

Memorandum

To: ITS Customers Requesting Intergraph Corporation Products
From: Craig P. Orgeron, Ph.D. *CO*
Date: March 1, 2012 (*Updated June 29, 2012*)
Re: Intergraph Express Products List 3670-E: Instructions for Use

1. Introduction

- 1.1 ITS currently has in place an Express Products List (EPL) to be used in the acquisition of Intergraph products and services. ITS EPLs meet Mississippi requirement for legal purchases. The Intergraph EPL 3670-E was created based on the Master Software License and Services Agreement between Intergraph and ITS on behalf of Mississippi governmental and educational entities effective June 4, 2007.
- 1.2 *EPL Effective Dates – updated June 29, 2012*
The current Intergraph EPL 3670-E expires June 30, 2012. The underlying Master Agreement expired June 3, 2012. Effective June 4, 2012, the Master Agreement was extended through September 3, 2012 to provide adequate time for the negotiation of a new Master Agreement. Therefore, ITS is extending this EPL through September 3, 2012.
- 1.3 *Who May Use*
The products and services on the attached EPL price sheet may be acquired by Mississippi agencies, universities, community/junior colleges, and governing authorities (cities, counties, school districts, etc.)
- 1.4 *Dollar Limitations of Use*
 - 1.4.1 The purchase limit is \$250,000 per project for the use of the Intergraph EPL without additional approval from ITS.
 - 1.4.2 Projects costing in excess of \$250,000 are beyond the scope of this delegated process and subject to full ITS review and authorization.

Authorization to exceed the EPL dollar limitation is described in the ITS Procurement Handbook under the *EPL Planned Purchase* process, article 013-080. Below is the link to Procurement Handbook.

<http://dsitspe01.its.ms.gov/its/procman.nsf/TOC4?OpenView>

1.5 This list is governed under *Procurement Instruments: Express Products Lists (EPLs)* in the ITS Procurement Handbook. The EPL is not to be confused with state contracts issued by Department of Finance and Administration, Office of Purchasing and Travel (DFA-OPT).

2. **The Mississippi Coordinating Council for Remote Sensing and Geographic Information Systems**

The Mississippi Coordinating Council for Remote Sensing and Geographic Information Systems was created out of House Bill 861 during the 2003 regular session of the Mississippi Legislature. The council's responsibilities included assisting ITS in establishing policies and standards in the review and approval of procurements of both hardware and software related to remote sensing and geographic information systems (GIS.) On September 2, 2004, the council approved the establishment of EPLs for certain GIS software based upon standards recommended by the council's Technical User Group Standards Sub-Committee. The Intergraph EPL was one of several GIS Software EPLs recommended by this sub-committee.

3. **Product and Pricing Information**

3.1 The Intergraph price list is attached. Information used to publish this list was provided by Intergraph

3.2 EPL prices are not-to-exceed proposals that may be lowered, but not raised. The price list already incorporates a quantity discount based upon Mississippi volume. Very large quantities or special promotion offers may be available in some instances.

3.3 Shipping costs are included as part of the product purchase price.

3.4 Should the required purchase need a specialized configuration with products not listed on the EPL or should the purchase exceed the dollar limitation of \$250,000, the customer will come through ITS using our General Request for Proposal procedures for additional authorization.

4. **Vendor Ordering Information**

4.1 *Contact Information*

Provided in the table below is the contact information for Intergraph including addresses for placing your order and remitting payment. Please contact Intergraph with any questions regarding pricing or products on this list.

Contact Information	
Mississippi Account Manager Dwayne Wiginton Phone: (256) 730-8301 Cell: (256) 520-5606 Fax: (256) 730-8109 e-mail: dwayne.wiginton@intergraph.com	
Place Order To	Remit To
Intergraph Corporation Attn: Dwayne Wiginton 19 Interpro Road Madison, AL 35758	Intergraph Corporation SGI Division 7104 Solution Center Chicago, IL 60677-7001 SAAS Code: V0000112083

4.2 *Purchase Order*

- 4.2.1 The purchase order must be made out to Intergraph Corporation.
- 4.2.2 Include “Intergraph EPL 3670-E” to identify the purchase for audit purposes with the ITS and Intergraph agreement.
- 4.2.3 Include the following additional information
 - 4.2.3.1 Name or identification of licensee, place of delivery, end user name, and contact information
 - 4.2.3.2 Purchase order number.
 - 4.2.3.3 Date delivery is requested (allow 30 days after Intergraph’s receipt of order)
 - 4.2.3.4 Quantity, description, and unit price for each item ordered.

5. **Object Codes**

ITS, in conjunction with the Office of the State Auditor and the Department of Finance and Administration, requests that all EPL customers carefully code purchases with the correct Minor Object Codes. State agencies that utilize the Statewide Automated Accounting System (SAAS) should use the following expenditure account codes on purchase order documents for purchases from this EPL.

Object Code:	Category:	Use For:
61921	Contractual	Payments for the purchase, licensing, and maintenance of software for telecommunications, mainframe, mid-range, LAN or desktop, or mobile devices including any associated

		installation services.
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6. **Contract**

The customer's purchase order becomes a supplement to the Intergraph Master Agreement. It is not necessary for the customer to negotiate a separate contract or supplement. The customer may obtain a copy of this agreement for their files by contacting the Intergraph representative or ITS.

7. **What Goes in Your Purchase/Audit File**

At a minimum, include:

7.1 A copy of the purchase order.

7.2 A copy of this memorandum.

7.3 A copy of either the written quotation from Intergraph or the page containing pricing for your particular purchase from the Intergraph EPL price list.

7.4 Any additional project related documentation or justification.

8. **To Report Problems or Request Assistance**

8.1 If you have any feedback that may help us to improve this process, or if you have any problems with your EPL order, please let ITS know. We suggest you notify the vendor of the problem in writing and send a copy to ITS. You may contact us in writing by one of the following ways:

8.1.1 E-mail: isshelp@its.ms.gov

8.1.2 FAX: (601) 713-6380

8.1.3 Mail: ITS, 3771 Eastwood Drive, Jackson, MS 39211

8.2 If you have questions about using the EPL, please contact the Procurement Help Desk at (601) 432-8166.

8.3 ITS is also available to host a "mini-class" on how to use our EPLs at a customer's request. Please contact the Procurement Help Desk if interested.

Copies of this document are available on the Internet at <http://www.its.ms.gov>

INTERGRAPH PRICING FOR MASTER AGREEMENT/EPL 3670-E

Part Number	Description	List Price	Monthly Maintenance Price	State of MS Price including 15% discount off Intergraph's US List Price and 90 day Warranty
IPS1168	I/Incident Analysis CC	\$4,017.00	\$67.00	\$3,444.60
SBND4040L	ImageStation Stereo for GeoMedia NL Bundle	\$12,540.00	\$0.00	\$10,659.00
SBND4050L	ImageStation Stereo for GeoMedia CC Bundle	\$14,970.00	\$0.00	\$12,724.50
SBND4060L	Upg ISSG NL w GM GI Toolkit NL and GM Feature Topographer NL	\$2,800.00	\$0.00	\$2,380.00
SBND4070L	Upg ISSG CC w GM GI Toolkit CC and GM Feature Topographer CC	\$3,360.00	\$0.00	\$2,856.00
SFT00304	Stereo Display NL	\$7,369.00	\$123.00	\$6,319.00
SFT00308	Automatic Elevations NL	\$14,738.00	\$246.00	\$12,638.00
SFT00329	Stereo for GeoMedia NL	\$4,896.00	\$82.00	\$4,198.50
SFT00400	I/RAS C NL	\$3,059.00	\$48.00	\$2,621.75
SFT00446	Image Viewer NL	\$555.00	\$10.00	\$476.25
SFT00527	Image Analyst NL	\$6,678.00	\$106.00	\$5,724.00
SFT00527-XC	Exchange I/RAS C for Image Analyst NL	\$3,445.00	\$0.00	\$2,928.25
SFT00724	TerraShare Raster (TSR)	\$533.00	\$11.00	\$458.00
SFT00724BCK	TerraShare Raster - Backup License	\$0.00	\$0.00	\$0.00
SFT00724LOB	TerraShare Raster - Load Balancing License	\$0.00	\$0.00	\$0.00
SFT00724RS-C	TerraShare Raster (TSR) for RSP/RSC	\$0.00	\$0.00	\$0.00
SFT00724TST	TerraShare Raster - Test License	\$0.00	\$0.00	\$0.00
SFT00724UNL	TerraShare Raster - Unlimited	\$211,550.00	\$3,850.00	\$181,550.00
SFT00725	TerraShare Server (TSS)	\$10,573.00	\$191.00	\$9,073.00
SFT00725BCK	TerraShare Server - Backup License	\$0.00	\$0.00	\$0.00
SFT00725CAL	TerraShare Server - Client Access License	\$533.00	\$11.00	\$458.00
SFT00725CALBCK	TerraShare Server - Client Access License - Backup License	\$0.00	\$0.00	\$0.00
SFT00725CALC	TerraShare Server - Client Access License - Component	\$0.00	\$0.00	\$0.00
SFT00725CALLOB	TerraShare Server - Client Access License - Load Balancing L	\$0.00	\$0.00	\$0.00
SFT00725CALRS-C	TerraShare Server - Client Access License for RSP/RSC	\$0.00	\$0.00	\$0.00
SFT00725CALUNL	TerraShare Server - Client Access License - Unlimited	\$105,973.00	\$1,991.00	\$90,973.00
SFT00725LOB	TerraShare Server - Load Balancing License	\$0.00	\$0.00	\$0.00
SFT00725RDT	TerraShare Server - Redundant License	\$7,396.00	\$132.00	\$6,346.00
SFT00725RS-C	TerraShare Server (TSS) for RSP/RSC	\$0.00	\$0.00	\$0.00
SFT00729	TerraShare Advanced Server	\$15,855.00	\$285.00	\$13,605.00

PURCHASES MADE FROM THIS LIST MAY NOT EXCEED \$250,000.00 PER PROJECT.
 PRICING ON THIS LIST EXPIRES 9/3/2012

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Part Number	Description	List Price	Monthly Maintenance Price	State of MS Price including 15% discount off Intergraph's US List Price and 90 day Warranty
SFT00729BCK	TerraShare Advanced Server - Backup License	\$0.00	\$0.00	\$0.00
SFT00729LOB	TerraShare Advanced Server - Load Balancing License	\$0.00	\$0.00	\$0.00
SFT00729RDT	TerraShare Advanced Server - Redundant License	\$11,133.00	\$211.00	\$9,558.00
SFT00729RS-C	TerraShare Advanced Server for RSP/RSC	\$0.00	\$0.00	\$0.00
SFT00729TST	TerraShare Advanced Server - Test License	\$0.00	\$0.00	\$0.00
SFT00738	Automatic Triangulation NL	\$23,682.00	\$394.00	\$20,307.00
SFT00912	TerraShare Web (TSW)	\$12,717.00	\$239.00	\$10,917.00
SFT00912BCK	TerraShare Web - Backup License	\$0.00	\$0.00	\$0.00
SFT00912LOB	TerraShare Web - Load Balancing License	\$0.00	\$0.00	\$0.00
SFT00912RDT	TerraShare Web - Redundant License	\$8,904.00	\$168.00	\$7,644.00
SFT00912RS-C	TerraShare Web (TSW) for RSP/RSC	\$0.00	\$0.00	\$0.00
SFT00912TST	TerraShare Web - Test License	\$0.00	\$0.00	\$0.00
SFT11300	Photogrammetric Manager CC	\$2,632.00	\$44.00	\$2,257.00
SFT11300-X	Phtogrammetric Manager NL Exchange to Photo Manager CC	\$0.00	\$0.00	\$0.00
SFT11304	Stereo Display CC	\$7,369.00	\$123.00	\$6,319.00
SFT11304-X	Stereo Display NL Exchange to Stereo Display CC	\$0.00	\$0.00	\$0.00
SFT11306	Feature Collection CC	\$1,846.00	\$32.00	\$1,583.50
SFT11314	OrthoPro CC	\$12,106.00	\$202.00	\$10,381.00
SFT11314-X	OrthPro NL Exchange to OrthPro CC	\$0.00	\$0.00	\$0.00
SFT11315	Exchange Upgrade ISBR CC for ISOP CC	\$0.00	\$0.00	\$0.00
SFT11315-X	Exchange Upgrade ISBR NL for ISOP CC	\$0.00	\$0.00	\$0.00
SFT11319	OrthoPro CC for Distributed Processing (DP)	\$3,677.00	\$59.00	\$3,152.00
SFT11400	I/RAS C CC	\$3,059.00	\$48.00	\$2,621.75
SFT11446	Image Viewer CC	\$555.00	\$10.00	\$476.25
SFT11451	MGE Terrain Analyst CC	\$5,564.00	\$88.00	\$4,769.00
SFT11527	Image Analyst CC	\$6,678.00	\$106.00	\$5,724.00
SFT11527-XC	Exchange I/RAS C for Image Analyst CC	\$3,445.00	\$0.00	\$2,928.25
SJBXA56AA-0601A	GeoMedia 3D CC	\$4,017.00	\$67.00	\$3,444.60
SJBX503AA-0601A	GeoMedia Terrain Special Edition CC	\$4,005.00	\$63.00	\$3,432.60
SJBX509AA-0601A	GeoMedia CC - Eng	\$2,785.00	\$45.00	\$2,387.50

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PRICING ON THIS LIST EXPIRES 9/3/2012

INTERGRAPH PRICING FOR MASTER AGREEMENT/EPL 3670-E

Part Number	Description	List Price	Monthly Maintenance Price	State of MS Price including 15% discount off Intergraph's US List Price and 90 day Warranty
SJBX509AAU0601A	GeoMedia CC - 10 Pack - Eng	\$25,619.00	\$413.00	\$21,962.00
SJBX509AG-0601A	GeoMedia CC - License Only - Eng	\$2,785.00	\$45.00	\$2,387.50
SJBX690AA-0601A	GeoMedia Pro CC - Eng	\$9,914.00	\$160.00	\$8,498.90
SJBX690AAU0601A	GeoMedia Pro CC - Eng - 10 Pack	\$72,361.00	\$1,164.00	\$62,030.65
SJBX690AG-0601A	GeoMedia Pro CC - Eng - License Only	\$9,914.00	\$160.00	\$8,498.90
SJBX807AA-0601A	GeoMedia Transaction Manager CC	\$5,385.00	\$99.00	\$4,621.80
SJBX807AAU0601A	GeoMedia Transaction Manager CC - 10 Pk	\$33,642.00	\$614.00	\$28,872.00
SJBX848AA-0601A	GeoMedia Transportation Manager CC	\$8,079.00	\$149.00	\$6,934.20
SJBX849AA-0601A	GeoMedia Transportation Analyst CC	\$4,041.00	\$75.00	\$3,468.60
SJBX851AA-0601A	GeoMedia Parcel Manager CC	\$5,388.00	\$100.00	\$4,624.80
SJBX851AAU0601A	GeoMedia Parcel Manager CC - 10 Pack	\$33,642.00	\$614.00	\$28,872.00
SJBX851MG-0601A	GM Parcel Mgr CC for MGE Migration	\$100.00	\$0.00	\$0.00
SJBX851MM-0601A	GM Parcel Mgr CC for non-Mnt MGE Migration	\$1,318.00	\$100.00	\$1,165.30
SJBX871AA-0000A	Label-EZ for GeoMedia Pro CC	\$19,900.00		\$16,915.00
SJBX871AA-0000X	Label-EZ for GeoMedia Pro CC - Additional Seat	\$12,500.00		\$10,625.00
SJBX872AA-0000A	Label-EZ for Microstation CC	\$19,900.00		\$16,915.00
SJBX872AA-0000X	Label-EZ for Microstation CC - Additional Seat	\$12,500.00		\$10,625.00
SJBX873AA-0000A	Label-Edit for GeoMedia Pro CC	\$1,900.00		\$1,615.00
SJBX873AA-0000X	Label-Edit for GeoMedia Pro CC - Additional Seat	\$1,500.00		\$1,275.00
SJBX874AA-0000A	Label-Edit for Microstation CC	\$1,900.00		\$1,615.00
SJBX874AA-0000X	Label-Edit for Microstation CC - Additional Seat	\$1,500.00		\$1,275.00
SJBX875AA-0000A	Microstation GIS Interface for Label-EZ CC	\$2,500.00		\$2,125.00
SJBX876AA-0000A	GeoMedia Pro GIS Interface for Label-EZ CC	\$2,500.00		\$2,125.00
SJBX878AA-0601A	GeoMedia Terrain CC	\$4,008.00	\$64.00	\$3,435.60
SJBX880AA-0601A	GeoMedia Grid CC	\$4,041.00	\$75.00	\$3,468.60
SJBX881AA-0601A	GeoMedia Image CC	\$4,713.00	\$87.00	\$4,045.20
SJBX935AA-0601A	GeoMedia Fusion CC	\$10,026.00	\$162.00	\$8,595.00
SJBX970AA-0106A	Label-Contour (extension to Label-EZ) CC	\$6,500.00		\$5,525.00
SJBX971AA-0601A	GeoMedia Map Publisher CC	\$10,026.00	\$162.00	\$8,595.00
SJBY509AA-0601A	GeoMedia NL - Eng	\$1,674.00	\$28.00	\$1,435.50

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SJBY509AAU0601A	GeoMedia NL - 10 User Pack - Eng	\$15,372.00	\$248.00	\$13,177.80
SJBY509AG-0601A	GeoMedia NL - License Only - Eng	\$1,674.00	\$28.00	\$1,435.50
SJBY520AA-0602A	Intergraph Map Publisher NL for NT	\$22,313.00	\$371.00	\$19,133.00
SJBY690AA-0601A	GeoMedia Pro NL - Eng	\$8,341.00	\$132.00	\$7,149.25
SJBY690AAU0601A	GeoMedia Pro NL - Eng - 10 Pack	\$61,380.00	\$972.00	\$52,610.40
SJBY690AG-0601A	GeoMedia Pro NL - Eng - License only	\$8,341.00	\$132.00	\$7,149.25
SJBY690MM-0601A	GeoMedia Pro NL for non-Mnt MGE Migration	\$1,985.00	\$132.00	\$1,746.65
SJBY807AA-0601A	GeoMedia Transaction Manager NL - Eng	\$4,489.00	\$83.00	\$3,853.00
SJBY807AAU0601A	GeoMedia Transaction Manager NL - 10 Pk	\$28,036.00	\$512.00	\$24,061.00
SJBY807MM-0601A	GM Transaction Mgr for non-MNT MGE Migration NL	\$1,097.00	\$83.00	\$969.80
SJBY847AA-0601A	GeoMedia Data Server for Microsoft SQL Srvr NL (R/W)	\$1,686.00	\$32.00	\$1,447.50
SJBY847AAU0601A	GM Data Server for Microsoft SQL Server (R/W) NL - 10 Pack	\$16,824.00	\$308.00	\$14,439.00
SJBY848AA-0601A	GeoMedia Transportation Mgr NL - Eng	\$6,732.00	\$124.00	\$5,778.00
SJBY848MM-0601A	GM Transportation Mgr NL for non-MNT MGE Migration	\$1,644.00	\$124.00	\$1,453.20
SJBY848RS-0601C	GeoMedia Transportation Mgr NL for RSP/RSC	\$0.00		\$0.00
SJBY849AA-0601A	GeoMedia Transportation Analyst NL - Eng	\$3,366.00	\$62.00	\$2,889.00
SJBY851AA-0601A	GeoMedia Parcel Manager NL	\$4,489.00	\$83.00	\$3,853.00
SJBY851AAU0601A	GeoMedia Parcel Manager NL - 10 Pack	\$28,036.00	\$512.00	\$24,061.00
SJBY851MM-0601A	GM Parcel Mgr NL for non-Mnt MGE Migration	\$1,097.00	\$83.00	\$969.80
SJBY871AA-0000A	Label-EZ for GeoMediaPRO NL (LabelEZ-GM)	\$13,900.00		\$11,815.00
SJBY871AA-0000X	Label-EZ for GeoMedia Pro NL - Additional Seat	\$11,500.00		\$9,775.00
SJBY872AA-0000A	Label-EZ for Microstation NL (LabelEZ-MSTN)	\$13,900.00		\$11,815.00
SJBY872AA-0000X	Label-EZ for Microstation NL - Additional Seat	\$11,500.00		\$9,775.00
SJBY873AA-0000A	Label-Edit for GeoMediaPRO NL (LbIEdit-GM)	\$1,000.00		\$850.00
SJBY874AA-0000A	Label-Edit for Microstation NL (LbIEdit-MSTN)	\$1,000.00		\$850.00
SJBY875AA-0000A	Mstn GIS Interface for Label-EZ NL (MS-GIS-LIbEZ)	\$2,500.00		\$2,125.00
SJBY876AA-0000A	GmPRO GIS Interface for Label-EZ NL (GM-GIS-LIbEZ)	\$2,500.00		\$2,125.00
SJBY878AA-0601A	GeoMedia Terrain NL	\$3,342.00	\$54.00	\$2,865.00
SJBY878MM-0601A	GeoMedia Terrain NL for non-Mnt MGE Migration	\$762.00	\$54.00	\$672.00
SJBY880AA-0601A	GeoMedia Grid NL	\$3,366.00	\$62.00	\$2,889.00

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SJBY880MM-0601A	GeoMedia Grid NL for non-Mnt MGE Migration	\$822.00	\$62.00	\$726.60
SJBY880RS-0601C	GeoMedia Grid NL for RSP/RSC	\$0.00		\$0.00
SJBY881AA-0601A	GeoMedia Image NL	\$3,926.00	\$72.00	\$3,369.50
SJBY881RS-0601C	GeoMedia Image NL for RSP/RSC - Component	\$0.00		\$0.00
SJBY935AA-0601A	GeoMedia Fusion NL	\$8,352.00	\$134.00	\$7,159.50
SJBY936AA-0203A	TerraShare Automatic Data Ingest NL	\$28,036.00	\$512.00	\$24,061.00
SJBY936AA-RDT	TerraShare Automatic Data Ingest - Redundant License	\$19,627.00	\$359.00	\$16,844.50
SJBY936AA-TST	TerraShare Automatic Data Ingest NL - Test License	\$0.00	\$0.00	\$0.00
SJBY937AA-0601A	Image Scout Stereo Viewer NL	\$3,926.00	\$72.00	\$3,369.50
SJBY948AA-0000A	GeoMedia Pro GIS Interface for Label-Edit NL	\$500.00		\$425.00
SJBY949AA-0000A	Microstation GIS Interface for Label-Edit NL	\$500.00		\$425.00
SJBY970AA-0106A	Label-Contour (extension to Label-EZ) NL	\$6,500.00		\$5,525.00
SJBY971AA-0601A	GeoMedia Map Publisher NL	\$8,352.00	\$134.00	\$7,159.50
SJBY997AA-0601A	GeoMedia Grid - Special Edition NL	\$3,360.00	\$60.00	\$2,883.00
SJCC678AAB0601A	GeoMedia WebMap - Small	\$11,128.00	\$176.00	\$9,538.00
SJCC678AAD0601A	GeoMedia WebMap - Medium	\$27,823.00	\$441.00	\$23,848.00
SJCC678AAM0601A	GeoMedia WebMap - Large	\$55,643.00	\$881.00	\$47,693.00
SJCC762AAB0601A	GeoMedia WebMap Professional - Small	\$26,709.00	\$423.00	\$22,893.00
SJCC762AAD0601A	GeoMedia WebMap Professional - Medium	\$66,771.00	\$1,057.00	\$57,231.00
SJCC762AAM0601A	GeoMedia WebMap Professional - Large	\$111,286.00	\$1,762.00	\$95,386.00
SJCC947AAB0000A	Label-Web - 2 Concurrent Users	\$3,900.00		\$3,315.00
SJCC947AAD0000A	Label-Web - 12 Concurrent Users	\$14,900.00		\$12,665.00
SJCC947AAM0000A	Label-Web - 96 Concurrent Users	\$28,000.00		\$23,800.00
SJCC947AAX0000A	Label-Web - Accompanying License (Only available for 12 User	\$1,000.00		\$850.00
SJCCA51AAB0601A	GeoMedia SDI Pro - Small	\$10,564.00	\$188.00	\$9,064.00
SJCCA51AAD0601A	GeoMedia SDI Pro - Medium	\$26,410.00	\$470.00	\$22,660.00
SJCCA51AAM0601A	GeoMedia SDI Pro - Large	\$52,823.00	\$941.00	\$45,323.00
SXMA112	Exchange GeoMedia - NL for GeoMedia Pro - NL	\$6,355.00		\$5,401.75
SXMA113	Exchange GeoMedia - CC for GeoMedia Pro -CC	\$6,784.00		\$5,766.40
SXMA114	Exch GeoMedia 10 pk - NL for GeoMedia Pro 10 pk- NL	\$43,836.00		\$37,260.60

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SXMA115	Exch GeoMedia 10pk - CC for GeoMedia Pro 10 pk - CC	\$44,489.00		\$37,815.65
SXMA131	Exch GeoMedia - NL for GeoMedia - CC	\$1,060.00		\$901.00
SXMA132	Exch GeoMedia Pro - NL for GeoMedia Pro - CC	\$1,490.00		\$1,266.50
SXMA133	Exch GeoMedia - NL for GeoMedia Pro - CC	\$7,844.00		\$6,667.40
SXMA149	Exch GM WebMap small for GM WebMap med	\$15,900.00		\$13,515.00
SXMA150	Exch GM WebMap small for GM WebMap large	\$42,400.00		\$36,040.00
SXMA151	Exch GM WebMap med for GM WebMap large	\$26,500.00		\$22,525.00
SXMA152	Exch GM WebMap Pro small for GM WebMap Pro med	\$38,160.00		\$32,436.00
SXMA153	Exch GM WebMap Pro small for GM WebMap Pro large	\$80,560.00		\$68,476.00
SXMA154	Exch GM WebMap Pro med for GM WebMap Pro large	\$42,400.00		\$36,040.00
SXMA155	Exch GM WebMap small for GM WebMap Pro small	\$14,840.00		\$12,614.00
SXMA156	Exch GM WebMap small for GM WebMap Pro med	\$53,000.00		\$45,050.00
SXMA157	Exch GM WebMap small for GM WebMap Pro large	\$95,400.00		\$81,090.00
SXMA158	Exch GM WebMap med for GM WebMap Pro med	\$37,100.00		\$31,535.00
SXMA159	Exch GM WebMap med for GM WebMap Pro large	\$79,500.00		\$67,575.00
SXMA160	Exch GM WebMap large for GM WebMap Pro large	\$53,000.00		\$45,050.00
SXMA163	Exchange GM Transportation Manager NL for CC	\$1,272.00		\$1,081.20
SXMA167	Exchange GeoMedia Parcel Manager NL for CC	\$848.00		\$720.80
SXMA171	Exch GeoMedia Transaction Manager NL for CC - English	\$848.00		\$720.80
SXMA172	Exch GeoMedia Transaction Manager 10 Pack NL for CC - Englis	\$5,300.00		\$4,505.00
SXMA175	Exch GeoMedia Data Warehousing Tools for GeoMedia Fusion NL	\$0.00		\$0.00
SXMA176	Exch GeoMedia Data Warehousing Tools for GeoMedia Fusion CC	\$0.00		\$0.00
SXMA177	Exch Image Scout SE NL for Image Scout 3D SE NL	\$0.00		\$0.00
SXMA178	Exch Image Scout SE CC for Image Scout 3D SE CC	\$0.00		\$0.00
SXMA179	Exch Image Scout NL for Image Scout 3D NL	\$0.00		\$0.00
SXMA180	Exch Image Scout CC for Image Scout 3D CC	\$0.00		\$0.00
GeoMedia Smart Client Software				
SJCC765AABA	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm	\$69,430.00	\$1,157.17	\$59,015.50
SJCC765AABC	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm - Comp	NSP	\$1,157.17	
SJCC765AAB-BCK	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm - Backup Lic	\$0.00	\$0.00	

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INTERGRAPH PRICING FOR MASTER AGREEMENT/EPL 3670-E

Part Number	Description	List Price	Monthly Maintenance Price	State of MS Price including 15% discount off Intergraph's US List Price and 90 day Warranty
SJCC765AAB-LOB	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm - Load Bal Lic	\$0.00	\$0.00	
SJCC765AAB-RDT	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm - Redun Lic	\$48,601.00	\$810.02	\$41,310.85
SJCC765AAB-TRN	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm - Training Lic	\$34,715.00	\$1,157.17	\$29,507.75
SJCC765SUBA	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm - Sub Lic	\$3,471.50	\$0.00	\$2,951.20
SJCC765AAB-TST	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Sm - Test Lic	\$0.00	\$0.00	
SJCC765AADA	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med	\$116,450.00	\$1,940.83	\$98,982.50
SJCC765AADC	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med - Comp	NSP	\$1,941.00	
SJCC765AAD-BCK	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med - Backup Lic	\$0.00	\$0.00	
SJCC765AAD-LOB	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med - Load Bal Lic	\$0.00	\$0.00	
SJCC765AAD-RDT	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med - Redun Lic	\$81,515.00		\$69,287.75
SJCC765AAD-TRN	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med - Training Lic	\$58,225.00	\$1,940.83	\$49,491.25
SJCC765SUDA	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med - Sub Lic	\$5,822.50	\$0.00	\$4,949.55
SJCC765AAD-TST	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Med - Test Lic	\$0.00	\$0.00	
SJCC765AAMA	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg	\$182,900.00	\$3,048.33	\$155,465.00
SJCC765AAMC	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg - Comp	NSP	\$3,048.00	
SJCC765AAM-BCK	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg - Backup Lic	\$0.00	\$0.00	
SJCC765AAM-LOB	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg - Load Bal Lic	\$0.00	\$0.00	
SJCC765AAM-RDT	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg - Redundant Lic	\$128,030.00	\$2,133.83	\$108,825.50
SJCC765AAM-TRN	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg - Training Lic	\$91,450.00	\$3,048.33	\$77,732.50
SJCC765AAM-TST	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg - Test Lic	\$0.00	\$0.00	
SJCC765SUMA	GM Smart Client Pro w/WorkFlow Mgr Complete NL - Lg - Sub Lic	\$9,145.00	\$0.00	\$7,773.25
GeoMedia Smart Client Software - Bundled Sets				
GIS.P.SBND4260L	GM Smart Client Pro w/WorkFlow Mgr Complete - Sm w/GM WebMap	\$76,850.00		\$65,322.50
includes:	GIS.P.SJCC765AABC (GM SC Pro w/WorkFlow Mgr Complete NL - Sm - Comp)		\$1,157.17	
	GIS.P.SJCC678AABC (GeoMedia WebMap NL - Sm - Component)		\$176.00	
		TOTAL	\$1,333.17	
GIS.P.SBND4270L	GM Smart Client Pro w/WorkFlow Mgr Complete - Med w/GM WebMap	\$135,000.00		\$114,750.00
includes:	GIS.P.SJCC765AADC (GM SC Pro WorkFlow Mgr Complete NL - Med - Comp)		\$1,941.00	
	GIS.P.SJCC678AADC (GeoMedia WebMap NL - Med - Component)		\$441.00	
		TOTAL	\$2,382.00	

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INTERGRAPH PRICING FOR MASTER AGREEMENT/EPL 3670-E

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GIS.P.SBND4280L	GM Smart Client Pro w/WorkFlow Mgr Complete - Lg w/GM WebMap	\$220,000.00		\$187,000.00
includes:	GIS.P.SJCC765AAMC (GM SC Pro w/WorkFlow Mgr Complete NL - Lg - Comp)		\$3,048.00	
	GIS.P.SJCC678AAMC (GeoMedia WebMap NL - Lg - Component)		\$881.00	
	TOTAL		\$3,929.00	
GIS.P.SBND4290L	GM Smart Client Pro w/WorkFlow Mgr Complete - Sm w/GM WebMap Pro	\$91,790.00		\$78,021.50
includes:	GIS.P.SJCC765AABC (GM SC Pro w/Workflow Mgr NL - Sm - Comp)		\$1,157.17	
	GIS.P.SJCC762AABC (GeoMedia WebMap Pro NL - Sm - Component)		\$423.00	
	TOTAL		\$1,580.17	
GIS.P.SBND4300L	GM Smart Client Pro w/WorkFlow Mgr Complete - Med w/GM WebMap Pro	\$172,100.00		\$146,285.00
includes:	GIS.P.SJCC765AADC (GM SC Pro w/Workflow Mgr NL - Med - Comp)		\$1,941.00	
	GIS.P.SJCC762AADC (GeoMedia WebMap Pro NL - Med - Component)		\$1,057.00	
	TOTAL		\$2,998.00	
GIS.P.SBND4310L	GM Smart Client Pro w/WorkFlow Mgr Complete - Lg w/GM WebMap Pro	\$273,000.00		\$232,050.00
includes:	GIS.P.SJCC765AAMC (GM SC Pro w/Workflow Mgr NL - Lg - Comp)		\$3,048.00	
	GIS.P.SJCC762AAMC (GeoMedia WebMap Pro NL - Lg - Component)		\$1,762.00	
	TOTAL		\$4,810.00	
ERDAS SOFTWARE				
1366	IMAGINE Essentials	\$2,500.00	\$33.33	\$2,125.00
1362	IMAGINE Advantage	\$4,800.00	\$64.00	\$4,080.00
1376	IMAGINE Professional	\$8,500.00	\$113.33	\$7,225.00
2142	IMAGINE AutoSync	\$3,500.00	\$46.67	\$2,975.00
2910	IMAGINE Objective	\$7,500.00	\$100.00	\$6,375.00
1384	Stereo Analyst for ERDAS IMAGINE	\$3,500.00	\$46.67	\$2,975.00
2082	Stereo Analyst for ArcGIS	\$3,500.00	\$46.67	\$2,975.00
1742	LPS Core	\$11,550.00	\$154.00	\$9,817.50
1749	LPS Stereo	\$4,400.00	\$58.67	\$3,740.00
1751	LPS ATE	\$6,050.00	\$80.67	\$5,142.50
1750	LPS Terrain Editor	\$5,500.00	\$73.33	\$4,675.00
3328	LPA eATE	\$10,000.00	\$133.33	\$8,500.00

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INTERGRAPH PRICING FOR MASTER AGREEMENT/EPL 3670-E

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1752	PRO600	\$7,700.00	\$102.67	\$6,545.00
3224	ERDAS APOLLO Essentials – Image Web Server (4 cores)	\$7,000.00	\$122.50	\$5,950.00
3188	ERDAS APOLLO Advantage (4 cores)	\$20,000.00	\$350.00	\$17,000.00
3206	ERDAS APOLLO Professional (4 cores)	\$30,000.00	\$525.00	\$25,500.00
3473	ECW for ArcGIS Server (4 cores)	\$2,500.00	\$43.75	\$2,125.00
3278	IMAGINE Feature Interoperability	\$3,500.00	\$46.67	\$2,975.00

CONSULTING SERVICES

LABOR CATEGORY	HOURLY RATE
Developer - FS03	\$190.00
Developer - FS04	\$173.00
Developer - FS06	\$125.00
Developer - FS08	\$109.00
Technical Lead - FS02	\$218.00
Technical Lead - FS03	\$190.00
Project Manager - FS02	\$218.00
Project Manager - FS03	\$190.00
Project Manager - FS04	\$173.00

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