



JPS Communications Inc.
 Two-Way Radio EPL 3657
 2011 PRICE LIST
 Effective July 26, 2011

ACU-1000 Modular Intelligent Interconnect System	<u>Part Number</u>	<u>List Price</u>	<u>4% discount Two-Way Price</u>	<u>ECCN #</u>
ACU-1000 Required Equipment Bundle: Rack Mount, AC/DC Powered, complete with ACU Controller Software. Includes the ACU-1000 Card Cage, PSM-1A Power Supply Module, CPM-4 Control Processor Module, and HSP-2A Handset Speaker Module				
	5961-220000	\$8,250	\$7,920	EAR99
ACU-1000 Interface Modules				
DSP-2 Radio/4-Wire Interface Module	5961-818000	\$1,350	\$1,296	EAR99
DSP-3 Radio / 4-Wire Interface Module with Dispatch	5090-100000	\$2,190	\$2,102	EAR99
PSTN-2 Public Switched Telephone Interface Module	5050-300000	\$1,350	\$1,296	EAR99
LP-2 Local Phone Set Module	5070-400000	\$1,350	\$1,296	
Additional ACU-1000 Modules and Options				
STU-III Phone Option (use with DSP-2 for STU-III interface)	5961-295000	\$700	\$672	EAR99
Battery Backup Option	5961-296000	\$230	\$221	EAR99
Kenwood Channel Change Option (Kenwood X80 series radios)	5961-299008-01	\$770	\$739	EAR99
Kenwood Channel Change Option (Kenwood X150/X180 series radios)	5961-299008-02	\$650	\$624	EAR99
Expansion Option Cable and number kit	5961-200160	\$280	\$269	
LE-10 4-Wire Audio Remote with Handset & Speaker	5961-299000	\$710	\$682	EAR99
LE-20 4-Wire Audio Remote with Desktop Mic and Speaker	5961-299001	\$1,010	\$970	EAR99
LE-30 Remote Station	5961-299002	\$1,030	\$989	EAR99
LE-40 Remote Speaker Microphone Assy	5961-299005	\$1,160	\$1,114	EAR99
Extended Rear Back Panel, Front Mount	5050-110000	\$1,490	\$1,430	EAR99
Extended Rear Back Panel, Rear Panel	5050-120000	\$1,490	\$1,430	EAR99
Extender Card Assembly	5951-707000	\$70	\$67	EAR99
Null Modem Cable-6 ft.	0313-080100	\$30	\$29	
Pelican Case Option Kit*	5970-800010	\$930	\$893	
Handset, Black	0150-200000	\$110	\$106	
Coil Cord	0313-060000	\$30	\$29	
Spare Modules for Required Equipment Bundle				
ACU-1000 Chassis	5961-200000	\$3,540	\$3,398	EAR99
PSM-1A Power Supply Module	5951-813000	\$1,040	\$998	EAR99
CPM-4 Control Processor Module	5961-213000	\$1,540	\$1,478	EAR99
HSP-2A Handset Speaker Module	5040-602200	\$2,150	\$2,064	EAR99
ACU-1000 Spare Kit includes;				

All components necessary to address field failure; The kit is packaged in a Pelican Case and includes a handset/coil cable, ACU Accessory Kit, ACU Controller CD and Manual, CAT-5 cable and CAT-5 Crossover Cable, RS-232 cable, PSM-1A Power Supply, CPM-4 Command Processor and a DSP-2 module	5961-251000	\$3,340.50	\$3,207	EAR99
ACU-2000 IP Modular SIP VoIP Interconnect System				
Rack Mount, AC/DC Powered, complete with ACU Controller Software ACU-2000 IP Required Equipment Bundle. Includes the ACU-2000 IP Card Cage, PSM-1 IP Power Supply Module, CPM-6 Control Processor Module, and HSP-2 IP Handset Speaker Module	5961-230000	\$10,995	\$10,555	5A991
ACU-2000 IP Interface Modules				
SCM-1 Radio/SIP Interface Module	5061-300000	\$2,190	\$2,102	5A991
SCM-2 Radio/SIP Interface Module	5061-330000	\$2,190	\$2,102	5A991
DSP-2 IP Radio/4-Wire Interface Module	5961-838000	\$1,350	\$1,296	5A991
DSP-3 IP Radio / 4-Wire Interface Module with Dispatch	5090-130000	\$2,190	\$2,102	5A991
PSTN-2 IP Public Switched Telephone Interface Module	5050-330000	\$1,350	\$1,296	5A991
LP-2 IP Local Phone Set Module	5070-430000	\$1,350	\$1,296	5A991
Additional ACU-2000 IP Modules and Options				
STU-III Phone Option (use with DSP-2 IP for STU-III interface)	5961-295000	\$700	\$672	5A991
Battery Backup Option	5961-296000	\$230	\$221	5A991
Kenwood Channel Change Option (Kenwood X80 series radios)	5961-299008-01	\$770	\$739	5A991
Kenwood Channel Change Option (Kenwood X150/X180 series radios)	5961-299008-02	\$650	\$624	5A991
Expansion Option Cable and number kit	5961-200160	\$280	\$269	5A991
LE-10 4-Wire Audio Remote with Handset & Speaker	5961-299000	\$710	\$682	5A991
LE-20 4-Wire Audio Remote with Desktop Mic and Speaker	5961-299001	\$1,010	\$970	5A991
LE-30 Remote Station	5961-299002	\$1,030	\$989	5A991
LE-40 Remote Speaker Microphone Assy	5961-299005	\$1,160	\$1,114	5A991
Extended Rear Back Panel, Front Mount	5050-110000	\$1,490	\$1,430	EAR99
Extended Rear Back Panel, Rear Panel	5050-120000	\$1,490	\$1,430	EAR99
Additional ACU-2000 IP Modules and Options Cont.				
Extender Card Assembly	5951-707000	\$70	\$67	
Null Modem Cable-6 ft.	0313-080100	\$30	\$29	
Pelican Case Option Kit*	5970-800010	\$930	\$893	
Handset, Black	0150-200000	\$110	\$106	
Coil Cord	0313-060000	\$30	\$29	
Spare Modules for ACU-2000 IP				
ACU-2000 IP Chassis	5961-231000	\$3,540	\$3,398	5A991
PSM-1A IP Power Supply Module	5951-833000	\$1,040	\$998	5A991
CPM-6 IP Control Processor Module	5961-233000	\$5,240	\$5,030	5A991
HSP-2 IP Handset Speaker Module	5040-632200	\$2,150	\$2,064	5A991
ACU-2000 Spare Kit includes;				

All components necessary to address field failure; The kit is packaged in a Pelican Case and includes a handset/coil cable, ACU Accessory Kit, ACU Controller CD and Manual, CAT-5 cable and CAT-5 Crossover Cable, RS-232 cable, PSM-1A IP, CPM-6 IP and DSP-2 IP	5961-252000	\$6,485	\$6,226	5A991
ACU-5000 Next Generation IP Based Interoperability Gateway				
ACU-5000 Interoperability Server (w/Accessory Kit & Manual) Includes basic unit w/four ports activated (up to 8 additional ports can be activated for a maximum of twelve ports)	5100-100000	\$15,500	\$14,880	TBD
Additional Ports (Per Port)	5100-112000	\$1,590	\$1,526	TBD
ACU-T Tactical Intelligent Interconnect System				
ACU-T Tactical Package, AC/DC Powered Includes Card Cage, HSP-4A and CPM-4 Modules, and Accessory Kit	5030-200000	\$4,700	\$4,512	EAR99
ACU-T Bundle Kit Includes ACU-T Tactical Package, Case Option Kit with Battery and any 5 interface modules	5030-210000	\$10,760	\$10,330	EAR99
ACU-T Interface Modules (same as ACU-1000)				
DSP-2 Radio/4-Wire Interface Module	5961-818000	\$1,350	\$1,296	EAR99
PSTN-2 Public Switched Telephone Interface	5050-300000	\$1,350	\$1,296	EAR99
LP-2 Local Phone Module	5070-400000	\$1,350	\$1,296	EAR99
Additional ACU-T Modules and Options (same as ACU-1000)				
STU-III Phone Option (use with DSP-2 for STU-III interface)	5030-206000	\$700	\$672	EAR99
Case Option Kit * * Ruggedized foam-lined case includes battery power kit and allows storage of ACU-T accessories and radio interface cables.	5030-204000	\$1,060	\$1,018	EAR99
Adapter Cable	5961-281238	\$50	\$48	EAR99
Battery Power Kit (18 AH battery with cable)	5030-205000	\$230	\$221	EAR99
LE-10 4-Wire Audio Remote (Handset & Speaker with Adapter)	5030-299010	\$710	\$682	EAR99
LE-20 4-Wire Audio Remote (Desktop Mic & Speaker with Adapter)	5030-299020	\$1,010	\$970	EAR99
LE-30 Remote Station	5030-299030	\$1,030	\$989	EAR99
LE-40 Remote Speaker Microphone Assy	5030-299040	\$1,160	\$1,114	EAR99
Accessory Kit	5030-200150	\$250	\$240	EAR99
Extender Card Assembly	5951-707000	\$70	\$67	EAR99
Null Modem Cable-6 ft.	0313-080100	\$30	\$29	
Handset, Black	0150-200000	\$110	\$106	
Coil Cord	0313-060000	\$30	\$29	
ACU-T Spare Modules				
HSP-4A Handset/Voice Prompt Module	5040-602400	\$2,100	\$2,016	EAR99
CPM-4 Control Processor Module	5961-213000	\$1,540	\$1,478	EAR99
Power Cord Adapter-External Power Supply	5030-273000	\$320	\$307	EAR99
ACU-T Spare Kit includes;				

The kit is packaged in a Pelican Case and includes a handset/coil cable, ACU-T Accessory Kit, ACU Controller CD and Manual, CAT-5 cable and CAT-5 Crossover Cable, RS-232 cable, AC/DC Power Supply, CPM-4 Command Processor and a DSP-2 module	5030-281000	\$2,813.50	\$2,701	EAR99
ACU-M Interconnect System				
ACU-M package, AC/DC Powered				
Includes 110/220V power supply and AC/DC power cords	5060-100000	\$4,510	\$4,330	EAR99
Network option - enables two VoIP channels and WAIS capability	5060-109000	\$560	\$538	EAR99
ACU-M bundle packages VoIP				
Network-enabled ACU-M bundle				
Includes VoIP/Network-enabled ACU-M, 4 radio interface cables, transportable case with battery and a charger, 110/220V power supply and AC/DC power cords	5060-119000	\$5,340	\$5,126	EAR99
Carrying Case Installed ACU-M bundle				
Includes ACU-M package installed in a heavy duty carrying case, includes battery and a charger.	5060-107000	\$5,240	\$5,030	EAR99
ACU-M Additional Options				
Carrying case option for ACU-M - includes battery backup and charger	5060-107500	\$1,020	\$979	EAR99
Optional spare mounting bracket	5060-100300	\$50	\$48	EAR99
ARA-1 Analog Radio Adapter				
ARA-1 (Desktop, 110 VAC to +12V DC Powered, 115/220VAC 50/60Hz)	5060-800000	\$1,570	\$1,507	5A991
<i>*External equipment interface cables for the ARA-1 must be ordered separately</i>				
ARA-1 5 Pack - Five ARA-1 Units	5060-820000	\$6,000	\$5,760	5A991
NXU-2A Network eXtension Unit				
NXU-2A (Desktop, 110 VAC to +12V DC Powered, 115/220VAC 50/60Hz)	5041-200000	\$830	\$797	5A991B.4.A
Null Modem Cable- 6 ft.	0313-080100	\$30	\$29	5A991B.4.A
<i>*External equipment interface cables for the NXU-2A must be ordered separately</i>				
RTU-292 Radio/Telephone Interface Unit				
RTU-292 C Radio/Telephone Interface Unit				
Includes handset, DTMF phone dial in standard, AC/DC power	5020-500000	\$5,050	\$4,848	EAR99
Rack Slides	5930-594000	\$290	\$278	EAR99
RTU-292 CE Options				
Radio Remote Control Option (URC-200 Only)	5970-795000	\$370	\$355	EAR99
Squelch Break Access Option	5970-791300	\$370	\$355	EAR99
Local Phone Option	5930-596000	\$370	\$355	EAR99
Voice Prompt Option (Female/English)	5930-595000	\$420	\$403	EAR99
Custom Voice Prompts (one time for each unique prompt set)		\$1,660	\$1,594	EAR99
Call Logging Software	5970-791500	\$500	\$480	EAR99
DTMF Access Option	5970-799000	\$440	\$422	EAR99

SNV-12 Receiver Voter				
SNV-12 Receiver Voter Chassis, (Rack Mount, AC/DC Powered)				
Includes Card Cage, PSM-1A Power Supply Module, CIM-2A Console Interface Module, and CPM-3 Control Processor Module				
SVM-2* Site Voter Module (up to 12 per chassis)	5951-800000	\$4,880	\$4,685	EAR99
	5952-112000	\$880	\$845	EAR99
<i>*To order a voting system, order 1 SNV-12 Chassis and as many SVM-2s as there are voting receivers</i>				
SNV-12 Options				
PTG-10 Pilot Tone Generator	5970-900000	\$530	\$509	EAR99
Expansion Cable to Second Chassis (up to 24 sites)	5951-896024	\$190	\$182	EAR99
Expansion Cable to Second and Third Chassis (up to 36 sites)	5951-896036	\$310	\$298	EAR99
SNV-12 Chassis Spare Modules				
PSM-1A Power Supply Module	5951-813000	\$1,040	\$998	EAR99
CIM-2A Console Interface Module	5041-100000	\$1,060	\$1,018	EAR99
CPM-3 CPU Module	5061-100000	\$920	\$883	EAR99
Extender Card Assembly	5951-707000	\$70	\$67	EAR99
<i>Note:</i>				
<i>The CPM-3 is an Ethernet-capable version of the earlier CPM-1, the SVM-2 is an updated version of the SVM-1, and the CIM-2A is an updated version of the CIM-2, (which itself is an updated version of the CIM-1). All modules are forward & backward compatible with these restrictions when purchasing new modules</i>				
<i>SVM-2 and SVM-1 modules can be used together in the same chassis.</i>				
<i>When installing SVM-2 or CIM-2A modules in a chassis with an existing CPM-1 module, the latest revisior firmware must be installed in the CPM-1. Request the latest revision CPM-1 EPROM (no charge)</i>				
STI-CO Antennas				
IOAK-TB-V/U/C				
Interoperable antenna with tri-band coupler	0130-301550	\$920	\$883	
IOAK-QB-A/V/U/C				
Interoperable antenna with quad-band coupler	0130-401360	\$1,020	\$979	
STI-CO Antenna Options				
IOAK-Tripod - black tripod for IOAK antennas	0131-301550	\$130	\$125	
IOAK-CH-L - carry case for IOAK antennas	5970-800826	\$330	\$317	
MGNT-TB-V/U/C - tri-band mobile antenna, magnet, roof mount	0130-310319	\$510	\$490	
Training				
<i>Travel time should reflect time needed and transport method used to travel from Raleigh, NC to the desired customer site. Any training requiring drive time must be certified by customer service before quoting.</i>				
Training - ACU 1000 Technical Classes				
2 days class sessions with 2 days flight travel time	0000-000001	\$7,350.00	\$7,056	
Training - ACU 1000 Technical Classes				
2 days of class sessions with (2) 1/2 day of drive travel time	0000-000101	\$5,578.00	\$5,355	
Training - ACU 1000 Technical Classes				

2 days of class sessions with (2) 1 day of drive travel time	0000-000102	\$6,800.00	\$6,528
Training - ACU 1000 Operational Class			
1 day of class sessions with (2) 1/2 day of drive travel time	0000-000103	\$3,953.50	\$3,795
Training - ACU 1000 Operational Class			
1 day of class sessions with (2) 1 day of drive travel time	0000-000104	\$5,340.50	\$5,127
Training - ACU 1000 Operational Class			
1 day of class sessions with 2 days of flight travel time	0000-000105	\$5,990.00	\$5,750
Training - SNV-12 Technical Class			
1 day of class sessions with 2 days of flight travel time	0000-000002	\$5,990.00	\$5,750
Training - SNV -12 Technical Class			
1 day of class sessions with (2) 1/2 day of drive travel time	0000-000201	\$3,953.50	\$3,795
Training - SNV-12 Technical Class			
1 day of class sessions with (2) 1 day of drive travel time	0000-000202	\$5,340.50	\$5,127
Training - WAIS Technical Classes			
2 days of class sessions with 2 days flight travel time	0000-000003	\$7,350.00	\$7,056
Training - WAIS Technical Classes			
2 days of class sessions with (2) 1/2 day of drive travel time	0000-000301	\$5,578.00	\$5,355
Training - WAIS Technical Classes			
2 days of class sessions with (2) 1 day of drive travel time	0000-000302	\$6,800.00	\$6,528
Training - WAIS Operational Class			
1 day of class sessions with (2) 1/2 day of drive travel time	0000-000303	\$3,953.50	\$3,795
Training - WAIS Operational Class			
1 day of class sessions with (2) 1 day of drive travel time	0000-000304	\$5,340.50	\$5,127
Training - WAIS Operational Class			
1 day of class sessions with 2 days of flight travel time	0000-000305	\$5,990.00	\$5,750
Training - ACU and WAIS Extensive Training Classes			
3 days of class sessions with 2 days of flight travel time	0000-000306	\$8,935.00	\$8,578
Training - ACU and WAIS Extensive Training Classes			
4 days of class sessions with 2 days of flight travel time	0000-000307	\$10,459.50	\$10,041
Training - ACU and WAIS Extensive Training Classes			
5 days of class sessions with 2 days of flight travel time	0000-000308	\$11,984.00	\$11,505