:john.perona@tristardc.com)

Back-up Sales Contact 2

JOSH PERONA  
Phone: (615) 420-6545  
Fax: (615) 420-6892  
[josh@tristardc.com](mailto:josh@tristardc.com)

Place Order To:

110 GLANCY STREET  
SUITE 204  
GOODLETTSVILLE, TN 37072

Remit To:

P.O. BOX 2029  
GOODLETTSVILLE, TN 37072  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$85.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for TRISTAR DIGITAL CONNECTIONS, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[HITACHI AMERICA](#) (07-Projectors)

[KRAMER ELECTRONICS](#) (59-Audio Visual Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TROXELL COMMUNICATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731170-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

CHANEL RAMIREZ, SALES ADMIN. ASSISTANT  
Phone: (800) 352-7912 EXT. 1753  
Fax: (800) 752-1299  
[chanel.ramirez@trox.com](mailto:chanel.ramirez@trox.com)

Back-up Sales Contact 1

KYLIE CANTU  
Phone: (800) 352-7912 EXT. 1752  
Fax: (800) 752-1299  
[kylie.cantu@trox.com](mailto:kylie.cantu@trox.com)

Back-up Sales Contact 2

RANDY DUET-CHAMPAGNE, REGIONAL MANAGER  
Phone: (800) 352-7912  
Fax: (800) 752-1299  
[randy.duet-champagne@trox.com](mailto:randy.duet-champagne@trox.com)

Place Order To:

Attn: CHANEL RAMIREZ, SALES ADMIN ASSISTANT  
4675 E COTTON CTR BLVD STE 155  
PHOENIX, AZ 85040

Remit To:

ATTN: ACCOUNTS PAYABLE  
4675 E COTTON CTR BLVD STE 155  
PHOENIX, AZ 85040  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$60.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$90.00
Hourly Rate for Travel	\$54.00

Approved Manufacturers for TROXELL COMMUNICATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[FRONTROW](#) (59-Audio Visual Components)

[HITACHI AMERICA](#) (07-Projectors)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[QOMO HITE VISION](#) (08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

UNISTAR-SPARCO COMPUTERS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731141-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

RICHARD YOUNG  
Phone: (901) 872-2272 X828  
Fax: (901) 872-8482  
[RICHARD@SPARCO.COM](mailto:RICHARD@SPARCO.COM)

Back-up Sales Contact 1

MALLORY CRUTCHER  
Phone: (901) 872-2272 X864  
Fax: (901) 872-8482  
[MALLORY@SPARCO.COM](mailto:MALLORY@SPARCO.COM)

Back-up Sales Contact 2

SCOTT HOUK  
Phone: (901) 872-2272 X833  
Fax: (901) 872-8482  
[SCOTT.HOUK@SPARCO.COM](mailto:SCOTT.HOUK@SPARCO.COM)

Place Order To:

7089 RYBURN DRIVE  
MILLINGTON, TN 38053

Remit To:

SPARCO.COM  
7089 RYBURN DRIVE  
MILLINGTON, TN 38053  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$145.00
Hourly Rate for Travel	\$55.00

Approved Manufacturers for UNISTAR-SPARCO COMPUTERS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[EPSON AMERICA](#) (07-Projectors)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

UNITED DATA TECHNOLOGIES

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731031-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

AMANDA BULLION  
Phone: (615) 567-4080 X 1621  
Fax: (615) 771-1082  
[amanda.bullion@udtonline.com](mailto:amanda.bullion@udtonline.com)

Back-up Sales Contact 1

MATT SAIER  
Phone: (615) 567-4080 X 4087  
Fax: (615) 771-1082  
[matt.saier@udtonline.com](mailto:matt.saier@udtonline.com)

Back-up Sales Contact 2

SCOTT BYERS  
Phone: (615) 567-4080 X 4081  
Fax: (615) 771-1082  
[scott.byers@udtonline.com](mailto:scott.byers@udtonline.com)

Place Order To:

840 CRESCENT CENTRE DRIVE, SUITE 160  
FRANKLIN, TN 37067

Remit To:

DEPT. #0627 UDT, INC.  
PO BOX 850001  
ORLANDO , FL 32885-0627  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$200.00
Hourly Rate for Travel	\$200.00

## Approved Manufacturers for UNITED DATA TECHNOLOGIES

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ARUBA NETWORKS](#) (55-Switches, 56-Wireless Components)

[BROCADE](#) (55-Switches)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### VENTURE TECHNOLOGIES

*If you purchase from this Seller, print this page for your purchase file.*

MAGIC Supplier Number: 3100020705

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731110-3760  
Value-Added Seller  
ARRA Participant: YES

#### Main Sales Contact

RYAN ALLEN, DEBRA STEWART, TARRIEN WILLIAMS, KRISTEN HINTON, DAPHNE MATCHEN, DUFF SUDDUTH, CARRA CHAMBLEE

Phone: (601) 956-5440

Fax: (601) 956-3750

[government@ventech.com](mailto:government@ventech.com)

#### Back-up Sales Contact 1

KASSIE WILSON

Phone: (601) 978-6143

Fax: (601) 956-3750

[government@ventech.com](mailto:government@ventech.com)

#### Back-up Sales Contact 2

KATHY DRUMMONDS

Phone: (601) 978-6204

Fax: (601) 956-3750

[government@ventech.com](mailto:government@ventech.com)

#### Place Order To:

860 CENTRE STREET  
RIDGELAND, MS 39157

#### Remit To:

P O BOX 11407  
BIRMINGHAM, AL 35246-1127  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00

Hourly Rate for Travel

\$75.00

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**Approved Manufacturers for VENTURE TECHNOLOGIES**

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[BENQ](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[BROCADE](#) (55-Switches)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EMC](#) (52-Storage)

[EPSON AMERICA](#) (07-Projectors)

[GETAC](#) (02-Mobile-based Computers)

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[JUNIPER NETWORKS](#) (55-Switches, 56-Wireless Components)

[LENOVO](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

[LEXMARK](#) (05-Printers/Scanners)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[PANASONIC SOLUTIONS COMPANY](#) (02-Mobile-based Computers, 05-Printers/Scanners, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[PROMETHEAN](#) (08-Interactive Devices (whiteboards, voting devices, displays))

[PURE STORAGE](#) (52-Storage)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[TEGILE](#) (52-Storage, 57-Thin Client Systems)

[TRIPP LITE](#) (53-UPS, 54-Racks)

[UNITRENDS](#) (52-Storage)

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)



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VISICOM SYSTEMS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731178-3760  
\* Mail-Order Seller  
ARRA Participant: YES

Main Sales Contact

LEONARD B. SALLEY  
Phone: (770) 982-8388  
[lsalley@visicomsystems.com](mailto:lsalley@visicomsystems.com)

Back-up Sales Contact 1

ROBERT G. CLONTZ (BOB)  
Phone: (704) 242-2159  
[rgclontz@visicomsystems.com](mailto:rgclontz@visicomsystems.com)

Place Order To:  
PO BOX 80827  
ATLANTA, GA 30366-0827

Remit To:  
PO BOX 80827  
ATLANTA, GA 30366-0827  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$95.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$45.00

Approved Manufacturers for VISICOM SYSTEMS, INC.



*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[VIEWSONIC](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
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VSS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731149-3760  
Value-Added Seller  
ARRA Participant: YES

Main Sales Contact

BEN LUCAS  
Phone: (601) 918-0895  
Fax: (601) 853-8560  
[ben.lucas@thinkvss.com](mailto:ben.lucas@thinkvss.com)

Back-up Sales Contact 1

DWIGHT MANNING  
Phone: (601) 842-4932  
Fax: (601) 853-8560  
[dwight.manning@thinkvss.com](mailto:dwight.manning@thinkvss.com)

Back-up Sales Contact 2

SHARIE TILFORD  
Phone: (601) 906-7215  
Fax: (601) 853-8560  
[sharie.tilford@thinkvss.com](mailto:sharie.tilford@thinkvss.com)

Place Order To:

303 BRAME ROAD  
RIDGELAND, MS 39157

Remit To:

P.O. BOX 24055  
NEWARK, NJ 07101-0406  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$160.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$160.00
Hourly Rate for Travel	\$80.00

### Approved Manufacturers for VSS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[HP](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems)

[UNITRENDS](#) (52-Storage)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS.  
For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

## WHITLOCK

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL  
EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731109-3760  
Value-Added Seller  
ARRA Participant: YES

### Main Sales Contact

JENNIFER HYDE  
Phone: (205) 913-4337  
Fax: (770) 999-9106  
[hydej@whitlock.com](mailto:hydej@whitlock.com)

### Back-up Sales Contact 1

JOHN SCHNIBBE  
Phone: (678) 799-2298  
Fax: (770) 999-9106  
[schnibbej@whitlock.com](mailto:schnibbej@whitlock.com)

### Back-up Sales Contact 2

JACKIE RICE  
Phone: (678) 951-0958  
Fax: (770) 999-9106  
[ricej@whitlock.com](mailto:ricej@whitlock.com)

### Place Order To:

108 COURT WAY  
PELHAM, AL 35124

### Remit To:

12820 WEST CREEK PARKWAY  
RICHMOND, VA 23238  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$75.00

## Approved Manufacturers for WHITLOCK

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CRESTRON](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[EPSON AMERICA](#) (07-Projectors)

[HITACHI AMERICA](#) (07-Projectors)

[KRAMER ELECTRONICS](#) (59-Audio Visual Components)

[LIFESIZE COMMUNICATIONS](#) (58-Video Conferencing Equipment)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[POLYCOM](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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