

Notice of Intent to Certify Sole Source

To: Interested Parties
From: Craig P. Orgeron, Ph.D. *CPO*
CC: ITS Project Number 41701
Date: October 13, 2015
Re: Sole Source Certification Number 3802 for Miss ST-Segment Elevation Myocardial Infarction (STEMI) Initial Export Development

Contact Name: Chris Grimmer
Contact Phone Number: 601-432-8208
Contact E-mail Address: Chris.Grimmer@its.ms.gov

Sole Source Certification Award Details

Regarding Information Technology Services (ITS) Sole Source Certification Number 3802 for Miss STEMI Initial Export Development for the Mississippi State Department of Health (MSDH), please be advised that ITS intends to award the services to the American College of Cardiology (ACC) as the sole source provider to support the development of the MS STEMI program with the Action Registry through November 30, 2018, in an amount not to exceed \$71,800.00. For an explanation regarding Mississippi state law, policy, and procedures for sole source procurements, refer to Attachment C: Sole Source Procurement Overview.

Sole Source Criteria

1. The product or services being purchased must perform a function for which no other product or source of services exist:

The Mississippi Board of Health approved the Mississippi STEMI System of Care Plan in July 2011. During the development phase of the plan, the Mississippi Trauma Advisory Council, the Emergency Medical Services Advisory Council, and the Mississippi State Department of Health made a business decision to enter into an agreement with the American College of Cardiology Resource Center to coordinate all activities related to the development, training and monitoring in regards to the STEMI system of care data collection. An essential piece of the STEMI System of Care Plan is the Performance Improvement (PI) Component. This component requires the system to be evaluated on a continual basis to determine effectiveness of STEMI care and system performance. This component uses the ACC/National Cardiovascular Data Registry (NCDR) ACTION-GetWithTheGuidelines (GWTG) Registry. System-wide evaluation is the responsibility of the STEMI Sub-committee of the State PI Committee.

The MSDH, more specifically, the Bureau of Acute Care Systems, is on the STEMI Advisory, STEMI PI, and State PI Committees. As such, the MSDH is required to run reports at the state level to monitor the performance of Percutaneous Coronary Intervention (PCI) centers in Mississippi. Since all PCI Centers in Mississippi submit STEMI data to the ACC/NCDR ACTION-GWTG Registry, MSDH must use the same data set to be able to generate the necessary reports to monitor performance. The customer's sole source certification request is included as Attachment A.

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services:

The ACC/NCDR ACTION-GWTG Registry is the only national acute coronary syndrome registry in the US that contains STEMI data for PCI centers in the State of Mississippi. In order to run reports for performance improvement at the state level, the Bureau of Acute Care Systems needs to purchase data exports from the registry containing data from the PCI Centers in Mississippi. The customer's sole source certification request is included as Attachment A.

3. The product or services must be available only from the manufacturer and not through resellers who could submit competitive pricing for the product or services:

The Action Registry is currently the only operating national acute coronary syndrome registry in the US, and the American College of Cardiology Foundation is therefore uniquely qualified to fulfill this procurement action. The NCDR, the National Cardiovascular Data Registry, of ACC offers a repository of research, datasets, and quality analysis that sets it apart from other cardiovascular registries. The ACC NCDR ACTION Registry is a risk-adjusted, outcomes based quality improvement program for STEMI and non-ST segment elevation myocardial infarction (NSTEMI) patients that the STEMI System of Care Program needs to be able to utilize in order to measure the success of the program. The vendor's sole source certification letter is included as Attachment B.

4. If services, explain why the amount to be expended for the services is reasonable:

In comparison to the Trauma Registry previously purchased by MSDH from another vendor for the purpose of monitoring performance of trauma patient care, the ACC/NCDR ACTION-GWTG Registry is significantly lower in cost.

5. If services, explain what the agency did to obtain the best possible price for the services:

MSDH ensured that the price quoted was what other state agencies working with ACC pay.

Schedule

Task	Date
First Advertisement Date	10/13/15
Second Advertisement Date	10/20/15
Response Deadline From Objectors	10/27/15, at 3:00 P.M. Central Time
Notice of Award/No Award Posted	Not before 10/28/15

Project Details

The Mississippi Board of Health approved the Mississippi STEMI System of Care Plan in July 2011. An essential piece of the STEMI System of Care Plan is the Performance Improvement (PI) Component. This component requires the system to be evaluated on a continual basis to determine effectiveness of STEMI care and system performance. This component uses the ACC/NCDR

ACTION-GWTG Registry. System-wide evaluation is the responsibility of the STEMI Sub-committee of the State PI Committee. The MSDH, more specifically, the Bureau of Acute Care Systems, is on the STEMI Advisory, STEMI PI, and State PI Committees. As such, the MSDH is required to run reports at the state level to monitor the performance of PCI centers in Mississippi. Since all PCI Centers in Mississippi submit STEMI data to the ACC/NCDR ACTION-GWTG Registry, MSDH must use the same data set to be able to generate the necessary reports to monitor performance. MSDH desires to enter into an agreement to acquire these services.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the Miss STEMI initial export development should not be certified as a sole source should provide information in the following format for the state to use in determining whether or not to proceed with awarding the Sole Source contract to the American College of Cardiology.

- 1.1 Interested Party Information
 - 1.1.1 Contact Name, Phone Number and email address
 - 1.1.2 Company Website URL, if applicable
- 1.2 Objection to Sole Source Certification
 - 1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.
 - 1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.
- 1.3 Comments will be accepted at any time prior to Tuesday, October 27, 2015, at 3:00 p.m. (Central Time) to Chris Grimmer at Chris.Grimmer@its.ms.gov or at the Mississippi Department of Information Technology Services, 3771 Eastwood Drive, Jackson, Mississippi 39211. Responses may be delivered by hand, via regular mail, overnight delivery, e-mail, or by fax. Fax number is (601) 713-6380. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach ITS on time. Interested Parties may contact Chris Grimmer to verify the receipt of their Responses. Responses received after the deadline will be rejected.
- 1.4 Interested Party responses should include the following information:

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. 3802- 41701
Accepted until October 27, 2015 @ 3:00 p.m.,
ATTENTION: Chris Grimmer**

If you have any questions concerning the information above or if we can be of further assistance, please contact Chris Grimmer at 601-432-8208 or via email at Chris.Grimmer@its.ms.gov.

Attachment A: Customer Sole Source Certification Request
Attachment B: Vendor Correspondence
Attachment C: Sole Source Procurement Overview



3771 Eastwood Drive
Jackson, Mississippi 39211
Phone 601-432-8000 Fax 601-713-6380

Sole Source Certification Request

Project Title: Miss STEMI Initial Export Development		Stimulus (ARRA) Funds? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	
Customer Contact Information			
Agency/Public University: MSDH Address: 570 E. Woodrow Wilson Dr. Jackson, MS 39216		Contact Person: Heather Muzzi Phone: 601-576-7680 Fax: Email Address: heather.muzzi@msdh.ms.gov	
MAGIC Customer Number (only required from state agencies): 3000012298		Division/Dept: Handmail: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Project Summary Narrative Description of Project (include details of original acquisition if applicable): To enter into an agreement with the American College of Cardiology Foundation to support the development of the MS STEMI program with the Action Registry. STEMI is one of the Systems of Care programs through the Bureau of Acute Care Systems, and through the STEMI System of Care Plan adopted by the Board of Health in June 2011, all PCI Centers in Mississippi are required to use the ACC/ AHA National Cardiovascular Data Registry (Action Registry). Performance Improvement is essential for the STEMI System and will be utilized with this registry.			
ITS Acquisition Approval (CP-1) should be effective through this date (Please allow time for all vendor invoices to be paid):			
Cost Estimates <i>Fiscal Year</i>	Initial Costs	Ongoing Costs	Time Constraints Item Needed by: 4/1/2015 Funds Expire:
FY16 - \$40,600	\$25,000.00	\$5,000.00/year	Anticipated Lifecycle of Products/System (i.e. estimated years of effective use): 3 years Discuss Funding (e.g. how much of needed funding is definite; total project budget; any matching or other non state funds) 100% state funds
FY17 - \$15,600		\$300.00/site/year	
FY18 - \$15,600		\$1,000.00/export/qtr	
Total \$71,800			
Acquisition Details			
Items Requested	Quantity	Description	Building Location(s)
ACC/NCDR Yearly Management	3 years	ACCF shall provide annual oversight and services to support activities outlined in agreement.	Bureau of Acute Care Systems
ACC/ NCDR	1	Super User Account of the ACC/NCDR ACTION-GWTG Registry	Bureau of Acute Care Systems
ACC/NCDR Exports	12 (1 per quarter)	Exports of the data – need historical data back to 2010	Bureau of Acute Care Systems
ACC/NCDR Annual Data Transfer License	22		Bureau of Acute Care Systems
Describe platform & infrastructure (connectivity; software/hardware platforms; utilization of State Data Center resources: mainframe, eGovernment portal, payment engine, document management, hosting). For equipment or hosting outside the State Data Center, attach justification: Utilized by MSDH and resides on and outside of infrastructure hosted by ACC.			
Progress to Date: What has been done related to this project, including any communication with ITS staff (data/voice/procurement/other)?			
Sole Source Certification Note: Certification must be renewed for each revision or continuation of previous Sole Source Approvals.			
Specific business requirements to be met by the requested products or services: The ACC/NCDR ACTION-GWTG Registry is the only national acute coronary syndrome registry in the US that contains STEMI data for PCI centers in the State of Mississippi. In order to run reports for performance improvement at the state level, the Bureau of Acute Care Systems needs to purchase data exports from the registry containing data from the PCI Centers in Mississippi.			
Explain why these products or services are the only ones that can meet your needs (include unique features/special functionality): The Mississippi Board of Health approved the Mississippi STEMI System of Care Plan in July 2011. During the development phase of the plan, the Mississippi Trauma Advisory Council, the Emergency Medical Services Advisory Council, and the Mississippi State Department of Health made a business decision to enter into an agreement with the American College of Cardiology Resource Center to coordinate all activities related to the development, training and monitoring in regards to the STEMI system of care data collection.			

Attachment A

An essential piece of the STEMI System of Care Plan is the Performance Improvement (PI) Component. This component requires the system to be evaluated on a continual basis to determine effectiveness of STEMI care and system performance. This component uses the ACC/National Cardiovascular Data Registry (NCDR) ACTION-GetWithTheGuidelines (GWTG) Registry. System-wide evaluation is the responsibility of the STEMI Sub-committee of the State PI Committee. The MSDH, more specifically, the Bureau of Acute Care Systems, is on the STEMI Advisory, STEMI PI, and State PI Committees. As such, the MSDH is required to run reports at the state level to monitor the performance of Percutaneous Coronary Intervention (PCI) centers in Mississippi. Since all PCI Centers in Mississippi submit STEMI data to the ACC/NCDR ACTION-GWTG Registry, MSDH must use the same data set to be able to generate the necessary reports to monitor performance.

Explain why the source is the only entity that can provide the products or services (Include other products/vendors researched or evaluated):
 The Action Registry is the only currently operating national acute coronary syndrome registry in the US, and the American College of Cardiology Foundation is therefore uniquely qualified to fulfill this procurement action. The NCDR, the National Cardiovascular Data Registry, of ACC offers a repository of research, datasets, and quality analysis that sets it apart from other cardiovascular registries. The ACC NCDR ACTION Registry is a risk-adjusted, outcomes based quality improvement program for STEMI and NSTEMI patients that the STEMI System of Care Program needs to be able to utilize in order to measure the success of the program.

Explain why the amount to be expended for the services is reasonable:
 In comparison to the Trauma Registry available from the American College of Surgeons' (ACS) National Trauma Data Bank (NTDB), the ACC/NCDR ACTION-GWTG Registry is significantly lower in cost.

Explain what your agency did to obtain the best possible price for the services:
 Ensured that the price quoted was what other state agencies working with ACC pay.

Vendor's Certification of Sole Source attached: Yes No **Vendor's proposal submitted:** Yes No

MAGIC Vendor Code(s) Vendor must be in MAGIC before a CP-1 can be issued.

Place Order To	Remit To
Vendor Name: American College of Cardiology Foundation	Vendor Name: American College of Cardiology Foundation
Vendor Address: P.O. Box 79231 Baltimore, MD 21279-0231	Vendor Address: Attn: Resource Center P.O. Box 79231 Baltimore, MD 21279-0231

By my signature, I certify that, to the best of my professional knowledge: the requested product or services are a sole source as outlined in the ITS Procurement Handbook, Rule 207.2:013-030 Procurement Types: Sole Source, and as outlined in Mississippi Code annotated Section 31-7-13. In addition, I acknowledge that there is a charge for ITS procurement services associated with this request which will be billed to the requestor by ITS and that my agency/public university is responsible for these charges/costs.

State Health Officer
 Name (Agency Head or Public University CIO)/Title

Mary Ann 10/7/15
 Signature Date

Attachment B



AMERICAN COLLEGE of CARDIOLOGY

Heart House
2400 N Street, NW
Washington, DC 20037-1153
USA

202.375.6000
800.253.4636
Fax: 202.375.7000
www.ACC.org

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Debra L. Nessel, MS
Jane Newburger, MD, MPH, FACC
Patrick T. O'Gara, MD, FACC
Matthew Phillips, MD, FACC
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Thad F. White, MD, FACC
Howard T. Welton, Jr., MD, MBA, FACC
Mary Norine Walsh, MD, FACC
Carole A. Wernes, MD, FACC
Kim Alan Williams, Sr., MD, FACC
Warren A. Zoghbi, MD, FACC

in office
Chief Executive Officer
Shalom Jacobowitz

The mission of the American College of Cardiology and the American College of Cardiology Foundation is to transform cardiovascular care and improve lives.

August 18, 2015

Kevin Gray
Director, Office of Health Informatics
Mississippi State Department of Health
P.O. Box 1700
Jackson, MS 39215

Mr. Gray,

I am sending this formal letter in response to your request for a justification of sole source of the ACTION Registry-GWTG. The American College of Cardiology Foundation owns and operates the National Cardiovascular Data Registry ("NCDR"), which includes the ACTION Registry-GWTG among other cardiovascular registries.

Please find below a list outlining the standard information submitted to entities requesting sole source justification of the ACTION Registry-GWTG

Nature of Proposed Procurement Action

This action involves a subscription to the American College of Cardiology Foundation's NCDR's ACTION Registry-GWTG.

Description of Services and Supplies

The ACTION Registry-GWTG is a risk-adjusted, outcomes-based quality improvement program that focuses exclusively on high-risk STEMI/NSTEMI patients. It helps hospitals apply ACC/AHA clinical guideline recommendations in their facilities and provides invaluable tools to measure care and achieve quality improvement goals. The registry is operated by the American College of Cardiology Foundation in collaboration with the American Heart Association, the Society of Cardiovascular Patient Care, and the American College of Emergency Physicians. The ACTION Registry-GWTG currently has 970 enrolled facilities and over 625,000 patient records.

Rational Supporting Procurement Decision/ Competitive Landscape

The qualifying factors for this procurement decision are unique to a single source. In the interest of encouraging full and open competition, the registry is the only currently operating national acute coronary syndrome registry in the United States of America. The American College of Cardiology Foundation is therefore uniquely qualified to fulfill this procurement action.

Determination of Fair and Reasonably Reasonable Pricing

The subscription pricing for the ACTION Registry-GWTG product is competitive to other registries offered by the NCDR in the United States of America.

Please feel free to contact me if you have any other questions.

Sincerely,

[Handwritten signature of Thomas E. Arend, Jr.]

Thomas E. Arend, Jr.

General Counsel & COO

The American College of Cardiology Foundation

Attachment C: Sole Source Procurement Overview

The acquisition of information technology for all state agencies and institutions of higher learning (IHLs) is within the scope of the ITS law, found in Mississippi Code Section 25-53-1, et seq., and the policies and procedures established in accordance with this statute, found in the ITS Procurement Handbook posted on the ITS website (www.its.ms.gov).

ITS enabling legislation requires that information technology hardware, software and services be acquired in a manner that insures the maximum of competition among all manufacturers and suppliers of such equipment and services. Accordingly, ITS promotes full and open competition through the issuance of open specifications and the objective evaluation of Interested Party proposals to determine the lowest and best offering to meet an agency's or public university's business requirements. True competition protects the integrity and credibility of purchasing in the public sector and is essential in providing best value and adequate contractual protection for the purchasing entity. In certain limited situations, information technology acquisitions may be sole-sourced.

ITS utilizes the provisions of Public Purchasing Law for Sole Source and Emergency procurements of information technology. Mississippi Public Purchasing Law (Mississippi Code Section 31-7-13) specifies that noncompetitive items available from one source only be exempted from bid requirements (sole-sourced). ITS statute, in Section 25-53-5 (p), permits ITS to utilize provisions in Public Purchasing Law or regulations, when applicable.

Per Public Purchasing law, acquisitions must meet the following criteria to be authorized as sole source:

1. The product or services being purchased must perform a function for which no other product or source of services exists,
2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services, AND
3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services. The vendor's correspondence regarding this criterion for this project is included as Attachment B.

By policy as documented in the ITS Procurement Handbook, acquisitions of IT services must include the following information to be authorized as sole source:

1. An explanation about why the amount to be expended is reasonable, and
2. An explanation regarding the efforts by the purchaser to obtain the best possible price.

For state agencies, approval of all technology purchases with a lifecycle cost of \$5,000 or less, including sole source purchases, has been delegated to the agency. The ITS Procurement Limits Policies for Agencies (a section in the ITS Procurement Handbook) require a minimum of two competitive written bids or proposals for technology purchases with a lifecycle cost over \$5,000 but not over \$50,000 (not over \$25,000 for projects funded by the American Recovery and Reinvestment Act). Since, for single source items, the procuring agency will be unable to obtain two written bids, ITS must certify all sole source acquisitions of information technology with a lifecycle cost greater than \$5,000.

Institutions of Higher Learning (IHLs) or public universities have been delegated the authority to certify sole source procurements up to \$250,000 lifecycle cost under the ITS Procurement Limits Policies for IHLs (a section in the ITS Procurement Handbook). For the certification of sole source procurements delegated to the CIOs at public universities, the public university must follow ITS' Sole Source Procedure, including advertisement of the intent to award as sole source. Institutions certifying a sole source purchase must ensure the criteria listed above are met and documented in writing by the institution and the Interested Party prior to certifying a product or service as sole source. Sole source documentation must be reviewed and approved by the IHL's CIO for any sole-source certification above \$5,000. All sole source documentation should be retained in the public university's procurement file. Sole source requests above \$250,000 lifecycle cost require ITS approval.

Attachment C: Sole Source Procurement Overview

Other than the delegations outlined above, all sole source technology procurements must be certified by ITS. The customer's Sole Source Certification Request for this project is included as Attachment A.

ITS thoroughly reviews Sole Source Certification Requests, determining if competing products and/or services exist. If so, ITS conducts a competitive procurement. If ITS' review confirms the sole source, then a Sole Source advertisement is issued, giving other Interested Parties an opportunity to identify competing products and/or services. Based upon the results of the Sole Source advertisement, ITS will either certify the request as a sole source or conduct a competitive procurement.