

## C Spire Equipment Pricing and Specifications SMARTPHONES

SECTION VIII  
COST INFORMATION SUBMISSION  
RFP No.: 3820

COMPARISON SUMMARY	iPhone 6	iPhone 6 Plus	iPhone 6s	iPhone 6s Plus	Samsung Galaxy S6	Samsung Galaxy S6 Edge
						
<b>State of MS Price*</b>	<b>16 GB - \$0.00</b> 64 GB - \$99.99 128 GB-\$99.99	16 GB - \$99.99 64 GB - \$199.99 128 GB - \$199.99	16 GB - \$99.99 64 GB - \$199.99 128 GB - \$299.99	16 GB - \$199.99 64 GB - \$299.99 128 GB - \$399.99	<b>32 GB - \$0.00</b> <b>64 GB - \$0.00</b>	<b>32 GB - \$0.00</b> 64 GB - \$99.99
<b>Replacement Cost</b>	16 GB - \$549.99 64 GB - \$649.99 128 GB-\$649.99	16 GB - \$649.99 64 GB - \$749.99 128 GB - \$749.99	16 GB - \$649.99 64 GB - \$749.99 128 GB - \$849.99	16 GB - \$749.99 64 GB - \$849.99 128 GB - \$949.99	32 GB - \$499.99 64 GB - \$549.99	32 GB - \$549.99 64 GB - \$649.99
<b>Bluetooth</b>	Yes	Yes	Yes	Yes	Yes	Yes
<b>Camera</b>	Yes	Yes	Yes	Yes	Yes	Yes
<b>Email</b>	Yes	Yes	Yes	Yes	Yes	Yes
<b>Music Player</b>	Yes	Yes	Yes	Yes	Yes	Yes
<b>Push To Talk</b>	No	No	No	No	No	No
<b>Voice Commands</b>	Yes	Yes	Yes	Yes	Yes	Yes
<b>Web Browser</b>	Yes	Yes	Yes	Yes	Yes	Yes
<b>Battery Type</b>	N/A	N/A	N/A	N/A	2550 mAh Li-Ion	3000 mAh Li-Ion
<b>Dimension</b>	5.44" x 2.64" x 0.27" (HxWxD)	6.22" x 3.06" x 0.28" (HxWxD)	5.44" x 2.64" x 0.28" (HxWxD)	6.23" x 3.07" x 0.29" (HxWxD)	5.65" x 2.78" x 0.27" (HxWxD)	6.03" x 3.0" x 0.3" (HxWxD)
<b>Weight</b>	4.5 ounces	6.07 ounces	5.04 ounces	6.77 ounces	4.87 ounces	6.03 ounces
<b>Manufacturer</b>	Apple	Apple	Apple	Apple	Apple	Samsung

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COMPARISON SUMMARY	Samsung Galaxy S7	Samsung Galaxy 7 Edge	Samsung Galaxy Grand Prime	Samsung Note 5	LG G5
					
<b>State of MS Price*</b>	32 GB - 99.99	32 GB - 199.99	<b>\$0.00</b>	<b>32 GB - 49.99 64 GB - \$189.99</b>	<b>\$0.00</b>
<b>Replacement Cost</b>	32 GB - 649.99	32 GB - \$749.99	\$199.99	32 GB - 599.99 64 GB - 739.99	\$529.99
<b>Bluetooth</b>	Yes	Yes	Yes	Yes	Yes
<b>Camera</b>	Yes	Yes	Yes	Yes	Yes
<b>Email</b>	Yes	Yes	Yes	Yes	Yes
<b>Music Player</b>	Yes	Yes	Yes	Yes	Yes
<b>Push To Talk</b>	No	No	No	No	No
<b>Voice Commands</b>	Yes	Yes	Yes	Yes	Yes
<b>Web Browser</b>	Yes	Yes	Yes	Yes	Yes
<b>Battery Type</b>	3000 mAh Li-Ion	3600 mAh Li-Ion	2600 mAh Li-Ion	3000mAh Li-ion	3000 mAh Li-Ion
<b>Dimension</b>	6.23" x 3.07" x 0.29" (HxWxD)	5.94" x 2.86" x 0.3" (HxWxD)	5.7" x 2.84" x 0.34" (HxWxD)	6.03" x 3.0" x 0.3" (HxWxD)	5.88" x 2.91" x 0.30" (HxWxD)
<b>Water-resistant</b>	Yes	Yes	No	No	No
<b>Weight</b>	5.36 ounces	4.66 ounces	5.5 ounces	6.03 ounces	5.61 ounces
<b>Manufacturer</b>	Samsung	Samsung	Samsung	Samsung	LG

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COMPARISON SUMMARY	iPad Pro Wi-Fi + Cellular	iPad Air Retina 2 Wi-Fi + Cellular	iPad Mini 4 Wi-Fi + Cellular	LG G Pad F 8.0
				
<b>State of MS Price*</b>	128 GB - \$809.99	16 GB - \$389.00 64 GB - \$469.00 128 GB - \$569.00	16 GB - \$329.00 64 GB - \$429.00 128 GB - \$529.00	\$69.99
<b>Replacement Cost</b>	128 GB - \$1009.00	16 GB - \$629.00 64 GB - \$729.00 128 GB - \$829.00	16 GB - \$529.99 64 GB - \$629.99 128 GB - \$729.99	\$269.99
<b>Bluetooth</b>	Yes	Yes	Yes	Yes
<b>Camera</b>	Yes	Yes	Yes	Yes
<b>Email</b>	Yes	Yes	Yes	No
<b>Music Player</b>	Yes	Yes	Yes	Yes
<b>Push To Talk</b>	No	No	No	No
<b>Voice Commands</b>	Yes	Yes	Yes	Yes
<b>Web Browser</b>	Yes	Yes	Yes	No
<b>Battery Type</b>	N/A	N/A	N/A	4,200 mAh Li-Ion
<b>Dimension</b>	12" x 8.68" x 0.27" (HxWxD)	9.4" x 6.6" x 0.24" (HxWxD)	8.0" x 5.3" x 0.24" (HxWxD)	8.30" x 4.89" x 0.35" (HxWxD)
<b>Weight</b>	1.59 pounds	5.94" x 2.86" x 0.3" (HxWxD)	5.7" x 2.84" x 0.34" (HxWxD)	6.03" x 3.0" x 0.3" (HxWxD)
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COMPARISON SUMMARY	LG Fluid II AN170	Kyocera Dura XA E3410	Bandrich 4G LTE Hotspot	C Spire Mobile Hotspot (4G)
				
State of MS Price*	\$0.00	\$0.00	\$0.00	\$0.00
Replacement Cost	\$69.99	\$209.99	\$179.99	179.99
Bluetooth	Yes	Yes	N/A	N/A
Camera	Yes	Yes	N/A	N/A
Email	No	Yes	N/A	N/A
Music Player	Yes	Yes	N/A	N/A
Push To Talk	No	No	N/A	N/A
Voice Commands	Yes	Yes	N/A	N/A
Web Browser	No	No	N/A	N/A
Battery Type	950 mAh Li-Ion	1500 mAh Li-Ion Revolvable	N/A	1800 mAh Li-Ion
Dimension	3.86" x 2.01" x 0.74" (HxWxD)	4.13" x 2.15" x 0.98" (HxWxD)	2.90" x 2.09" x 0.96" (HxWxD)	3.93" x 2.36" x 0.47" (HxWxD)
Weight	3.46 ounces	5.6 ounces	3.17 ounces	3.67 ounces
Manufacturer	LG	Kyocera	Bandrich	Franklin
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COMPARISON SUMMARY	ARC CBA850 Cellular Broadband Adapter	ARC CBA750B Series w/Integrated 3G/4G	ARC MBR1400 Series Branch Router w/Integrated 3G/4G	COR IBR600 Series - With 4G LTE
				
State of MS Price*	\$490.00	\$490.00	\$610.00	\$490.00
Replacement Cost	\$690.00	\$690.00	\$810.00	\$690.00
Features:	Plug-and-play overlay failover	Includes integrated high-performance business-grade modem (no modem option)	2.4 GHz or 5 GHz Wifi	Fully Integrated Router/Bridge
	Cloud-managed	Drop into existing network for a turnkey failover solution	Advanced Routing and Security Features	Integrated 3G/4G modem
	Integrated 3G/4G/LTE	Cloud-managed	Additional security and routing features with an extended enterprise license	Ruggedized Metal Housing
	Integrated Multi-Carrier Software-Defined Radio	Power-over-Ethernet	Easy-to-install wireless connectivity in fixed business locations	Certified for shock and vibration in accordance with MIL STD 810G and SAE J1455
	Out-of-Band Management	IP Pass-through capabilities		External 3G/4G and WiFi (BR600 versions only) Antennas
	Power-over-Ethernet			Two Ethernet Ports (LAN/LAN OR WAN/LAN)
	External antenna options			N/A
	IPv6 Support			WiFi 802.11 (BR600 versions only) with Full Security
	RJ45 serial console port for direct Out-of-Band Management			Non-WiFi versions available (IBR650 models)
Accessories	Yes	Yes	Yes	Yes
Dimension (HxWxD)	1.7x4.8x4.8 in	1.6x9x5.1 in or 1.6x9x7.25	1.6x9x7.3	.9x3.3x4
Weight	1.5 lb.	3.4 lbs	23.98 oz	7.05 oz

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\*\*Cost includes device only - antenna and power supply must be ordered separately



COMPARISON SUMMARY	COR IBR100 Series - With 3G/4G/LTE	AER1600	AER2100	AER3100
				
<b>State of MS Price*</b>	\$685.00	\$545.00	\$841.00	\$1,270.00
<b>Replacement Cost</b>	\$885.00	\$745.00	\$1,041.00	\$1,470.00
<b>Features:</b>	Cloud-managed	Cloud-managed	Cloud-managed	Cloud-managed
	Dual-band, Dual Concurrent WiFi	Dual Modem - Multi-carrier Support	Dual Modem - Multi-carrier Support	dual Modem - Multi-carrier Support
	Ruggedized	WWAN Analytics	Unified Threat Management	Unified Threat Management
	Ignition Sensing	Industry leading 4G Failover	WAN Diversity	WAN Diversity
<b>Accessories</b>	Yes	Yes	Yes	Yes
<b>Dimension (HxWxD)</b>	1.4x5.3x4.4	1.7x8.3x6.6	1.8x10.2x8.4	1.8x12.2x10.6
<b>Weight</b>	16.12 oz	20.46 oz	20.46 oz	

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