

# Memorandum

---

**To:** Interested Parties-Cellular Providers  
**From:** Craig P. Orgeron, Ph.D., Executive Director  
**Date:** September 1, 2015  
**Re:** Invitation for Presentations for Statewide Cellular Voice and Data Services

---

The Invitation for Presentations/Demonstrations is published as RFI 3824. The RFP for Statewide Cellular Voice and Data Services is will be published as RFP 3820 at a later date.

## **BACKGROUND**

In 2007, in response to Request for Proposal (RFP) No. 3489, the Mississippi Department of Information Technology Services (ITS) awarded a five-year contract with two 2-year renewal options to C Spire Wireless (then Cellular South) for Statewide Cellular Voice and Data Services. That contract is nearing its expiration. Therefore, ITS is notifying interested parties of the intent to solicit responses to an RFP for cellular services and equipment.

ITS has formed a work group consisting of members from several state agencies including the Mississippi National Guard as well as a representative of governing authorities. Governing authorities include, but are not limited to, city/county governments, K12 schools, and libraries. This work group will develop the technical specifications to be included in the new RFP.

## **PRESENTATIONS/DISCUSSIONS**

The State acknowledges that to a degree cellular may be considered a commodity item. However, the work group wants to consider including "beyond the cellphone" functionality in the upcoming RFP and as such will schedule presentations/discussions in advance of the preparation, advertisement, and publication of an RFP to understand more about these services. Presentations/discussions will be limited to a maximum 90-minute time period, including questions. It is not necessary, but is permissible, to have a slide show. Vendors are not required to participate in the presentations/discussions in order to respond to the upcoming RFP.

Vendors desiring to schedule a 90-minute time slot must contact Paula Conn at [Paula.Conn@its.ms.gov](mailto:Paula.Conn@its.ms.gov) or 601-432-8046, on or before Monday, September 14, 2015. All presentations/discussions must be completed by close of business on Wednesday, September 16, 2015. Please note that no presentations/discussions will be scheduled the week of September 7, 2015.