

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

ACADEMIC TECHNOLOGIES, INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731154-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

BRET ELTISTE

Phone: (601) 427-3587

Fax: (601) 605-4835

[bret@academictechinc.com](mailto:bret@academictechinc.com)

Back-up Sales Contact 1

JARED ROBINSON

Phone: (601) 790-3352

Fax: (601) 605-4835

[jared@academictechinc.com](mailto:jared@academictechinc.com)

Back-up Sales Contact 2

JOE DIXON

Phone: (601) 790-3355

Fax: (601) 605-4835

[joe@academictechinc.com](mailto:joe@academictechinc.com)

Place Order To:

209-B INDUSTRIAL DRIVE  
RIDGELAND, MS 39157

Remit To:

209-B INDUSTRIAL DRIVE  
RIDGELAND, MS 39157  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$115.00
Hourly Rate for Travel	\$45.00

Approved Manufacturers for ACADEMIC TECHNOLOGIES, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[SMART TECHNOLOGIES](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

ALCATEL-LUCENT ENTERPRISE USA, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731051-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

BRIAN SKOGLIND

Phone: (678) 458-8149

[brian.skoglind@alcatel-lucent.com](mailto:brian.skoglind@alcatel-lucent.com)

Back-up Sales Contact 1

PAUL ONUSHKO

Phone: (770) 331-6462

Fax: (770) 331-6462

[paul.onushko@alcatel-lucent.com](mailto:paul.onushko@alcatel-lucent.com)

Back-up Sales Contact 2

ERIC GREGOIRE

Phone: (603) 938-5769

Fax: (603) 938-2711

[eric.gregoire@alcatel-lucent.com](mailto:eric.gregoire@alcatel-lucent.com)

Place Order To:

ATTN.: ORDER MANAGEMENT

26801 WEST AGOURA RD.

CALABASAS, CA 91301

Remit To:

ATTN.: ORDER MANAGEMENT

26801 WEST AGOURA RD.

CALABASAS, CA 91301

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$180.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$202.50
Hourly Rate for Travel	INC

Approved Manufacturers for ALCATEL-LUCENT ENTERPRISE USA, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

AT&T

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731008-3760

Value-Added Seller

ARRA Participant: NO

Main Sales Contact

RUSSELL BEATTY

Phone: (601) 519-3507

Fax: (214) 782-6452

[lb0556@att.com](mailto:lb0556@att.com)

Back-up Sales Contact 1

GAYLE PRICE

Phone: (601) 592-6550

Fax: (601) 354-7056

[ep5516@att.com](mailto:ep5516@att.com)

Back-up Sales Contact 2

SCOTT COOK

Phone: (601) 592-6554

Fax: (601) 354-7056

[sc7787@att.com](mailto:sc7787@att.com)

Place Order To:

111 E. CAPITAL ST. 6025E  
JACKSON, MS 39201

Remit To:

111 E. CAPITAL ST. 6025E  
JACKSON, MS 39201  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$55.00

Approved Manufacturers for AT&T

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

AUDIO ENHANCEMENT, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731046-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

STACEY LIGNELL

Phone: (800) 383-9362

Fax: (801) 254-3802

[Stacey.Lignell@AudioEnhancement.com](mailto:Stacey.Lignell@AudioEnhancement.com)

Back-up Sales Contact 1

JESSICA BEVARD

Phone: (800) 383-9362

Fax: (801) 254-3802

[Jessica.Bevard@AudioEnhancement.com](mailto:Jessica.Bevard@AudioEnhancement.com)

Place Order To:

14241 S REDWOOD ROAD  
BLUFFDALE, UT 84065

Remit To:

14241 S REDWOOD ROAD  
BLUFFDALE, UT 84065  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for AUDIO ENHANCEMENT, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

AVISPL-AUDIO VISUAL INNOVATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731040-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

CHRIS KELLER

Phone: (205) 951-1951 EXT. 16006

Fax: (205) 951-1341

[chris.keller@avispl.com](mailto:chris.keller@avispl.com)

Back-up Sales Contact 1

TRACIE BRYANT

Phone: (972) 679-9922

Fax: (205) 951-1341

[tracie.bryant@avispl.com](mailto:tracie.bryant@avispl.com)

Back-up Sales Contact 2

BILL MCCLAIN

Phone: (678) 542-2201 EXT. 15437

Fax: (205) 951-1341

[bill.mcclain@avispl.com](mailto:bill.mcclain@avispl.com)

Place Order To:

4705 ALTON COURT  
IRONDALE, AL 35210

Remit To:

4705 ALTON COURT  
IRONDALE, AL 35210  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$75.00
Hourly Rate for Travel	\$85.00

Approved Manufacturers for AVISPL-AUDIO VISUAL INNOVATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors,

05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

[SMART TECHNOLOGIES](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

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BENCHMARK TECHNOLOGY, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731167-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

BEN CADE

Phone: (601) 485-3893

Fax: (601) 485-3968

[ben.cade@benchmarktechnology.net](mailto:ben.cade@benchmarktechnology.net)

Place Order To:

P.O. BOX 3975

MERIDIAN, MS 39303

Remit To:

P.O. BOX 3975

MERIDIAN, MS 39303

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$120.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$165.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for BENCHMARK TECHNOLOGY, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)



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**BOWIE AUDIO VISUAL**

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731067-3760

Value-Added Seller

ARRA Participant: NO

**Main Sales Contact**

**BOB SMYLIE**

Phone: (601) 957-6566

Fax: (601) 957-6566

[bob@bowieav.com](mailto:bob@bowieav.com)

**Back-up Sales Contact 1**

**KAREN BOWIE**

Phone: (601) 957-6566

Fax: (601) 957-7042

[sales@bowieav.com](mailto:sales@bowieav.com)

**Back-up Sales Contact 2**

**SID BOWIE**

Phone: (601) 957-6566

Fax: (601) 957-7042

[sales@bowieav.com](mailto:sales@bowieav.com)

**Place Order To:**

290 HIGHPOINT DR.  
RIDGELAND, MS 39157

**Remit To:**

290 HIGHPOINT DR.  
RIDGELAND, MS 39157  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$110.00
Hourly Rate for Travel	\$65.00

**Approved Manufacturers for BOWIE AUDIO VISUAL**

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### BUSINESS COMMUNICATIONS DISTRIBUTORS (BCD)

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731080-3760

Value-Added Seller

ARRA Participant: YES

#### Main Sales Contact

MIKE MILLER

Phone: (601) 940-3435

Fax: (251) 661-9733

[mmiller@bcd.org](mailto:mmiller@bcd.org) / [millermd1@gmail.com](mailto:millermd1@gmail.com)

#### Back-up Sales Contact 1

ROBERT STANLEY

Phone: (251) 415-3802

Fax: (251) 661-9733

[rstanley@equitytechcorp.com](mailto:rstanley@equitytechcorp.com)

#### Back-up Sales Contact 2

LISA NEELEY

Phone: (251) 415-3802

Fax: (251) 661-9733

[lneeley@equitytechcorp.com](mailto:lneeley@equitytechcorp.com)

#### Place Order To:

2301 PERIMETER ROAD  
MOBILE, AL 36615

#### Remit To:

2301 PERIMETER ROAD  
MOBILE, AL 36615  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$62.50

#### Approved Manufacturers for BUSINESS COMMUNICATIONS DISTRIBUTORS (BCD)

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[BROCADE](#) (55-Switches)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems,

59-Audio Visual Components)

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BUSINESS COMMUNICATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731104-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

MARY TUCKER

Phone: (601) 914-2450

Fax: (601) 898-1310

[government@bcianswers.com](mailto:government@bcianswers.com)

Back-up Sales Contact 1

JORDAN NOHRA

Phone: (601) 914-2461

Fax: (601) 898-1310

[jnohra@bcianswers.com](mailto:jnohra@bcianswers.com)

Back-up Sales Contact 2

CRAIG HENLEY

Phone: (601) 914-2441

Fax: (601) 898-1310

[chenley@bcianswers.com](mailto:chenley@bcianswers.com)

Place Order To:

442 HIGHLAND COLONY PARKWAY  
RIDGELAND, MS 39157

Remit To:

442 HIGHLAND COLONY PARKWAY  
RIDGELAND, MS 39157  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$145.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$175.00
Hourly Rate for Travel	\$145.00

Approved Manufacturers for BUSINESS COMMUNICATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 59-Audio Visual Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays,

51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems,  
59-Audio Visual Components)

[LEXMARK](#) (05-Printers/Scanners)

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**BYTESPEED**

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731181-3760

\* Mail-Order Seller

ARRA Participant: YES

**Main Sales Contact**

SCOTT BLETH

Phone: (877) 553-0777 EX 450

Fax: (218) 227-0498

[sbleth@bytespeed.com](mailto:sbleth@bytespeed.com)

**Back-up Sales Contact 1**

ANGIE GUGGISBERG

Phone: (877) 553-0777 EX 490

Fax: (218) 227-0498

[aguggisberg@bytespeed.com](mailto:aguggisberg@bytespeed.com)

**Place Order To:**

3131 24TH AVE S  
MOORHEAD, MN 56560

**Remit To:**

3131 24TH AVE S  
ATTN: ACCOUNTING DEPT  
MOORHEAD, MN 56560  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

**Approved Manufacturers for BYTESPEED**

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

**BYTESPEED** (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

CAMCOR

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731171-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

MIKE JONES

Phone: (800) 868-2462 X300 (662-671-0825)

Fax: (800) 298-1181

[mjones@camcor.com](mailto:mjones@camcor.com)

Back-up Sales Contact 1

DAVID FOGLEMAN

Phone: (800) 868-2462 X155

Fax: (800) 298-1181

[dfogleman@camcor.com](mailto:dfogleman@camcor.com)

Back-up Sales Contact 2

WILL BENTON

Phone: (800) 868-2462 X260

Fax: (800) 298-1181

[wbenton@camcor.com](mailto:wbenton@camcor.com)

Place Order To:

PO BOX 1899

BURLINGTON , NC 27216

Remit To:

PO BOX 1899

BURLINGTON , NC 27216

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for CAMCOR

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual

Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

CAROUSEL INDUSTRIES OF NORTH AMERICA, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731183-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

JEAN ELAINE ELLIS

Phone: (601) 718-3344

Fax: (401) 667-5425

[jellis@carouselindustries.com](mailto:jellis@carouselindustries.com)

Back-up Sales Contact 1

TERRY STROUD

Phone: (601) 718-3333

Fax: (601) 899-8912

[tstroud@carouselindustries.com](mailto:tstroud@carouselindustries.com)

Back-up Sales Contact 2

ROGER BISHOP

Phone: (601) 718-3334

Fax: (601) 899-8912

[rbishop@carouselindustries.com](mailto:rbishop@carouselindustries.com)

Place Order To:

405 FONTAINE PLACE

SUITE 103

RIDGELAND, MS 39157

Remit To:

P.O. BOX 842084

BOSTON, MA 00284-2084

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$125.00

Approved Manufacturers for CAROUSEL INDUSTRIES OF NORTH AMERICA, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

CDW GOVERNMENT LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731174-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

JORDAN MIKOLS

Phone: (866) 465-9959

Fax: (312) 705-6468

[JordMik@cdwg.com](mailto:JordMik@cdwg.com)

Back-up Sales Contact 1

ASHLEY DICIURCIO

Phone: (312) 705-1878

Fax: (312) 705-4678

[AshleyD@cdw.com](mailto:AshleyD@cdw.com)

Place Order To:

230 N MILWAUKEE AVENUE  
VERNON HILLS, IL 60061

Remit To:

75 REMITTANCE DRIVE  
SUITE 1515  
CHICAGO, IL 60675  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for CDW GOVERNMENT LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing)

Equipment, 59-Audio Visual Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BROCADE](#) (55-Switches)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[GETAC](#) (02-Mobile-based Computers)

[LEXMARK](#) (05-Printers/Scanners)

[MIMIO](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors,

05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

COKER COMMUNICATION CONSULTATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731184-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

ADAM COKER

Phone: (601) 278-6785

Fax: (888) 292-1073

[adam@cokercc.com](mailto:adam@cokercc.com)

Back-up Sales Contact 1

SHARON COKER

Phone: (601) 398-1354

Fax: (888) 292-1073

[sharon@cokercc.com](mailto:sharon@cokercc.com)

Back-up Sales Contact 2

CAROLINE THOMAS

Phone: (601) 398-1954

Fax: (888) 292-1073

[caroline@cokercc.com](mailto:caroline@cokercc.com)

Place Order To:

425 MITCHELL AVENUE  
JACKSON, MS 39216

Remit To:

425 MITCHELL AVENUE  
JACKSON, MS 39216  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for COKER COMMUNICATION CONSULTATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BYTESPEED](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

COMPUTER-INNOVATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731001-3760

Value-Added Seller

ARRA Participant: NO

Main Sales Contact

CHASE MCDANIEL

Phone: (601) 765-1082

Fax: (601) 765-1084

[cmcdaniel@computer-innovations.net](mailto:cmcdaniel@computer-innovations.net)

Back-up Sales Contact 1

SHANE HAMMOND

Phone: (601) 765-1078

Fax: (601) 765-1082

[shammond@computer-innovations.net](mailto:shammond@computer-innovations.net)

Back-up Sales Contact 2

JACKY MCDANIEL

Phone: (601) 765-1078

Fax: (601) 765-1082

[jmcdaniel@computer-innovations.net](mailto:jmcdaniel@computer-innovations.net)

Place Order To:

P.O BOX 820

COLLINS, MS 39428

Remit To:

P.O BOX 820

COLLINS, MS 39428

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	INC
Hourly Rate for Project Manager/Engineer/Advanced Technical	INC
Hourly Rate for Travel	INC

Approved Manufacturers for COMPUTER-INNOVATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

CYBER TECHNOLOGY SECURITY

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731119-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

DURWARD BREWER

Phone: (662) 562-7484

Fax: (662) 562-5184

[dbrewer@ctspage.com](mailto:dbrewer@ctspage.com)

Back-up Sales Contact 1

SUE BREWER

Phone: (662) 562-7484

Fax: (662) 562-5184

[sbrewer@ctspage.com](mailto:sbrewer@ctspage.com)

Back-up Sales Contact 2

HUGH BREWER

Phone: (662) 562-7484

Fax: (662) 562-5184

[hbrewer@ctspage.com](mailto:hbrewer@ctspage.com)

Place Order To:

226 E. MAIN STREET SUITE E  
 SENATOBIA, MS 38668

Remit To:

226 E. MAIN STREET SUITE E  
 SENATOBIA, MS 38668  
 SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$90.00
Hourly Rate for Travel	\$60.00

Approved Manufacturers for CYBER TECHNOLOGY SECURITY

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROCADE](#) (55-Switches)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

DAKTECH, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731048-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

MIKE TUPA

Phone: (888) 761-8540

Fax: (701) 282-9690

[mtupa@daktech.com](mailto:mtupa@daktech.com)

Back-up Sales Contact 1

SHEENA SCHMITT

Phone: (800) 325-3238 X 492

Fax: (701) 492-2501

[sschmitt@daktech.com](mailto:sschmitt@daktech.com)

Place Order To:

3502 36TH ST. SW  
FARGO, ND 58104

Remit To:

3502 36TH ST. SW  
FARGO, ND 58104  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$150.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$150.00

Approved Manufacturers for DAKTECH, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

DETEL

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731187-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

JESSICA DAIGREPONT

Phone: (225) 952-9430

Fax: (225) 952-9432

[quotes@detel.com](mailto:quotes@detel.com)

Back-up Sales Contact 1

BRANDI DUBEA

Phone: (225) 952-9430

Fax: (225) 952-9432

[brandi@detel.com](mailto:brandi@detel.com)

Place Order To:

6141 CRESTMOUNT DR.  
BATON ROUGE, LA 70809

Remit To:

6141 CRESTMOUNT DR.  
BATON ROUGE, LA 70809  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$115.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$145.00
Hourly Rate for Travel	\$55.00

Approved Manufacturers for DETEL

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BROCADE](#) (55-Switches)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

DIRECT PACKET INC., DBA ONEVISION SOLUTIONS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731133-3760

Value-Added Seller

ARRA Participant: NO

Main Sales Contact

TRACY HOLCOMB

Phone: (404) 358-7376

Fax: (972) 580-8435

[tholcomb@onevisionsolutions.com](mailto:tholcomb@onevisionsolutions.com)

Back-up Sales Contact 1

BEN HALL

Phone: (972) 743-4988

Fax: (972) 580-8435

[bhall@onevisionsolutions.com](mailto:bhall@onevisionsolutions.com)

Back-up Sales Contact 2

NAOMI ARMENTROUT

Phone: (972) 714-0540

Fax: (972) 580-8435

[narmentrout@onevisionsolutions.com](mailto:narmentrout@onevisionsolutions.com)

Place Order To:

909 LAKE CAROLYN PARKWAY  
SUITE 1800  
IRVING, TX 75039

Remit To:

909 LAKE CAROLYN PARKWAY  
SUITE 1800  
IRVING, TX 75039  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$175.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$275.00
Hourly Rate for Travel	\$175.00

Approved Manufacturers for DIRECT PACKET INC., DBA ONEVISION SOLUTIONS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CISCO](#) (55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

EXCEED TECHNOLOGIES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731004-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

TERRY SHELTON

Phone: (662) 328-8333

Fax: (662) 328-4663

[terry.shelton@exceedtech.com](mailto:terry.shelton@exceedtech.com)

Back-up Sales Contact 1

BILLY MCCORD

Phone: (662) 328-8333

Fax: (662) 328-4663

[billy.mccord@exceedtech.com](mailto:billy.mccord@exceedtech.com)

Back-up Sales Contact 2

KEN DALE

Phone: (662) 844-7373

Fax: (662) 844-7376

[ken.dale@exceedtech.com](mailto:ken.dale@exceedtech.com)

Place Order To:

2605 CLEDA DR.

P.O. BOX 8947

COLUMBUS, MS 39705

Remit To:

2605 CLEDA DR.

P.O. BOX 8947

COLUMBUS, MS 39705

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$90.00
Hourly Rate for Travel	\$35.00

Approved Manufacturers for EXCEED TECHNOLOGIES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays,

51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

GLOBAL GOV/ED SOLUTIONS INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731143-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

BRITTANY NOBLE

Phone: (866) 310-0182

Fax: (937) 615-1865

[Brittany.Noble@globalgoved.com](mailto:Brittany.Noble@globalgoved.com)

Back-up Sales Contact 1

MARGERIE MURPHY

Phone: (866) 310-0118

Fax: (937) 615-1860

[Margery.Murphy@globalgoved.com](mailto:Margery.Murphy@globalgoved.com)

Back-up Sales Contact 2

JAMES HALE

Phone: (866) 310-0253

Fax: (800) 562-6622

[James.Hale@globalgoved.com](mailto:James.Hale@globalgoved.com)

Place Order To:

6990 US ROUTE 36 EAST  
FLETCHER, OH 45326

Remit To:

PO BOX 935311  
ATLANTA, GA 31193-5311  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for GLOBAL GOV/ED SOLUTIONS INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

GOVCONNECTION, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731162-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

DAVE CONWAY

Phone: (800) 800-0019 X75604

Fax: (603) 683-0465

[dconway@govconnection.com](mailto:dconway@govconnection.com)

Back-up Sales Contact 1

PATRICK LEARY

Phone: (800) 800-0019 X33225

Fax: (603) 683-0665

[pleary@govconnection.com](mailto:pleary@govconnection.com)

Back-up Sales Contact 2

ROBERT BUSH

Phone: (800) 800-0019 X33059

Fax: (603) 683-1524

[rbush@govconnection.com](mailto:rbush@govconnection.com)

Place Order To:

732 MILFORD ROAD  
MERRIMACK, NH 03054

Remit To:

PO BOX 536477  
PITTSBURGH, PA 15250-8810  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for GOVCONNECTION, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment,



59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

HOWARD TECHNOLOGY SOLUTIONS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731030-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

HOWARD TECHNOLOGY SOLUTIONS EPL SALES

Phone: (888) 912-3151

Fax: (601) 399-5077

[eplteam@howard.com](mailto:eplteam@howard.com)

Back-up Sales Contact 1

MELISSA WARD

Phone: (601) 399-5680

Fax: (601) 399-5077

[mward@howard.com](mailto:mward@howard.com)

Back-up Sales Contact 2

JESSICA HAYES

Phone: (601) 399-5772

Fax: (601) 399-5077

[jhayes@howard.com](mailto:jhayes@howard.com)

Place Order To:

PO BOX 1590

LAUREL, MS 39441

Remit To:

PO BOX 1590

LAUREL, MS 39441

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$90.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	INC

Approved Manufacturers for HOWARD TECHNOLOGY SOLUTIONS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[GETAC](#) (02-Mobile-based Computers)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[LEXMARK](#) (05-Printers/Scanners)

[MIMIO](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INCARE TECHNOLOGIES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731088-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

DANA RIALS

Phone: (601) 757-2129

Fax: (334) 271-3982

[drials@incare-k12.com](mailto:drials@incare-k12.com)

Back-up Sales Contact 1

PAM WILLIAMS

Phone: (334) 213-5482

Fax: (334) 271-3982

[pwilliams@incare-k12.com](mailto:pwilliams@incare-k12.com)

Back-up Sales Contact 2

ALAN NEWMAN

Phone: (334) 213-5483

Fax: (334) 271-3982

[anewman@incare-k12.com](mailto:anewman@incare-k12.com)

Place Order To:

1772 TALIAFERRO TRAIL  
MONTGOMERY, AL 36117

Remit To:

600 LAKESHORE PARKWAY  
BIRMINGHAM, AL 35029  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$100.00

Approved Manufacturers for INCARE TECHNOLOGIES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BYTESPEED](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client

Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INFORMATION TRANSPORT SOLUTIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731052-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

TONY HELTON

Phone: (334) 567-1993 X3004

Fax: (334) 567-6599

[tony.helton@its-networks.com](mailto:tony.helton@its-networks.com)

Back-up Sales Contact 1

BRENT LUCAS

Phone: (334) 567-1993 X3003

Fax: (334) 567-6599

[brent.lucas@its-networks.com](mailto:brent.lucas@its-networks.com)

Back-up Sales Contact 2

MIKE GASTON

Phone: (334) 567-1993 X3007

Fax: (334) 567-6599

[mike.gaston@its-networks.com](mailto:mike.gaston@its-networks.com)

Place Order To:

335 JEANETTE BARRETT INDUSTRIAL BLVD  
WETUMPKA, AL 36092

Remit To:

335 JEANETTE BARRETT INDUSTRIAL BLVD  
WETUMPKA, AL 36092  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$95.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$115.00
Hourly Rate for Travel	\$45.00

Approved Manufacturers for INFORMATION TRANSPORT SOLUTIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[SMART TECHNOLOGIES](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INSIGHT PUBLIC SECTOR, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731047-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

FAITH SHAIYAH, ACCOUNT EXECUTIVE

Phone: (480) 409-6473

Fax: (480) 760-7450

[faith.shaiyah@insight.com](mailto:faith.shaiyah@insight.com)

Back-up Sales Contact 1

ROBERT NEWTON, ACCOUNT EXECUTIVE

Phone: (800) 467-4448 X6936

Fax: (480) 760-9783

[robert.newton@insight.com](mailto:robert.newton@insight.com)

Back-up Sales Contact 2

PATRICK TAFT, ACCOUNT EXECUTIVE

Phone: (800) 467-4448 X6034

Fax: (480) 760-6768

[patrick.taft@insight.com](mailto:patrick.taft@insight.com)

Place Order To:

6820 S. HARL AVENUE  
TEMPE, AZ 85283

Remit To:

P.O. BOX 731072  
DALLAS, TX 75373-1072  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for INSIGHT PUBLIC SECTOR, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment)

[LEXMARK](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client



Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INTEGRATED AV SYSTEMS DBA SUMMIT INTEGRATION SYSTEMS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731019-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

DANIELLE LOUQUE

Phone: (504) 378-8910

Fax: (504) 454-7846

[dlouque@summit-sys.com](mailto:dlouque@summit-sys.com)

Back-up Sales Contact 1

RANDY DUET-CHAMPAGNE

Phone: (504) 454-2749

Fax: (504) 454-7846

[rduet-champagne@summit-sys.com](mailto:rduet-champagne@summit-sys.com)

Back-up Sales Contact 2

JENNIFER HENTON

Phone: (504) 454-2749

Fax: (504) 454-7846

[jhenton@summit-sys.com](mailto:jhenton@summit-sys.com)

Place Order To:

4500 YORK STREET  
SUITE 200  
METAIRIE, LA 70001

Remit To:

5440 BRITTMOORE ROAD  
HOUSTON, TX 77041  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$80.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$100.00
Hourly Rate for Travel	\$80.00

Approved Manufacturers for INTEGRATED AV SYSTEMS DBA SUMMIT INTEGRATION SYSTEMS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[AUDIO ENHANCEMENTS](#) (59-Audio Visual Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[FRONTROW](#) (59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INTERACTIVE SOLUTIONS, INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731169-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

JOHN FLINT

Phone: (901) 866-1474

Fax: (901) 866-1475

[JFLINT@ISITN.COM](mailto:JFLINT@ISITN.COM)

Back-up Sales Contact 1

JEREMY JOHNSON

Phone: (901) 866-1474

Fax: (901) 866-1475

[JJOHNSON@ISITN.COM](mailto:JJOHNSON@ISITN.COM)

Back-up Sales Contact 2

JULIA CHRESTMAN

Phone: (901) 866-1474

Fax: (901) 866-1475

[JCHRESTMAN@ISITN.COM](mailto:JCHRESTMAN@ISITN.COM)

Place Order To:

3860 FOREST HILL IRENE  
SUITE 101  
MEMPHIS, TN 38125

Remit To:

3860 FOREST HILL IRENE  
SUITE 101  
MEMPHIS, TN 38125  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$120.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$120.00
Hourly Rate for Travel	INC

Approved Manufacturers for INTERACTIVE SOLUTIONS, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

INTERSTATE ELECTRONIC SYSTEMS, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731085-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

RON SMITH

Phone: (504) 729-6111, EXT 112

Fax: (504) 729-6050

[rsmith@ies-llc.com](mailto:rsmith@ies-llc.com)

Back-up Sales Contact 1

EDWIN ROY MATHEWS

Phone: (504) 729-6111, EXT 109

Fax: (504) 726-6050

[rmathews@ies-llc.com](mailto:rmathews@ies-llc.com)

Back-up Sales Contact 2

NICK FOLSE

Phone: (504) 729-6111, EXT 115

Fax: (504) 729-6050

[npfolse@ies-llc.com](mailto:npfolse@ies-llc.com)

Place Order To:

1521 DICKORY AVE  
HARAHAN, LA 70123

Remit To:

1521 DICKORY AVE  
HARAHAN, LA 70123  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$65.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$75.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for INTERSTATE ELECTRONIC SYSTEMS, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

**CHIEF** (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LAYER 3 COMMUNICATIONS LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731138-3760

Value-Added Seller

ARRA Participant: NO

Main Sales Contact

KEITH ROGERS

Phone: (770) 903-6380

Fax: (770) 225-5298

[krogers@layer3com.com](mailto:krogers@layer3com.com)

Back-up Sales Contact 1

TREY GARRISON

Phone: (770) 225-5283

Fax: (770) 225-5298

[tgarrison@layer3com.com](mailto:tgarrison@layer3com.com)

Place Order To:

1555 OAKBROOK DR,  
SUITE 100  
NORCROSS, GA 30093

Remit To:

1555 OAKBROOK DR,  
SUITE 100  
NORCROSS, GA 30093  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$180.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$220.00
Hourly Rate for Travel	\$90.00

Approved Manufacturers for LAYER 3 COMMUNICATIONS LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BROCADE](#) (55-Switches)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LECROY EDUCATIONAL TECHNOLOGY

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731101-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

SUSAN MIMS

Phone: (251) 402-8080

Fax: (706) 886-8400

[susan@lecroyet.com](mailto:susan@lecroyet.com)

Back-up Sales Contact 1

KENNETH ROGERS

Phone: (251) 518-8890

Fax: (706) 886-8400

[kenneth@lecroyet.com](mailto:kenneth@lecroyet.com)

Back-up Sales Contact 2

RUSTY TOWE

Phone: (888) 881-0190

Fax: (706) 886-8400

[rusty@lecroyet.com](mailto:rusty@lecroyet.com)

Place Order To:

5821 RANGELINE ROAD

P O BOX 190867

MOBILE, AL 36619

Remit To:

285 BIG A ROAD NORTH

TOCCOA, GA 30577

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$75.00

Approved Manufacturers for LECROY EDUCATIONAL TECHNOLOGY

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

**BOXLIGHT** (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LEXMARK INTERNATIONAL, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731011-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

PAUL SCHMIDT

Phone: (504) 321-3067

Fax: (985) 764-6391

[pschmidt@lexmark.com](mailto:pschmidt@lexmark.com)

Back-up Sales Contact 1

KRISTINE MCNUTT

Phone: (214) 257-0015

Fax: (214) 257-0006

[kmcnutt@lexmark.com](mailto:kmcnutt@lexmark.com)

Place Order To:

52 ROSEDOWN DRIVE  
DESTREHAN, LA 70047

Remit To:

P.O. BOX 96612  
CHICAGO, IL 60693-6612  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$225.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$176.00
Hourly Rate for Travel	INC

Approved Manufacturers for LEXMARK INTERNATIONAL, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[LEXMARK](#) (05-Printers/Scanners)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

## LOGISTA

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731062-3760

Value-Added Seller

ARRA Participant: YES

### Main Sales Contact

KAY FRANKS

Phone: (800) 844-2035 X6517

Fax: (601) 510-4884

[KFranks@LogistaSolutions.com](mailto:KFranks@LogistaSolutions.com)

### Back-up Sales Contact 1

GREG KING

Phone: (800) 844-2035 X6645

Fax: (662) 329-4062

[GKing@LogistaSolutions.com](mailto:GKing@LogistaSolutions.com)

### Back-up Sales Contact 2

BERTRAM JENKINS/SANDRA JONES

Phone: (800) 844-2035 X6616

Fax: (662) 329-4062

[BJenkins@LogistaSolutions.com](mailto:BJenkins@LogistaSolutions.com)

### Place Order To:

327 YORKVILLE RD EAST  
COLUMBUS, MS 39702

### Remit To:

ATTN: LOCKBOX 0919  
P.O. BOX 11407  
BIRMINGHAM, AL 35246-0919  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$95.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$95.00

### Approved Manufacturers for LOGISTA

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters,

07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays,  
51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems,  
59-Audio Visual Components)

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors,  
05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client  
Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

LOUISIANA TECHNOLOGY GROUP INC. - LATG INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731045-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

TONY ROMANOS

Phone: (504) 304-2505

Fax: (504) 617-6670

[tromanos@latg.com](mailto:tromanos@latg.com)

Back-up Sales Contact 1

KIMEE COLOMB

Phone: (504) 304-2505

Fax: (504) 617-6670

[kcolomb@latg.com](mailto:kcolomb@latg.com)

Back-up Sales Contact 2

TOM GRADY

Phone: (504) 304-2505

Fax: (504) 617-6670

[tgrady@latg.com](mailto:tgrady@latg.com)

Place Order To:

2021 LAKESHORE DR. SUITE 110  
NEW ORLEANS, LA 70122

Remit To:

2021 LAKESHORE DR. SUITE 110  
NEW ORLEANS, LA 70122  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$87.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$120.00
Hourly Rate for Travel	\$75.00

Approved Manufacturers for LOUISIANA TECHNOLOGY GROUP INC. - LATG INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[PURE STORAGE](#) (52-Storage)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MAINSTREAM TECHNOLOGIES, INC. DBA STARKVILLE COMPUTERS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731086-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

PATRICK A. LINLEY

Phone: (662) 324-7272

Fax: (662) 461-7272

[patrick@starkvillecomputers.com](mailto:patrick@starkvillecomputers.com)

Back-up Sales Contact 1

TONI DANIELS

Phone: (662) 324-7272

Fax: (662) 461-7272

[toni@starkvillecomputers.com](mailto:toni@starkvillecomputers.com)

Back-up Sales Contact 2

RICHARD FOWLER

Phone: (662) 324-7272

Fax: (662) 461-7272

[richard@starkvillecomputers.com](mailto:richard@starkvillecomputers.com)

Place Order To:

201 ACADEMY RD. STE 3  
STARKVILLE, MS 39759

Remit To:

201 ACADEMY RD. STE 3  
STARKVILLE, MS 39759  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$95.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$95.00
Hourly Rate for Travel	\$60.00

Approved Manufacturers for MAINSTREAM TECHNOLOGIES, INC. DBA STARKVILLE COMPUTERS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level

Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

METRIX SOLUTIONS LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731041-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

JILL BENEKE

Phone: (601) 832-7082

Fax: (601) 510-9718

[JillBeneke@MetrixSolutions.com](mailto:JillBeneke@MetrixSolutions.com)

Back-up Sales Contact 1

REBECCA FOREMAN

Phone: (601) 863-0276

Fax: (601) 510-9718

[RebeccaForeman@Pileum.com](mailto:RebeccaForeman@Pileum.com)

Back-up Sales Contact 2

NICOLE PEZOLD

Phone: (601) 863-0286

Fax: (601) 510-9718

[Support@Pileum.com](mailto:Support@Pileum.com)

Place Order To:

190 EAST CAPITOL STREET  
 SUITE 175  
 JACKSON, MS 39201

Remit To:

190 EAST CAPITOL STREET  
 SUITE 175  
 JACKSON, MS 39201  
 SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$80.00

Approved Manufacturers for METRIX SOLUTIONS LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays,

51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems,  
59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MICROCOMPUTER SYSTEMS INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731108-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

JOHN VARDAMAN

Phone: (601) 790-6003

Fax: (601) 790-6009

[jv@mcs.net](mailto:jv@mcs.net)

Back-up Sales Contact 1

VERNON WEATHERSBY

Phone: (601) 790-6017

Fax: (601) 790-6009

Back-up Sales Contact 2

SHARDA LAKHMANI

Phone: (601) 790-6001

Fax: (601) 790-6009

[sharda@mcs.net](mailto:sharda@mcs.net)

Place Order To:

140 FOUNTAINS BLVD. SUITE B  
MADISON, MS 39110

Remit To:

140 FOUNTAINS BLVD. SUITE B  
MADISON, MS 39110  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$40.00

Approved Manufacturers for MICROCOMPUTER SYSTEMS INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems,

59-Audio Visual Components)  
[LEXMARK](#) (05-Printers/Scanners)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MIDDLE SOUTH COMPUTER

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731135-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

CHARLES D. CRAFT D/B/A MIDDLE SOUTH COMPUTER

Phone: (601) 956-6416 X 11

Fax: (601) 956-8598

[Charles@msouthcomp.com](mailto:Charles@msouthcomp.com)

Back-up Sales Contact 1

RICKEY D. SHIELDS

Phone: (601) 956-6416 X 11

Fax: (601) 956-8598

[rickey@msouthcomp.com](mailto:rickey@msouthcomp.com)

Back-up Sales Contact 2

JONATHAN DIXON

Phone: (601) 956-6416 X 11

Fax: (601) 956-8598

[jdixon@msouthcomp.com](mailto:jdixon@msouthcomp.com)

Place Order To:

252 MARKETRIDGE DR  
RIDGELAND, MS 39157

Remit To:

252 MARKETRIDGE DR  
RIDGELAND, MS 39157  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$100.00

Approved Manufacturers for MIDDLE SOUTH COMPUTER

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

MNJ TECHNOLOGIES DIRECT, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731049-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

JEREMY DOWNING

Phone: (800) 870-4340, X8347

Fax: (847) 876-5647

[Jdowning@mnjtech.com](mailto:Jdowning@mnjtech.com)

Back-up Sales Contact 1

ERIKA THORNHILL

Phone: (800) 870-4340, X8381

Fax: (847) 876-5631

[ethornhill@mnjtech.com](mailto:ethornhill@mnjtech.com)

Back-up Sales Contact 2

JACOB HUTSON

Phone: (800) 870-4340, X8383

Fax: (847) 876-5683

[jhutson@mnjtech.com](mailto:jhutson@mnjtech.com)

Place Order To:

232 MARKET STREET  
BUILDING K, SUITE 230  
FLOWOOD, MS 39232

Remit To:

1025 BUSCH PARKWAY  
BUFFALO GROVE, IL 60089  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$185.00
Hourly Rate for Travel	\$70.00

Approved Manufacturers for MNJ TECHNOLOGIES DIRECT, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[BYTESPEED](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 57-Thin Client Systems)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio

Visual Components)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### NEXT STEP INNOVATION

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731097-3760

Value-Added Seller

ARRA Participant: YES

#### Main Sales Contact

CHAD STEWART

Phone: (601) 708-4500, EXT. 1301

Fax: (866) 412-4090

[chad\\_stewart@nextstepinnovation.com](mailto:chad_stewart@nextstepinnovation.com)

#### Back-up Sales Contact 1

GWAIN BLACK

Phone: (601) 708-4500, EXT. 1303

Fax: (866) 412-4090

[gwain\\_black@nextstepinnovation.com](mailto:gwain_black@nextstepinnovation.com)

#### Back-up Sales Contact 2

STEVE MCALEXANDER

Phone: (601) 708-4500, EXT. 1306

Fax: (866) 412-4090

[steve\\_mcalexander@nextstepinnovation.com](mailto:steve_mcalexander@nextstepinnovation.com)

#### Place Order To:

PO BOX 12707

JACKSON, MS 39236

#### Remit To:

PO BOX 12707

JACKSON, MS 39236

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$75.00

#### Approved Manufacturers for NEXT STEP INNOVATION

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters,

07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[LEXMARK](#) (05-Printers/Scanners)

[MIMIO](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

OFFICE AUTOMATION CENTER, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731010-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

KITTY FREEMAN

Phone: (601) 684-3815

Fax: (601) 684-1043

[kfreeman@officeautomationcenter.com](mailto:kfreeman@officeautomationcenter.com)

Back-up Sales Contact 1

MARY FORSHEE

Phone: (601) 684-3815

Fax: (601) 684-1043

[mforshee@officeautomationcenter.com](mailto:mforshee@officeautomationcenter.com)

Back-up Sales Contact 2

LORI MCMULLEN

Phone: (601) 684-3815

Fax: (601) 684-1043

[lmcmullen@officeautomationcenter.com](mailto:lmcmullen@officeautomationcenter.com)

Place Order To:

P. O. BOX 1752

MCCOMB, MS 39649

Remit To:

P. O. BOX 1752

MCCOMB, MS 39649

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$90.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$135.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for OFFICE AUTOMATION CENTER, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

OFFICE MACHINE CENTER, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731146-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

DENISE WEEKS

Phone: (601) 587-4864

Fax: (601) 587-2401

[omcsales@bellsouth.net](mailto:omcsales@bellsouth.net)

Back-up Sales Contact 1

JENNIFER WHITTINGTON

Phone: (601) 587-4864

Fax: (601) 587-2401

[omc5678@bellsouth.net](mailto:omc5678@bellsouth.net)

Place Order To:

P. O. BOX 967

MONTICELLO, MS 39654

Remit To:

P. O. BOX 967

MONTICELLO, MS 39654

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$95.00
Hourly Rate for Travel	\$45.00

Approved Manufacturers for OFFICE MACHINE CENTER, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

OWENS BUSINESS MACHINES, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731018-3760

Value-Added Seller

ARRA Participant: NO

Main Sales Contact

GREG LOWERY

Phone: (601) 544-3444

Fax: (601) 544-3933

[glowery@owensbusinessmachines.com](mailto:glowery@owensbusinessmachines.com)

Back-up Sales Contact 1

SAM HOGUE

Phone: (601) 544-3444

Fax: (601) 544-3933

[shogue@owensbusinessmachines.com](mailto:shogue@owensbusinessmachines.com)

Back-up Sales Contact 2

DAVID OWENS

Phone: (601) 544-3444

Fax: (601) 544-3933

[dowens@owensbusinessmachines.com](mailto:dowens@owensbusinessmachines.com)

Place Order To:

2108 HARDY STREET  
HATTIESBURG, MS 39401

Remit To:

2108 HARDY STREET  
HATTIESBURG, MS 39401  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$85.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$85.00
Hourly Rate for Travel	\$85.00

Approved Manufacturers for OWENS BUSINESS MACHINES, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[KYOCERA MITA AMERICA](#) (05-Printers/Scanners)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

PC NET, INC DBA PCN STRATEGIES

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731130-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

SEAN ROSINBUM

Phone: (202) 270-1480

Fax: (202) 318-4522

[sean.r@pcnstrategies.com](mailto:sean.r@pcnstrategies.com)

Back-up Sales Contact 1

MIKE ROSINBUM

Phone: (202) 271-7715

Fax: (202) 318-4522

[mike@pcnstrategies.com](mailto:mike@pcnstrategies.com)

Place Order To:

1101 15TH ST. NW SUITE 206  
WASHINGTON, DC 20005

Remit To:

1101 15TH ST. NW SUITE 206  
WASHINGTON, DC 20005  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for PC NET, INC DBA PCN STRATEGIES

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[GETAC](#) (02-Mobile-based Computers)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

PINNACLE NETWORKX, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731107-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

BOB FARROW

Phone: (334) 472-2010

Fax: (334) 472-2030

[bob.farrow@4pnx.com](mailto:bob.farrow@4pnx.com)

Back-up Sales Contact 1

KEITH CARTER

Phone: (334) 201-8508

Fax: (334) 472-2030

[keith.carter@4pnx.com](mailto:keith.carter@4pnx.com)

Back-up Sales Contact 2

TRISH COUCH

Phone: (205) 746-9571

Fax: (334) 472-2030

[trish@4pnx.com](mailto:trish@4pnx.com)

Place Order To:

74689 TALLASSEE HIGHWAY  
WETUMPKA, AL 36092

Remit To:

74689 TALLASSEE HIGHWAY  
WETUMPKA, AL 36092  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$80.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$120.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for PINNACLE NETWORKX, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

PRESIDIO NETWORKED SOLUTIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731058-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

TIMOTHY ROSS

Phone: (601) 714-1455

Fax: (601) 714-1756

[TVROSS@PRESIDIO.COM](mailto:TVROSS@PRESIDIO.COM)

Back-up Sales Contact 1

BROOKE JEFFERSON

Phone: (407) 374-28131

Fax: (321) 710-0139

[BJEFFERSON@PRESIDIO.COM](mailto:BJEFFERSON@PRESIDIO.COM)

Back-up Sales Contact 2

ED GOGOL

Phone: (678) 361-3016

Fax: (770) 326-7675

[EGOGOL@PRESIDIO.COM](mailto:EGOGOL@PRESIDIO.COM)

Place Order To:

5337 MILLENIA LAKES BOULEVARD  
 SUITE 300  
 ORLANDO, FL 32839

Remit To:

PO BOX 822169  
 PHILADELPHIA, PA 19182-2169  
 SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$150.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$175.00
Hourly Rate for Travel	\$150.00

Approved Manufacturers for PRESIDIO NETWORKED SOLUTIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CISCO](#) (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

RJ YOUNG

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731059-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

TIM WILLIAMS

Phone: (662) 840-6905

Fax: (662) 840-6867

[tim.williams@rjyoung.com](mailto:tim.williams@rjyoung.com)

Back-up Sales Contact 1

CHRIS BETHEA

Phone: (601) 705-1210

Fax: (601) 268-1925

[chris.bethea@rjyoung.com](mailto:chris.bethea@rjyoung.com)

Back-up Sales Contact 2

PHIL DIXON

Phone: (601) 709-0369

Fax: (601) 368-9376

[phil.dixon@rjyoung.com](mailto:phil.dixon@rjyoung.com)

Place Order To:

1893A CLIFF GOOKIN BLVD.  
TUPELO, MS 38801

Remit To:

PO BOX 40623  
NASHVILLE, TN 37204  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$125.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$200.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for RJ YOUNG

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[LEXMARK](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731066-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

SHANNON GREER

Phone: (601) 573-1775

Fax: (601) 510-0645

[sugreer@samacweb.com](mailto:sugreer@samacweb.com)

Back-up Sales Contact 1

SHARDAE MCAFEE

Phone: (601) 906-4130

Fax: (601) 510-0645

[smcafee@samacweb.com](mailto:smcafee@samacweb.com)

Back-up Sales Contact 2

DOROTHY J MCGILL

Phone: (601) 573-9171

Fax: (601) 987-9032 OR (601) 510-0645

[djmcgill@samacweb.com](mailto:djmcgill@samacweb.com) or

[dorothy.mcgill@comcast.net](mailto:dorothy.mcgill@comcast.net)

Place Order To:

P. O. BOX 354

BENTON, MS 39039

Remit To:

P. O. BOX 354

BENTON, MS 39039

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$95.00
Hourly Rate for Travel	\$35.00

Approved Manufacturers for SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[LEXMARK](#) (05-Printers/Scanners)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

SHI INTERNATIONAL CORP.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731125-3760

\* Mail-Order Seller

ARRA Participant: NO

Main Sales Contact

DARRON GROSS

Phone: (512) 732-8021

Fax: (888) 764-8889

[Darron\\_Gross@shi.com](mailto:Darron_Gross@shi.com)

Back-up Sales Contact 1

CASEY DELLSPERGER

Phone: (504) 302-1651

Fax: (888) 394-5322

[Casey\\_Dellsperger@shi.com](mailto:Casey_Dellsperger@shi.com)

Back-up Sales Contact 2

LAURIE CONRAD

Phone: (225) 755-6947

Fax: (732) 394-5322

[Laurie\\_Conrad@shi.com](mailto:Laurie_Conrad@shi.com)

Place Order To:

STATE OF MS ACCOUNT TEAM

290 DAVIDSON AVE.

SOMERSET, NJ 08873

Remit To:

PO BOX 952121

DALLAS, TX 75284-7434

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	N/A
Hourly Rate for Project Manager/Engineer/Advanced Technical	N/A
Hourly Rate for Travel	N/A

Approved Manufacturers for SHI INTERNATIONAL CORP.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[ALCATEL-LUCENT ENTERPRISE USA](#) (55-Switches, 56-Wireless Components)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### SOUTH MISSISSIPPI BUSINESS MACHINES

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731054-3760

Value-Added Seller

ARRA Participant: YES

#### Main Sales Contact

TRAVIS CUEVAS

Phone: (228) 697-0650/1-800-474-8507

Fax: (228) 868-9546

[Travisc@smbm.net](mailto:Travisc@smbm.net)

#### Back-up Sales Contact 1

JULIE LYONS

Phone: (228) 233-0406/1-800-474-8507

Fax: (228) 868-9546

[julielyons@smbm.net](mailto:julielyons@smbm.net)

#### Back-up Sales Contact 2

GRAY MILLER

Phone: (604) 572-7342/1-800-474-8507

Fax: (228) 868-0406

[gmiller@smbm.net](mailto:gmillers@smbm.net)

#### Place Order To:

1915 25TH AVE.

GULFPORT, MS 39501

#### Remit To:

P.O. BOX 697

GULFPORT, MS 39502

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$70.00
Hourly Rate for Travel	\$35.00

#### Approved Manufacturers for SOUTH MISSISSIPPI BUSINESS MACHINES

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

SYNERGETICS DCS, INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731105-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

DAVID PALMER

Phone: (662) 323-9484 EXT 103

Fax: (662) 324-1876

[bids@synergeticsdcs.com](mailto:bids@synergeticsdcs.com)

Back-up Sales Contact 1

KAY HALL

Phone: (662) 323-9484 EXT 120

Fax: (662) 324-1876

[bids@synergeticsdcs.com](mailto:bids@synergeticsdcs.com)

Back-up Sales Contact 2

HOPE BROWN

Phone: (662) 323-9484 EXT 112

Fax: (662) 324-1876

[bids@synergeticsdcs.com](mailto:bids@synergeticsdcs.com)

Place Order To:

PO BOX 80264

ATTN: DAVID PALMER

STARKVILLE, MS 39759

Remit To:

PO BOX 1276

TUPELO, MS 38802

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$40.00

Approved Manufacturers for SYNERGETICS DCS, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[CISCO](#) (55-Switches, 56-Wireless Components)

[DAKTECH](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[HOWARD](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 52-Storage)

[LEXMARK](#) (05-Printers/Scanners)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SMART TECHNOLOGIES](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

S.H.O.T.S. COMPUTERS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731060-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

JANE WILSON

Phone: (662) 862-3037

Fax: (662) 862-5468

[jane@shotspc.com](mailto:jane@shotspc.com)

Back-up Sales Contact 1

JERRY SMITH

Phone: (662) 862-3037

Fax: (662) 862-5468

[jerry@shotspc.com](mailto:jerry@shotspc.com)

Back-up Sales Contact 2

CHRIS HYSAW

Phone: (662) 862-3037

Fax: (662) 862-5468

[chris@shotspc.com](mailto:chris@shotspc.com)

Place Order To:

P. O. BOX 668

FULTON, MS 38843

Remit To:

P. O. BOX 668

FULTON, MS 38843

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$100.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for S.H.O.T.S. COMPUTERS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ASUS COMPUTERS](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[BROCADE](#) (55-Switches)

[BROTHER INTERNATIONAL](#) (05-Printers/Scanners)

[CISCO](#) (55-Switches, 56-Wireless Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TECHNICAL INNOVATION, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731098-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

ANGELA SMITH

Phone: (205) 582-5901

Fax: (205) 985-4756

[asmith@technical-innovation.com](mailto:asmith@technical-innovation.com)

Back-up Sales Contact 1

DAVID BERNDT

Phone: (615) 515-3400

Fax: (205) 985-4756

[dberndt@technical-innovation.com](mailto:dberndt@technical-innovation.com)

Back-up Sales Contact 2

SUSAN CAINE

Phone: (205) 582-5908

Fax: (205) 985-4756

[scaine@technical-innovation.com](mailto:scaine@technical-innovation.com)

Place Order To:

140 BUSINESS CENTER DRIVE  
BIRMINGHAM, AL 35244

Remit To:

2975 NORTHWOODS PKWY  
NORCROSS, GA 30071  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$82.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for TECHNICAL INNOVATION, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[CISCO](#) (58-Video Conferencing Equipment, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual



Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[EXTRON](#) (56-Wireless Components, 59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TEKLINKS, INC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731100-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

TERRI LOWERY

Phone: (601) 344-8267

Fax: (601) 450-6603

[tlowery@teklinks.com](mailto:tlowery@teklinks.com)

Back-up Sales Contact 1

BRITT YORK

Phone: (205) 566-9013

Fax: (251) 621-0314

[byork@teklinks.com](mailto:byork@teklinks.com)

Back-up Sales Contact 2

DON ROY

Phone: (205) 427-8192

Fax: (251) 621-0314

[droy@teklinks.com](mailto:droy@teklinks.com)

Place Order To:

201 SUMMIT PARKWAY

C/O ACCOUNTING

BIRMINGHAM, AL 35209

Remit To:

201 SUMMIT PARKWAY

C/O ACCOUNTS RECIEVABLE

BIRMINGHAM, AL 35209

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$135.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$135.00
Hourly Rate for Travel	\$67.50

Approved Manufacturers for TEKLINKS, INC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

**CISCO** (51-Servers, 52-Storage, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TOSHIBA BUSINESS SOLUTIONS OF MS

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731189-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

GEORGE BROOKS

Phone: (601) 957- 0130

Fax: (601) 957-0610

[george.brooks@tbs.toshiba.com](mailto:george.brooks@tbs.toshiba.com)

Back-up Sales Contact 1

PENNY ROBERTSON

Phone: (601) 957-0130

Fax: (601) 957-0610

[penny.robertson@tbs.toshiba.com](mailto:penny.robertson@tbs.toshiba.com)

Back-up Sales Contact 2

FELICIA HIGGINS

Phone: (662) 455-1516

Fax: (662) 455-9445

[felicia.higgins@tbs.toshiba.com](mailto:felicia.higgins@tbs.toshiba.com)

Place Order To:

371 HIGHLAND COLONY PARKWAY  
RIDGELAND, MS 39157

Remit To:

1231 HIGHWAY 45 NORTH  
P O BOX 1217  
COLUMBUS, MS 39705  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$150.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$250.00
Hourly Rate for Travel	INC

Approved Manufacturers for TOSHIBA BUSINESS SOLUTIONS OF MS

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[LEXMARK](#) (05-Printers/Scanners)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TRISTAR DIGITAL CONNECTIONS, LLC

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731161-3760

Value-Added Seller

ARRA Participant: NO

Main Sales Contact

BRIAN OTUONYE - MEMPHIS OFFICE

Phone: (901) 414-2179

Fax: (901) 414-2138

[brian@tristardc.com](mailto:brian@tristardc.com)

Back-up Sales Contact 1

JOHN PERONA, CTS - CORPORATE OFFICE

Phone: (615) 420-6545

Fax: (615) 420-6892

[john.perona@tristardc.com](mailto:john.perona@tristardc.com)

Back-up Sales Contact 2

JOSH PERONA

Phone: (615) 420-6545

Fax: (615) 420-6892

[josh@tristardc.com](mailto:josh@tristardc.com)

Place Order To:

110 GLANCY STREET

SUITE 204

GOODLETTSVILLE, TN 37072

Remit To:

P.O. BOX 2029

GOODLETTSVILLE, TN 37072

SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$70.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$85.00
Hourly Rate for Travel	\$50.00

Approved Manufacturers for TRISTAR DIGITAL CONNECTIONS, LLC

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

TROXELL COMMUNICATIONS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731170-3760

\* Mail-Order Seller

ARRA Participant: YES

Main Sales Contact

LEIGH ANN HOPKINS, ACCOUNT EXECUTIVE

Phone: (800) 578-8858

Fax: (800) 589-5939

[leighann.hopkins@trox.com](mailto:leighann.hopkins@trox.com)

Back-up Sales Contact 1

CHANEL RAMIREZ, SALES ADMIN.  
ASSISTANT

Phone: (800) 352-7912 EXT. 1753

Fax: (800) 752-1299

[chanel.ramirez@trox.com](mailto:chanel.ramirez@trox.com)

Back-up Sales Contact 2

TODD EDDY, REGIONAL MANAGER

Phone: (904) 451-0336

Fax: (786) 431-2515

[todd.eddy@trox.com](mailto:todd.eddy@trox.com)

Place Order To:

LEIGH ANN HOPKINS, ACCOUNT EXECUTIVE  
1020 N. GLOSTER ST. # 125  
TUPELO, MS 38804

Remit To:

ATTN: ACCOUNTS PAYABLE  
4830 S. 38TH ST  
PHOENIX, AZ 85040  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$60.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$90.00
Hourly Rate for Travel	\$54.00

Approved Manufacturers for TROXELL COMMUNICATIONS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[AMX](#) (08-Interactive Devices (whiteboards, voting devices, displays), 55-Switches, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual

Components)

[EIKI INTERNATIONAL](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

[FRONTROW](#) (59-Audio Visual Components)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

UNISTAR-SPARCO COMPUTERS, INC.

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731141-3760

Value-Added Seller

ARRA Participant: YES

Main Sales Contact

RICHARD YOUNG

Phone: (901) 872-2272 X828

Fax: (901) 872-8482

[RICHARD@SPARCO.COM](mailto:RICHARD@SPARCO.COM)

Back-up Sales Contact 1

MALLORY CRUTCHER

Phone: (901) 872-2272 X864

Fax: (901) 872-8482

[MALLORY@SPARCO.COM](mailto:MALLORY@SPARCO.COM)

Back-up Sales Contact 2

SCOTT HOUK

Phone: (901) 872-2272 X833

Fax: (901) 872-8482

[SCOTT.HOUK@SPARCO.COM](mailto:SCOTT.HOUK@SPARCO.COM)

Place Order To:

7089 RYBURN DRIVE  
MILLINGTON, TN 38053

Remit To:

SPARCO.COM  
7089 RYBURN DRIVE  
MILLINGTON, TN 38053  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$75.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$145.00
Hourly Rate for Travel	\$55.00

Approved Manufacturers for UNISTAR-SPARCO COMPUTERS, INC.

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ACER AMERICA](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[BOXLIGHT](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### UNITED DATA TECHNOLOGIES

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731031-3760

Value-Added Seller

ARRA Participant: YES

#### Main Sales Contact

AMANDA BULLION

Phone: (615) 567-4080 X 1621

Fax: (615) 771-1082

[amanda.bullion@udtonline.com](mailto:amanda.bullion@udtonline.com)

#### Back-up Sales Contact 1

MATT SAIER

Phone: (615) 567-4080 X 4087

Fax: (615) 771-1082

[matt.saier@udtonline.com](mailto:matt.saier@udtonline.com)

#### Back-up Sales Contact 2

SCOTT BYERS

Phone: (615) 567-4080 X 4081

Fax: (615) 771-1082

[scott.byers@udtonline.com](mailto:scott.byers@udtonline.com)

#### Place Order To:

840 CRESCENT CENTRE DRIVE, SUITE 160  
FRANKLIN, TN 37067

#### Remit To:

DEPT. #0627 UDT, INC.  
PO BOX 850001  
ORLANDO , FL 32885-0627  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$200.00
Hourly Rate for Travel	\$200.00

#### Approved Manufacturers for UNITED DATA TECHNOLOGIES

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[BROCADE](#) (55-Switches)



The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

### VENTURE TECHNOLOGIES

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731110-3760

Value-Added Seller

ARRA Participant: YES

#### Main Sales Contact

RYAN ALLEN, DEBRA STEWART, TARRIEN WILLIAMS, KRISTEN HINTON, DAPHNE MATCHEN, DUFF SUDDUTH, CARRA CHAMBLEE

Phone: (601) 956-5440

Fax: (601) 956-3750

[government@ventech.com](mailto:government@ventech.com)

#### Back-up Sales Contact 1

KASSIE WILSON

Phone: (601) 978-6143

Fax: (601) 956-3750

[government@ventech.com](mailto:government@ventech.com)

#### Back-up Sales Contact 2

KATHY DRUMMONDS

Phone: (601) 978-6204

Fax: (601) 956-3750

[government@ventech.com](mailto:government@ventech.com)

#### Place Order To:

860 CENTRE STREET  
RIDGELAND, MS 39157

#### Remit To:

P O BOX 11407  
BIRMINGHAM, AL 35246-1127  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$110.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$150.00
Hourly Rate for Travel	\$75.00

#### Approved Manufacturers for VENTURE TECHNOLOGIES

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[ADTRAN](#) (55-Switches, 56-Wireless Components)

[AEROHIVE NETWORKS INC.](#) (55-Switches, 56-Wireless Components)

[BROCADE](#) (55-Switches)

[CISCO](#) (51-Servers, 55-Switches, 56-Wireless Components, 58-Video Conferencing Equipment, 59-Audio Visual Components)

[DELL](#) (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

[GETAC](#) (02-Mobile-based Computers)

[LEXMARK](#) (05-Printers/Scanners)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[OKI DATA](#) (05-Printers/Scanners)

[PURE STORAGE](#) (52-Storage)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

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The purchase limit is \$200,000 per project per fiscal year (July – June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

## WHITLOCK

*If you purchase from this Seller, print this page for your purchase file.*

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2017

EPL Contract Number: 40731109-3760

Value-Added Seller

ARRA Participant: YES

### Main Sales Contact

JENNIFER HYDE

Phone: (205) 913-4337

Fax: (770) 999-9106

[hydej@whitlock.com](mailto:hydej@whitlock.com)

### Back-up Sales Contact 1

JOHN SCHNIBBE

Phone: (678) 799-2298

Fax: (770) 999-9106

[schnibbej@whitlock.com](mailto:schnibbej@whitlock.com)

### Back-up Sales Contact 2

JACKIE RICE

Phone: (678) 951-0958

Fax: (770) 999-9106

[ricej@whitlock.com](mailto:ricej@whitlock.com)

### Place Order To:

108 COURT WAY  
PELHAM, AL 35124

### Remit To:

12820 WEST CREEK PARKWAY  
RICHMOND, VA 23238  
SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$100.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$125.00
Hourly Rate for Travel	\$75.00

### Approved Manufacturers for WHITLOCK

*This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.*

[CHIEF](#) (08-Interactive Devices (whiteboards, voting devices, displays), 54-Racks, 59-Audio Visual Components)

[DUKANE](#) (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 59-Audio Visual Components)

[NEC DISPLAY SOLUTIONS](#) (04-Desktop Monitors, 07-Projectors, 09-Large Displays)

[SAMSUNG ELECTRONICS AMERICA](#) (02-Mobile-based Computers, 04-Desktop Monitors,

05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 09-Large Displays, 57-Thin Client Systems)

[SHARP](#) (08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

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