

Craig P. Orgeron, Ph.D., Executive Director

## Memorandum

- To: ITS Customers Needing to Purchase Apple-branded Products
- From: Craig P. Orgeron, Ph.D.
- Date: August 29, 2018 (Updated November 29, 2018)
- Re: Expiration of Apple Express Products List (EPL) 3774-A

ITS has been unable to successfully negotiate an agreement with Apple to continue the EPL for Applebranded hardware, software, and services beyond September 1, 2018. Therefore, effective close of business on September 1, 2018, ITS no longer offers an Apple EPL.

The following information is provided regarding options for purchasing apple-branded hardware, software, and services.

- 1. Agencies and IHLs under ITS purview, needing to purchase Apple-branded products with a lifecycle cost above delegated limits, should submit a procurement request to ITS.
- 2. Local governing authorities (counties, cities, community/junior colleges, school districts, etc.) not under ITS purview, should follow Public Purchasing Law when making an Apple purchase.
- 3. It is ITS' understanding that while certain Apple-branded products, services, and iOS applications are considered a sole source by Apple for K-12 school districts, the Office of the State Auditor has directed school districts to consider comparable equipment when making these purchases thus creating competition and eliminating the sole source approach. Follow Public Purchasing Law regarding the use of Reverse Auctions or exemption request from such.
- 4. iPhones and iPads are <u>NOT</u> considered sole source, as they are available through Apple authorized cellular phone providers.
  - 4.1. Cellular-enabled iPhones and iPads are available through ITS' Statewide Master Cellular Contract.
  - 4.2. State agencies and public universities making a new purchase of Apple iPads for use with cellular service <u>MUST</u> buy the iPads from the *Statewide Cellular Master Agreement* (RFP No. 3820). The same policies that apply to cellular devices for voice and data, apply to iPads.
  - 4.3. Local governing authorities and other entities not under ITS purview may choose to use the Statewide Master Cellular Contract. When doing so, these entities must follow the guidelines in the Master Cellular Instructions for Use Memorandum.

If you have questions, please contact Susan McMichael at (601) 432-8118 or epiteam@its.ms.gov.

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