

# Memorandum

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**To:** ITS Customers Requesting the E-911 PSAP Express Products List 3646  
**From:** Craig P. Orgeron, Ph.D.  
**Date:** May 27, 2011 (*August 02, 2011*)  
**Re:** Instructions for Use for E-911 PSAP Express Products List 3646 for May 2011 - April 2014

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## 1. Introduction

### 1.1 **Scope**

The E-911 Public Safety Answering Point (PSAP) Express Products List is to be used in the acquisition of specific categories of PSAP equipment and related services.

### 1.2 **Who May Use**

This EPL may be used by Mississippi agencies, universities, community/junior colleges and governing authorities (cities, counties, school districts, etc.). ITS EPLs are multi-vendor awards that meet Mississippi requirements for legal purchases.

### 1.3 **Dollar Limitations of Use**

The maximum dollar limitation of this EPL for all users is **\$500,000 per project**. Projects costing in excess of \$500,000 are beyond the scope of this delegated process and subject to full ITS review and authorization. This list is governed under Procurement Instruments: Express Products Lists (EPLs) in the ITS Procurement Handbook. The EPL is not to be confused with state contracts issued by Department of Finance and Administration, Office of Purchasing and Travel (DFA-OPT).

1.4 **E-911PSAP EPL 3646 Effective Dates**

E-911 PSAP EPL 3646 has a three-year contract: May 2011 – April 2014.

2. **Using the E-911 PSAP Equipment EPL:**

2.1 There are four (4) sellers on the list. Please call these sellers with questions regarding pricing or products on this list using the *Vendor Information Chapter*. Only the products included on the attached list are authorized by ITS for purchase.

2.2 New for the E-911 PSAP EPL is the use of the Manufacturer Reseller Groups Model. This model allows manufacturers to provide the not-to-exceed pricing and model numbers on behalf of their resellers. For the most part, the Manufacturer Reseller Groups should be transparent to our customers: you will use the EPL as you always have. Additional information and a few tips are outlined below. Please call the Procurement Help Desk at 601-432-8166 if you have any questions.

2.2.1 If a product item shows “XXXXXX Reseller Group,” go to the *Vendor Information Chapter* for a listing of the resellers you may contact. Use the steps outlined below in working with the vendors on that list for each step in the EPL procurement methodology, from negotiating updated pricing to placing your order.

2.2.2 Follow the directions in the *Vendor Information Chapter* regarding placement of order or remittance of payment.

2.2.3 **It is extremely important that you check with individual resellers within the Reseller Group for discounted pricing. Remember, the manufacturer proposed a “not-to-exceed” price and many of the resellers may offer you discounts from that price.**

2.3 Some of the E-911 configurations require Microsoft Server Licenses, ESRI GIS Software licenses or other possible software licenses covered by other ITS Express Products Lists. Additionally, there are some hardware components proposed as part of the E-911 systems that could be used in other settings, such as servers, desktops, printers, switches, racks, and monitors. These items are only approved on the E-911 PSAP Express Products List 3646 to be used in the PSAP environment. ITS excludes the authorization to purchase such software and hardware from the E-911 EPL 3646 vendors if said items are not intended for use as part of the PSAP system.

2.4 Pricing on the E-911 PSAP Equipment EPL is not-to-exceed, meaning sellers may offer lower pricing at the time of sale. Please notify ITS if an EPL vendor quotes a price higher than the EPL published price.

- 2.5 ITS encourages you to work with two or more sellers to support that you are choosing the products and services that meet your “lowest and best” criteria.
- 2.6 Customers may prepare their purchase orders using this list as their legal purchasing authority.
- 2.7 **Configuration Spreadsheets (1 spreadsheet for each configuration beginning on page 20)**
- 2.7.1 **Configuration Header**  
At the top of each page of a system configuration you will find the Seller and/or Reseller Group name, the configuration number, and the name of the system.
- 2.7.2 **Description of Standard Features**  
This section provides a brief description of the features included in the configuration.
- 2.7.3 **Description of Installation Services**  
This section describes the installation features included when purchasing this configuration as a turnkey system. The section also includes a line item showing the dollar amount included in the turnkey cost for installation. The customer may choose to subtract this cost out of the base price, if installation is not desired.
- 2.7.4 **Description of Training**  
This section includes a brief description of the training **included in the turnkey cost** of the system. The section also includes a line item showing the dollar amount included in the turnkey cost for training. The customer may choose to subtract this cost out of the base price, if training is not desired.
- 2.7.5 **Description of Base Warranty**  
Description of the warranty **included in the turnkey price**. The minimum base warranty for all systems is described in the Technical Specifications section beginning on page 9.
- 2.7.6 **Enhanced Warranty and Post Warranty Options**  
Additional warranty options that may be purchased with the system.
- 2.8 **Components List (1 per vendor)**  
Each seller or manufacturer sponsoring a reseller group was given the opportunity to create a “Components List.” The seller or manufacturer sponsoring a reseller group used this section to propose any components that could be used with their systems. Sellers or manufacturers sponsoring a reseller group proposed components that are shown as line items in the base

configuration as well as additional optional components that the customer may need to enhance their system.

## 2.9 **Product and Pricing Updates**

Updates to EPL are handled as follows:

- 2.9.1 Optional Monthly Updates will be allowed. During the monthly update period existing awarded vendors may add, edit or delete products. Prices may be lowered at any update. Prices may only be raised in April and October.
- 2.9.2 Six Month Updates will be allowed in April and October of each year of the EPL. During the six-month update period ITS will accept proposal submissions for new vendors. Existing awarded vendors may add, edit or delete products. Prices may be lowered at any update. Prices may only be raised in April and October.
- 2.9.3 Updates to the EPL will be published as soon as practicable in the month following the deadline. EPL Customers will continue to use, and EPL Vendors must honor, the previous costs until the update is ready and published on the **ITS Website**.

## 3. **What to do if the E-911 Equipment or Vendor you need is not on this List**

- 3.1 **Non-EPL Items.** Items ordered in conjunction with your EPL purchase that are not shown as line items on the EPL and are not part of a substitution within the EPL guidelines must be purchased using alternative procurement methods. For example, if a non-EPL approved phone set is ordered with your system, or you added a rack option not offered as an EPL line item, you may not use the EPL as your authority during an audit. Your authority for purchase would need to be based on other public purchasing mechanisms, with accompanying documentation for your audit trail. **We suggest non-EPL items ordered on the same purchase order as EPL items be clearly labeled as Non-EPL Items.**
- 3.2 **Substitutions**  
If an E-911 PSAP Equipment EPL offering is replaced through a manufacturer's technology upgrade or new release, then the Seller may substitute the latest release of the product provided the customer is formally notified in writing of all details, the product is the technical equivalent, and the purchase price of the replacement product does not exceed the published EPL price of the item being replaced.
- 3.3 Should you need a more customized, specialized configuration or a service not on the attached list, please contact the **ITS Procurement Help Desk at (601) 432-8166.**

- 3.4 **Services**  
Installation and training are included in the turnkey systems proposed. Should you need additional installation or training services, each seller optionally proposed hourly service rates as shown in the *Vendor Information Chapter*. The rates for services published with this list may only be used in conjunction with equipment purchased from this list.

4. **Seller as a Prime Contractor and Use of Sub-Contractors**

- 4.1 RFP 3646 required that the seller must furnish all products and services as a prime contractor. All transactions and payment(s) are conducted directly with the approved EPL seller.
- 4.2 The seller must be able to provide installation and maintenance coverage. Sellers must provide free on-site configuration proposals using the accepted EPL products and services.
- 4.3 The proposing seller may use a subcontractor for the fulfillment of the services under RFP 3646. However, the use of subcontractors must be transparent to the customer with the proposing vendor responsible as the primary point of contact under the contract and to seamlessly coordinate the use of any subcontractor in providing the E-911 products and services.

5. **Contracts**

- 5.1 Each participating EPL seller has signed a *Master Purchase and Maintenance Agreement* with ITS.
- 5.2 The purchase order from any individual customer will serve as a supplement to these Agreements. Additional terms and conditions may be negotiated between the customer and vendor at the time of sale, as needed, as a supplement to the Master Agreement.
- 5.3 ITS recommends that the customer obtain a copy for their files of the *Master Purchase and Maintenance Agreement* for any particular seller being considered. You may request a copy of the contract from your vendor or by contacting ITS in writing as follows: Anthony Hardaway, 3771 Eastwood Drive Jackson, MS 39211 or by FAX at (601) 713-6380 or e-mail to [anthony.hardaway@its.ms.gov](mailto:anthony.hardaway@its.ms.gov).

6. **Specifications, Maintenance, and Response Times**

- 6.1 It is very important that the customer understand the specifications and maintenance requirements under this RFP. These are described in the Technical Specifications section of this EPL beginning on page 9.
- 6.2 Shipping costs are included as part of the product purchase price.

- 6.3 Lightning damage coverage is included with each turnkey system as part of the purchase price and is also included in the post-warranty maintenance.
- 6.4 Response times during both the initial one-year on-site warranty as well as the post warranty on-site maintenance are the same:
  - 6.4.1 Vendors for warranty and maintenance must have response centers available 24 X 7 X 365.
  - 6.4.2 Vendor must provide a 1-hour response via telephone, remote access, or on-site to PSAP location.
  - 6.4.3 Vendor must provide a 3-hour on-site response from initial contact if the problem cannot be resolved by telephone or remote access.
  - 6.4.4 Replacement parts must carry the same warranty whether refurbished or new.

7. **How to Place Your Order**

- 7.1 Please contact the seller with questions regarding pricing or products on this list. Contact information is provided in the *Vendor Information Chapter* as outlined in the table of contents.
- 7.2 Please include the following information on all purchase orders.
  - 7.2.1 “E-911 PSAP Equipment EPL 3646. This will identify your purchase for audit purposes.
  - 7.2.2 Bill to Address
  - 7.2.3 Ship to Address
  - 7.2.4 Purchase Order Number
  - 7.2.5 Clear Description and Part Number
  - 7.2.6 Contact Name and Phone Number for your agency/institution purchasing agent

8. **Object Codes**

ITS, in conjunction with the Office of the State Auditor and the Department of Finance and Administration, requests that all EPL Customers carefully code purchases with the correct Minor Object Codes. State agencies that utilize the Statewide Automated Accounting System (SAAS) should use the following object codes on purchase order documents for purchases from this EPL

| <b>Object Code:</b> | <b>Category:</b> | <b>Use For:</b>  |
|---------------------|------------------|--|
| 63421               | Capital Outlay   | Payments for the <u>purchase and installation</u> of telecommunications equipment. Example: <u>Purchase</u> of E-911 PSAP equipment.         |
| 63462               | Capital Outlay   | Payments for <u>lease-purchase and installation</u> of telecommunications equipment. Example: <u>Lease-purchase</u> of E-911 PSAP equipment. |
| 61961               | Contractual      | Payments for maintenance for telecommunications system or equipment.   |
| 61902               | Contractual      | Payment for training services.   |

9. **What Goes in Your Purchase/Audit File**

- 9.1 A copy of this memorandum
- 9.2 A copy of the page(s) from the attached E-911 PSAP Equipment EPL 3646 showing the products being purchased and not-to-exceed pricing
- 9.3 A written explanation from the vendor for any purchase involving a substitution as provided in Section 3.2 above
- 9.4 Any additional project-related documentation or justification

10. **To Report Problems or Request Assistance**

If you have any problems or feedback regarding your E-911 PSAP Equipment EPL orders, please let ITS know. We suggest that you notify the vendor of the problem in writing and send a copy to ITS. Please contact Anthony Hardaway at ITS by mail at the address above or by FAX at (601) 713-6380 or e-mail to [anthony.hardaway@its.ms.gov](mailto:anthony.hardaway@its.ms.gov).

Copies of this document are available on the Internet at <http://www.its.ms.gov>. Please distribute this Price List to interested persons in your organization as needed.

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## **SECTION IX TECHNICAL SPECIFICATIONS**

### **1. General Overview: Two Types of Proposed Solutions**

1.1 Turnkey Solutions. It is the State's preference that the E-911 PSAP EPL primarily consists of Value-added Vendors that can provide a complete PSAP turnkey solution for our E-911 Centers.

1.1.1 Vendors that propose a turnkey configuration on this EPL shall be responsible for providing a complete Enhanced-911 (E-911) system Automatic Number Identification (ANI) and Automatic Location Identification (ALI) along with the other functions specified in this RFP. Vendor's responsibility shall include all equipment, installation, maintenance, and training needed to provide a complete and fully operational E-911 system.

1.1.2 Sellers will propose the turnkey solutions in a "Base Systems Configuration Spreadsheet" provided with this RFP.

1.2 Components List. ITS will additionally allow sellers to propose a list of components or options that to be used in PSAP centers in a spreadsheet provided with this RFP.

1.2.1 Sellers that have proposed a Turnkey Solution are required to also submit the Component List. This is so that customers may order additional products for the turnkey solution or, in some cases, to have a price structure for subtracting an un-needed product from the turnkey configuration.

1.2.2 ITS will allow sellers to only propose the Component List if they cannot support an entire PSAP solution. An example might be a seller specializing only in voice recorders or logging printers.

### **2. Turnkey Solutions: EPL Base System Configurations**

2.1 Basic information.

2.1.1 Vendor may propose up to eight PSAP systems using the Base System Configuration Spreadsheets.

2.1.2 All systems proposed must be turnkey and include all hardware and software components, installation, maintenance and training.

2.1.3 Vendors should focus on two and four position systems. At a minimum, all turnkey vendors must propose at least one two position system.

- 2.1.4 Please be reminded that this RFP is intended for basic E-911 systems and large and expensive systems may be the subject of a specialized RFP and are out of scope of RFP 3646.
- 2.1.5 Turnkey configurations that are deemed by **ITS** to be outside the scope of this RFP will not be published.
- 2.1.6 Vendors must fully describe the open configurations.

## 2.2 Two and Four Position Consoles

- 2.2.1 Vendor may propose and describe in the Base System Configuration Spreadsheets, the equipment, installation, maintenance and training needed for a basic 2 and 4-position PSAP centers. The systems must be turnkey with all functionality needed for a basic PSAP. Required base minimum specifications and features for all proposed systems are described below.
- 2.2.2 Vendor should sufficiently describe all equipment in the base turnkey system. This should include, at a minimum, the functionality and description of the system, its console, its telephones/headsets, display monitors, basic display features for phone and console, and the core system components/card shelf.
  - 2.2.2.1 Vendor must describe trunk line capability.
  - 2.2.2.2 Vendor must state maximum number of trunks per system.
- 2.2.3 An Administrative Position/lines may be optionally proposed in the Components List Spreadsheet. Alternatively, Vendor may propose systems that include an administrative position as one of their eight Configuration slots.
- 2.2.4 Excluded items. The following items should not be included in the “Base Systems Configuration Spreadsheets”. Vendors **may** propose these items in the “Component List Spreadsheet” section.
  - 2.2.4.1 Furniture specific to a PSAP installation.
  - 2.2.4.2 Logging Recorders. Note that Vendors may propose a variety of sizes or manufacturers in the Component List.
  - 2.2.4.3 CAD systems. Basic CAD systems to support the E-911 system may be proposed in the Component List. However, please be reminded that large and expensive CAD systems are

beyond the scope of basic E-911 configurations and this RFP.

2.2.4.4 GIS Interface. Basic GIS systems to support the E-911 system may be proposed in the Component List. However, please be reminded that large and expensive GIS systems are beyond the scope of basic E-911 configurations and this RFP.

2.2.4.5 Call-out notification systems are excluded from the RFP in their entirety. They are outside the scope of a basic E-911 system.

### 2.2.5 Voice over Internet Protocol (VoIP)

2.2.5.1 VoIP systems are **not** excluded from RFP 3646

2.2.5.2 Vendor must clearly identify all VoIP systems or all VoIP components in their descriptions.

2.2.5.3 VoIP systems must meet all technical specifications required in RFP 3646.

## 3. Component List Spreadsheet

3.1 The primary purpose of the Component List is to provide turnkey Vendors with the ability to add or subtract products or propose additional varieties of products for their turnkey solutions, based upon the Customer needs. Therefore, Vendors proposing turnkey configurations are required to also submit the associated Component List Spreadsheet and will have additional choices in the types of products they may submit.

3.2 Turnkey Configuration Vendors may propose any additional components that can be used with the base configurations proposed.

3.2.1 Examples include alternatives such as display sizes and types, console options, additional telephone sets, etc.

3.2.2 Vendor is limited to 500 lines items in the Component List.

3.2.3 Vendor should propose additional SKU's for extended warranties if offered by the Manufacturer.

3.2.4 Seller must propose hourly labor rates in the Vendor Fees table.

3.2.5 Vendor may propose additional training flat fees or customized rates.

3.3 **ITS** will allow non-Turnkey Vendors to only propose the Component List if they cannot support an entire PSAP solution. An example might be a seller specializing only in voice recorders or logging printers.

3.3.1 Excluded from the Component List for those Vendors that are NOT offering a turnkey solution are:

3.3.1.1 Furniture

3.3.1.2 Software

3.3.1.3 Technology that is not specific to a PSAP installation that is available on other ITS Express Products List, including displays, switches, racks, servers, basic office printers, UPS. Customers should go to those EPLs for such items.

3.3.1.4 Note that Vendors that ARE proposing entire PSAP turnkey solutions may include these items in their turnkey configurations as well as their component spreadsheets to give their customers additional choices.

#### 4. **Base Minimum Specifications for all Configurations**

4.1 All proposed equipment must be new.

4.2 All equipment must meet the most current industry standards.

4.2.1 Must comply with NENA-04-001 Standards for PSAP Equipment.

4.2.2 Must be UL approved.

4.2.3 Must comply with applicable FCC Regulations.

4.2.4 Must comply with Phase I and Phase II of FCC Docket 94-102.

4.3 The system must provide redundancy so that a failure of a single component will not cause a failure of the complete system. A single ALI controller will be allowed provided that basic ANI information is still received if the ALI controller fails.

4.4 The Vendor must provide an Uninterruptible Power Supply (UPS) capable of maintaining the system for a minimum of fifteen (15) minutes in the event of a commercial power failure.

4.5 Logging Printer

- 4.5.1 All configurations must be proposed with a logger printer that, at a minimum, records the following information:
  - 4.5.1.1 ANI Phone Number
  - 4.5.1.2 Time that Call was Received
  - 4.5.1.3 Amount of Time between call seizure and call answer
  - 4.5.1.4 Identity of Call-Taker Position
  - 4.5.1.5 Time and Call-Taker Position of Disconnect
- 4.5.2 The system should be capable of customizing the logging printer output according to the customer's needs.
- 4.6 System must be capable of interfacing with a radio/dispatch workstation.
- 4.7 All equipment must be compatible with the servicing phone company's network. Vendor must describe how proposed equipment handles the following:
  - 4.7.1 Selective Routing
  - 4.7.2 Automatic Number Identification (ANI)
  - 4.7.3 Automatic Location Identification (ALI)
  - 4.7.4 Forced Disconnect
- 4.8 The system must interface with the servicing phone company's ALI database.
- 4.9 The system display must provide, at a minimum, the following information:
  - 4.9.1 Time and Date of Call
  - 4.9.2 ANI Number
  - 4.9.3 Name of Subscriber
  - 4.9.4 Physical Location of the Telephone (ALI Information)
  - 4.9.5 Emergency Service Number (ESN)
  - 4.9.6 Primary Responding Agencies for the Caller Location
- 4.10 System must be capable of requesting an ALI retransmit from any Call-Taker position.

- 4.11 System must be capable of re-dialing a dropped call based on ANI information.
- 4.12 Calls placed on hold must be available to any Call-Taker position.
- 4.13 Redundant system components must be “hot swappable” including interface cards, telephone sets, displays, etc. Swapping of these components must not interfere with the operation of the non-affected component.
- 4.14 System must have audio fail-over capability. The system must pass through audio in the event of a CPU failure.
- 4.15 The system must be capable of providing distinctive ring based on call-type.
- 4.16 The system must be able to display TDD calls based on current ADA standards.
- 4.17 The above specifications for the system also apply to the individual components if proposed in the Component List.

## 5. **Delivery, Installation, and Acceptance Requirements**

- 5.1 Vendor is responsible for all costs associated with shipping.
- 5.2 Vendors must conduct a site visit at no charge and provide the customer in writing minimum site requirements for each installation including but not limited to: Network Interface, power requirements, floor space, backboards, environmental control, etc.
- 5.3 Vendor is responsible for ensuring that Vendor’s PSAP equipment is compatible with customer’s E-911 Service Provider Network.
- 5.4 Vendor must offer installation for all products proposed. For systems proposed as “Base System Configurations,” the cost of the installation must be included as part of the turnkey price. If the Vendor is willing for the customer to self-install the system, the Vendor may optionally provide the break-out cost of installation for the customer to subtract from the turnkey cost. For products proposed as part of the “Components List,” Vendor must provide installation cost in the form of hourly labor rates or if applicable, flat installation rates for listed components.
- 5.5 Selected Vendor will prepare an installation schedule of work to be done including milestone dates and estimated completion date.
- 5.6 All installation will be done by qualified personnel and properly installed and integrated for acceptance testing within the scheduling deadline. All installation must be in accordance with all industry, state and federal standards. Installation must include all cabling, connections to trunks and circuits, and testing to result in a one hundred percent functioning public safety answering point position. Vendor must specify the responsibility for electrical and other environment requirements as part of the site requirement’s document.

5.7 It is understood by the Vendor that Customer will not sign the acceptance document until the following conditions have been met:

- 5.7.1 The network and equipment has operated for fourteen (14) consecutive days of operation with no problems.
- 5.7.2 The quality and level of transmission is consistent with the published specifications for the system.
- 5.7.3 The agreed upon training program for system administrators and station user personnel has been satisfactorily completed.
- 5.7.4 The system documentation including user and system manuals is complete and on file at the Customer's premises.

## 6. **Warranty and Maintenance**

6.1 All systems and components must carry a minimum one-year on-site warranty.

6.2 Post Warranty for purchased systems.

- 6.2.1 Vendor must propose on-site maintenance pricing for years two through five.

6.3 Warranty and Maintenance service carry the same requirements:

- 6.3.1 Vendors for warranty and maintenance must have response centers available 24 X 7 X 365.
- 6.3.2 Vendor must provide a 1-hour response via telephone, remote access, or on-site to PSAP location.
- 6.3.3 Vendor must provide a 3-hour on-site response from initial contact if the problem cannot be resolved by telephone or remote access.
- 6.3.4 Replacement parts must carry the same warranty whether refurbished or new.

6.4 Vendor should be able to provide maintenance and parts for no less than 7 years after final acceptance of the system.

6.5 System must be capable of notifying an administrator in the event of a system fault. The system should have fault notification levels that are user selectable.

## 7. **Training**

7.1 Vendor must detail training that will be provided to customer as part of the base turnkey configuration.

- 7.2 A minimum of two days (16 hours) of training at customer location for a minimum of three persons for each call-taker position proposed must be included and completed prior to cut over to the new system.
- 7.3 Vendor must detail what additional training opportunities Vendor provides, both directly with Vendor's personnel or as a pass-through for manufacture's offered training or classes. Include whether training is on customer site, Vendor's center, or third party off-site location.

**AT&T Mississippi ("AT&T")**

**Primary Contact**  
**Contact Name:** Sonya Sistrunk  
**Office:** (601) 961-1815  
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**Email:** [sonya.sistrunk@att.com](mailto:sonya.sistrunk@att.com)

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**Fax:** (678) 966-2162  
**Email:** [tullie.warren@att.com](mailto:tullie.warren@att.com)

**Website:** [www.att.com](http://www.att.com)  
**SAAS Code:** V0000043423

**Place Order To:**  
 AT&T  
 Attn: Sonya Sistrunk  
 175 E. Capitol Street Room 475  
 Jackson, MS 39201

**Remit To:**  
 AT&T  
 Attn: Sonya Sistrunk  
 175 E. Capitol Street Room 475  
 Jackson, MS 39201

**Not-to-Exceed Service Rates:**

The hourly rates for services published with this list may only be used in conjunction with equipment purchased from this list.

|   |  |          |
|---|--|----------|
| Hourly Rate for basic installation services:                |  | Included |
| Hourly Rate for project manager/engineer/advanced technical |  | Included |
| Hourly Rate for maintenance and support :                   |  | \$210    |
| Hourly Rate for training:                                   |  | Included |
| Hourly Rate for travel:                                     |  | Included |

**EMERGENCY CALLWORX, INC.**

**Primary Contact**  
**Contact Name:** Brian Godsy  
**Office:** (256)325-1911  
**Fax:** (866)267-5017  
**Email:** [bgodsy@emergencycallworx.com](mailto:bgodsy@emergencycallworx.com)

**Back-up Contact**  
**Contact Name:** Kevin Gardner  
**Office:** (256) 325-1911  
**Fax:** (866) 267-5017  
**Email:** [kgardner@emergencycallworx.com](mailto:kgardner@emergencycallworx.com)

**Website:** [www.emergencycallworx.com](http://www.emergencycallworx.com)  
**SAAS Code:** V0002438540

**Place Order To:**  
 Emergency CallWorx  
 1500 1st Avenue North, Suite D138  
 Birmingham, AL 35203

**Remit To:**  
 Emergency CallWorx  
 1500 1st Avenue North, Suite D138  
 Birmingham, AL 35203

**Not-to-Exceed Service Rates:**

The hourly rates for services published with this list may only be used in conjunction with equipment purchased from this list.

|   |  |       |
|---|--|-------|
| Hourly Rate for basic installation services:                  |  | \$100 |
| Hourly Rate for project manager/engineer/advanced technical : |  | \$112 |
| Hourly Rate for maintenance and support :                     |  | \$100 |
| Hourly Rate for training:                                     |  | \$100 |
| Hourly Rate for travel:                                       |  | \$100 |

**PRECISION COMMUNICATIONS, INC.**

**Primary Contact**  
**Contact Name:** Jim McCreary  
**Office:** (800) 737-7357  
**Fax:** (662) 844-3886  
**Email:** [precisionrf@yahoo.com](mailto:precisionrf@yahoo.com)

**Back-up Contact**  
**Contact Name:** Brad Moore  
**Office:** (662) 844-3118  
**Fax:** (662) 844-3886  
**Email:** [precisionrf@yahoo.com](mailto:precisionrf@yahoo.com)

**Website:** [www.precisioncomm.com](http://www.precisioncomm.com)  
**SAAS Code:** V0001633301

**Place Order To:**  
 Precision Communications, Inc.  
 P.O. BOX 1685  
 Tupelo, MS 38802

**Remit To:**  
 Precision Communications, Inc.  
 P.O. BOX 1685  
 Tupelo, MS 38802

**Not-to-Exceed Service Rates:**

The hourly rates for services published with this list may only be used in conjunction with equipment purchased from this list.

|  |       |
|--|-------|
| Hourly Rate for basic installation services:                 | \$115 |
| Hourly Rate for project manager/engineer/advanced technical: | \$165 |
| Hourly Rate for maintenance and support :                    | \$100 |
| Hourly Rate for training:                                    | \$125 |
| Hourly Rate for travel:                                      | \$50  |

**ZETRON, INC.**

**Primary Contact**  
**Contact Name:** Bob Connell  
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**Email:** [smcgginnes@zetron.com](mailto:smcgginnes@zetron.com)

**Website:** [www.zetron.com](http://www.zetron.com)  
**SAAS Code:** V0002438551

**Place Order To:**  
 Zetron, Inc.  
 P.O. Box 97004  
 Redmond, WA 98073-9704

**Remit To:**  
 Zetron, Inc.  
 P.O. Box 97004  
 Redmond, WA 98073-9704

**Not-to-Exceed Service Rates:**

The hourly rates for services published with this list may only be used in conjunction with equipment purchased from this list.

|   |       |
|---|-------|
| Hourly Rate for basic installation services:                  | \$150 |
| Hourly Rate for project manager/engineer/advanced technical : | \$200 |
| Hourly Rate for maintenance and support :                     | \$200 |
| Hourly Rate for training:                                     | \$200 |
| Hourly Rate for travel:                                       | \$150 |

\*\*\*\*\* ZETRON RESELLER GROUP \*\*\*\*\*

*Please refer to this Reseller's individual listing within this chapter for contact and ordering information.*

**Reseller: AT&T Mississippi ("AT&T")**  
**Reseller: PRECISION COMMUNICATIONS, INC.**  
**Reseller: ZETRON, INC.**

|  |  |                             |
|--|--|-----------------------------|
| <b>COMPANY NAME</b>  | <b>AT&amp;T</b>                                  |                             |
| <b>Configuration # 1</b>   | <b>911 system - 2 Positions - 2 Trunks - CTI</b> |                             |
| <b>Manufacturer and System Name:</b>   | <b>Cassidian (PlantCML) VESTA Pallas</b>         |                             |
| <b>Description of Standard Features</b>  |  |                             |
| <p>The VESTA Pallas solution is a flexible, feature-rich computer telephony (CTI) solution that combines KSU/PBX capabilities, VoIP gateway functions, Quality of Service (QoS) data routing and management information system (MIS) features into a single consolidated workstation. It offers a full suite of computer telephony (CTI) features. Key Features: Proven and reliable NextGen 9-1-1 call processing solution; Extremely cost effective; immediate ROI; Integrates with other PlantCML and third-party applications; True IP readiness; NextGen 9-1-1 capabilities; An NG9-1-1 complete, preconfigured and integrated solution for small-sized call centers.</p> |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>  |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>                  | <b>Purchase Part Number</b> |
| Cassidian (PlantCML)   | PBX 5.0 BASE UNIT RNDT                           | 862309-00303                |
| Cassidian (PlantCML)   | CARD, 4 PORT (50PIN X2)                          | 862311-00901                |
| Cassidian (PlantCML)   | PBX 5.0 LAN CTE 1 SEAT                           | 872399-00701                |
| Cassidian (PlantCML)   | TELEPHONE 16-BUTTON                              | 862306-00201                |
| Cassidian (PlantCML)   | PALLAS CFG                                       | 809800-80401                |
| Cassidian (PlantCML)   | PALLAS STAGING PER POS                           | 809800-80400                |
| Cassidian (PlantCML)   | MTU BASE UNIT                                    | 852204-00101                |
| Cassidian (PlantCML)   | RDNTD PACKAGE - MTU                              | 852204-00201                |
| Cassidian (PlantCML)   | ACTIVE CAMA MODULE                               | 852210-00401                |
| Cassidian (PlantCML)   | MTU FIRMWARE                                     | 872299-00101                |
| Cassidian (PlantCML)   | SPT THRU YR 1 MTU FW                             | 809800-90301                |
| Cassidian (PlantCML)   | SPT THRU YR 1 MTU FW                             | 809800-90301                |
| Cassidian (PlantCML)   | VP 2.7 FOR PBX 5.0                               | 870899-03112.7              |
| Cassidian (PlantCML)   | VP 2.7 LICENSE ONLY                              | 870899-03102.7              |
| Cassidian (PlantCML)   | SPT VP 1YR PCML                                  | 809800-90201                |
| Cassidian (PlantCML)   | V ALI INTFC MOD                                  | 870809-00201                |
| Cassidian (PlantCML)   | V CAD INTFC MOD                                  | 870809-00101                |
| Cassidian (PlantCML)   | SVR HP MINI 2G 160HD                             | 62000-F204803               |
| Cassidian (PlantCML)   | KIT BACKUP 500GB SATA                            | 04000-00084                 |
| Cassidian (PlantCML)   | KIT DIGI 8-PORT                                  | 65000-00222                 |
| Cassidian (PlantCML)   | MNTR 17IN W/SPKRS NEC                            | 63002-172805                |
| Cassidian (PlantCML)   | SVR WIN2008 DGRD + 5CAL                          | 04000-00392                 |
| Cassidian (PlantCML)   | SYS SVR CFG                                      | 809800-70001                |
| Cassidian (PlantCML)   | WKST HP Z200                                     | 61000-F204807X              |
| Cassidian (PlantCML)   | MNTR 19IN LCD                                    | 63000-192610                |
| Cassidian (PlantCML)   | 4-CHANNEL, PCI SOUND CARD                        | 04000-0LX44                 |
| Cassidian (PlantCML)   | AUDIO CONTROL UNIT (ACU)                         | 850808-00702                |
| Cassidian (PlantCML)   | KEYPAD 24 KEY PS2/USB                            | 64007-50014                 |
| Cassidian (PlantCML)   | KVM DVI 2-PORT SWITCH                            | 04000-01011                 |
| Cassidian (PlantCML)   | KVM DVI 4-PORT SWITCH                            | 04000-01005                 |
| Cassidian (PlantCML)   | V WKSTN CFG PEI                                  | 809800-90001                |
| Cassidian (PlantCML)   | CPR/SYSPREP IMAGING                              | 870890-07501                |
| Cassidian (PlantCML)   | VIRR PHN/RAD MOD                                 | 870810-00602                |
| Cassidian (PlantCML)   | SPT VIRR THRU YR1 PEI                            | 809800-80106                |
| Cassidian (PlantCML)   | VCDR SVR MOD                                     | 870810-01101                |
| Cassidian (PlantCML)   | VCDR MNTR LIC                                    | 870810-01102                |

|  |                           |              |   |
|--|---------------------------|--------------|---|
| Cassidian (PlantCML)   | CALL RECORD PRNTR,HI END  | 04000-00420  |   |
| Cassidian (PlantCML)   | PARALLEL PRNTR RIBBON     | 04000-00419  |   |
| Cassidian (PlantCML)   | CBL USB PRINTER 10FT      | 65000-03133  |   |
| Cassidian (PlantCML)   | EQPMT RACK 19 INCH        | 06500-55053  |   |
| Cassidian (PlantCML)   | PALLAS PERIPHERAL EQUIP   | 862314-00101 |   |
| Cassidian (PlantCML)   | SWITCH 24-PORT PRCRV 1810 | 04000-01049  |   |
| Cassidian (PlantCML)   | MODEM PKG 56K EXT         | 850830-03011 |   |
| Cassidian (PlantCML)   | PRINTER USB COLOR         | 64040-60019  |   |
| Cassidian (PlantCML)   | CBL USB PRINTER 10FT      | 65000-03133  |   |
| Cassidian (PlantCML)   | E911 700VA SINERGY UPS    | 06200-00701  |   |
| Cassidian (PlantCML)   | E911 1500VA UPS           | 06200-00501  |   |
| Cassidian (PlantCML)   | 4911S MODEM               | 64034-50018  |   |
| Cassidian (PlantCML)   | NETCLOCK GPS MASTER 9383  | 04000-09383  |   |
| Cassidian (PlantCML)   | GPS ANTENNA OUTDOOR       | 04000-08225  |   |
| Cassidian (PlantCML)   | GPS ANTENNA SURG PROTECTR | 04000-08226  |   |
| Cassidian (PlantCML)   | CBL GPS ANTENNA 100FT     | 04000-07100  |   |
| Cassidian (PlantCML)   | FIELD ENG-PRIMARY         | 809800-17101 |   |
| Cassidian (PlantCML)   | PROJECT MGT-SECONDARY     | 809800-51004 |   |
| Cassidian (PlantCML)   | VESTA PALLAS BUNDLED SITE | 000000-66506 |   |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |                           |              | <b>\$113,620.00</b>                                   |
| <b>Description of Installation Services</b>  |                           |              |   |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |                           |              |   |
| Cost for project management, installation, engineering, staging cabling, lightning protection included   |                           |              |   |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |                           |              | <b>Installation is included in the turnkey price.</b> |
| <b>Description of Training Services</b>  |                           |              |   |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |                           |              |   |
| On-Site Training is Included. End User Training includes documentation and hands on instruction of the operation of the equipment  |                           |              |   |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |                           |              | <b>Installation is included in the turnkey price.</b> |
| <b>Description of Base Warranty of Turnkey System</b>  |                           |              |   |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |                           |              |   |
| One Year On-Site Warranty includes 24x7x365 support, to include parts, labor and lightning damage.   |                           |              |   |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |                           |              |   |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |                           |              |   |
| <b>Provided by</b>   | <b>Description</b>        |              | <b>Cost</b>   |
| AT&T   | 5-year extended warranty  |              | \$73,220.00   |

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|---|--|-----------------------------|
| <b>COMPANY NAME</b>   | <b>AT&amp;T</b>                                  |                             |
| <b>Configuration # 2</b>  | <b>911 system - 2 Positions - 2 Trunks - CTI</b> |                             |
| <b>Manufacturer and System Name:</b>  | <b>Cassidian (PlantCML) Sentinel Patriot</b>     |                             |
| <b>Description of Standard Features</b>   |  |                             |
| <p>The Sentinel Patriot is a robust, standards-based IP software solution engineered to accommodate the physical and functional specifications of today's emergency call centers. It offers a full suite of computer telephony (CTI) features and supports automatic number identification/automatic location identification (ANI/ALI) capabilities. Key Features: Can support up to 100 call taking positions and up to 150 trunks and lines; has an IP-centric architecture that supports evolving critical communications standards.</p> |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>   |  |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                  | <b>Purchase Part Number</b> |
| Cassidian (PlantCML)  | PAT 3.0 SYS SW DC L M                            | 873099-00103.1              |
| Cassidian (PlantCML)  | PATRIOT SYS CFG                                  | 809800-35061                |
| Cassidian (PlantCML)  | PAT/CM CAD INTFC LIC                             | 873099-03001                |
| Cassidian (PlantCML)  | BLKBX TL553A-R3 DATASHARE                        | 04000-05533                 |
| Cassidian (PlantCML)  | SVR HP MINI 2G 160HD                             | 62000-F204803               |
| Cassidian (PlantCML)  | USB TO SERIAL HUB KIT                            | 04000-30182                 |
| Cassidian (PlantCML)  | MNTR 17IN W/SPKRS NEC                            | 63002-172805                |
| Cassidian (PlantCML)  | SVR WIN2008 DGRD + 5CAL                          | 04000-00392                 |
| Cassidian (PlantCML)  | PAT SVR CFG                                      | 809800-35056                |
| Cassidian (PlantCML)  | PAT 3.0 PER SEAT LIC                             | 873099-00303.0              |
| Cassidian (PlantCML)  | PAT 3.0 SW SPT 1YR                               | 809800-35001                |
| Cassidian (PlantCML)  | WKST HP Z200                                     | 61000-F204807X              |
| Cassidian (PlantCML)  | MNTR 19IN W/SPKRS BLK NEC                        | 63002-192808                |
| Cassidian (PlantCML)  | 4-CHANNEL, PCI SOUND CARD                        | 04000-0LX44                 |
| Cassidian (PlantCML)  | PAT 3.0 SENT HARDWARE                            | 853004-00101                |
| Cassidian (PlantCML)  | SENT IWS CFG                                     | 809800-35058                |
| Cassidian (PlantCML)  | SENT STAGING FEE PP                              | 809800-35060                |
| Cassidian (PlantCML)  | E911 700VA SINERGY UPS                           | 06200-00701                 |
| Cassidian (PlantCML)  | E911 1500VA UPS                                  | 06200-00501                 |
| Cassidian (PlantCML)  | PAT/CM IRR LIC/DOC/MED                           | 873099-00501                |
| Cassidian (PlantCML)  | PAT/CM IRR SW SPT 1YR                            | 809800-35016                |
| Cassidian (PlantCML)  | PAT STATS VIEW SW LIC                            | 873099-00901                |
| Cassidian (PlantCML)  | PAT STATS DATA CLCTN LIC                         | 873099-01001                |
| Cassidian (PlantCML)  | PAT STATS SW SPT 1YR                             | 809800-35036                |
| Cassidian (PlantCML)  | PRINTER USB COLOR                                | 64040-60019                 |
| Cassidian (PlantCML)  | CBL USB PRINTER 10FT                             | 65000-03133                 |
| Cassidian (PlantCML)  | PAT/CM CDR SVR LIC                               | 873099-00601                |
| Cassidian (PlantCML)  | PAT/CM CDR PER SEAT LIC                          | 873099-01101                |
| Cassidian (PlantCML)  | CALL RECORD PRNTR,HI END                         | 04000-00420                 |
| Cassidian (PlantCML)  | PARALLEL PRNTR RIBBON                            | 04000-00419                 |
| Cassidian (PlantCML)  | CBL USB PRINTER 10FT                             | 65000-03133                 |
| Cassidian (PlantCML)  | PRINTER SVR EN1700                               | 64040-60110                 |
| Cassidian (PlantCML)  | PAT/CM ALARM PANEL                               | 04000-31500                 |
| Cassidian (PlantCML)  | PAT PERIPHERALS                                  | 863014-00101                |
| Cassidian (PlantCML)  | MODEM PKG 56K EXT                                | 850830-03011                |
| Cassidian (PlantCML)  | 4911S MODEM                                      | 64034-50018                 |
| Cassidian (PlantCML)  | 24-PORT 2610 PRCRVE SWTCH                        | 04000-01047                 |
| Cassidian (PlantCML)  | PAT FXO GATEWAY 4PORT                            | 2213936-1-SR1               |
| Cassidian (PlantCML)  | PAT FXS GATEWAY 4PORT                            | 2213938-1-SR1               |

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|--|---------------------------|--------------|---|
| Cassidian (PlantCML)   | ANALOG TIP RING 110 PRO   | 04000-00092  |   |
| Cassidian (PlantCML)   | GROUND BAR FOR 6-AP/6-DP  | 04000-00094  |   |
| Cassidian (PlantCML)   | SECURITY FIREWALL 410 AP  | 04000-04108  |   |
| Cassidian (PlantCML)   | SECURE SPT 410 1YR        | 04000-41011  |   |
| Cassidian (PlantCML)   | VPN CONFIG SERVICE        | 809800-00201 |   |
| Cassidian (PlantCML)   | CONFIGURE NETWORK DEVICE  | 809800-00200 |   |
| Cassidian (PlantCML)   | EQPMT RACK 19 INCH        | 06500-55053  |   |
| Cassidian (PlantCML)   | KVM 4-PORT SWITCH         | 04000-004B4  |   |
| Cassidian (PlantCML)   | CBL KVM PS/2 CONSOLE      | 04000-00612  |   |
| Cassidian (PlantCML)   | CBL KVM PS/2 PC           | 04000-60614  |   |
| Cassidian (PlantCML)   | BRKT 19IN RACK MTG/ARBTR  | 04000-RMM19  |   |
| Cassidian (PlantCML)   | NETCLOCK GPS MASTER 9383  | 04000-09383  |   |
| Cassidian (PlantCML)   | GPS ANTENNA OUTDOOR       | 04000-08225  |   |
| Cassidian (PlantCML)   | GPS ANTENNA SURG PROTECTR | 04000-08226  |   |
| Cassidian (PlantCML)   | CBL GPS ANTENNA 100FT     | 04000-07100  |   |
| Cassidian (PlantCML)   | FIELD ENG-PRIMARY         | 809800-17101 |   |
| Cassidian (PlantCML)   | PROJECT MGT-SECONDARY     | 809800-51004 |   |
| Cassidian (PlantCML)   | SENTINEL PATRIOT AGENT    | 000000-08531 |   |
| Cassidian (PlantCML)   | SENTINEL PATRIOT ADMIN    | 000000-08534 |   |
| Cassidian (PlantCML)   | SEN MON & STATS ADMIN     | 000000-08537 |   |
| Cassidian (PlantCML)   | FIELD ENG-PRIMARY         | 809800-17101 |   |
| Cassidian (PlantCML)   | PROJECT MGT-SECONDARY     | 809800-51004 |   |
| Cassidian (PlantCML)   | SENTINEL PATRIOT AGENT    | 000000-08531 |   |
| Cassidian (PlantCML)   | SENTINEL PATRIOT ADMIN    | 000000-08534 |   |
| Cassidian (PlantCML)   | SEN MON & STATS ADMIN     | 000000-08537 |   |
| Cassidian (PlantCML)   | TRAVEL EXPENSE            | 809800-00114 |   |
| Cassidian (PlantCML)   | DAILY TRAINER EXPENSE     | 809800-00115 |   |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |                           |              | <b>\$130,989.00</b>   |
| <b>Description of Installation Services</b>  |                           |              |   |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |                           |              |   |
| Cost for project management, installation, engineering, staging cabling, lightning protection included   |                           |              |   |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |                           |              | <b>Cost of Installation is included in the turnkey price.</b> |
| <b>Description of Training Services</b>  |                           |              |   |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |                           |              |   |
| On-Site Training is Included. End User Training includes documentation and hands on instruction of the operation of the equipment  |                           |              |   |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training)   |                           |              | <b>Cost of training is included in the turnkey price.</b>     |
| <b>Description of Base Warranty of Turnkey System</b>  |                           |              |   |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |                           |              |   |
| One Year On-Site Warranty includes 24x7x365 support, to include parts, labor and lightning damage.   |                           |              |   |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |                           |              |   |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |                           |              |   |
| <b>Provided by</b>   | <b>Description</b>        | <b>Cost</b>  |   |
| AT&T   | 5-year extended warranty  | \$75,140.00  |   |

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| <b>COMPANY NAME</b>  | <b>AT&amp;T</b>                                  |                             |
| <b>Configuration # 3</b>   | <b>911 system - 2 Positions - 2 Trunks - CTI</b> |                             |
| <b>Manufacturer and System Name:</b>   | <b>Solacom Guardian InterActNG911</b>            |                             |
| <b>Description of Standard Features</b>  |  |                             |
| <p>The Solacom Guardian is a robust, standards-based IP software solution engineered to accommodate the physical and functional specifications of today's emergency call centers. IP-ENABLED solution that can support up to 240 positions. InterActNG911cti is a complete solution for conventional and VoIP call handling, with a full complement of features including: Redundancy and high availability to ensure that calls are never missed; Contact list and speed dials supporting hundreds of lines and quick find capabilities; Call distribution (ring all, priority, longest idle); Role based logins with fully definable roles; and many features.</p> |  |                             |
| <p><b>This section describes the features included when purchasing this configuration as a turnkey system.</b></p>   |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>                  | <b>Purchase Part Number</b> |
| Solacom  | Application Software                             | SOL-GUARD                   |
| Solacom  | NG911 Position Software                          | SOL-GUARD-OPER              |
| Solacom  | IQ500D   | SOL-IQ500D                  |
| Solacom  | LD VOIP Trunk Interface Kit                      | SOL-VOIP-INT                |
| Solacom  | Admin Server                                     | SOL-ADMIN-SRV               |
| Solacom  | FT Application & Proxy Servers                   | SOL-GUARD-FT SRV            |
| Solacom  | EG-400   | SOL-EG-400                  |
| Solacom  | MG-400   | SOL-MG-400                  |
| Solacom  | Analog Line Protector                            | SOL-AN-PRO                  |
| Solacom  | Digital Line Protector                           | SOL-DI-PRO                  |
| Solacom  | 4-port KVM Bundle                                | SOL-KVM-4PT                 |
| Solacom  | 42U Cabinet assembly - No Sides                  | SOL-42U-CABNS               |
| Solacom  | Twist Lock Surge Protector                       | SOL-TLS-PRO                 |
| Solacom  | UPS 2200 VA 120V                                 | SOL-UPS-2200                |
| Solacom  | Veralink ALI Modems                              | VER4911S                    |
| Solacom  | COM Device Server (2-port)                       | SOL-COM-SRV                 |
| Solacom  | Line Printer (serial interface, incl cable)      | SOL-LINE-PTR                |
| Solacom  | Install Kit                                      | SOL-INST-KIT                |
| Solacom  | Operator Position Equipment                      | SOL-POS-WKSTN               |
| Solacom  | Stand-alone Recording Software                   | SOL-IRR-LOCAL               |
| Solacom  | UPS 900 VA 120V                                  | SOL-UPS-900                 |
| Solacom  | Alarm Panel                                      | TSI-ALARM                   |
| Solacom  | Aastra SIP Phone                                 | SOL-SIP-AASTRA              |
| Solacom  | NG911 Installation Services                      | SOL-INSTALLATION            |
| Solacom  | HG MIS Installation and Training Services        | SOL-MIS-INSTALL             |
| Solacom  | Project Management                               | CI-PM                       |
| Solacom  | Call Taker Training                              | SOL-TRAINING                |
| Solacom  | NG911 Admin Training                             | SOL-TRAIN-GUARD-            |
| Solacom  | Travel and Living Expenses - First Day           | SOL-TRAV-1ST                |
| Solacom  | Travel and Living Expenses - Subsequent          | SOL-TRAV-SUBS               |
| <p><b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b></p>  |  | <b>\$153,481.00</b>         |
| <b>Description of Installation Services</b>  |  |                             |
| <p><i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i></p>  |  |                             |
| <p>Cost for project management, installation, engineering, staging cabling, lightning protection included</p>  |  |                             |

|  |                          |   |
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| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |                          | <b>Cost of Installation is included in the turnkey price.</b> |
| <b>Description of Training Services</b>  |                          |   |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |                          |   |
| On-Site Training is Included. End User Training includes documentation and hands on instruction of the operation of the equipment  |                          |   |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training)   |                          | <b>is included in the turnkey price.</b>                      |
| <b>Description of Base Warranty of Turnkey System</b>  |                          |   |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |                          |   |
| One Year On-Site Warranty includes 24x7x365 support, to include parts, labor and lightning damage.   |                          |   |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |                          |   |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |                          |   |
| <b>Provided by</b>   | <b>Description</b>       | <b>Cost</b>   |
| AT&T   | 5-Year Extended Warranty | \$80,915.00   |

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|---|--|---|
| <b>COMPANY NAME</b>   | <b>AT&amp;T</b>                                  |   |
| <b>Configuration # 4</b>  | <b>911 system - 2 Positions - 2 Trunks - CTI</b> |   |
| <b>Manufacturer and System Name:</b>  | <b>Intrado/Positron VIPER</b>                    |   |
| <b>Description of Standard Features</b>   |  |   |
| <p>Positron VIPER offers outstanding benefits to our users: scalability, fault tolerance, small footprint, SIP-compliance and the ability to be deployed in a variety of local, host and remote configurations. Is scalable, supporting up to 96 9-1-1 trunks. Delivers high performance. The networking architecture relies solely on IP connectivity and operates on a high-speed, gigabit backbone, with managed Ethernet switches supporting QoS for guaranteed voice quality. It offers a full suite of computer telephony (CTI) features and supports automatic number identification/automatic location identification (ANI/ALI) capabilities; wireless phase 1 and 2 compliant; includes Agent Toolkit, Incident Manager, Integrated Call Recorder, Integrated TDD.</p> |  |   |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>   |  |   |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                  | <b>Purchase Part Number</b>                                   |
| Intrado/Positron  | Positron Gateway Shelf                           | 912800  |
| Intrado/Positron  | Positron CAMA Interface Module                   | 912801  |
| Intrado/Positron  | 24 Port Switch with QoS                          | 912806  |
| Intrado/Positron  | Backroom Position Access License                 | 912811  |
| Intrado/Positron  | PBX Access License - Per                         | 912812  |
| Intrado/Positron  | 7 Foot VIPER Cabinet Prebuilt                    | 912817/BB   |
| Intrado/Positron  | VIPER Media Kit                                  | 912890  |
| Intrado/Positron  | Positron VIPER Enabling Kit                      | 913850/G2   |
| Intrado/Positron  | Rackmount UPS 1000VA                             | 914414  |
| Intrado/Positron  | Power 911 Media &                                | 913100/CD   |
| Intrado/Positron  | Power 911 Client Access License                  | 913100  |
| Intrado/Positron  | Power 911 Server Access License                  | 913202  |
| Intrado/Positron  | IWS Workstation Prebuilt Product                 | 914102/BB   |
| Intrado/Positron  | 19 Inch LCD Monitor                              | E10009  |
| Intrado/Positron  | IWS Workstation UPS                              | 914410  |
| Intrado/Positron  | IU Keyboard/LCD/8-Port KVM                       | 912808/G6   |
| Intrado/Positron  | IWS Server Tape Backup System -                  | 914431/R  |
| Intrado/Positron  | IWS Type 1 Rack Server Prebuilt                  | 914210/G6/R/BB  |
| Intrado/Positron  | 500GB SATA Non-Hot plug Hard                     | E10033  |
| Intrado/Positron  | Site Survey                                      | 950100  |
| Intrado/Positron  | Installation                                     | 950850  |
| Intrado/Positron  | Training   | 960801  |
| Intrado/Positron  | Project Management                               | 950510  |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>  |  | <b>\$139,151.00</b>   |
| <b>Description of Installation Services</b>   |  |   |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>  |  |   |
| Cost for project management, installation, engineering, staging cabling, lightning protection included  |  |   |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)   |  | <b>Cost of Installation is included in the turnkey price.</b> |
| <b>Description of Training Services</b>   |  |   |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>  |  |   |
| On-Site Training is Included. End User Training includes documentation and hands on instruction of the operation of the equipment   |  |   |

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| <b>Cost for training included in the turnkey price (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)</b>                  |                          | <b>Cost of Installation is included in the turnkey price.</b> |
| <b>Description of Base Warranty of Turnkey System</b>  |                          |   |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |                          |   |
| One Year On-Site Warranty includes 24x7x365 support, to include parts, labor and lightning damage.   |                          |   |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |                          |   |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |                          |   |
| <b>Provided by</b>   | <b>Description</b>       | <b>Cost</b>   |
| AT&T   | 5-year extended warranty | \$89,455.00   |

| <b>COMPANY NAME</b>  | <b>AT&amp;T</b>  |                             |
|--|--|-----------------------------|
| <b>Configuration # 5</b>   | <b>911 system - 2 Positions - 2 Trunks - CTI</b>   |                             |
| <b>Manufacturer and System Name:</b>   | <b>microDATA xSwitch™/xT911</b>  |                             |
| <b>Description of Standard Features</b>  |  |                             |
| <p>xSwitch™ is an Internet Protocol (IP)-based, i3-aligned software-based switch that is a proven Next Generation 9-1-1 switch for routing ALL TYPES of emergency calls within your PSAP to the call taker; Aligns with emerging NG9-1-1 and i3 standards; Maintains connectivity with the caller and will automatically, within seconds, redeliver the call to an alternate position or even a SIP phone; Runs on Common Off The Shelf (COTS) equipment - a cost-effective alternative to proprietary, hardware-based CPE</p> |  |                             |
| <p><b>This section describes the features included when purchasing this configuration as a turnkey system.</b></p>   |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>  | <b>Purchase Part Number</b> |
| microDATA  | xSwitch™ — NENA i3 ESRP soft-switch with built in Automatic Call Distribution (ACD).   | MD4022                      |
| microDATA  | xT911™ — Call handling CPE software used on workstations at the PSAP to receive and manage 9 1 1 calls. xT911™ is capable of supporting voice, video and, as technologies and standards are developed, | MD350                       |
| Sophos   | Anti-Virus PER USER up to 9 users  | MD6051                      |
| SolarWinds   | Network Monitoring Software, Standard  | MD5047                      |
| SolarWinds   | Network Monitoring, Syslog   | MD3016                      |
| Microsoft  | OS, Device CAL, Windows Server 2008  | MD6037                      |
| Microsoft  | OS, Standard, Windows Server 2008  | MD6036                      |
| Microsoft  | Relational DB, Server, CAL, SQL 2008   | MD6058                      |
| Microsoft  | Relational DB, Server, Standard, SQL 2008  | MD6057                      |
| Ingram Micro   | 66 Block with Amphenol, RJ11 jacks   | MD884                       |
| Ingram Micro   | Cable Management, Rack, 2U   | MD4044                      |
| Ingram Micro   | Cable, 3.5mm Stereo Extension - 150 ft   | MD4059                      |
| Ingram Micro   | Cable, Amphenol, 25 pair - 25 ft   | MD4035                      |
| Ingram Micro   | Cable, Monitor Extension, 25 ft  | MD3056                      |
| Ingram Micro   | Cable, Serial - 15 ft  | MD980                       |
| Ingram Micro   | Cable, USB Extension - 10 ft   | MD985                       |
| Ingram Micro   | CAT6 Bulk Spool Solid STP-1000 ft  | MD5025                      |
| Ingram Micro   | Connectors, Shielded, RJ45, 25 count   | MD3065                      |
| Ingram Micro   | External Hard Drive, 1TB   | MD4060                      |
| Ingram Micro   | Ground bars - 66 blocks  | MD3068                      |
| Ingram Micro   | IP to serial media converter   | MD3031                      |
| Ingram Micro   | KVM switch, 4-port Analog  | MD3032                      |
| Ingram Micro   | LCD/KB/Mouse, Rackmount, 17 inch, w/o cables,kit   | MD6050                      |
| ScanSource   | Mediant 1000 4-port FXO Module   | MD4086                      |
| ScanSource   | Mediant 1000 4-port FXS Module   | MD4085                      |
| ScanSource   | Mediant 1000 AC power supply   | MD4058                      |
| ScanSource   | Mediant 1000 TDM Gateway, Chassis, Standard  | MD3072                      |
| Dell   | Monitor, 19" LCD   | MD894                       |
| Ingram Micro   | Patch cords, Cat6e custom - pkg  | MD3082                      |
| Ingram Micro   | Patch Panel, 24-port, Modular, CAT6  | MD872                       |
| Ingram Micro   | Power Distribution,Rack Mount-Horiz,10 port, 20AMP   | MD6047                      |
| Ingram Micro   | Printer, CDR LaserJet  | MD1105                      |
| Ingram Micro   | Rack, 24U, Enclosed  | MD6041                      |

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|--|--|-------------|---|
| Ingram Micro   | Firewall - Enterprise  | MD3048      |   |
| Dell   | Server, Control and Communications   | MD857B      |   |
| Dell   | Server, xSwitch/xStore 1-5 position(s)   | MD857       |   |
| Ingram Micro   | Shelf, Rack, 1U, Fixed, 4 post, 19"  | MD992       |   |
| Ingram Micro   | Surge protection-Fused bridge clips  | MD996       |   |
| Ingram Micro   | Switch, GB, 24-port Managed  | MD5078      |   |
| Ingram Micro   | UPS, Rack, 1000VA  | MD880       |   |
| Ingram Micro   | UPS, Workstation, 1500VA   | MD3014      |   |
| Ingram Micro   | Wire, Ground, 10#, Copper, 100 ft  | MD3069      |   |
| Dell   | Workstation, xT911   | MD4063      |   |
| microDATA  | Project Management, equipment staging, on-site installation, on-site end-user training with mobile training center, up to 3 days of post-cut on-site support/monitoring, as-built documentation. | MD352       |   |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  |             | <b>\$144,450.00</b>   |
| <b>Description of Installation Services</b>  |  |             |   |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |  |             |   |
| Cost for project management, installation, engineering, staging cabling, lightning protection included   |  |             |   |
| <b>Cost for <u>installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  |             | <b>Cost of Installation is included in the turnkey price.</b> |
| <b>Description of Training Services</b>  |  |             |   |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |             |   |
| On-Site Training is Included. End User Training includes documentation and hands on instruction of the operation of the equipment  |  |             |   |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  |             | <b>Cost of Installation is included in the turnkey price.</b> |
| <b>Description of Base Warranty of Turnkey System</b>  |  |             |   |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |             |   |
| One Year On-Site Warranty includes 24x7x365 support, to include parts, labor and lightning damage.   |  |             |   |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |             |   |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |             |   |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b> |   |
| AT&T   | 5-year extended warranty   | \$85,497.00 |   |

| <b>COMPANY NAME</b>  |                                 | <b>AT&amp;T</b>                            |                      |
|--|---------------------------------|--|----------------------|
| <b>COMPONENTS LIST</b>   |                                 |  |                      |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |                                 |  |                      |
| <b>Provider of Service or Manufacturer of Component</b>  | <b>Description of Component</b> | <b>Purchase Part Number of Component -</b> | <b>Purchase Cost</b> |
| Cassidian/PlantCML   | BASE UNIT, LAN/LAN - RDNT       | 862309-00301                               | \$7,468.00           |
| Cassidian/PlantCML   | CARD, 4 PORT (50PIN X2)         | 862311-00901                               | \$1,175.00           |
| Cassidian/PlantCML   | ANALOG TERM ADAPT               | 862308-00101                               | \$392.00             |
| Cassidian/PlantCML   | TELEPHONE 16-BUTTON             | 862306-00201                               | \$243.00             |
| Cassidian/PlantCML   | PALLAS CFG                      | 809800-80401                               | \$1,350.00           |
| Cassidian/PlantCML   | PALLAS STAGING PER POS          | 809800-80400                               | \$844.00             |
| Cassidian/PlantCML   | MTU BASE UNIT                   | 852204-00101                               | \$7,087.50           |
| Cassidian/PlantCML   | RDNTD PACKAGE - MTU             | 852204-00201                               | \$3,915.00           |
| Cassidian/PlantCML   | ACTIVE CAMA MODULE              | 852210-00401                               | \$1,350.00           |
| Cassidian/PlantCML   | MTU FIRMWARE                    | 872299-00101                               | \$1,013.00           |
| Cassidian/PlantCML   | BACKUP TELEPHONE 4-LINE         | 862306-00501                               | \$218.70             |
| Cassidian/PlantCML   | VP 2.6 SW/DOC/LIC               | 870899-03002.6                             | \$7,425.00           |
| Cassidian/PlantCML   | VP 2.6 LICENSE ONLY             | 870899-03102.6                             | \$7,425.00           |
| Cassidian/PlantCML   | V ALI INTFC MOD                 | 870809-00201                               | \$675.00             |
| Cassidian/PlantCML   | V CAD INTFC MOD                 | 870809-00101                               | \$675.00             |
| Cassidian/PlantCML   | SVR HP MINI 2G 160HD            | 62000-F204803                              | \$2,365.20           |
| Cassidian/PlantCML   | KIT BACKUP SATA 160GB           | 04000-00064                                | \$367.20             |
| Cassidian/PlantCML   | KIT EXP CARD 8-PORT & CBL       | 04000-99690                                | \$585.90             |
| Cassidian/PlantCML   | MNTR, 17IN FP BK                | 63002-172802                               | \$418.50             |
| Cassidian/PlantCML   | SVR WIN 2003 + 5CAL             | 04000-00355                                | \$1,397.25           |
| Cassidian/PlantCML   | SYS SVR CFG                     | 809800-70001                               | \$1,012.50           |
| Cassidian/PlantCML   | E911 1000VA UPS                 | 06200-00401                                | \$1,463.40           |
| Cassidian/PlantCML   | WKST INTG HP XW4600 XP          | 61000-F204801X                             | \$2,122.20           |
| Cassidian/PlantCML   | MNTR 19IN W/SPKRS NEC           | 63002-192805                               | \$423.90             |
| Cassidian/PlantCML   | 4-CHANNEL, PCI SOUND CARD       | 04000-0LX44                                | \$739.80             |
| Cassidian/PlantCML   | AUDIO CONTROL UNIT (ACU)        | 850808-00702                               | \$2,211.30           |
| Cassidian/PlantCML   | SWITCH KVM 2-PORT USB           | 04000-01036                                | \$126.90             |
| Cassidian/PlantCML   | V WKSTN CFG PEI                 | 809800-90001                               | \$607.50             |
| Cassidian/PlantCML   | E911 700VA SINERGY UPS          | 06200-00701                                | \$695.25             |
| Cassidian/PlantCML   | CABINET, 42U                    | 00600-20042                                | \$4,455.00           |
| Cassidian/PlantCML   | KIT RACK MNT 330/310 SVR        | 65000-00123                                | \$557.55             |
| Cassidian/PlantCML   | KVM 2-PORT SWITCH               | 04000-002B2                                | \$477.90             |
| Cassidian/PlantCML   | PALLAS PERIPHERAL EQUIP         | 862314-00101                               | \$3,848.85           |
| Cassidian/PlantCML   | MODEM PKG 56K EXT               | 850830-03011                               | \$847.80             |
| Cassidian/PlantCML   | 4911S MODEM                     | 64034-50018                                | \$1,150.20           |
| Cassidian/PlantCML   | PRINTER, HP COLOR USB           | 65000-03133                                | \$268.65             |
| Cassidian/PlantCML   | PAT 3.0 SYS SW DC L M           | 873099-00103.0                             | \$2,025.00           |
| Cassidian/PlantCML   | PATRIOT SYS CFG                 | 809800-35061                               | \$1,350.00           |
| Cassidian/PlantCML   | PAT/CM CAD INTFC LIC            | 873099-03001                               | \$675.00             |
| Cassidian/PlantCML   | SVR HP MINI 2G 160HD            | 62000-F204803                              | \$2,365.20           |
| Cassidian/PlantCML   | SVR WIN2008 DGRD + 5CAL         | 04000-00392                                | \$1,092.15           |
| Cassidian/PlantCML   | PAT SVR CFG                     | 809800-35056                               | \$675.00             |

| COMPANY NAME   |                                 | AT&T             |             |
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| <b>COMPONENTS LIST</b>   |                                 |                  |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |                                 |                  |             |
| Cassidian/PlantCML   | PAT 3.0 PER SEAT LIC            | 873099-00303.0   | \$7,425.00  |
| Cassidian/PlantCML   | WKST INTG HP XW4600 XP          | 61000-F204801X   | \$2,122.20  |
| Cassidian/PlantCML   | PAT 3.0 SENT HARDWARE           | 853004-00101     | \$2,160.00  |
| Cassidian/PlantCML   | SENT IWS CFG                    | 809800-35058     | \$270.00    |
| Cassidian/PlantCML   | SENT STAGING FEE PP             | 809800-35060     | \$405.00    |
| Cassidian/PlantCML   | PAT/CM IRR LIC/DOC/MED          | 873099-00501     | \$1,343.25  |
| Cassidian/PlantCML   | PAT STATS VIEW SW LIC           | 873099-00901     | \$803.25    |
| Cassidian/PlantCML   | PAT STATS DATA CLCTN LIC        | 873099-01001     | \$803.25    |
| Cassidian/PlantCML   | GENERIC WKSTN CONFIG FEE        | 809800-00102     | \$337.50    |
| Cassidian/PlantCML   | PRINTER USB COLOR               | 64040-60019      | \$245.70    |
| Cassidian/PlantCML   | PAT/CM CDR SVR LIC              | 873099-00601     | \$1,471.50  |
| Cassidian/PlantCML   | PAT/CM CDR PER SEAT LIC         | 873099-01101     | \$121.50    |
| Cassidian/PlantCML   | CALL RECORD PRNTR,HI END        | 04000-00420      | \$633.15    |
| Cassidian/PlantCML   | PRINTER SVR EN1700              | 64040-60110      | \$275.40    |
| Cassidian/PlantCML   | PAT/CM ALARM PANEL              | 04000-31500      | \$2,025.00  |
| Cassidian/PlantCML   | PAT PERIPHERALS                 | 863014-00101     | \$3,375.00  |
| Cassidian/PlantCML   | 24-PORT 2610 PRCRVE SWTCH       | 04000-01047      | \$710.10    |
| Cassidian/PlantCML   | PAT FXO GATEWAY 4PORT           | 2213936-1-SR1    | \$1,077.30  |
| Cassidian/PlantCML   | PAT FXS GATEWAY 4PORT           | 2213938-1-SR1    | \$973.35    |
| Cassidian/PlantCML   | SECURITY FIREWALL 410 AP        | 04000-04108      | \$3,122.55  |
| Cassidian/PlantCML   | VPN CONFIG SERVICE              | 809800-00201     | \$270.00    |
| Cassidian/PlantCML   | CONFIGURE NETWORK DEVICE        | 809800-00200     | \$179.55    |
| Cassidian/PlantCML   | EQPMT RACK 19 INCH              | 06500-55053      | \$371.25    |
| Cassidian/PlantCML   | KVM 4-PORT SWITCH               | 04000-004B4      | \$596.70    |
| Cassidian/PlantCML   | E911 1500VA UPS                 | 06200-00501      | \$1,879.20  |
| Cassidian/PlantCML   | NETCLOCK GPS MASTER 9383        | 04000-09383      | \$6,272.10  |
| Cassidian/PlantCML   | GPS ANTENNA OUTDOOR             | 04000-08225      | \$400.95    |
| Cassidian/PlantCML   | GPS ANTENNA SURG PROTECTR       | 04000-08226      | \$326.70    |
| Cassidian/PlantCML   | CBL GPS ANTENNA 100FT           | 04000-07100      | \$360.45    |
| Cassidian/PlantCML   | FIELD ENG-PRIMARY, PER HR       | 809800-17101     | \$135.00    |
| Cassidian/PlantCML   | PROJECT MGT-SECONDARY, PER HR   | 809800-51004     | \$168.75    |
| Cassidian/PlantCML   | TRAINING SENTINEL PATRIOT AGENT | 000000-08531     | \$506.25    |
| Cassidian/PlantCML   | TRAINING SENTINEL PATRIOT ADMIN | 000000-08534     | \$168.75    |
| Cassidian/PlantCML   | TRAINING SEN MON & STATS ADMIN  | 000000-08537     | \$715.55    |
| InterAct/Solacom   | Application Software            | SOL-GUARD        | \$8,734.00  |
| InterAct/Solacom   | NG911 Position Software         | SOL-GUARD-OPER   | \$11,936.00 |
| InterAct/Solacom   | IQ500D                          | SOL-IQ500D       | \$4,484.00  |
| InterAct/Solacom   | LD VOIP Trunk Interface Kit     | SOL-VOIP-INT     | \$12,555.00 |
| InterAct/Solacom   | Admin Server                    | SOL-ADMIN-SRV    | \$3,968.00  |
| InterAct/Solacom   | FT Application & Proxy Servers  | SOL-GUARD-FT SRV | \$28,520.00 |
| InterAct/Solacom   | EG-400                          | SOL-EG-400       | \$999.00    |
| InterAct/Solacom   | MG-400                          | SOL-MG-400       | \$999.00    |
| InterAct/Solacom   | 4-port KVM Bundle               | SOL-KVM-4PT      | \$2,108.00  |
| InterAct/Solacom   | 42U Cabinet assembly - No Sides | SOL-42U-CABNS    | \$1,784.00  |
| InterAct/Solacom   | Twist Lock Surge Protector      | SOL-TLS-PRO      | \$1,202.00  |
| InterAct/Solacom   | UPS 2200 VA 120V                | SOL-UPS-2200     | \$1,102.00  |
| InterAct/Solacom   | Veralink ALI Modems             | VER4911S         | \$985.00    |

| COMPANY NAME   | AT&T   |                       |             |
|--|--|-----------------------|-------------|
| <b>COMPONENTS LIST</b>   |  |                       |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |  |                       |             |
| InterAct/Solacom   | COM Device Server (2-port)                             | SOL-COM-SRV           | \$404.00    |
| InterAct/Solacom   | Line Printer (serial interface, incl cable)            | SOL-LINE-PTR          | \$847.00    |
| InterAct/Solacom   | Basic Install Kit - 2 x 2                              | SOL-INST-KIT          | \$11,475.00 |
| InterAct/Solacom   | Operator Position Equipment                            | SOL-POS-WKSTN         | \$2,923.00  |
| InterAct/Solacom   | Stand-alone Recording Software                         | SOL-IRR-LOCAL         | \$877.00    |
| InterAct/Solacom   | UPS 900 VA 120V  | SOL-UPS-900           | \$260.00    |
| InterAct/Solacom   | Alarm Panel  | TSI-ALARM             | \$1,148.00  |
| InterAct/Solacom   | Aastra SIP Phone                                       | SOL-SIP-AASTRA        | \$401.00    |
| InterAct/Solacom   | NG911 Installation Services                            | SOL-INSTALLATION      | \$1,755.00  |
| InterAct/Solacom   | HG MIS Installation and Training Services              | SOL-MIS-INSTALL       | \$1,620.00  |
| InterAct/Solacom   | Project Management                                     | CI-PM                 | \$2,025.00  |
| InterAct/Solacom   | Call Taker Training, max 5 students 1/2 day            | SOL-TRAINING          | \$810.00    |
| InterAct/Solacom   | NG911 Admin Training, max 2 students 1 day             | SOL-TRAIN-GUARD-ADMIN | \$1,620.00  |
| Intrado/Positron   | Positron Gateway Shelf                                 | 912800                | \$856.00    |
| Intrado/Positron   | Positron CAMA Interface Module                         | 912801                | \$2,325.00  |
| Intrado/Positron   | 24 Port Switch with QoS                                | 912806                | \$1,114.00  |
| Intrado/Positron   | Backroom Position Access License                       | 912811                | \$1,720.00  |
| Intrado/Positron   | PBX Access License - Per Workstation                   | 912812                | \$1,115.00  |
| Intrado/Positron   | 7 Foot VIPER Cabinet Prebuilt Product Bundle           | 912817/BB             | \$27,135.00 |
| Intrado/Positron   | Positron VIPER Enabling Kit                            | 913850/G2             | \$2,808.00  |
| Intrado/Positron   | Rackmount UPS 1000VA                                   | 914414                | \$2,289.00  |
| Intrado/Positron   | Power 911 Client Access License                        | 913100                | \$8,636.00  |
| Intrado/Positron   | Power 911 Server Access License                        | 913202                | \$1,724.00  |
| Intrado/Positron   | IWS Workstation Prebuilt Product Bundle                | 914102/BB             | \$2,252.00  |
| Intrado/Positron   | 19 Inch LCD Monitor                                    | E10009                | \$335.00    |
| Intrado/Positron   | IWS Workstation UPS                                    | 914410                | \$1,003.00  |
| Intrado/Positron   | IU Keyboard/LCD/8-Port KVM                             | 912808/G6             | \$3,456.00  |
| Intrado/Positron   | IWS Server Tape Backup System - Rack Mount             | 914431/R              | \$4,293.00  |
| Intrado/Positron   | IWS Type 1 Rack Server Prebuilt Product Bundle         | 914210/G6/R/BB        | \$7,311.00  |
| Intrado/Positron   | 500GB SATA Non-Hot plug Hard Disk ML110, DL160& DL7900 | E10033                | \$250.00    |
| Intrado/Positron   | Site Survey  | 950100                | \$2,288.00  |
| Intrado/Positron   | Positron IWS Staging - Up to 8 Positions               | 950850                | \$4,050.00  |
| Intrado/Positron   | Backroom Staging - Up to 8 Positions                   | 950856                | \$4,050.00  |
| Intrado/Positron   | Professional Services - Price Per Day                  | 950104                | \$2,025.00  |
| Intrado/Positron   | Living Expense Per Day                                 | 960575                | \$270.00    |
| Intrado/Positron   | Travel Fee   | 960580                | \$1,688.00  |
| Intrado/Positron   | Power 911 Admin Training - Per Day                     | 960801                | \$2,025.00  |
| Intrado/Positron   | Power 911 Call Taker Training - Per Day                | 960801                | \$2,025.00  |
| Intrado/Positron   | Project Management, per position                       | 950510                | \$2,600.00  |
| Intrado/Positron   | Positron Gateway Shelf                                 | 912800                | \$855.00    |
| Intrado/Positron   | Positron Admin Interface Module (AIM)                  | 912814                | \$1,210.00  |
| Intrado/Positron   | Power 911 Add-On Recorder for Radio                    | 913152                | \$519.00    |
| Intrado/Positron   | ePrinter Software and Documentation                    | 917310/11             | \$1,383.00  |
| Intrado/Positron   | Rocket Port Express Quadcable DB9, PCIe Card           | E10004                | \$493.00    |

| COMPANY NAME   |  | AT&T           |             |
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| <b>COMPONENTS LIST</b>   |  |                |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |  |                |             |
| Intrado/Positron   | Power MIS Server Software License  | 920100         | \$801.00    |
| Intrado/Positron   | Power MIS Concurrent Client Access License   | 920101         | \$349.00    |
| Intrado/Positron   | Power MIS Data License   | 920102         | \$732.00    |
| Intrado/Positron   | Power MAP Software   | 919100         | \$3,629.00  |
| Intrado/Positron   | GIS Data Validation and Testing  | 919500         | \$3,375.00  |
| Intrado/Positron   | Video Card M-series 9125 PCIe x16 Dual Link DVI  | 100P000208-001 | \$598.00    |
| microDATA  | xSwitch™ — NENA i3 ESRP soft-switch with built in Automatic Call Distribution (ACD).   | MD4022         | \$25,988.00 |
| microDATA  | xT911™ — Call handling CPE software used on workstations at the PSAP to receive and manage 9 1 1 calls. xT911™ is capable of supporting voice, video and, as technologies and standards are developed, texting and other emerging methodologies. | MD530          | \$5,400.00  |
| microDATA  | xSwitch™ port licenses   | MD4056         | \$382.00    |
| microDATA  | Anti-Virus PER USER up to 9 users  | MD6051         | \$117.00    |
| microDATA  | Network Monitoring Software, Standard  | MD5047         | \$3,091.00  |
| microDATA  | Network Monitoring, Syslog   | MD3016         | \$399.00    |
| microDATA  | OS, Standard, Windows Server 2008  | MD6036         | \$963.00    |
| microDATA  | Relational DB, Server, CAL, SQL 2008   | MD6058         | \$223.00    |
| microDATA  | Relational DB, Server, Standard, SQL 2008  | MD6057         | \$1,206.00  |
| microDATA  | 66 Block with Amphenol, RJ11 jacks   | MD884          | \$150.00    |
| microDATA  | External Hard Drive, 1TB   | MD4060         | \$331.00    |
| microDATA  | IP to serial media converter   | MD3031         | \$206.00    |
| microDATA  | KVM switch, 4-port Analog  | MD3032         | \$430.00    |
| microDATA  | LCD/KB/Mouse, Rackmount, 17 inch, w/o cables,kit   | MD6050         | \$1,360.00  |
| microDATA  | Mediant 1000 4-port FXO Module   | MD4086         | \$588.00    |
| microDATA  | Mediant 1000 4-port FXS Module   | MD4085         | \$561.00    |
| microDATA  | Mediant 1000 AC power supply   | MD4058         | \$339.00    |
| microDATA  | Mediant 1000 TDM Gateway, Chassis, Standard  | MD3072         | \$2,152.00  |
| microDATA  | Monitor, 19" LCD   | MD894          | \$270.00    |
| microDATA  | Patch cords, Cat6e custom - pkg  | MD3082         | \$270.00    |
| microDATA  | Patch Panel, 24-port, Modular, CAT6  | MD872          | \$308.00    |
| microDATA  | Power Distribution,Rack Mount-Horiz,10 port, 20AMP   | MD6047         | \$160.00    |
| microDATA  | Printer, CDR LaserJet  | MD1105         | \$447.00    |
| microDATA  | Rack, 24U, Enclosed  | MD6041         | \$1,495.00  |
| microDATA  | Firewall - Enterprise  | MD3048         | \$3,972.00  |
| microDATA  | Server, Control and Communications   | MD857B         | \$5,805.00  |
| microDATA  | Server, xSwitch/xStore 1-5 position(s)   | MD857          | \$5,805.00  |
| microDATA  | Switch, GB, 24-port Managed  | MD5078         | \$2,885.00  |
| microDATA  | UPS, Rack, 1000VA  | MD880          | \$771.00    |
| microDATA  | UPS, Workstation, 1500VA   | MD3014         | \$736.00    |
| microDATA  | Workstation, xT911   | MD4063         | \$1,904.00  |

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| microDATA  | xTPhone - Option to add to turn-key xSwitch/xT911 system. Back up SIP phone for the two (2) xT911™ workstations. Can also serve as stand alone answering position. Features include ANI/ALI display, customized contact lists, view, search, and ringback of previous calls. | MD4016         | \$8,245.00  |
| microDATA  | xTrakker™ — Option to add to turn-key xSwitch/xT911 system. Integrated mapped ALI display built on the latest ESRI ArcEngine technology. Seamlessly integrates with xT911™ for map centric call handling.  | MD503B         | \$13,155.00 |
| microDATA  | xBannerBoard™ — Option to add to turn-key xSwitch/xT911 system. Web based dynamic system dashboard display software. A comprehensive view of what is happening at all PSAPs within the system. Displays call statistics, alarms, available call takers, and much more.       | MD844          | \$8,301.00  |
| microDATA  | xMIS™ — Option to add to turn-key xSwitch/xT911 system. Web based MIS reporting software. Software includes canned reports and ad hoc reporting capability. xMIS™ reports may be scheduled for automatic delivery for analysis.  | MD6029         | \$11,115.00 |
| microDATA  | Headset Interconnection for Customer-Provided Radio - Option to add to turn-key xSwitch/xT911 system. Web based MIS reporting software. Cost shown is a per unit cost.   | MD3055         | \$349.00    |
| InterAct   | InterActCAD Client License   | CAD-CLNT-DISP  | \$11,475.00 |
| InterAct   | InterActCAD Event Analysis Client License  | CAD-CLNT-EA    | \$1,519.00  |
| InterAct   | InterActCAD ProQA Interface  | CAD-CLNT-PQAIN | \$1,519.00  |
| InterAct   | InterAct Rip and Run Module  | CAD-CLNT-RR    | \$1,923.00  |
| InterAct   | InterActCAD Report Module  | CAD-CLNT-RPRT  | \$1,519.00  |
| InterAct   | InterActCAD - Server Software License  | CAD-SRVR-LIC   | \$12,656.00 |
| InterAct   | InterActCADtng - Server Software License   | CAD-TNG-SVR    | \$12,656.00 |
| InterAct   | InterActCADweb Server Module (ten (10) clients)  | CAD-SVR-WBCAD  | \$8,100.00  |
| InterAct   | InterActCADweb Incident Entry Module   | CAD-SVR-INCID  | \$5,062.00  |
| InterAct   | InterActCADweb Client (additional ten (10) Clients)  | CAD-CLNT-WBCAD | \$2,531.00  |
| InterAct   | InterActCIS Query Only Server Module   | CAD-SRVR-NCIC  | \$5,569.00  |
| InterAct   | InterActCIS Query Only Client License  | CAD-CLNT-NCIC  | \$1,283.00  |
| InterAct   | InterActCIS Entry/Update Server Upgrade Module (Query Only Required)   | CAD-SRVR-NCIC2 | \$2,531.00  |
| InterAct   | InterActCIS Entry/Update Client Upgrade License (Query Only Required)  | CAD-CLNT-NCIC2 | \$1,283.00  |
| InterAct   | InterActGIS Client License (requires one (1) license of ESRI MapObjects)   | GEO-CLNT-SL    | \$3,797.00  |
| InterAct   | ESRI ArcView (Current release)   | ESRIARCV       | \$2,025.00  |
| InterAct   | MapObjects Client License  | ESRI-MAOBJECTS | \$203.00    |

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| <b>COMPONENTS LIST</b>   |   |               |             |
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| InterAct   | InterActAVL Dispatch Client License                         | GIS-CLNT-AVL  | \$188.00    |
| InterAct   | InterActAVL Dispatch Server License                         | GIS-SVR-AVL   | \$3,750.00  |
| InterAct   | Server Staging and Installation (per server)                | SI-CAD-SVR    | \$3,375.00  |
| InterAct   | workstation)  | SI-WKSTN      | \$1,013.00  |
| InterAct   | Business Process Review (per CAD/GIS System)                | DS-CAD-BPR    | \$4,050.00  |
| InterAct   | Project Management (per position)                           | CI-PM         | \$1,688.00  |
| InterAct   | Go Live Support (per site)                                  | TR-CADGLS     | \$4,050.00  |
| InterAct   | Data Services Bronze Package (per system)                   | DS-BRONZE     | \$10,125.00 |
| InterAct   | CAD/GIS User Training (2-day class, up to 8 users, on-site) | TR-CADUSR     | \$4,050.00  |
| InterAct   | CAD System Administrator I Training (4-day class, on-site)  | TR-CADADMI    | \$8,100.00  |
| InterAct   | GIS Admin Training  | TR-GEOADM     | \$4,050.00  |
| InterAct   | CAD Post- Go Live Visit                                     | TR-CADPL      | \$10,125.00 |
| InterAct   | WebCAD Training (1 Day on-site)                             | TR-CADWEBCAD  | \$2,025.00  |
| InterAct   | InterActMobile **   | MC-CLNT       | \$575.00    |
| InterAct   | InterActMobile Server **                                    | MC-SERVER     | \$5,063.00  |
| InterAct   | InterActMobile Server Upgrade (per user license) **         | MC-SVR-UPGD   | \$575.00    |
| InterAct   | InterActPocketCop **  | MC-PKTCOP     | \$575.00    |
| InterAct   | InterActPocketCop 5 Pack Bundle                             | MC-PKTCOP-BUN | \$5,063.00  |
| InterAct   | InterActPocketCop Two Factor Tokens                         | MC-PCKT-TFT   | \$169.00    |
| InterAct   | InterActMobile Desktop **                                   | MC-DSKTOP     | \$575.00    |
| InterAct   | InterActMobile State/NCIC Interface Software                | MC-NCIC       | \$5,063.00  |
| InterAct   | InterActMobile State/NCIC Interface Software over 100 users | MC-NCIC       | \$10,125.00 |
| InterAct   | InterActMobile State/NCIC Interface Software for PocketCop  | MC-NCIC-PCKT  | \$2,531.00  |
| InterAct   | InterActMobile StateLink Interface Software for CAD Vendors | MC-STATELINK  | \$17,719.00 |
| InterAct   | InterActMobile RMS Data Sharing Framework **                | MC-RMS-DATA   | \$5,063.00  |
| InterAct   | InterActMobile InfoExchange Adapter                         | MC-RMS-ADPTR  | \$2,531.00  |
| InterAct   | InterActMobile Comms layer for CAD/RMS Vendors **           | MC-COMMPROV   | \$10,125.00 |
| InterAct   | InterActAVL - Mobile Client License                         | MC-CLNT-AVL   | \$51.00     |
| InterAct   | CAD/RMS Multiple API  | MC-API        | \$5,063.00  |
| InterAct   | InterActMobile DataShare                                    | MC-DATASH     | \$5,063.00  |
| InterAct   | InterActMobile Map Client                                   | GEO-MDC       | \$810.00    |
| InterAct   | InterAct Mobile CAD Client                                  | CAD-MDC       | \$253.00    |
| InterAct   | InterActMobile-Hardware Server Installation                 | SI-MC-HW-SVR  | \$4,050.00  |
| InterAct   | InterActMobile-CAD/GIS Installation                         | SI-MC-CAD     | \$203.00    |
| InterAct   | InterActMobile-Project Management                           | CI-MC-PM      | \$2,025.00  |
| InterAct   | InterActMobile-Admin Training                               | TR-MC-ADMN    | \$1,350.00  |
| InterAct   | InterActMobile-User Training                                | TR-MC-USR     | \$1,350.00  |
| InterAct   | InterActPocketCop-Admin Training                            | TR-PCKT-ADMN  | \$1,350.00  |
| InterAct   | InterActPocketCop-User Training                             | TR-PCKT-USR   | \$1,350.00  |

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| InterAct   | InterActPocketCop-Web Training                  | TR-PCKT-WEB            | \$405.00    |
| InterAct   | MDC Hardware Installation                       | SI-MDC                 | \$1,013.00  |
| InterAct   | Mobile Server - Single SQL Database Server      | KIT-30-SERVER          | \$20,925.00 |
| InterAct   | Mobile Gateway Server                           | KIT-51-SERVER          | \$12,825.00 |
| InterAct   | AVL Server                                      | KIT-401-SERVER         | \$12,825.00 |
| InterAct   | Standard Server Cabinet                         | KIT-31-CABINET         | \$9,450.00  |
| InterAct   | InterActCAD EMD Interface                       | CAD-INT-EMD            | \$1,519.00  |
| InterAct   | InterActGIS Pictometry Interface (1 per client) | GEO-PICT-INT           | \$1,519.00  |
| InterAct   | InterActCAD Interface Engine                    | CAD-GIE                | \$7,594.00  |
| InterAct   | InterActJail Base Module with Imaging           | DSI-JMS-BASE           | \$20,243.00 |
| InterAct   | InterActJail Automated Commissary Module        | DSI-JMS-ACM            | \$2,693.00  |
| InterAct   | InterActJail Bar Coding Module                  | DSI-JMS-BARC           | \$9,443.00  |
| InterAct   | InterActJail Accounting Module                  | DSI-JMS-ACCOU          | \$13,493.00 |
| InterAct   | InterActJail Biometrics Module                  | DSI-JMS-BIOM           | \$4,043.00  |
| InterAct   | InterActJail Case Mgmt Module                   | DSI-JMS-CASE           | \$1,343.00  |
| InterAct   | InterActJail Document Imaging Module            | DSI-JMS-IMAG           | \$2,693.00  |
| InterAct   | InterActJail Electronic Signature Module        | DSI-JMS-ELCSIG         | \$668.00    |
| InterAct   | InterActJail Programs Module                    | DSI-JMS-PRGMOD         | \$1,343.00  |
| InterAct   | InterActJail Scheduling Module                  | DSI-JMS-SCHMOD         | \$1,343.00  |
| InterAct   | InterActJail KnowledgeSync Module               | DSI-JMS-KNWLK          | \$4,718.00  |
| InterAct   | InterActJail Web Interface Module               | DSI-JMS-WEBINT         | \$2,693.00  |
| InterAct   | InterActJail Consulting Services (per hour)     | SI-JMS-JT              | \$223.00    |
| InterAct   | DSI Travel Expenses                             | DSI-TRAVEL             | \$3,375.00  |
| InterAct   | Jail RMS Server                                 | DSI-SRV-KIT            | \$8,775.00  |
| InterAct   | Vivotek PZ 6112                                 | DSI-JMS-CAMERA         | \$1,013.00  |
| InterAct   | Videx LaserLite Scanner                         | DSI-JMS-LLSCAN         | \$1,148.00  |
| InterAct   | Videx Downloader Station                        | DSI-JMS-CRADLE         | \$398.00    |
| InterAct   | Visioneer Document Scanner                      | DSI-JMS-DOCSCAN        | \$743.00    |
| InterAct   | Laminator                                       | DSI-JMS-LAMIN          | \$398.00    |
| InterAct   | Armbands Blue                                   | DSI-JMS-ARMBANDS       | \$284.00    |
| InterAct   | Standard Server Cabinet                         | KIT-31-CABINET         | \$9,450.00  |
| InterAct   | InterActLaw - RMS Licenses                      | RMS-INSYNCH-SW         | \$3,949.00  |
| InterAct   | InterActLaw RMS WebLog                          | RMS-INSYNCH-SW-WEBLOG  | \$688.00    |
| InterAct   | InterActLaw RMS KnowledgeSync                   | KNOW                   | \$5,393.00  |
| InterAct   | InterActLaw - Basic Server                      | RMS-INSYNCH-HW-SVR     | \$6,743.00  |
| InterAct   | Synchronization Server                          | RMS-INSYNCH-SYNC-SVR   | \$3,983.00  |
| InterAct   | InterActLaw RMS Evidence Pack                   | RMS-INSYNCH-HW-EVDPACK | \$675.00    |
| InterAct   | BarCode Scanner                                 | RMS-INSYNCH-HW-SCAN    | \$668.00    |
| InterAct   | Magstripe Reader                                | RMS-INSYNCH-HW-MAG     | \$803.00    |

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| InterAct   | Label Printer  | RMS-INSYNCH-HW-LBLPR | \$304.00    |
| InterAct   | InterActLaw RMS Delivery Pack (for each 15 licenses)       | SI-RMS-INSYNCH       | \$6,953.00  |
| InterAct   | Training (per day)   | TR-RMS-INSYNCH       | \$1,669.00  |
| InterAct   | Go Live Assistance   | SI-GOLIVE-INSYNCH    | \$1,669.00  |
| InterAct   | Acceptance Test  | SI-ACCEPT-INSYNCH    | \$834.00    |
| InterAct   | InterActLaw RMS Project Kickoff Meeting                    | SI-PROJKO-INSYNCH    | \$1,669.00  |
| InterAct   | Light Data Conversion                                      | DS-RMS-INSYNCH-LDC   | \$8,343.00  |
| InterAct   | Full Data Conversion                                       | DS-RMS-INSYNCH       | \$27,810.00 |
| InterAct   | InterActLaw RMS Custom Development Services (per hour)     | RMS-INSYNCH-DEV      | \$223.00    |
| InterAct   | InterActFire Enterprise - One (1) Workstation License      | ETI-FRMS             | \$3,017.00  |
| InterAct   | InterActFire CAD Access - One (1) Workstation License      | ETI-FRMS-CAD         | \$533.00    |
| InterAct   | InterActFire Audit Log - One (1) Workstation License       | ETI-FRMS-AUD         | \$493.00    |
| InterAct   | InterActFire Shift Scheduler - One (1) Workstation License | ETI-FRMS-RST         | \$480.00    |
| InterAct   | InterActFire Supply - One (1) Workstation License          | ETI-FRMS-SUP         | \$688.00    |
| InterAct   | InterActFire Mobile Software                               | ETI-FRMS-MDM         | \$2,774.00  |
| InterAct   | InterActFire CAD Access for Mobile                         | ETI-FRMS-AIR         | \$533.00    |
| InterAct   | Project Management (per day)                               | ETI-FRMS-PROJ        | \$2,025.00  |
| InterAct   | Go Live Support (per day)                                  | ETI-FRMS-GOLIVE      | \$2,025.00  |
| InterAct   | Installation Services (per day)                            | ETI-FRMS-INT         | \$2,160.00  |
| InterAct   | Account Management Services (per day)                      | ETI-FRMS-AMS         | \$2,025.00  |
| InterAct   | System Administrator Training (per day)                    | ETI-FRMS-SA-TRN      | \$2,025.00  |
| InterAct   | User Train-the-Trainer Training (per day)                  | ETI-FRMS-TRN         | \$2,025.00  |
| InterAct   | RMS Single Database Server                                 | KIT-47-SERVER        | \$19,575.00 |
| InterAct   | InterActFire RMS Terminal Server                           | KIT-551-TERMSERV     | \$14,175.00 |
| InterAct   | 4 Port Relay Box   | SOL-4PORT            | \$2,172.00  |
| InterAct   | 42U Cabinet assembly                                       | SOL-42U-CAB          | \$3,067.00  |
| InterAct   | Admin Server   | SOL-ADMIN-SRV        | \$3,967.00  |
| InterAct   | ALI Database Server  | SOL-ALI-SRV          | \$7,942.00  |
| InterAct   | Announcement Server  | SOL-ANN-SRV          | \$1,630.00  |
| InterAct   | Audiocodes Mediant 1000 1-T1                               | SOL-AUD-1000 1-T1    | \$8,757.00  |
| InterAct   | Audiocodes Mediant 2000 4-T1                               | SOL-AUD-2000 4-T1    | \$20,922.00 |
| InterAct   | Audiocodes Mediant 2000 8-T1                               | SOL-AUD-2000 8-T1    | \$35,355.00 |
| InterAct   | Audiocodes 24-line FXS                                     | SOL-AUD-24           | \$4,492.00  |
| InterAct   | Audiocodes MP-112 FXS                                      | SOL-AUD-MP-112       | \$454.00    |
| InterAct   | Audiocodes MP-114 FXO                                      | SOL-AUD-MP-114       | \$889.00    |
| InterAct   | BFS Server- Multi-tenant                                   | SOL-BFS-SRV-MULT     | \$10,592.00 |
| InterAct   | COM Device Server (1-port)                                 | SOL-COM-SRV          | \$356.00    |
| InterAct   | COM Device Server (2-port)                                 | SOL-COM-SRV-2        | \$404.00    |
| InterAct   | EG-200   | SOL-EG200            | \$775.00    |

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| InterAct   | EG-800  | SOL-EG-800         | \$1,555.00  |
| InterAct   | EG-800 Network  | SOL-EG-800-NET     | \$1,511.00  |
| InterAct   | Application Software                                      | SOL-GUARD          | \$8,773.00  |
| InterAct   | InterActNG911 FT Application & Proxy Servers              | SOL-GUARD-FT SRV   | \$36,257.00 |
| InterAct   | HD VOIP Trunk Interface Kit - Full Card (512)             | SOL-HD-VOIP        | \$21,496.00 |
| InterAct   | Encore Binaural Headset                                   | SOL-HEADSET        | \$198.00    |
| InterAct   | HG MIS software package (0 positions)                     | SOL-HG-MIS         | \$3,713.00  |
| InterAct   | Installation Services - Daily Rate                        | SOL-INSTALLATION   | \$1,755.00  |
| InterAct   | Install Kit   | SOL-INST-KIT       | \$9,382.00  |
| InterAct   | Polycom Soundpoint IP301                                  | SOL-IP301          | \$282.15    |
| InterAct   | Polycom Soundpoint IP501                                  | SOL-IP501          | \$583.00    |
| InterAct   | Server for IPPBX  | SOL-IPPBX-SRV      | \$6,033.00  |
| InterAct   | IQ1000 Assembly 1U  | SOL-IQ1000L        | \$2,363.00  |
| InterAct   | IQ1000L-SR  | SOL-IQ1000L-SR     | \$7,124.00  |
| InterAct   | IQ1500L-Gateway   | SOL-IQ1500L        | \$8,775.00  |
| InterAct   | Stand-alone Recording Software                            | SOL-IRR-LOCAL      | \$876.00    |
| InterAct   | 4-port KVM Bundle   | SOL-KVM-4PT        | \$2,107.00  |
| InterAct   | KVM & 8 port Switch Combo                                 | SOL-KVM-CONSOLE    | \$2,107.00  |
| InterAct   | KVM & 8 port Switch Combo -Mded                           | SOL-KVM-CONSOLE-MD | \$3,667.00  |
| InterAct   | Line Printer (serial interface)                           | SOL-LINE-PTR       | \$847.00    |
| InterAct   | MG-200 Network  | SOL-MG-200-NET     | \$909.00    |
| InterAct   | MG-400 Network  | SOL-MG-400-NET     | \$999.00    |
| InterAct   | MG-800  | SOL-MG-800         | \$1,511.00  |
| InterAct   | MIS Installation and Remote Training                      | SOL-MIS-INSTALL    | \$1,620.00  |
| InterAct   | Network Printer   | SOL-NTWK-PTR       | \$1,704.00  |
| InterAct   | Position Audio Control Module (PAC)                       | SOL-PAC            | \$2,228.00  |
| InterAct   | Power Conditioner Unit                                    | SOL-PCU            | \$2,033.00  |
| InterAct   | IPPBX Software Office 10                                  | SOL-PBX-OFF-10     | \$1,135.00  |
| InterAct   | IPPBX Software Office 100                                 | SOL-PBX-OFF-100    | \$11,352.00 |
| InterAct   | IPPBX Software Office 150                                 | SOL-PBX-OFF-150    | \$17,029.00 |
| InterAct   | IPPBX Software Office 25                                  | SOL-PBX-OFF-25     | \$3,321.00  |
| InterAct   | IPPBX Software Office 50                                  | SOL-PBX-OFF-50     | \$6,642.00  |
| InterAct   | Project Management - Daily Rate                           | SOL-PM             | \$1,303.00  |
| InterAct   | InterActNG911 Portable Position (Laptop)                  | SOL-POS-LAP        | \$4,077.00  |
| InterAct   | InterActNG911 Operator Position                           | SOL-POS-WKSTN      | \$2,923.00  |
| InterAct   | Quad core Xeon Server PE1950 v3                           | SOL-QUAD-SRV       | \$6,203.00  |
| InterAct   | Registration/Location Server                              | SOL-REG-SRV        | \$7,031.00  |
| InterAct   | Basic Registration/Location Server                        | SOL-REG-SRV        | \$2,222.00  |
| InterAct   | Site Survey   | SOL-SITE           | \$2,025.00  |
| InterAct   | T1 Trunk Interface Kit - Full Card (16)                   | SOL-T1-INT         | \$18,263.00 |
| InterAct   | TDD/TTY - 2 lines   | SOL-TDD/TTY-2      | \$2,111.00  |
| InterAct   | TDD/TTY - 4 lines   | SOL-TDD/TTY-4      | \$4,672.00  |
| InterAct   | Twist Lock Surge Protector                                | SOL-TLS-PRO        | \$1,203.00  |
| InterAct   | InterActNG911 Operator Position Touch Screen              | SOL-TOUCH          | \$4,891.00  |
| InterAct   | InterActNG911 Train-the-trainer - max 2 students - 2 days | SOL-TR-TR          | \$810.00    |

| COMPANY NAME   |  | AT&T                 |             |
|--|--|----------------------|-------------|
| <b>COMPONENTS LIST</b>   |  |                      |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |  |                      |             |
| InterAct   | Ultratec TDD Modem                                   | SOL-ULTRA-MOD        | \$678.00    |
| InterAct   | UPS 3000 VA 120V                                     | SOL-UPS-3000         | \$3,765.00  |
| InterAct   | VersaMedia Server Kit                                | SOL-VERSA-SRV        | \$33,772.00 |
| InterAct   | LD VOIP Trunk Interface Kit (128)                    | SOL-VOIP-INT         | \$12,555.00 |
| InterAct   | VSOS Windows Server                                  | SOL-VSOS-SRV         | \$4,095.00  |
| InterAct   | IQ4000 Gateway I/O Shelf Assembly                    | SOL-IQ4000           | \$19,524.00 |
| InterAct   | IQ4000 Simplex I/O Shelf Assembly                    | SOL-IQ4000-SIMP      | \$33,423.00 |
| InterAct   | E1 Trunk Interface Kit                               | SOL-E1-INT           | \$19,027.00 |
| InterAct   | SIP Server Software                                  | SOL-SIP-SFTWR        | \$1,135.00  |
| InterAct   | InterActNG911 Application Server                     | SOL-GUARD-SRV        | \$8,235.00  |
| InterAct   | IQSelectiveRouter HA Application Servers             | SOL-GUARD-HA-SRV     | \$27,399.00 |
| InterAct   | SS7 SUN Server                                       | SOL-SS7-SRV          | \$13,748.00 |
| InterAct   | InterAct Web Based Training (per class)              | TR-WEB               | \$540.00    |
| InterAct   | In-Synch RMS (1-10 Concurrent Licenses)              | RMS-INSYNCHSWRMSC1   | \$6,100.83  |
| InterAct   | In-Synch RMS (11-20 Concurrent Licenses)             | RMS-INSYNCHSWRMSC2   | \$5,621.10  |
| InterAct   | In-Synch RMS (21-30 Concurrent Licenses)             | RMS-INSYNCHSWRMSC3   | \$5,141.38  |
| InterAct   | In-Synch RMS (31-40 Concurrent Licenses)             | RMS-INSYNCHSWRMSC4   | \$4,661.66  |
| InterAct   | In-Synch RMS Concurrent Site License (41-50 Users)   | RMS-INSYNCHSWRMSCS5  | \$4,589.92  |
| InterAct   | In-Synch RMS Concurrent Site License (51-60 Users)   | RMS-INSYNCHSWRMSCS6  | \$4,400.73  |
| InterAct   | In-Synch RMS Concurrent Site License (61-70 Users)   | RMS-INSYNCHSWRMSCS7  | \$4,240.38  |
| InterAct   | In-Synch RMS Concurrent Site License (71-80 Users)   | RMS-INSYNCHSWRMSCS8  | \$4,096.67  |
| InterAct   | In-Synch RMS Concurrent Site License (81-90 Users)   | RMS-INSYNCHSWRMSCS9  | \$3,963.44  |
| InterAct   | In-Synch RMS Concurrent Site License: (91-100 Users) | RMS-INSYNCHSWRMSCS10 | \$3,837.25  |
| InterAct   | In-Synch RMS (1-10 Single Workstations)              | RMS-INSYNCHSWRMST1   | \$4,067.21  |
| InterAct   | In-Synch RMS (11-20 Single Workstations)             | RMS-INSYNCHSWRMST2   | \$3,747.40  |
| InterAct   | In-Synch RMS (21-30 Single Workstations)             | RMS-INSYNCHSWRMST3   | \$3,427.58  |
| InterAct   | In-Synch RMS (31-40 Single Workstations)             | RMS-INSYNCHSWRMST4   | \$3,107.77  |
| InterAct   | In-Synch RMS Site License (41-50 Workstations)       | RMS-INSYNCHSWRMSTS5  | \$3,059.95  |

|  |   |                       |             |
|--|---|-----------------------|-------------|
| <b>COMPANY NAME</b>  | <b>AT&amp;T</b>   |                       |             |
| <b>COMPONENTS LIST</b>   |   |                       |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |   |                       |             |
| InterAct   | In-Synch RMS Site License (51-60 Workstations)          | RMS-INSYNCHSWRMSTS6   | \$2,933.82  |
| InterAct   | In-Synch RMS Site License (61-70 Workstations)          | RMS-INSYNCHSWRMSTS7   | \$2,826.92  |
| InterAct   | In-Synch RMS Site License (71-80 Workstations)          | RMS-INSYNCHSWRMSTS8   | \$2,731.11  |
| InterAct   | In-Synch RMS Site License (81-90 Workstations)          | RMS-INSYNCHSWRMSTS9   | \$2,642.30  |
| InterAct   | In-Synch RMS Site License (91-100 Workstations)         | RMS-INSYNCHSWRMSTS10  | \$2,558.16  |
| InterAct   | In-Synch RMS Software Maintenance                       | RMS-INSYNCHMAINT      | 18%         |
| InterAct   | InterActLaw RMS Switch                                  | RMS-INSYNCH-SW-SWITCH | \$14,850.00 |
| InterAct   | EX Standby ALI Controller Card                          | 950-0555              | \$11,295.00 |
| InterAct   | SAS OMNI Court - 2 users, each                          | SAS-OMNICOURT2        | \$24,971.50 |
| InterAct   | SAS OMNI Court - 3 users, each                          | SAS-OMNICOURT3        | \$22,497.67 |
| InterAct   | SAS OMNI Court - 5 users, each                          | SAS-OMNICOURT5        | \$17,737.00 |
| InterAct   | SAS OMNI Court - Add'l users/or view only access (each) | SAS-OMICOURTADDL      | \$3,375.00  |
| InterAct   | SAS Project Management - 5% of software                 | SAS-PM                | 5%          |
| InterAct   | SAS On Site Training, per day                           | SAS-TRAIN             | \$3,000.00  |
| InterAct   | SAS Data Conversion (per hour)                          | SAS-DATACONVHR        | \$175.00    |
| InterAct   | SAS OMNI Court Software Maintenance                     | SAS-OMNICOURTMAINT    | 18%         |
| InterAct   | Jury Management (up to 5 users)                         | SAS-JURYMGMT          | \$10,125.00 |
| InterAct   | Disbursement (up to 1 users)                            | SAS-DISBURSE          | \$13,493.25 |
| InterAct   | Probation-single user                                   | SAS-PROBATION         | \$30,375.00 |
| AT&T   | Extended Warranty, parts+labor, per year                | ATTMTCE               | 25%         |
| AT&T   | 3 Year Extended Warranty, Prepaid, parts+labor          | ATTMTCE-PRE3YR        | 65%         |
| AT&T   | 5 Year Extended Warranty, Prepaid, parts+labor          | ATTMTCE-PRE5YR        | 85%         |

**Some of the E-911 configurations require Microsoft Server Licenses, ESRI GIS Software licenses or other possible software licenses covered by other ITS Express Products Lists. Additionally, there are some hardware components proposed as part of the E-911 systems that could be used in other settings, such as servers, desktops, printers, switches, racks, and monitors. These items are only approved on the E-911 PSAP Express Products List 3646 to be used in the PSAP environment. ITS excludes the authorization to purchase such software and hardware from the E-911 # 3646 vendors if said items are not intended for use as part of the PSAP system.**

|  |   |                             |
|--|---|-----------------------------|
| <b>COMPANY NAME</b>  | <b>Emergency CallWorx, Inc.</b>                       |                             |
| <b>Configuration # 1</b>   | <b>Two (2) Position CallTaker (no map)</b>            |                             |
| <b>Manufacturer and System Name:</b>   | <b>CallStation NM</b>                                 |                             |
| <b>Description of Standard Features</b>  |   |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>                                |   |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>                       | <b>Purchase Part Number</b> |
| Hewlett-Packard  | WKS PC, HP Dual Video, 4G RAM, XP                     | ECX100101                   |
| Hewlett-Packard  | MONITOR, HP, 22WM" FP, BLK                            | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell   | ECX Dual Server, HA Appliance Assembly, 2U            | ECX100110-HA                |
| Emergency CallWorx, Inc.   | AUDIO INTERFACE UNIT (AIU)                            | ECX100001-NS                |
| Polycom  | POLYCOM 650 SIP PHONE                                 | ECX100201                   |
| AudioCodes   | Media Gateway, 4 Port FXS or (CAMA) to SIP            | ECX100312                   |
| AudioCodes   | Media Gateway, 4 Port FXO to SIP                      | ECX100313                   |
| AudioCodes   | Rack Shelf, Media Gateway, 2 GW per Shelf             | ECX100315                   |
| Emergency CallWorx, Inc.   | CALLSTATION Without Map, License                      | ECX200001-NM                |
| Emergency CallWorx, Inc.   | ADMINISTRATION, SITE License                          | ECX200006                   |
| Emergency CallWorx, Inc.   | SIPWORX, i3/IP INTERFACE, PSAP License                | ECX200008                   |
| Emergency CallWorx, Inc.   | TELECOM ENGINE CONFIG/STAGING                         | ECX400002                   |
| (Integrator) using various Manufacturers   | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post        | ECX500001-24 - 4 Post       |
| Cisco  | SWITCH, CISCO, 24-PORT POE, 10/100/1000               | ECX500003                   |
| Cisco  | ROUTER, NETOPIA 3366C DSL ROUTER                      | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various  | MISC. MAT., CABLES, LOT                               | ECX500007                   |
| CTDI   | ALI MODEM, E911 CSU/DSU                               | ECX500008                   |
| Hewlett-Packard  | PRINTER, HP, COLOR, Ethernet                          | ECX500009                   |
| Emergency CallWorx, Inc. (Integrator) using Pearle devices   | IP to Serial Distribution, 16 port, Dual NIC, w/modem | ECX500017                   |
| APC  | UPS, APC RS 800VA, IWS pos.                           | ECX500101                   |
| APC  | UPS, APC Rack Mount, 2200VA, (PSAP Back-              | ECX500103                   |
| Emergency CallWorx, Inc. (Services)  | CS USER/ADMIN OPPS TRN (up to 8 students)             | ECX600001                   |
| Emergency CallWorx, Inc. (Services)  | PROJECT MANAGEMENT, (1) MAN DAY                       | ECX700001                   |
| Emergency CallWorx, Inc. (Services)  | SYSTEM INSTALLATION                                   | ECX700002                   |
| Emergency CallWorx, Inc. (Services)  | SYSTEM ENGINEERING, (1) Lot                           | ECX800001                   |
| Emergency CallWorx, Inc. (Services)  | SHIPPING  | ECX800002                   |
| Emergency CallWorx, Inc. (Services)  | SYSTEM SUPPORT, 1 YEAR                                | ECX900001                   |
| Emergency CallWorx, Inc. (Services)  | ONSITE MAINTENANCE, Per YEAR                          | ECX900004                   |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b> |   | <b>\$133,418.11</b>         |

| Description of Installation Services   |  |                    |
|--|--|--------------------|
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |  |                    |
| This is a turnkey installation and the Installation Services line item includes all staging, software/hardware installation, system network cable installation and end-to-end testing.                                 |  |                    |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | <b>\$13,313.78</b> |
| Description of Training Services   |  |                    |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |                    |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.  |  |                    |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | <b>\$4,750.00</b>  |
| Description of Base Warranty of Turnkey System   |  |                    |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |                    |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                     |  |                    |
| Enhanced Warranty or Post-Warranty Maintenance Options   |  |                    |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |                    |
| Provided by  | Description  | Cost               |
| Emergency CallWorx, Inc.   | Each additional year of Post-Warranty Maintenance (one year at a time) | \$18,410.60        |

| <b>COMPANY NAME</b>   | <b>Emergency CallWorx, Inc.</b>                       |                             |
|---|---|-----------------------------|
| <b>Configuration # 2</b>  | <b>Two (2) Position CallTaker (including mapping)</b> |                             |
| <b>Manufacturer and System Name:</b>  | <b>CallStation NM</b>                                 |                             |
| <b>Description of Standard Features</b>   |   |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |   |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                       | <b>Purchase Part Number</b> |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM, XP                     | ECX100101                   |
| Hewlett-Packard   | MONITOR, HP, 22WM" FP, BLK                            | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell Servers  | ECX Dual Server, HA Appliance Assembly, 2U            | ECX100110-HA                |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU)                            | ECX100001-NS                |
| Polycom   | POLYCOM 650 SIP PHONE                                 | ECX100201                   |
| AudioCodes  | Media Gateway, 4 Port FXS or (CAMA) to SIP            | ECX100312                   |
| AudioCodes  | Media Gateway, 4 Port FXO to SIP                      | ECX100313                   |
| AudioCodes  | Rack Shelf, Media Gateway, 2 GW per Shelf             | ECX100315                   |
| Emergency CallWorx, Inc.  | CALLSTATION License                                   | ECX200001                   |
| Emergency CallWorx, Inc.  | ADMINISTRATION, SITE License                          | ECX200006                   |
| Emergency CallWorx, Inc.  | SIPWORX, i3/IP INTERFACE, PSAP License                | ECX200008                   |
| Emergency CallWorx, Inc.  | MAP CONFIG, CUSTOMER PROVIDED DATA                    | ECX400001                   |
| Emergency CallWorx, Inc.  | TELECOM ENGINE CONFIG/STAGING                         | ECX400002                   |
| Emergency CallWorx, Inc. (Integrator) using various   | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post        | ECX500001-24 - 4 Post       |
| Cisco   | SWITCH, CISCO, 24-PORT POE, 10/100/1000               | ECX500003                   |
| Cisco   | ROUTER, NETOPIA 3366C DSL ROUTER                      | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various   | MISC. MAT., CABLES, LOT                               | ECX500007                   |
| CTDI  | ALI MODEM, E911 CSU/DSU                               | ECX500008                   |
| Hewlett-Packard   | PRINTER, HP, COLOR, Ethernet                          | ECX500009                   |
| Emergency CallWorx, Inc. (Integrator) using Pearle  | IP to Serial Distribution, 16 port, Dual NIC, w/modem | ECX500017                   |
| APC   | UPS, APC RS 800VA, IWS pos.                           | ECX500101                   |
| APC   | room)   | ECX500103                   |
| Emergency CallWorx, Inc. (Services)   | CS USER/ADMIN OPPS TRN (up to 8 students)             | ECX600001                   |
| Emergency CallWorx, Inc. (Services)   | PROJECT MANAGEMENT, (1) MAN DAY                       | ECX700001                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM INSTALLATION                                   | ECX700002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM ENGINEERING, (1) Lot                           | ECX800001                   |
| Emergency CallWorx, Inc. (Services)   | SHIPPING  | ECX800002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM SUPPORT, 1 YEAR                                | ECX900001                   |
| Emergency CallWorx, Inc. (Services)   | ONSITE MAINTENANCE, Per YEAR                          | ECX900004                   |

|  |  |                     |
|--|--|---------------------|
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  | <b>\$137,629.81</b> |
| <b>Description of Installation Services</b>  |  |                     |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |  |                     |
| This is a turnkey installation and the Installation Services line item includes all staging, software/hardware installation, system network cable installation and end-to-end testing.                                 |  |                     |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | <b>\$13,798.13</b>  |
| <b>Description of Training Services</b>  |  |                     |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |                     |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.  |  |                     |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | <b>\$4,750.00</b>   |
| <b>Description of Base Warranty of Turnkey System</b>  |  |                     |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |                     |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                     |  |                     |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |                     |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |                     |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b>         |
| Emergency CallWorx, Inc.   | Each additional year of Post-Warranty Maintenance (one year at a time) | \$18,818.48         |

|  |   |                             |
|--|---|-----------------------------|
| <b>COMPANY NAME</b>  | <b>Emergency CallWorx, Inc.</b>                       |                             |
| <b>Configuration # 3</b>   | <b>Four (4) Position CallTaker (no map)</b>           |                             |
| <b>Manufacturer and System Name:</b>   | <b>CallStation NM</b>                                 |                             |
| <b>Description of Standard Features</b>  |   |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>  |   |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>                       | <b>Purchase Part Number</b> |
| Hewlett-Packard  | WKS PC, HP Dual Video, 4G RAM, XP                     | ECX100101                   |
| Hewlett-Packard  | MONITOR, HP, 22WM" FP, BLK                            | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell Servers   | ECX Dual Server, HA Appliance Assembly, 2U            | ECX100110-HA                |
| Emergency CallWorx, Inc.   | AUDIO INTERFACE UNIT (AIU)                            | ECX100001-NS                |
| Polycom  | POLYCOM 650 SIP PHONE                                 | ECX100201                   |
| AudioCodes   | Media Gateway, 4 Port FXS or (CAMA) to SIP            | ECX100312                   |
| AudioCodes   | Media Gateway, 4 Port FXO to SIP                      | ECX100313                   |
| AudioCodes   | Rack Shelf, Media Gateway, 2 GW per Shelf             | ECX100315                   |
| Emergency CallWorx, Inc.   | CALLSTATION Without Map, License                      | ECX200001-NM                |
| Emergency CallWorx, Inc.   | ADMINISTRATION, SITE License                          | ECX200006                   |
| Emergency CallWorx, Inc.   | SIPWORX, i3/IP INTERFACE, PSAP License                | ECX200008                   |
| Emergency CallWorx, Inc.   | TELECOM ENGINE CONFIG/STAGING                         | ECX400002                   |
| Emergency CallWorx, Inc. (Integrator) using various  | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post        | ECX500001-24 - 4 Post       |
| Cisco  | SWITCH, CISCO, 24-PORT POE, 10/100/1000               | ECX500003                   |
| Cisco  | ROUTER, NETOPIA 3366C DSL ROUTER                      | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various  | MISC. MAT., CABLES, LOT                               | ECX500007                   |
| CTDI   | ALI MODEM, E911 CSU/DSU                               | ECX500008                   |
| Hewlett-Packard  | PRINTER, HP, COLOR, Ethernet                          | ECX500009                   |
| (Integrator) using Pearle devices  | IP to Serial Distribution, 16 port, Dual NIC, w/modem | ECX500017                   |
| APC  | UPS, APC RS 800VA, IWS pos.                           | ECX500101                   |
| APC  | UPS, APC Rack Mount, 2200VA, (PSAP Back-              | ECX500103                   |
| Emergency CallWorx, Inc. (Services)  | CS USER/ADMIN OPPS TRN (up to 8 students)             | ECX600001                   |
| Emergency CallWorx, Inc. (Services)  | PROJECT MANAGEMENT, (1) MAN DAY                       | ECX700001                   |
| Emergency CallWorx, Inc. (Services)  | SYSTEM INSTALLATION                                   | ECX700002                   |
| Emergency CallWorx, Inc. (Services)  | SYSTEM ENGINEERING, (1) Lot                           | ECX800001                   |
| Emergency CallWorx, Inc. (Services)  | SHIPPING  | ECX800002                   |
| Emergency CallWorx, Inc. (Services)  | SYSTEM SUPPORT, 1 YEAR                                | ECX900001                   |
| Emergency CallWorx, Inc. (Services)  | ONSITE MAINTENANCE, Per YEAR                          | ECX900004                   |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |   | <b>\$180,640.95</b>         |
| <b>Description of Installation Services</b>  |   |                             |
| <b>This section describes the installation features included when purchasing this configuration as a turnkey system.</b>   |   |                             |
| This is a turnkey installation and the Installation Services in item includes all staging, software/hardware installation, system network cable installation and end-to-end testing. |   |                             |

|  |  |                    |
|--|--|--------------------|
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | <b>\$18,146.52</b> |
| <b>Description of Training Services</b>  |  |                    |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |                    |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.  |  |                    |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | <b>\$4,750.00</b>  |
| <b>Description of Base Warranty of Turnkey System</b>  |  |                    |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |                    |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                     |  |                    |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |                    |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |                    |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b>        |
| Emergency CallWorx, Inc.   | Each additional year of Post-Warranty Maintenance (one year at a time) | \$27,680.28        |

| <b>COMPANY NAME</b>   | <b>Emergency CallWorx, Inc.</b>                        |                             |
|---|--|-----------------------------|
| <b>Configuration # 4</b>  | <b>Four (4) Position CallTaker (including mapping)</b> |                             |
| <b>Manufacturer and System Name:</b>  | <b>CallStation NM</b>                                  |                             |
| <b>Description of Standard Features</b>   |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |  |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                        | <b>Purchase Part Number</b> |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM, XP                      | ECX100101                   |
| Hewlett-Packard   | MONITOR, HP, 22WM" FP, BLK                             | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell Servers  | ECX Dual Server, HA Appliance Assembly, 2U             | ECX100110-HA                |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU)                             | ECX100001-NS                |
| Polycom   | POLYCOM 650 SIP PHONE                                  | ECX100201                   |
| AudioCodes  | Media Gateway, 4 Port FXS or (CAMA) to SIP             | ECX100312                   |
| AudioCodes  | Media Gateway, 4 Port FXO to SIP                       | ECX100313                   |
| AudioCodes  | Rack Shelf, Media Gateway, 2 GW per Shelf              | ECX100315                   |
| Emergency CallWorx, Inc.  | CALLSTATION License                                    | ECX200001                   |
| Emergency CallWorx, Inc.  | ADMINISTRATION, SITE License                           | ECX200006                   |
| Emergency CallWorx, Inc.  | SIPWORX, i3/IP INTERFACE, PSAP License                 | ECX200008                   |
| Emergency CallWorx, Inc.  | MAP CONFIG, CUSTOMER PROVIDED DATA                     | ECX400001                   |
| Emergency CallWorx, Inc.  | TELECOM ENGINE CONFIG/STAGING                          | ECX400002                   |
| (Integrator) using various Manufacturers  | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post         | ECX500001-24 - 4 Post       |
| Cisco   | SWITCH, CISCO, 24-PORT POE, 10/100/1000                | ECX500003                   |
| Cisco   | ROUTER, NETOPIA 3366C DSL ROUTER                       | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | MISC. MAT., CABLES, LOT                                | ECX500007                   |
| CTDI  | ALI MODEM, E911 CSU/DSU                                | ECX500008                   |
| Hewlett-Packard   | PRINTER, HP, COLOR, Ethernet                           | ECX500009                   |
| Emergency CallWorx, Inc. (Integrator) using Pearle devices  | IP to Serial Distribution, 16 port, Dual NIC, w/modem  | ECX500017                   |
| APC   | UPS, APC RS 800VA, IWS pos.                            | ECX500101                   |
| APC   | UPS, APC Rack Mount, 2200VA, (PSAP Back-room)          | ECX500103                   |
| Emergency CallWorx, Inc. (Services)   | CS USER/ADMIN OPPS TRN (up to 8 students)              | ECX600001                   |
| Emergency CallWorx, Inc. (Services)   | PROJECT MANAGEMENT, (1) MAN DAY                        | ECX700001                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM INSTALLATION                                    | ECX700002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM ENGINEERING, (1) Lot                            | ECX800001                   |
| Emergency CallWorx, Inc. (Services)   | SHIPPING   | ECX800002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM SUPPORT, 1 YEAR                                 | ECX900001                   |
| Emergency CallWorx, Inc. (Services)   | ONSITE MAINTENANCE, Per YEAR                           | ECX900004                   |

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|--|--|---------------------|
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  | <b>\$185,972.80</b> |
| <b>Description of Installation Services</b>  |  |                     |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |  |                     |
| This is a turnkey installation and the Installation Services line item includes all staging, software/hardware installation, system network cable installation and end-to-end testing.                                 |  |                     |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | <b>\$18,759.70</b>  |
| <b>Description of Training Services</b>  |  |                     |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |                     |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.  |  |                     |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | <b>\$4,750.00</b>   |
| <b>Description of Base Warranty of Turnkey System</b>  |  |                     |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |                     |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                     |  |                     |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |                     |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |                     |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b>         |
| Emergency CallWorx, Inc.   | Each additional year of Post-Warranty Maintenance (one year at a time) | \$28,196.64         |

| <b>COMPANY NAME</b>   | <b>Emergency CallWorx, Inc.</b>                                  |                             |
|---|--|-----------------------------|
| <b>Configuration # 5</b>  | <b>Two (2) Position CallTaker/Dispatcher (integrated /w CAD)</b> |                             |
| <b>Manufacturer and System Name:</b>  | <b>CallStation NM</b>  |                             |
| <b>Description of Standard Features</b>   |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |  |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                                  | <b>Purchase Part Number</b> |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM, XP                                | ECX100101                   |
| Hewlett-Packard   | MONITOR, HP, 22WM" FP, BLK                                       | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell Servers  | ECX Dual Server, HA Appliance Assembly, 2U                       | ECX100110-HA                |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU)                                       | ECX100001-NS                |
| Polycm  | POLYCOM 650 SIP PHONE  | ECX100201                   |
| AudioCodes  | Media Gateway, 4 Port FXS or (CAMA) to SIP                       | ECX100312                   |
| AudioCodes  | Media Gateway, 4 Port FXO to SIP                                 | ECX100313                   |
| AudioCodes  | Rack Shelf, Media Gateway, 2 GW per Shelf                        | ECX100315                   |
| Emergency CallWorx, Inc.  | DISPATCHSTATION License  | ECX200003                   |
| Emergency CallWorx, Inc.  | ADMINISTRATION, SITE License                                     | ECX200006                   |
| Emergency CallWorx, Inc.  | SIPWORX, i3/IP INTERFACE, PSAP License                           | ECX200008                   |
| Emergency CallWorx, Inc.  | MAP CONFIG, CUSTOMER PROVIDED DATA                               | ECX400001                   |
| Emergency CallWorx, Inc.  | TELECOM ENGINE CONFIG/STAGING                                    | ECX400002                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post                   | ECX500001-24 - 4 Post       |
| Cisco   | SWITCH, CISCO, 24-PORT POE, 10/100/1000                          | ECX500003                   |
| Cisco   | ROUTER, NETOPIA 3366C DSL ROUTER                                 | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | MISC. MAT., CABLES, LOT  | ECX500007                   |
| CTDI  | ALI MODEM, E911 CSU/DSU  | ECX500008                   |
| Hewlett-Packard   | PRINTER, HP, COLOR, Ethernet                                     | ECX500009                   |
| Emergency CallWorx, Inc. (Integrator) using Pearle devices  | IP to Serial Distribution, 16 port, Dual NIC, w/modem            | ECX500017                   |
| APC   | UPS, APC RS 800VA, IWS pos.                                      | ECX500101                   |
| APC   | UPS, APC Rack Mount, 2200VA, (PSAP Back-room)                    | ECX500103                   |
| Emergency CallWorx, Inc. (Services)   | DS USER/ADMIN OPPS TRN (up to 8 students)                        | ECX600002                   |
| Emergency CallWorx, Inc. (Services)   | PROJECT MANAGEMENT, (1) MAN DAY                                  | ECX700001                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM INSTALLATION  | ECX700002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM ENGINEERING, (1) Lot                                      | ECX800001                   |

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| Emergency CallWorx, Inc.<br>(Services)   | SHIPPING   | ECX800002 |                     |
| Emergency CallWorx, Inc.<br>(Services)   | SYSTEM SUPPORT, 1 YEAR   | ECX900001 |                     |
| Emergency CallWorx, Inc.<br>(Services)   | ONSITE MAINTENANCE, Per YEAR   | ECX900004 |                     |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  |           | <b>\$161,530.95</b> |
| <b>Description of Installation Services</b>  |  |           |                     |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey</i>   |  |           |                     |
| This is a turnkey installation and the Installation Services ine item includes all staging, software/hardware installation, system network cable installation and end-to-end testing.                                  |  |           |                     |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  |           | \$16,120.17         |
| <b>Description of Training Services</b>  |  |           |                     |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |           |                     |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.  |  |           |                     |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  |           | \$5,700.00          |
| <b>Description of Base Warranty of Turnkey System</b>  |  |           |                     |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |           |                     |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                     |  |           |                     |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |           |                     |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |           |                     |
| <b>Provided by</b>   | <b>Description</b>   |           | <b>Cost</b>         |
| Emergency CallWorx, Inc.   | Each additional year of Post-Warranty Maintenance (one year at a time) |           | \$23,533.88         |

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| <b>COMPANY NAME</b>   | Emergency CallWorx, Inc.                                   |                             |
| <b>Configuration # 6</b>  | Four (4) Position CallTaker/Dispatcher (integrated /w CAD) |                             |
| <b>Manufacturer and System Name:</b>  | CallStation NM   |                             |
| <b>Description of Standard Features</b>   |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |  |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                            | <b>Purchase Part Number</b> |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM, XP                          | ECX100101                   |
| Hewlett-Packard   | MONITOR, HP, 22WM" FP, BLK                                 | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell Servers  | ECX Dual Server, HA Appliance Assembly, 2U                 | ECX100110-HA                |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU)                                 | ECX100001-NS                |
| Polycom   | POLYCOM 650 SIP PHONE                                      | ECX100201                   |
| AudioCodes  | Media Gateway, 4 Port FXS or (CAMA) to SIP                 | ECX100312                   |
| AudioCodes  | Media Gateway, 4 Port FXO to SIP                           | ECX100313                   |
| AudioCodes  | Rack Shelf, Media Gateway, 2 GW per Shelf                  | ECX100315                   |
| Emergency CallWorx, Inc.  | DISPATCHSTATION License                                    | ECX200003                   |
| Emergency CallWorx, Inc.  | ADMINISTRATION, SITE License                               | ECX200006                   |
| Emergency CallWorx, Inc.  | SIPWORX, i3/IP INTERFACE, PSAP License                     | ECX200008                   |
| Emergency CallWorx, Inc.  | MAP CONFIG, CUSTOMER PROVIDED DATA                         | ECX400001                   |
| Emergency CallWorx, Inc.  | TELECOM ENGINE CONFIG/STAGING                              | ECX400002                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post             | ECX500001-24 - 4 Post       |
| Cisco   | SWITCH, CISCO, 24-PORT POE, 10/100/1000                    | ECX500003                   |
| Cisco   | ROUTER, NETOPIA 3366C DSL ROUTER                           | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | MISC. MAT., CABLES, LOT                                    | ECX500007                   |
| CTDI  | ALI MODEM, E911 CSU/DSU                                    | ECX500008                   |
| Hewlett-Packard   | PRINTER, HP, COLOR, Ethernet                               | ECX500009                   |
| Emergency CallWorx, Inc. (Integrator) using Pearle  | IP to Serial Distribution, 16 port, Dual NIC, w/modem      | ECX500017                   |
| APC   | UPS, APC RS 800VA, IWS pos.                                | ECX500101                   |
| APC   | UPS, APC Rack Mount, 2200VA, (PSAP Back-room)              | ECX500103                   |
| Emergency CallWorx, Inc. (Services)   | DS USER/ADMIN OPPS TRN (up to 8 students)                  | ECX600002                   |
| Emergency CallWorx, Inc. (Services)   | PROJECT MANAGEMENT, (1) MAN DAY                            | ECX700001                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM INSTALLATION  | ECX700002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM ENGINEERING, (1) Lot                                | ECX800001                   |
| Emergency CallWorx, Inc. (Services)   | SHIPPING   | ECX800002                   |

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| Emergency CallWorx, Inc.<br>(Services)   | SYSTEM SUPPORT, 1 YEAR   | ECX900001 |                     |
| Emergency CallWorx, Inc.<br>(Services)   | ONSITE MAINTENANCE, Per YEAR   | ECX900004 |                     |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  |           | <b>\$229,733.51</b> |
| <b>Description of Installation Services</b>  |  |           |                     |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |  |           |                     |
| This is a turnkey installation and the Installation Services line item includes all staging, software/hardware installation, system network cable installation and end-to-end testing.                                 |  |           |                     |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  |           | <b>\$23,048.24</b>  |
| <b>Description of Training Services</b>  |  |           |                     |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |           |                     |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.  |  |           |                     |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  |           | <b>\$5,700.00</b>   |
| <b>Description of Base Warranty of Turnkey System</b>  |  |           |                     |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |           |                     |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                     |  |           |                     |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |           |                     |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |           |                     |
| <b>Provided by</b>   | <b>Description</b>   |           | <b>Cost</b>         |
| Emergency CallWorx, Inc.   | Each additional year of Post-Warranty Maintenance (one year at a time) |           | \$37,328.04         |

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|---|---|-----------------------------|
| <b>COMPANY NAME</b>   | <b>Emergency CallWorx, Inc.</b>                       |                             |
| <b>Configuration # 7</b>  | <b>Six (6) Position CallTaker (including mapping)</b> |                             |
| <b>Manufacturer and System Name:</b>  | <b>CallStation NM</b>                                 |                             |
| <b>Description of Standard Features</b>   |   |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |   |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                       | <b>Purchase Part Number</b> |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM, XP                     | ECX100101                   |
| Hewlett-Packard   | MONITOR, HP, 22WM" FP, BLK                            | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell Servers  | ECX Dual Server, HA Appliance Assembly, 2U            | ECX100110-HA                |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU)                            | ECX100001-NS                |
| Polycom   | POLYCOM 650 SIP PHONE                                 | ECX100201                   |
| AudioCodes  | SIP   | ECX100312                   |
| AudioCodes  | Media Gateway, 4 Port FXO to SIP                      | ECX100313                   |
| AudioCodes  | Rack Shelf, Media Gateway, 2 GW per Shelf             | ECX100315                   |
| Emergency CallWorx, Inc.  | CALLSTATION License                                   | ECX200001                   |
| Emergency CallWorx, Inc.  | ADMINISTRATION, SITE License                          | ECX200006                   |
| Emergency CallWorx, Inc.  | License   | ECX200008                   |
| Emergency CallWorx, Inc.  | MAP CONFIG, CUSTOMER PROVIDED                         | ECX400001                   |
| Emergency CallWorx, Inc.  | TELECOM ENGINE CONFIG/STAGING                         | ECX400002                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post        | ECX500001-24 - 4 Post       |
| Cisco   | SWITCH, CISCO, 24-PORT POE, 10/100/1000               | ECX500003                   |
| Cisco   | ROUTER, NETOPIA 3366C DSL ROUTER                      | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | MISC. MAT., CABLES, LOT                               | ECX500007                   |
| CTDI  | ALI MODEM, E911 CSU/DSU                               | ECX500008                   |
| Hewlett-Packard   | PRINTER, HP, COLOR, Ethernet                          | ECX500009                   |
| Emergency CallWorx, Inc. (Integrator) using Pearle devices  | IP to Serial Distribution, 16 port, Dual NIC, w/modem | ECX500017                   |
| APC   | UPS, APC RS 800VA, IWS pos.                           | ECX500101                   |
| APC   | UPS, APC Rack Mount, 2200VA, (PSAP Back-room)         | ECX500103                   |
| Emergency CallWorx, Inc. (Services)   | CS USER/ADMIN OPPS TRN (up to 8 students)             | ECX600001                   |
| Emergency CallWorx, Inc. (Services)   | PROJECT MANAGEMENT, (1) MAN DAY                       | ECX700001                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM INSTALLATION                                   | ECX700002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM ENGINEERING, (1) Lot                           | ECX800001                   |
| Emergency CallWorx, Inc. (Services)   | SHIPPING  | ECX800002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM SUPPORT, 1 YEAR                                | ECX900001                   |
| Emergency CallWorx, Inc. (Services)   | ONSITE MAINTENANCE, Per YEAR                          | ECX900004                   |

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|--|--|---------------------|
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  | <b>\$234,325.78</b> |
| <b>Description of Installation Services</b>  |  |                     |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey</i>   |  |                     |
| This is a turnkey installation and the Installation Services line item includes all staging, software/hardware installation, system network cable installation and end-to-end testing.                                 |  |                     |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | <b>\$23,721.26</b>  |
| <b>Description of Training Services</b>  |  |                     |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |                     |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.  |  |                     |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | <b>\$4,750.00</b>   |
| <b>Description of Base Warranty of Turnkey System</b>  |  |                     |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |                     |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                     |  |                     |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |                     |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |                     |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b>         |
| Emergency CallWorx, Inc.   | Each additional year of Post-Warranty Maintenance (one year at a time) | \$37,574.80         |

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|---|--|-----------------------------|
| <b>COMPANY NAME</b>   | <b>Emergency CallWorx, Inc.</b>                                  |                             |
| <b>Configuration # 8</b>  | <b>Six (6) Position CallTaker/Dispatcher (integrated /w CAD)</b> |                             |
| <b>Manufacturer and System Name:</b>  | <b>CallStation NM</b>  |                             |
| <b>Description of Standard Features</b>   |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |  |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>                                  | <b>Purchase Part Number</b> |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM, XP                                | ECX100101                   |
| Hewlett-Packard   | MONITOR, HP, 22WM" FP, BLK                                       | ECX100103                   |
| Emergency CallWorx, Inc. (Integrator) using Dell Servers  | ECX Dual Server, HA Appliance Assembly, 2U                       | ECX100110-HA                |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU)                                       | ECX100001-NS                |
| Polycom   | POLYCOM 650 SIP PHONE  | ECX100201                   |
| AudioCodes  | Media Gateway, 4 Port FXS or (CAMA) to SIP                       | ECX100312                   |
| AudioCodes  | Media Gateway, 4 Port FXO to SIP                                 | ECX100313                   |
| AudioCodes  | Rack Shelf, Media Gateway, 2 GW per Shelf                        | ECX100315                   |
| Emergency CallWorx, Inc.  | DISPATCHSTATION License  | ECX200003                   |
| Emergency CallWorx, Inc.  | ADMINISTRATION, SITE License                                     | ECX200006                   |
| Emergency CallWorx, Inc.  | SIPWORX, i3/IP INTERFACE, PSAP License                           | ECX200008                   |
| Emergency CallWorx, Inc.  | MAP CONFIG, CUSTOMER PROVIDED DATA                               | ECX400001                   |
| Emergency CallWorx, Inc.  | TELECOM ENGINE CONFIG/STAGING                                    | ECX400002                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | RACK ASSM, EQUIPMENT, 19 INCH, 24 Port, 4 Post                   | ECX500001-24 - 4 Post       |
| Cisco   | SWITCH, CISCO, 24-PORT POE, 10/100/1000                          | ECX500003                   |
| Cisco   | ROUTER, NETOPIA 3366C DSL ROUTER                                 | ECX500005                   |
| Emergency CallWorx, Inc. (Integrator) using various Manufacturers   | MISC. MAT., CABLES, LOT  | ECX500007                   |
| CTDI  | ALI MODEM, E911 CSU/DSU  | ECX500008                   |
| Hewlett-Packard   | PRINTER, HP, COLOR, Ethernet                                     | ECX500009                   |
| Emergency CallWorx, Inc. (Integrator) using Pearle devices  | IP to Serial Distribution, 16 port, Dual NIC, w/modem            | ECX500017                   |
| APC   | UPS, APC RS 800VA, IWS pos.                                      | ECX500101                   |
| APC   | UPS, APC Rack Mount, 2200VA, (PSAP Back-room)                    | ECX500103                   |
| Emergency CallWorx, Inc. (Services)   | DS USER/ADMIN OPPS TRN (up to 8 students)                        | ECX600002                   |
| Emergency CallWorx, Inc. (Services)   | PROJECT MANAGEMENT, (1) MAN DAY                                  | ECX700001                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM INSTALLATION  | ECX700002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM ENGINEERING, (1) Lot                                      | ECX800001                   |
| Emergency CallWorx, Inc. (Services)   | SHIPPING   | ECX800002                   |
| Emergency CallWorx, Inc. (Services)   | SYSTEM SUPPORT, 1 YEAR   | ECX900001                   |
| Emergency CallWorx, Inc. (Services)   | ONSITE MAINTENANCE, Per YEAR                                     | ECX900004                   |

|   |  |                     |
|---|--|---------------------|
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>  |  | <b>\$297,936.08</b> |
| <b>Description of Installation Services</b>   |  |                     |
| <i><b>This section describes the installation features included when purchasing this configuration as a turnkey</b></i>   |  |                     |
| This is a turnkey installation and the Installation Services in item includes all staging, software/hardware installation, system network cable installation and end-to-end testing.  |  |                     |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                                   |  | <b>\$29,976.30</b>  |
| <b>Description of Training Services</b>   |  |                     |
| <i><b>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</b></i>   |  |                     |
| Training includes 16 hours of CallStation User/Administration Operations Training at the Customer location.   |  |                     |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)                  |  | <b>\$5,700.00</b>   |
| <b>Description of Base Warranty of Turnkey System</b>   |  |                     |
| <i><b>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</b></i> |  |                     |
| Includes first year of all software and hardware support, including Lightning damage. Support is 24x7x365 and includes remote monitoring, remote troubleshooting and on-site support as necessary.                            |  |                     |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>   |  |                     |
| <i><b>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</b></i>                   |  |                     |
| <b>Provided by</b>  | <b>Description</b>   | <b>Cost</b>         |
| Emergency CallWorx, Inc.  | Each additional year of Post-Warranty Maintenance (one year at a time) | \$51,122.20         |

| <b>COMPANY NAME</b>   |   | Emergency CallWorx, Inc.            |               |
|---|---|-------------------------------------|---------------|
| <b>COMPONENTS LIST</b>  |   |                                     |               |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                     |               |
| Provider of Service or Manufacturer of Component  | Description of Component                    | Purchase Part Number of Component - | Purchase Cost |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM               | ECX100101                           | \$1,436.40    |
| Hewlett-Packard   | WKS PC, HP Dual Video, 4G RAM, Dual NIC     | ECX100101-2                         | \$1,521.90    |
| Hewlett-Packard   | MONITOR, HP, 19WM" FP, BLK                  | ECX100102                           | \$286.90      |
| Hewlett-Packard   | MONITOR, HP, 22WM" FP, BLK                  | ECX100103                           | \$429.40      |
| Hewlett-Packard   | MONITOR, HP, 24W" FP, BLK                   | ECX100104                           | \$664.05      |
| ECX (using Dell Servers)  | ECX Dual Server, HA Appliance Assembly      | ECX100110-HA                        | \$23,655.00   |
| ECX (using Dell Servers)  | ECX Dual Server, HA Appliance, Back-Up      | ECX100110-HA2                       | \$13,205.00   |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU), W SUPV. JCK.    | ECX100001                           | \$1,800.25    |
| Emergency CallWorx, Inc.  | AUDIO INTERFACE UNIT (AIU)                  | ECX100001-NS                        | \$1,282.50    |
| Polycom   | POLYCOM 650 SIP PHONE                       | ECX100201                           | \$444.60      |
| Polycom   | POLYCOM 670 SIP PHONE, COLOR                | ECX100201-1                         | \$593.75      |
| Polycom   | POLYCOM SIDECAR for 650                     | ECX100202                           | \$277.40      |
| Polycom   | POLYCOM IP COLOR SIDECAR                    | ECX100202-1                         | \$319.20      |
| Cortelco  | 2500 Telephone Set w/Flash, Ash             | ECX100203                           | \$59.85       |
| Cortelco  | Handset, Std., Blk.                         | ECX100203-HS                        | \$85.50       |
| Genovation  | Keypad, Genovation 24 Key, Model 683        | ECX100204                           | \$128.25      |
| AudioCodes  | Media Gateway, 8 Port FXS or (CAMA) to SIP  | ECX100305                           | \$1,030.75    |
| AudioCodes  | Media Gateway, 8 port FXS/FXO               | ECX100307                           | \$1,078.25    |
| AudioCodes  | Media Gateway, 24 Port FXS or (CAMA) to SIP | ECX100308                           | \$4,488.75    |
| AudioCodes  | Media Gateway, 24 port FXO to SIP           | ECX100309                           | \$4,488.75    |
| AudioCodes  | Media Gateway, 8 port FXO to SIP            | ECX100311                           | \$1,030.75    |
| AudioCodes  | Media Gateway, 4 Port FXS or (CAMA) to SIP  | ECX100312                           | \$579.50      |
| AudioCodes  | Media Gateway, 4 Port FXO to SIP            | ECX100313                           | \$636.50      |
| AudioCodes  | Media Gateway, PRI to SIP                   | ECX100314                           | \$5,163.25    |
| AudioCodes  | Rack Shelf, Media Gateway, 2 GW per Shelf   | ECX100315                           | \$30.40       |
| Emergency CallWorx, Inc.  | CALLSTATION License                         | ECX200001                           | \$12,350.00   |
| Emergency CallWorx, Inc.  | CALLSTATION Without Map, License            | ECX200001-NM                        | \$12,350.00   |
| Emergency CallWorx, Inc.  | DISPATCHSTATION, (CAD Only) Lic.            | ECX200002-NT                        | \$8,550.00    |
| Emergency CallWorx, Inc.  | DISPATCHSTATION License                     | ECX200003                           | \$18,905.00   |
| Emergency CallWorx, Inc.  | WEBACCESSORY, SITE License                  | ECX200004                           | No Charge     |
| Emergency CallWorx, Inc.  | ADMINISTRATION, SITE License                | ECX200006                           | No Charge     |
| Emergency CallWorx, Inc.  | MESSAGEWORX, SITE License                   | ECX200007                           | No Charge     |
| Emergency CallWorx, Inc.  | SIPWORX, i3/IP INTERFACE, PSAP License      | ECX200008                           | \$9,495.25    |
| Emergency CallWorx, Inc.  | SIPWORX Enterprise, i3/IP INTERFACE License | ECX200009                           | \$75,995.25   |
| Emergency CallWorx, Inc.  | GEO-DIVERSE – "N" CLUSTER License           | ECX200011                           | \$6,175.00    |
| ECX (Services)  | MAP CONFIG, CUSTOMER PROVIDED DATA          | ECX400001                           | \$2,370.25    |
| ECX (Services)  | TELECOM ENGINE CONFIG/STAGING               | ECX400002                           | \$2,370.25    |
| ECX (Services)  | ADMIN CONFIG/STAGING                        | ECX400002-A                         | \$2,845.25    |
| ECX (Services)  | DISPATCH/RESPONSE ZONE DEF                  | ECX400003                           | \$2,370.25    |
| ECX (integrator) - Various  | Post  | ECX500001-24 - 4 Post               | \$3,833.25    |

**Information Technology Services**

| <b>COMPANY NAME</b>        |   | <b>Emergency CallWorx, Inc.</b> |             |
|----------------------------|---|---------------------------------|-------------|
| ECX500001-8CHWall          | WALL MNT ASSM, 19", RMTE                                  | ECX500001-8CHWall               | \$1,425.00  |
| ECX500001-24CH             | CABINET ASSM, 19" HOST RACK                               | ECX500001-24CH                  | \$4,275.00  |
| Cisco                      | SWITCH, CISCO, 8-PORT POE, 10/100/1000                    | ECX500003-8                     | \$624.15    |
| Cisco                      | SWITCH, CISCO, 24-PORT POE, 10/100/1000                   | ECX500003                       | \$2,085.25  |
| Cisco                      | ROUTER, NETOPIA 3366C DSL ROUTER                          | ECX500005                       | \$299.25    |
| Cisco                      | ROUTER, CISCO 2901  | ECX500005-1                     | \$1,800.25  |
| Cisco                      | ROUTER, CISCO 2911  | ECX500005-2                     | \$2,370.25  |
| Cisco                      | CHANNELIZED T1 and ISDN PRI MOD, 1 port                   | ECX500006                       | \$2,275.25  |
| Cisco                      | CHANNELIZED T1 and ISDN PRI MOD, 2 port                   | ECX500006-1                     | \$4,365.25  |
| Cisco                      | CHANNELIZED T1 and ISDN PRI MOD, 8 port                   | ECX500006-2                     | \$7,595.25  |
| ICC                        | LCD Rack Console Switch, 8 port                           | ECX500006-3                     | \$1,667.25  |
| ECX (integrator) - Various | MISC. MAT., CABLES, LOT                                   | ECX500007                       | \$1,140.00  |
| CTDI                       | ALI MODEM, E911 CSU/DSU                                   | ECX500008                       | \$1,239.75  |
| Hewlett-Packard            | PRINTER, HP, COLOR, Ethernet                              | ECX500009                       | \$170.05    |
| Brother                    | PRINTER, BROTHER, HL-2270W                                | ECX500009-1                     | \$170.05    |
| Cisco                      | DSL WAN INTERFACE CARD, 1 port                            | ECX500010                       | \$811.30    |
| Hewlett-Packard            | Monitor, 17" LCD for Server                               | ECX500014                       | \$158.65    |
| Hewlett-Packard            | Keyboard and Mouse Wireless for FT Server                 | ECX500015                       | \$129.20    |
| Pearle                     | w/modem   | ECX500017                       | \$3,103.65  |
| Pearle                     | IP to Serial Distribution, 2 Port, Remote                 | ECX500017-1                     | \$453.15    |
| APC                        | UPS, APC RS 800VA, IWS pos.                               | ECX500101                       | \$166.25    |
| APC                        | UPS, APC Rack Mount, 2200VA, (PSAP Back-room)             | ECX500103                       | \$1,420.25  |
| ECX (Services)             | CS USER/ADMIN OPPS TRN (up to 8 students)                 | ECX600001                       | \$4,750.00  |
| ECX (Services)             | DS USER/ADMIN OPPS TRN (up to 8 students)                 | ECX600002                       | \$5,700.00  |
| ECX (Services)             | I&M TRN (up to 8 students)                                | ECX600003                       | \$5,700.00  |
| ECX (Services)             | TTT, TRAIN the TRAINER (up to 8 students)                 | ECX600004                       | \$7,125.00  |
| Shipping                   | SYSTEM SHIPPING – "FOB DESTINATION – FREIGHT PREPAID"     | Shipping                        | \$1,500.00  |
| ECX (Services)             | 2 Position CallStation NM Turnkey Year 2 On-Site Warranty | ECX90001                        | \$18,410.60 |
| ECX (Services)             | 2 Position CallStation NM Turnkey Year 3 On-Site Warranty | ECX90001                        | \$18,410.60 |
| ECX (Services)             | 2 Position CallStation NM Turnkey Year 4 On-Site Warranty | ECX90001                        | \$18,410.60 |
| ECX (Services)             | 2 Position CallStation NM Turnkey Year 5 On-Site Warranty | ECX90001                        | \$18,410.60 |
| ECX (Services)             | 2 Position CallStation Turnkey Year 2 On-Site Warranty    | ECX90001                        | \$18,818.48 |
| ECX (Services)             | 2 Position CallStation Turnkey Year 3 On-Site Warranty    | ECX90001                        | \$18,818.48 |
| ECX (Services)             | 2 Position CallStation Turnkey Year 4 On-Site Warranty    | ECX90001                        | \$18,818.48 |
| ECX (Services)             | 2 Position CallStation Turnkey Year 5 On-Site Warranty    | ECX90001                        | \$18,818.48 |
| ECX (Services)             | 4 Position CallStation Turnkey Year 2 On-Site Warranty    | ECX90001                        | \$28,196.64 |
| ECX (Services)             | 4 Position CallStation Turnkey Year 3 On-Site Warranty    | ECX90001                        | \$28,196.64 |

|                     |  |          |             |
|---------------------|--|----------|-------------|
| <b>COMPANY NAME</b> | <b>Emergency CallWorx, Inc.</b>                            |          |             |
| ECX (Services)      | 4 Position CallStation Turnkey Year 4 On-Site Warranty     | ECX90001 | \$28,196.64 |
| ECX (Services)      | 4 Position CallStation Turnkey Year 5 On-Site Warranty     | ECX90001 | \$28,196.64 |
| ECX (Services)      | 4 Position DispatchStation Turnkey Year 2 On-Site Warranty | ECX90001 | \$37,328.04 |
| ECX (Services)      | 4 Position DispatchStation Turnkey Year 3 On-Site Warranty | ECX90001 | \$37,328.04 |
| ECX (Services)      | 4 Position DispatchStation Turnkey Year 4 On-Site Warranty | ECX90001 | \$37,328.04 |
| ECX (Services)      | 4 Position DispatchStation Turnkey Year 5 On-Site Warranty | ECX90001 | \$37,328.04 |

**Some of the E-911 configurations require Microsoft Server Licenses, ESRI GIS Software licenses or other possible software licenses covered by other ITS Express Products Lists. Additionally, there are some hardware components proposed as part of the E-911 systems that could be used in other settings, such as servers, desktops, printers, switches, racks, and monitors. These items are only approved on the E-911 PSAP Express Products List 3646 to be used in the PSAP environment. ITS excludes the authorization to purchase such software and hardware from the E-911 # 3646 vendors if said items are not intended for use as part of the PSAP system.**

| COMPANY NAME  |  | Precision Communications, Inc.      |               |
|---|--|-------------------------------------|---------------|
| COMPONENTS LIST   |  |                                     |               |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |  |                                     |               |
| Provider of Service or Manufacturer of Component  | Description of Component                 | Purchase Part Number of Component - | Purchase Cost |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog Voice Logging Recorder  | CS5-HD6-DVD1-SAL8                   | \$13,149.50   |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL16                  | \$16,320.00   |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL24                  | \$19,074.00   |
| Dynamic Instruments / DSS Corporation   | 32 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL32                  | \$22,363.50   |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL40                  | \$25,653.00   |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL48                  | \$28,840.50   |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL56                  | \$32,172.50   |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL64                  | \$35,513.00   |
| Dynamic Instruments / DSS Corporation   | 72 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL72                  | \$38,853.50   |
| Dynamic Instruments / DSS Corporation   | 80 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL80                  | \$42,194.00   |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL88                  | \$45,526.00   |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog Voice Logging Recorder | CS5-HD6-DVD1-SAL96                  | \$48,866.50   |
| Dynamic Instruments / DSS Corporation   | 10 Channel VoIP Voice Logging Recorder   | CS5-HD6-DVD1-SB10                   | \$16,830.00   |
| Dynamic Instruments / DSS Corporation   | 15 Channel VoIP Voice Logging Recorder   | CS5-HD6-DVD1-SB15                   | \$18,020.00   |
| Dynamic Instruments / DSS Corporation   | 20 Channel VoIP Voice Logging Recorder   | CS5-HD6-DVD1-SB20                   | \$19,210.00   |
| Dynamic Instruments / DSS Corporation   | 25 Channel VoIP Voice Logging Recorder   | CS5-HD6-DVD1-SB25                   | \$20,400.00   |
| Dynamic Instruments / DSS Corporation   | 30 Channel VoIP Voice Logging Recorder   | CS5-HD6-DVD1-SB30                   | \$21,420.00   |

| COMPANY NAME   | Precision Communications, Inc.                               |                         |             |
|--|--|-------------------------|-------------|
| <b>COMPONENTS LIST</b>   |  |                         |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |  |                         |             |
| Dynamic Instruments / DSS Corporation  | 35 Channel VoIP Voice Logging Recorder                       | CS5-HD6-DVD1-SB35       | \$22,610.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel VoIP Voice Logging Recorder                       | CS5-HD6-DVD1-SB40       | \$24,480.00 |
| Dynamic Instruments / DSS Corporation  | 45 Channel VoIP Voice Logging Recorder                       | CS5-HD6-DVD1-SB45       | \$26,010.00 |
| Dynamic Instruments / DSS Corporation  | 50 Channel VoIP Voice Logging Recorder                       | CS5-HD6-DVD1-SB50       | \$27,540.00 |
| Dynamic Instruments / DSS Corporation  | 60 Channel VoIP Voice Logging Recorder                       | CS5-HD6-DVD1-SB60       | \$30,770.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Digital Voice Logging Recorder                     | CS5-HD6-DVD1-SDS8       | \$14,280.00 |
| Dynamic Instruments / DSS Corporation  | 16 Channel Digital Voice Logging Recorder                    | CS5-HD6-DVD1-SDS16      | \$17,433.50 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Digital Voice Logging Recorder                    | CS5-HD6-DVD1-SDS24      | \$21,250.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Digital Voice Logging Recorder                    | CS5-HD6-DVD1-SDS32      | \$25,899.50 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Digital Voice Logging Recorder                    | CS5-HD6-DVD1-SDS40      | \$29,223.00 |
| Dynamic Instruments / DSS Corporation  | 48 Channel Digital Voice Logging Recorder                    | CS5-HD6-DVD1-SDS48      | \$32,606.00 |
| Dynamic Instruments / DSS Corporation  | 56 Channel Digital Voice Logging Recorder                    | CS5-HD6-DVD1-SDS56      | \$38,046.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS5-HD6-DVD1-SAL8-SDS8  | \$18,759.50 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL8-SDS16 | \$21,870.50 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL8-SDS24 | \$25,780.50 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL8-SDS32 | \$30,294.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL8-SDS40 | \$33,532.50 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| COMPONENTS LIST   |   |                                |             |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 48 Channel Digital Voice Logging Recorder  | CS5-HD6-DVD1-SAL8-SDS48        | \$37,060.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 56 Channel Digital Voice Logging Recorder  | CS5-HD6-DVD1-SAL8-SDS56        | \$42,517.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 64 Channel Digital Voice Logging Recorder  | CS5-HD6-DVD1-SAL8-SDS64        | \$46,036.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS5-HD6-DVD1-SAL16-SDS8        | \$21,836.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL16-SDS16       | \$24,973.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL16-SDS24       | \$28,942.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL16-SDS32       | \$33,184.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL16-SDS40       | \$36,609.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL16-SDS48       | \$40,026.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL16-SDS56       | \$45,347.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS5-HD6-DVD1-SAL16-SDS64       | \$49,002.50 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS5- HD6-DVD1-SAL24-SDS8       | \$24,862.50 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL24-SDS16      | \$28,033.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL24-SDS24      | \$31,849.50 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL24-SDS32      | \$36,592.50 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL24-SDS40      | \$40,137.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL24-SDS48      | \$43,656.00 |

| COMPANY NAME   | Precision Communications, Inc.                                |                           |             |
|--|---|---------------------------|-------------|
| <b>COMPONENTS LIST</b>   |   |                           |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |   |                           |             |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL24-SDS56 | \$49,096.00 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL24-SDS64 | \$52,640.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS5- HD6-DVD1-SAL32-SDS8  | \$28,653.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL32-SDS16 | \$32,002.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL32-SDS24 | \$36,057.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL32-SDS32 | \$40,664.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL32-SDS40 | \$44,013.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL32-SDS48 | \$47,370.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL32-SDS56 | \$52,683.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL32-SDS64 | \$56,040.50 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS5- HD6-DVD1-SAL40-SDS8  | \$32,002.50 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL40-SDS16 | \$35,360.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL40-SDS24 | \$39,406.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL40-SDS32 | \$44,013.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL40-SDS40 | \$47,370.50 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL40-SDS48 | \$50,719.50 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL40-SDS56 | \$56,040.50 |
| Dynamic Instruments / DSS Corporation  | 48 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS5- HD6-DVD1-SAL48-SDS8  | \$34,909.50 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| COMPONENTS LIST   |   |                                |             |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL48-SDS16      | \$38,267.00 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL48-SDS24      | \$42,330.00 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL48-SDS32      | \$46,937.00 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL48-SDS40      | \$50,286.00 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL48-SDS48      | \$53,210.00 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS5- HD6-DVD1-SAL56-SDS8       | \$38,556.00 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL56-SDS16      | \$41,913.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL56-SDS24      | \$45,959.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL56-SDS32      | \$50,566.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS5- HD6-DVD1-SAL56-SDS40      | \$53,924.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog Voice Logging Recorder                       | CS7-HD6-DVD1-SAL8              | \$15,453.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog Voice Logging Recorder                      | CS7- HD6-DVD1-SAL16            | \$18,623.50 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog Voice Logging Recorder                      | CS7- HD6-DVD1-SAL24            | \$21,360.50 |
| Dynamic Instruments / DSS Corporation   | 32 Channel Analog Voice Logging Recorder                      | CS7- HD6-DVD1-SAL32            | \$24,786.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog Voice Logging Recorder                      | CS7- HD6-DVD1-SAL40            | \$27,956.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog Voice Logging Recorder                      | CS7- HD6-DVD1-SAL48            | \$30,710.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog Voice Logging Recorder                      | CS7- HD6-DVD1-SAL56            | \$34,136.00 |

| COMPANY NAME  |  | Precision Communications, Inc. |             |
|---|--|--------------------------------|-------------|
| COMPONENTS LIST   |  |                                |             |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |  |                                |             |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog Voice Logging Recorder                     | CS7- HD6-DVD1-SAL64            | \$37,289.50 |
| Dynamic Instruments / DSS Corporation   | 72 Channel Analog Voice Logging Recorder                     | CS7- HD6-DVD1-SAL72            | \$40,043.50 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Digital Voice Logging Recorder                     | CS7- HD6-DVD1-SDS8             | \$17,034.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS16            | \$20,196.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS24            | \$24,012.50 |
| Dynamic Instruments / DSS Corporation   | 32 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS32            | \$28,356.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS40            | \$31,526.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS48            | \$34,680.00 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS56            | \$39,686.50 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS64            | \$42,857.00 |
| Dynamic Instruments / DSS Corporation   | 72 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS72            | \$46,027.50 |
| Dynamic Instruments / DSS Corporation   | 80 Channel Digital Voice Logging Recorder                    | CS7- HD6-DVD1-SDS80            | \$51,034.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL8-SDS8        | \$21,250.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1- SAL8-SDS16      | \$24,420.50 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1- SAL8-SDS24      | \$28,237.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1- SAL8-SDS32      | \$32,597.50 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1- SAL8-SDS40      | \$35,742.50 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| COMPONENTS LIST   |   |                                |             |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 48 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1- SAL8-SDS48      | \$38,913.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 56 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1- SAL8-SDS56      | \$43,919.50 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 64 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1- SAL8-SDS64      | \$47,073.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 72 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1- SAL8-SDS72      | \$50,243.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL16-SDS8       | \$24,420.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1- SAL16-SDS16     | \$27,582.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1- SAL16-SDS24     | \$31,407.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL16-SDS32      | \$35,742.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL16-SDS40      | \$38,913.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL16-SDS48      | \$42,066.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL16-SDS56      | \$47,073.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL16-SDS64      | \$50,243.50 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL16-SDS72      | \$53,397.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL24-SDS8       | \$27,166.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS16      | \$30,319.50 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS24      | \$34,153.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS32      | \$38,496.50 |

| COMPANY NAME   |   | Precision Communications, Inc. |             |
|--|---|--------------------------------|-------------|
| <b>COMPONENTS LIST</b>   |   |                                |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |   |                                |             |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS40      | \$41,667.00 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS48      | \$44,820.50 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS56      | \$49,827.00 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS64      | \$52,997.50 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL24-SDS72      | \$56,142.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL32-SDS8       | \$30,600.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS16      | \$33,753.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS24      | \$37,587.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS32      | \$41,930.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS40      | \$45,084.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS48      | \$48,246.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS56      | \$53,252.50 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS64      | \$56,423.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL32-SDS72      | \$59,576.50 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL40-SDS8       | \$33,753.50 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS16      | \$36,924.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS24      | \$40,740.50 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| COMPONENTS LIST   |   |                                |             |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS32      | \$45,084.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS40      | \$48,246.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS48      | \$51,416.50 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS56      | \$56,423.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS64      | \$59,576.50 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS72      | \$62,747.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel Analog + 80 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL40-SDS80      | \$67,753.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL48-SDS8       | \$36,507.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS16      | \$39,669.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS24      | \$43,486.00 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS32      | \$47,829.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS40      | \$51,100.00 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS48      | \$54,153.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS56      | \$59,160.00 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS64      | \$62,330.50 |
| Dynamic Instruments / DSS Corporation   | 48 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL48-SDS72      | \$65,492.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL56-SDS8       | \$39,933.00 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| <b>COMPONENTS LIST</b><br>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS16      | \$43,103.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS24      | \$46,920.00 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS32      | \$51,263.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS40      | \$54,434.00 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS48      | \$57,587.50 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS56      | \$62,594.00 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS64      | \$65,756.00 |
| Dynamic Instruments / DSS Corporation   | 56 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL56-SDS72      | \$68,909.50 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL64-SDS8       | \$43,103.50 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS16      | \$46,257.00 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS24      | \$50,090.50 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS32      | \$54,434.00 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS40      | \$57,587.50 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS48      | \$60,749.50 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS56      | \$65,756.00 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS64      | \$68,909.50 |
| Dynamic Instruments / DSS Corporation   | 64 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL64-SDS72      | \$72,080.00 |

| COMPANY NAME   |   | Precision Communications, Inc. |             |
|--|---|--------------------------------|-------------|
| <b>COMPONENTS LIST</b>   |   |                                |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |   |                                |             |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL72-SDS8       | \$45,840.50 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS16      | \$49,002.50 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS24      | \$52,827.50 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS32      | \$57,179.50 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS40      | \$60,333.00 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS48      | \$63,503.50 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS56      | \$68,510.00 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS64      | \$71,663.50 |
| Dynamic Instruments / DSS Corporation  | 72 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL72-SDS72      | \$74,834.00 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL80-SDS8       | \$49,266.00 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS16      | \$52,436.50 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS24      | \$56,253.00 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS32      | \$60,596.50 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS40      | \$63,767.00 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS48      | \$66,937.50 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS56      | \$71,944.00 |
| Dynamic Instruments / DSS Corporation  | 80 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS64      | \$75,097.50 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| <b>COMPONENTS LIST</b><br>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 80 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL80-SDS72      | \$78,259.50 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL88-SDS8       | \$52,436.50 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS16      | \$55,590.00 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS24      | \$59,423.50 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS32      | \$63,767.00 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS40      | \$66,937.50 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS48      | \$70,082.50 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS56      | \$75,097.50 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS64      | \$78,259.50 |
| Dynamic Instruments / DSS Corporation   | 88 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL88-SDS72      | \$81,413.00 |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog + 8 Channel Digital Voice Logging Recorder  | CS7- HD6-DVD1-SAL96-SDS8       | \$55,190.50 |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog + 16 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS16      | \$58,344.00 |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog + 24 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS24      | \$62,177.50 |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog + 32 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS32      | \$66,512.50 |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog + 40 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS40      | \$69,666.00 |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog + 48 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS48      | \$72,836.50 |
| Dynamic Instruments / DSS Corporation   | 96 Channel Analog + 56 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS56      | \$77,843.00 |

| COMPANY NAME   | Precision Communications, Inc.                                |                           |             |
|--|---|---------------------------|-------------|
| <b>COMPONENTS LIST</b>   |   |                           |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |   |                           |             |
| Dynamic Instruments / DSS Corporation  | 96 Channel Analog + 64 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS64 | \$81,013.50 |
| Dynamic Instruments / DSS Corporation  | 96 Channel Analog + 72 Channel Digital Voice Logging Recorder | CS7- HD6-DVD1-SAL96-SDS72 | \$84,167.00 |
| Dynamic Instruments / DSS Corporation  | 4 Channel Analog Voice Logging Recorder                       | VoiceVault-DVD2-SAL4      | \$5,525.00  |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog Voice Logging Recorder                       | VoiceVault-DVD2-SAL8      | \$7,820.00  |
| Dynamic Instruments / DSS Corporation  | 16 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD2-SAL16     | \$10,710.00 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD2-SAL24     | \$14,110.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD2-SAL32     | \$17,510.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD2-SAL40     | \$21,760.00 |
| Dynamic Instruments / DSS Corporation  | 48 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD2-SAL48     | \$26,010.00 |
| Dynamic Instruments / DSS Corporation  | 4 Channel Analog Voice Logging Recorder                       | VoiceVault-DVD1-SAL4      | \$4,836.50  |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog Voice Logging Recorder                       | VoiceVault-DVD1-SAL8      | \$6,970.00  |
| Dynamic Instruments / DSS Corporation  | 16 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD1-SAL16     | \$9,860.00  |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD1-SAL24     | \$13,260.00 |
| Dynamic Instruments / DSS Corporation  | 32 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD1-SAL32     | \$16,660.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD1-SAL40     | \$20,910.00 |
| Dynamic Instruments / DSS Corporation  | 48 Channel Analog Voice Logging Recorder                      | VoiceVault-DVD1-SAL48     | \$25,160.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Digital Voice Logging Recorder                      | VoiceVault-SDS8           | \$6,800.00  |

| COMPANY NAME   | Precision Communications, Inc.            |                       |             |
|--|---|-----------------------|-------------|
| <b>COMPONENTS LIST</b>   |   |                       |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |   |                       |             |
| Dynamic Instruments /<br>DSS Corporation   | 16 Channel Digital Voice Logging Recorder | VoiceVault-SDS16      | \$9,775.00  |
| Dynamic Instruments /<br>DSS Corporation   | 24 Channel Digital Voice Logging Recorder | VoiceVault-SDS24      | \$13,260.00 |
| Dynamic Instruments /<br>DSS Corporation   | 32 Channel Digital Voice Logging Recorder | VoiceVault-SDS32      | \$17,510.00 |
| Dynamic Instruments /<br>DSS Corporation   | 40 Channel Digital Voice Logging Recorder | VoiceVault-SDS40      | \$21,760.00 |
| Dynamic Instruments /<br>DSS Corporation   | 48 Channel Digital Voice Logging Recorder | VoiceVault-SDS48      | \$26,010.00 |
| Dynamic Instruments /<br>DSS Corporation   | 8 Channel Digital Voice Logging Recorder  | VoiceVault-DVD1-SDS8  | \$7,650.00  |
| Dynamic Instruments /<br>DSS Corporation   | 16 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SDS16 | \$10,625.00 |
| Dynamic Instruments /<br>DSS Corporation   | 24 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SDS24 | \$14,110.00 |
| Dynamic Instruments /<br>DSS Corporation   | 32 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SDS32 | \$18,360.00 |
| Dynamic Instruments /<br>DSS Corporation   | 40 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SDS40 | \$22,610.00 |
| Dynamic Instruments /<br>DSS Corporation   | 48 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SDS48 | \$26,860.00 |
| Dynamic Instruments /<br>DSS Corporation   | 8 Channel Digital Voice Logging Recorder  | VoiceVault-DVD2-SDS8  | \$8,500.00  |
| Dynamic Instruments /<br>DSS Corporation   | 16 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SDS16 | \$11,475.00 |
| Dynamic Instruments /<br>DSS Corporation   | 24 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SDS24 | \$14,960.00 |
| Dynamic Instruments /<br>DSS Corporation   | 32 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SDS32 | \$19,210.00 |
| Dynamic Instruments /<br>DSS Corporation   | 40 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SDS40 | \$23,460.00 |
| Dynamic Instruments /<br>DSS Corporation   | 48 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SDS48 | \$27,710.00 |

| COMPANY NAME   | Precision Communications, Inc.                                |                            |             |
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| <b>COMPONENTS LIST</b>   |   |                            |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |   |                            |             |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 8 Channel Digital Voice Logging Recorder   | VoiceVault-SAL8-SDS8       | \$9,775.00  |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 16 Channel Digital Voice Logging Recorder  | VoiceVault- SAL8-SDS16     | \$13,260.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 24 Channel Digital Voice Logging Recorder  | VoiceVault- SAL8-SDS24     | \$17,510.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 32 Channel Digital Voice Logging Recorder  | VoiceVault- SAL8-SDS32     | \$21,760.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 40 Channel Digital Voice Logging Recorder  | VoiceVault- SAL8-SDS40     | \$26,010.00 |
| Dynamic Instruments / DSS Corporation  | 16 Channel Analog + 8 Channel Digital Voice Logging Recorder  | VoiceVault- SAL16-SDS8     | \$13,260.00 |
| Dynamic Instruments / DSS Corporation  | 16 Channel Analog + 16 Channel Digital Voice Logging Recorder | VoiceVault- SAL16-SDS16    | \$17,510.00 |
| Dynamic Instruments / DSS Corporation  | 16 Channel Analog + 24 Channel Digital Voice Logging Recorder | VoiceVault- SAL16-SDS24    | \$21,760.00 |
| Dynamic Instruments / DSS Corporation  | 16 Channel Analog + 32 Channel Digital Voice Logging Recorder | VoiceVault- SAL16-SDS32    | \$26,010.00 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 8 Channel Digital Voice Logging Recorder  | VoiceVault- SAL24-SDS8     | \$17,510.00 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 16 Channel Digital Voice Logging Recorder | VoiceVault- SAL24-SDS16    | \$21,760.00 |
| Dynamic Instruments / DSS Corporation  | 24 Channel Analog + 24 Channel Digital Voice Logging Recorder | VoiceVault- SAL24-SDS24    | \$26,010.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 8 Channel Digital Voice Logging Recorder   | VoiceVault-DVD1-SAL8-SDS8  | \$10,625.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 16 Channel Digital Voice Logging Recorder  | VoiceVault-DVD1-SAL8-SDS16 | \$14,110.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 24 Channel Digital Voice Logging Recorder  | VoiceVault-DVD1-SAL8-SDS24 | \$18,360.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 32 Channel Digital Voice Logging Recorder  | VoiceVault-DVD1-SAL8-SDS32 | \$22,610.00 |
| Dynamic Instruments / DSS Corporation  | 8 Channel Analog + 40 Channel Digital Voice Logging Recorder  | VoiceVault-DVD1-SAL8-SDS40 | \$26,860.00 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| <b>COMPONENTS LIST</b><br>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 8 Channel Digital Voice Logging Recorder  | VoiceVault-DVD1-SAL16-SDS8     | \$14,110.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 16 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SAL16-SDS16    | \$18,360.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 24 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SAL16-SDS24    | \$22,610.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 32 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SAL16-SDS32    | \$26,860.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 8 Channel Digital Voice Logging Recorder  | VoiceVault-DVD1-SAL24-SDS8     | \$18,360.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 16 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SAL24-SDS16    | \$22,610.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 24 Channel Digital Voice Logging Recorder | VoiceVault-DVD1-SAL24-SDS24    | \$26,860.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 8 Channel Digital Voice Logging Recorder   | VoiceVault-DVD2-SAL8-SDS8      | \$11,475.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 16 Channel Digital Voice Logging Recorder  | VoiceVault-DVD2-SAL8-SDS16     | \$14,960.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 24 Channel Digital Voice Logging Recorder  | VoiceVault-DVD2-SAL8-SDS24     | \$19,210.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 32 Channel Digital Voice Logging Recorder  | VoiceVault-DVD2-SAL8-SDS32     | \$23,460.00 |
| Dynamic Instruments / DSS Corporation   | 8 Channel Analog + 40 Channel Digital Voice Logging Recorder  | VoiceVault-DVD2-SAL8-SDS40     | \$27,710.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 8 Channel Digital Voice Logging Recorder  | VoiceVault-DVD2-SAL16-SDS8     | \$14,960.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 16 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SAL16-SDS16    | \$19,210.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 24 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SAL16-SDS24    | \$23,460.00 |
| Dynamic Instruments / DSS Corporation   | 16 Channel Analog + 32 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SAL16-SDS32    | \$27,710.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 8 Channel Digital Voice Logging Recorder  | VoiceVault-DVD2-SAL24-SDS8     | \$19,210.00 |

| COMPANY NAME  |   | Precision Communications, Inc. |             |
|---|---|--------------------------------|-------------|
| COMPONENTS LIST   |   |                                |             |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                |             |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 16 Channel Digital Voice Logging Recorder | VoiceVault-DVD2- SAL24-SDS16   | \$23,460.00 |
| Dynamic Instruments / DSS Corporation   | 24 Channel Analog + 24 Channel Digital Voice Logging Recorder | VoiceVault-DVD2-SAL24-SDS24    | \$27,710.00 |
| Dynamic Instruments / DSS Corporation   | 10 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB10                | \$12,410.00 |
| Dynamic Instruments / DSS Corporation   | 15 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB15                | \$13,600.00 |
| Dynamic Instruments / DSS Corporation   | 20 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB20                | \$14,790.00 |
| Dynamic Instruments / DSS Corporation   | 25 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB25                | \$15,980.00 |
| Dynamic Instruments / DSS Corporation   | 30 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB30                | \$17,000.00 |
| Dynamic Instruments / DSS Corporation   | 35 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB35                | \$18,190.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB40                | \$20,060.00 |
| Dynamic Instruments / DSS Corporation   | 45 Channel VoIP Voice Logging Recorder                        | VoiceVault-SB45                | \$21,590.00 |
| Dynamic Instruments / DSS Corporation   | 10 Channel VoIP Voice Logging Recorder                        | VoiceVault-DVD1-SB10           | \$12,920.00 |
| Dynamic Instruments / DSS Corporation   | 15 Channel VoIP Voice Logging Recorder                        | VoiceVault-DVD1-SB15           | \$14,110.00 |
| Dynamic Instruments / DSS Corporation   | 20 Channel VoIP Voice Logging Recorder                        | VoiceVault-DVD1-SB20           | \$15,300.00 |
| Dynamic Instruments / DSS Corporation   | 25 Channel VoIP Voice Logging Recorder                        | VoiceVault-DVD1-SB25           | \$16,490.00 |
| Dynamic Instruments / DSS Corporation   | 30 Channel VoIP Voice Logging Recorder                        | VoiceVault-DVD1-SB30           | \$17,510.00 |
| Dynamic Instruments / DSS Corporation   | 35 Channel VoIP Voice Logging Recorder                        | VoiceVault-DVD1-SB35           | \$18,700.00 |
| Dynamic Instruments / DSS Corporation   | 40 Channel VoIP Voice Logging Recorder                        | VoiceVault-DVD1-SB40           | \$20,570.00 |

| COMPANY NAME   | Precision Communications, Inc.         |                      |             |
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| <b>COMPONENTS LIST</b>   |  |                      |             |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |  |                      |             |
| Dynamic Instruments / DSS Corporation  | 45 Channel VoIP Voice Logging Recorder | VoiceVault-DVD1-SB45 | \$22,100.00 |
| Dynamic Instruments / DSS Corporation  | 10 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB10 | \$13,430.00 |
| Dynamic Instruments / DSS Corporation  | 15 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB15 | \$14,620.00 |
| Dynamic Instruments / DSS Corporation  | 20 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB20 | \$15,810.00 |
| Dynamic Instruments / DSS Corporation  | 25 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB25 | \$17,000.00 |
| Dynamic Instruments / DSS Corporation  | 30 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB30 | \$18,020.00 |
| Dynamic Instruments / DSS Corporation  | 35 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB35 | \$19,210.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB40 | \$21,080.00 |
| Dynamic Instruments / DSS Corporation  | 45 Channel VoIP Voice Logging Recorder | VoiceVault-DVD2-SB45 | \$22,610.00 |
| Dynamic Instruments / DSS Corporation  | 10 Channel VoIP Voice Logging Recorder | SB10                 | \$5,270.00  |
| Dynamic Instruments / DSS Corporation  | 15 Channel VoIP Voice Logging Recorder | SB15                 | \$6,460.00  |
| Dynamic Instruments / DSS Corporation  | 20 Channel VoIP Voice Logging Recorder | SB20                 | \$7,650.00  |
| Dynamic Instruments / DSS Corporation  | 25 Channel VoIP Voice Logging Recorder | SB25                 | \$8,840.00  |
| Dynamic Instruments / DSS Corporation  | 30 Channel VoIP Voice Logging Recorder | SB30                 | \$9,860.00  |
| Dynamic Instruments / DSS Corporation  | 35 Channel VoIP Voice Logging Recorder | SB35                 | \$11,050.00 |
| Dynamic Instruments / DSS Corporation  | 40 Channel VoIP Voice Logging Recorder | SB40                 | \$12,920.00 |
| Dynamic Instruments / DSS Corporation  | 45 Channel VoIP Voice Logging Recorder | SB45                 | \$14,450.00 |

| COMPANY NAME  | Precision Communications, Inc.   |                        |             |
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| <b>COMPONENTS LIST</b>  |  |                        |             |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |  |                        |             |
| Dynamic Instruments / DSS Corporation   | 50 Channel VoIP Voice Logging Recorder   | SB50                   | \$15,980.00 |
| Dynamic Instruments / DSS Corporation   | 60 Channel VoIP Voice Logging Recorder   | SB60                   | \$19,210.00 |
| Dynamic Instruments / DSS Corporation   | 70 Channel VoIP Voice Logging Recorder   | SB70                   | \$22,440.00 |
| Dynamic Instruments / DSS Corporation   | 80 Channel VoIP Voice Logging Recorder   | SB80                   | \$25,670.00 |
| Dynamic Instruments / DSS Corporation   | 90 Channel VoIP Voice Logging Recorder   | SB90                   | \$28,730.00 |
| Dynamic Instruments / DSS Corporation   | Enhanced Courier 1 Seat  | 0202-0322-01           | \$654.50    |
| Dynamic Instruments / DSS Corporation   | Enhanced Courier 1 Seat  | 0202-0322-01           | \$1,309.00  |
| Dynamic Instruments / DSS Corporation   | Enhanced Courier 5 Seats   | 0202-0323-01           | \$1,636.25  |
| Dynamic Instruments / DSS Corporation   | Enhanced Courier Site  | 0202-0325-01           | \$3,272.50  |
| Dynamic Instruments / DSS Corporation   | Instant Call Replay and associated key data software. Setup allows for tremendous flexibility in what communications are monitored, what data is presented and how many records are displayed. | ReBOUND™ Single Seat   | \$459.00    |
| Dynamic Instruments / DSS Corporation   | Instant Call Replay and associated key data software. Setup allows for tremendous flexibility in what communications are monitored, what data is presented and how many records are displayed. | ReBOUND™ (5) Five Seat | \$977.50    |
| Dynamic Instruments / DSS Corporation   | Instant Call Replay and associated key data software. Setup allows for tremendous flexibility in what communications are monitored, what data is presented and how many records are displayed. | ReBOUND™ Site License  | \$1,955.00  |
| Dynamic Instruments / DSS Corporation   | Remote PC Alarm Notification Software  | NetFLARE™              | \$420.75    |
| Dynamic Instruments / DSS Corporation   | 250 GB Hard Drive – <b>DI VoiceVault only</b>  | HD2S-Add to Model #    | \$425.00    |
| Dynamic Instruments / DSS Corporation   | Hot Swap 4000GB Hard Drive – <b>DI Reliant only</b>  | HD7S-Add to Model #    | \$850.00    |
| Dynamic Instruments / DSS Corporation   | Hot Swap 7500GB Hard Drive – <b>DI Reliant only</b>  | HD9S-Add to Model #    | \$1,530.00  |
| Dynamic Instruments / DSS Corporation   | Hot Swap 800GB, RAID-5 (Striping) Front Panel Accessible – <b>DI Reliant only</b>  | HD10S-Add to Model #   | \$2,303.50  |

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| COMPANY NAME   | <b>Precision Communications, Inc.</b>  |                       |            |
| <b>COMPONENTS LIST</b><br><b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b> |  |                       |            |
| Dynamic Instruments /<br>DSS Corporation   | Hot Swap 1.5TB, RAID-5 (Striping) Front Panel Accessible – <i><b>DI Reliant only</b></i> | HD11S-Add to Model #  | \$3,306.50 |
| Dynamic Instruments /<br>DSS Corporation   | Hot Swap 250GB Hard Drive– <i><b>DI VoiceVault only</b></i>                              | HD250S-Add to Model # | \$2,227.00 |

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| <b>COMPANY NAME</b>  | <b>Zetron Reseller Group</b>   |                             |
| <b>Configuration # 1</b>   | <b>2 with 2 E911 Trunks and 5 Admin lines</b>  |                             |
| <b>Manufacturer and System Name:</b>   | <b>Zetron S3300</b>  |                             |
| <b>Description of Standard Features</b>  |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>  |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>  | <b>Purchase Part Number</b> |
| Zetron Inc   | <b>9-1-1 Operator, 2-Position Bundle Includes:</b><br>2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 2 Station Cards, 3 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 2 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0302                    |
| Zetron Inc   | IP Call System, 24 Call (High Availability)  | 905-0278                    |
| Zetron Inc   | IP Call Gateway, FXO, 12 Port (2)  | 950-0917                    |
| Zetron Inc   | 2U Rack Enclosure  | 950-0931                    |
| Zetron Inc   | 3240D 40 Key Desktop (2)   | 901-9563                    |
| Zetron Inc   | Headset Jack (4)   | 950-9686                    |
| Zetron Inc   | TDD Option (4)   | 950-9690                    |
| Zetron Inc   | Conference Station Card (2)  | 950-9948                    |
| Zetron Inc   | Station Card Slot Cover  | 950-0101                    |
| Zetron Inc   | EX Standby ALI Controller Card   | 950-0555                    |
| Zetron Inc   | 1200 Baud ALI Database Modem (2)   | 950-0109                    |
| Zetron Inc   | CDR Printer  | 950-0112                    |
| Zetron Inc   | CDR Printer Y Cable  | 709-7947                    |
| Zetron Inc   | AC Interrupter Card (2)  | 950-9831                    |
| Zetron Inc   | S3300 Advanced E9-1-1 Trunk Card   | 950-0848                    |
| Zetron Inc   | S3300 Advanced Caller ID Line Card (5)   | 950-0847                    |
| Zetron Inc   | Busy Announcement Card   | 950-0106                    |
| Zetron Inc   | Station Card Slot Cover(4)   | 950-0101                    |
| Zetron Inc   | AC Sig/Lamp/Ring Supply (2)  | 950-9961                    |
| Zetron Inc   | AC Talk Supply (-48 VDC) (2)   | 950-0110                    |
| Zetron Inc   | Model 1570 SentiData(Baseline  | 905-0244                    |
| Zetron Inc   | Wall Transformer for SentiData   | 950-0206                    |
| Zetron Inc   | E9-1-1 Programming System FG12   | 950-1052                    |
| Zetron Inc   | CO/PBX Cable [Baseline Product] (5)  | 709-0004                    |
| Zetron Inc   | CO/PBX Punch Block [Baseline Product] (5)  | 950-9351                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, first day  | X93-341F                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, each additional day (1)  | X93-341A                    |
| Zetron Inc   | Technical Support Travel, one day - S3300 (2)  | X93-341R                    |
| Zetron Inc   | Series 3300 Onsite Training, first day   | X98-341F                    |
| Zetron Inc   | Series 3300 Onsite Training, each additional day   | X98-341A                    |
| Zetron Inc   | Instructor Travel, one day - S3300(2)  | X98-341                     |
| Zetron Inc   | Windows XP Pro Workstation PC, Dell Optiplex (3)   | 950-0601                    |
| Zetron Inc   | RS-232 Serial Port Card, 1 port  | 802-0334                    |
| Zetron Inc   | 19" Anti-Glare Black LCD Monitor w/ Speakers(3)  | 802-0383                    |
| Zetron Inc   | 8-Port Ethernet Switch   | 802-0331                    |
| Zetron Inc   | Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) (2)   | 950-0454                    |
| Zetron Inc   | Headset Top, Noise Canceling (6)   | 802-0115                    |
| Zetron Inc   | 19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors  | 950-0083                    |
| Zetron Inc   | Rackmount 12 outlet 120V Power Strip(2)  | 802-0370                    |
| Zetron Inc   | Line Card Slot Cover(11)   | 950-9932                    |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  | <b>\$141,648.25</b>         |
| <b>Description of Installation Services</b>  |  |                             |
| <b>This section describes the installation features included when purchasing this configuration as a turnkey system.</b>   |  |                             |
| <b>Cost for Installation included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.) |  | <b>\$9,000.00</b>           |

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| <b>Description of Training Services</b>  |  |             |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |             |
| <b>Cost for training included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)                  |  | \$7,000.00  |
| <b>Description of Base Warranty of Turnkey System</b>  |  |             |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |             |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |             |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |             |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b> |
| Zetron Inc   | Extended Limited Warranty per year (4% of System List Price)               | \$11,527.00 |
| Zetron Inc   | Extended Limited Warranty 5 year from Ship date (14% of System List Price) | \$43,356.00 |

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| <b>COMPANY NAME</b>  | <b>Zetron Reseller Group</b>   |                             |
| <b>Configuration # 2</b>   | <b>3 with 3 E911 trunks and 5 Admin lines</b>  |                             |
| <b>Manufacturer and System Name:</b>   | <b>Zetron S3300</b>  |                             |
| <b>Description of Standard Features</b>  |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>                                |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>  | <b>Purchase Part Number</b> |
| Zetron Inc   | <b>9-1-1 Operator, 2-Position Bundle Includes:</b><br>2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 2 Station Cards, 3 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 2 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0303                    |
| Zetron Inc   | IP Call System, 24 Call (High Availability)  | 905-0278                    |
| Zetron Inc   | IP Call Gateway, FXO, 12 Port (2)  | 950-0917                    |
| Zetron Inc   | 2U Rack Enclosure  | 950-0931                    |
| Zetron Inc   | 3240D 40 Key Desktop (3)   | 901-9563                    |
| Zetron Inc   | Headset Jack (4)   | 950-9686                    |
| Zetron Inc   | TDD Option (4)   | 950-9690                    |
| Zetron Inc   | Conference Station Card (2)  | 950-9948                    |
| Zetron Inc   | Station Card Slot Cover  | 950-0101                    |
| Zetron Inc   | EX Standby ALI Controller Card   | 950-0555                    |
| Zetron Inc   | 1200 Baud ALI Database Modem (2)   | 950-0109                    |
| Zetron Inc   | CDR Printer  | 950-0112                    |
| Zetron Inc   | CDR Printer Y Cable  | 709-7947                    |
| Zetron Inc   | AC Interrupter Card (2)  | 950-9831                    |
| Zetron Inc   | S3300 Advanced E9-1-1 Trunk Card   | 950-0848                    |
| Zetron Inc   | S3300 Advanced Caller ID Line Card (5)   | 950-0847                    |
| Zetron Inc   | Busy Announcement Card   | 950-0106                    |
| Zetron Inc   | Line card Slot Cover(11)   | 950-9932                    |
| Zetron Inc   | AC Sig/Lamp/Ring Supply (2)  | 950-9961                    |
| Zetron Inc   | AC Talk Supply (-48 VDC) (2)   | 950-0110                    |
| Zetron Inc   | Model 1570 SentiData(Baseline)   | 905-0244                    |
| Zetron Inc   | Wall Transformer for SentiData   | 950-0206                    |
| Zetron Inc   | E9-1-1 Programming System FG12   | 950-1052                    |
| Zetron Inc   | CO/PBX Cable [Baseline Product] (5)  | 709-0004                    |
| Zetron Inc   | CO/PBX Punch Block [Baseline Product] (5)  | 950-9351                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, first day  | X93-341F                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, each additional day (1)  | X93-341A                    |
| Zetron Inc   | Technical Support Travel, one day - S3300 (2)  | X93-341R                    |
| Zetron Inc   | Series 3300 Onsite Training, first day   | X98-341F                    |
| Zetron Inc   | Series 3300 Onsite Training, each additional day   | X98-341A                    |
| Zetron Inc   | Instructor Travel, one day - S3300(2)  | X98-341                     |
| Zetron Inc   | Windows XP Pro Workstation PC, Dell Optiplex(4)  | 950-0601                    |
| Zetron Inc   | RS-232 Serial Port Card, 1 port  | 802-0334                    |
| Zetron Inc   | 19" Anti-Glare Black LCD Monitor w/ Speakers(4)  | 802-0383                    |
| Zetron Inc   | 8-Port Ethernet Switch   | 802-0331                    |
| Zetron Inc   | Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) (2)   | 950-0454                    |
| Zetron Inc   | Headset Top, Noise Canceling (6)   | 802-0115                    |
| Zetron Inc   | 19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors  | 950-0083                    |
| Zetron Inc   | Rackmount 12 outlet 120V Power Strip(2)  | 802-0370                    |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b> |  | <b>\$166,627.00</b>         |
| <b>Description of Installation Services</b>  |  |                             |

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| <b>This section describes the installation features included when purchasing this configuration as a turnkey system.</b>  |  |             |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)   |  | \$9,000.00  |
| <b>Description of Training Services</b><br><i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |             |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)  |  | \$7,000.00  |
| <b>Description of Base Warranty of Turnkey System</b><br><i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |             |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b><br><i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>           |  |             |
| <b>Provided by</b>  | <b>Description</b>   | <b>Cost</b> |
| Zetron Inc  | Extended Limited Warranty per year (4% of System List Price)               | \$14,400.00 |
| Zetron Inc  | Extended Limited Warranty 5 year from Ship date (14% of System List Price) | \$54,451.00 |

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| <b>COMPANY NAME</b>  | Zetron Reseller Group  |                             |
| <b>Configuration # 3</b>   | 4 with 4 E911 trunks and 5 admin lines   |                             |
| <b>Manufacturer and System Name:</b>   | Zetron S3300   |                             |
| <b>Description of Standard Features</b>  |  |                             |
| This section describes the features included when purchasing this configuration as a turnkey system.                                       |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>  | <b>Purchase Part Number</b> |
| Zetron Inc   | <b>9-1-1 Operator, 2-Position Bundle Includes:</b><br>2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 2 Station Cards, 3 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 2 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0304                    |
| Zetron Inc   | IP Call System, 24 Call (High Availability)  | 905-0278                    |
| Zetron Inc   | IP Call Gateway, FXO, 12 Port (2)  | 950-0917                    |
| Zetron Inc   | 2U Rack Enclosure  | 950-0931                    |
| Zetron Inc   | 3240D 40 Key Desktop (4)   | 901-9563                    |
| Zetron Inc   | Headset Jack (4)   | 950-9686                    |
| Zetron Inc   | TDD Option (4)   | 950-9690                    |
| Zetron Inc   | Conference Station Card (4)  | 950-9948                    |
| Zetron Inc   | Station Card Slot Cover  | 950-0101                    |
| Zetron Inc   | EX Standby ALI Controller Card   | 950-0555                    |
| Zetron Inc   | 1200 Baud ALI Database Modem (2)   | 950-0109                    |
| Zetron Inc   | CDR Printer  | 950-0112                    |
| Zetron Inc   | CDR Printer Y Cable  | 709-7947                    |
| Zetron Inc   | AC Interrupter Card (2)  | 950-9831                    |
| Zetron Inc   | S3300 Advanced E9-1-1 Trunk Card   | 950-0848                    |
| Zetron Inc   | S3300 Advanced Caller ID Line Card (5)   | 950-0847                    |
| Zetron Inc   | Busy Announcement Card   | 950-0106                    |
| Zetron Inc   | Line card Slot Cover(11)   | 950-9932                    |
| Zetron Inc   | AC Sig/Lamp/Ring Supply (2)  | 950-9961                    |
| Zetron Inc   | AC Talk Supply (-48 VDC) (2)   | 950-0110                    |
| Zetron Inc   | Model 1570 SentiData(Baseline  | 905-0244                    |
| Zetron Inc   | Wall Transformer for SentiData   | 950-0206                    |
| Zetron Inc   | E9-1-1 Programming System FG12   | 950-1052                    |
| Zetron Inc   | CO/PBX Cable [Baseline Product] (5)  | 709-0004                    |
| Zetron Inc   | CO/PBX Punch Block [Baseline Product] (5)  | 950-9351                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, first day  | X93-341F                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, each additional day (1)  | X93-341A                    |
| Zetron Inc   | Technical Support Travel, one day - S3300 (2)  | X93-341R                    |
| Zetron Inc   | Series 3300 Onsite Training, first day   | X98-341F                    |
| Zetron Inc   | Series 3300 Onsite Training, each additional day   | X98-341A                    |
| Zetron Inc   | Instructor Travel, one day - S3300(2)  | X98-341                     |
| Zetron Inc   | Windows XP Pro Workstation PC, Dell Optiplex(5)  | 950-0601                    |
| Zetron Inc   | RS-232 Serial Port Card, 1 port  | 802-0334                    |
| Zetron Inc   | 19" Anti-Glare Black LCD Monitor w/ Speakers(5)  | 802-0383                    |
| Zetron Inc   | 8-Port Ethernet Switch   | 802-0331                    |
| Zetron Inc   | Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) (4)   | 950-0454                    |
| Zetron Inc   | Headset Top, Noise Canceling (8)   | 802-0115                    |
| Zetron Inc   | 19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors  | 950-0083                    |
| Zetron Inc   | Rackmount 12 outlet 120V Power Strip(2)  | 802-0370                    |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b> |  | <b>\$186,665.25</b>         |
| <b>Description of Installation Services</b>  |  |                             |
| This section describes the installation features included when purchasing this configuration as a turnkey system.                          |  |                             |

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| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)  |  | \$12,000.00 |
| <b>Description of Training Services</b><br><i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>  |  |             |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)   |  | \$7,000.00  |
| <b>Description of Base Warranty of Turnkey System</b><br><i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning</i> |  |             |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b><br><i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>    |  |             |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b> |
| Zetron Inc   | Extended Limited Warranty per year (4% of System List Price)               | \$16,618.00 |
| Zetron Inc   | Extended Limited Warranty 5 year from Ship date (14% of System List Price) | \$62,962.00 |

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| <b>COMPANY NAME</b>   | <b>Zetron Reseller Group</b>   |                             |
| <b>Configuration # 4</b>  | <b>5, 6 E911 Trunks and 7 Admin lines</b>  |                             |
| <b>Manufacturer and System Name:</b>  | <b>Zetron S3300</b>  |                             |
| <b>Description of Standard Features</b>   |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |  |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>  | <b>Purchase Part Number</b> |
| Zetron Inc  | <b>9-1-1 Operator, 2-Position Bundle Includes:</b><br>2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 2 Station Cards, 3 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 2 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0305                    |
| Zetron Inc  | IP Call System, 24 Call (High Availability)  | 905-0278                    |
| Zetron Inc  | IP Call Gateway, FXO, 12 Port (2)  | 950-0917                    |
| Zetron Inc  | 2U Rack Enclosure  | 950-0931                    |
| Zetron Inc  | Integrator Telephony Suite CDROM   | 950-1051                    |
| Zetron Inc  | Headset Jack (4)   | 901-9563                    |
| Zetron Inc  | TDD Option (4)   | 950-9686                    |
| Zetron Inc  | TDD Option (5)   | 950-9690                    |
| Zetron Inc  | Conference Station Card (3)  | 950-9948                    |
| Zetron Inc  | Station Card Slot Cover  | 950-0101                    |
| Zetron Inc  | EX Standby ALI Controller Card   | 950-0555                    |
| Zetron Inc  | 1200 Baud ALI Database Modem (2)   | 950-0109                    |
| Zetron Inc  | CDR Printer  | 950-0112                    |
| Zetron Inc  | CDR Printer Y Cable  | 709-7947                    |
| Zetron Inc  | AC Interrupter Card (2)  | 950-9831                    |
| Zetron Inc  | S3300 Advanced E9-1-1 Trunk Card(1)  | 950-0848                    |
| Zetron Inc  | S3300 Advanced Caller ID Line Card (7)   | 950-0847                    |
| Zetron Inc  | Busy Announcement Card   | 950-0106                    |
| Zetron Inc  | Station Card Slot Cover(4)   | 950-0101                    |
| Zetron Inc  | AC Sig/Lamp/Ring Supply (2)  | 950-9961                    |
| Zetron Inc  | AC Talk Supply (-48 VDC) (2)   | 950-0110                    |
| Zetron Inc  | Model 1570 SentiData(Baseline  | 905-0244                    |
| Zetron Inc  | Wall Transformer for SentiData   | 950-0206                    |
| Zetron Inc  | E9-1-1 Programming System FG12   | 950-1052                    |
| Zetron Inc  | CO/PBX Cable [Baseline Product] (5)  | 709-0004                    |
| Zetron Inc  | CO/PBX Punch Block [Baseline Product] (5)  | 950-9351                    |
| Zetron Inc  | Series 3300 Onsite Technical Support, first day  | X93-341F                    |
| Zetron Inc  | Series 3300 Onsite Technical Support, each additional day (1)  | X93-341A                    |
| Zetron Inc  | Technical Support Travel, one day - S3300 (2)  | X93-341R                    |
| Zetron Inc  | Series 3300 Onsite Training, first day   | X98-341F                    |
| Zetron Inc  | Series 3300 Onsite Training, each additional day   | X98-341A                    |
| Zetron Inc  | Instructor Travel, one day - S3300(2)  | X98-341                     |
| Zetron Inc  | Windows XP Pro Workstation PC, Dell Optiplex(6)  | 950-0601                    |
| Zetron Inc  | RS-232 Serial Port Card, 1 port  | 802-0334                    |
| Zetron Inc  | 17" Anti-Glare Black LCD Monitor(1)  | 802-0379                    |
| Zetron Inc  | 19" Anti-Glare Black LCD Monitor w/ Speakers(5)  | 802-0383                    |
| Zetron Inc  | 8-Port Ethernet Switch   | 802-0331                    |
| Zetron Inc  | Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) (5)   | 950-0454                    |
| Zetron Inc  | Headset Top, Noise Canceling (10)  | 802-0115                    |
| Zetron Inc  | 19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors  | 950-0083                    |
| Zetron Inc  | Rackmount 12 outlet 120V Power Strip(2)  | 802-0370                    |
| Zetron Inc  | Line Card Slot Cover(11)   | 950-9932                    |

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| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |  | <b>\$214,416.00</b> |
| <b>Description of Installation Services</b>  |  |                     |
| <i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i>   |  |                     |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | \$14,000.00         |
| <b>Description of Training Services</b>  |  |                     |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |                     |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | \$9,000.00          |
| <b>Description of Base Warranty of Turnkey System</b>  |  |                     |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |                     |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |                     |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |                     |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b>         |
| Zetron Inc   | Extended Limited Warranty per year (4% of System List Price)               | \$19,934.00         |
| Zetron Inc   | Extended Limited Warranty 5 year from Ship date (14% of System List Price) | \$75,768.00         |

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| <b>COMPANY NAME</b>  | <b>Zetron Reseller Group</b>   |                             |
| <b>Configuration #5</b>  | <b>6, 6 E911 Trunks and 7 Admin lines</b>  |                             |
| <b>Manufacturer and System Name:</b>   | <b>Zetron S3300</b>  |                             |
| <b>Description of Standard Features</b>  |  |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>                                |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>  | <b>Purchase Part Number</b> |
| Zetron Inc   | <b>9-1-1 Operator, 2-Position Bundle Includes:</b><br>2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 2 Station Cards, 3 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 2 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0306                    |
| Zetron Inc   | IP Call System, 24 Call (High Availability)  | 905-0278                    |
| Zetron Inc   | IP Call Gateway, FXO, 12 Port (2)  | 950-0917                    |
| Zetron Inc   | 2U Rack Enclosure  | 950-0931                    |
| Zetron Inc   | 3240D 40 Key Desktop (6)   | 901-9563                    |
| Zetron Inc   | Headset Jack (4)   | 950-9686                    |
| Zetron Inc   | IDD Option (4)   | 950-9690                    |
| Zetron Inc   | Conference Station Card (3)  | 950-9948                    |
| Zetron Inc   | Station Card Slot Cover  | 950-0101                    |
| Zetron Inc   | EX Standby ALI Controller Card   | 950-0555                    |
| Zetron Inc   | 1200 Baud ALI Database Modem (2)   | 950-0109                    |
| Zetron Inc   | CDR Printer  | 950-0112                    |
| Zetron Inc   | CDR Printer Y Cable  | 709-7947                    |
| Zetron Inc   | AC Interrupter Card (2)  | 950-9831                    |
| Zetron Inc   | S3300 Advanced E9-1-1 Trunk Card   | 950-0848                    |
| Zetron Inc   | S3300 Advanced Caller ID Line Card (7)   | 950-0847                    |
| Zetron Inc   | Busy Announcement Card   | 950-0106                    |
| Zetron Inc   | Line card Slot Cover(10)   | 950-9932                    |
| Zetron Inc   | AC Sig/Lamp/Ring Supply (2)  | 950-9961                    |
| Zetron Inc   | AC Talk Supply (-48 VDC) (2)   | 950-0110                    |
| Zetron Inc   | Model 1570 SentiData(Baseline)   | 905-0244                    |
| Zetron Inc   | Wall Transformer for SentiData   | 950-0206                    |
| Zetron Inc   | E9-1-1 Programming System FG12   | 950-1052                    |
| Zetron Inc   | CO/PBX Cable [Baseline Product] (5)  | 709-0004                    |
| Zetron Inc   | CO/PBX Punch Block [Baseline Product] (5)  | 950-9351                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, first day  | X93-341F                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, each additional day (1)  | X93-341A                    |
| Zetron Inc   | Technical Support Travel, one day - S3300 (2)  | X93-341R                    |
| Zetron Inc   | Series 3300 Onsite Training, first day   | X98-341F                    |
| Zetron Inc   | Series 3300 Onsite Training, each additional day   | X98-341A                    |
| Zetron Inc   | Instructor Travel, one day - S3300(2)  | X98-341                     |
| Zetron Inc   | Windows XP Pro Workstation PC, Dell Optiplex(7)  | 950-0601                    |
| Zetron Inc   | RS-232 Serial Port Card, 1 port  | 802-0334                    |
| Zetron Inc   | 17" Anti-Glare Black LCD Monitor(1)  | 802-0379                    |
| Zetron Inc   | 19" Anti-Glare Black LCD Monitor w/ Speakers(6)  | 802-0383                    |
| Zetron Inc   | 8-Port Ethernet Switch   | 802-0331                    |
| Zetron Inc   | Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) (6)   | 950-0454                    |
| Zetron Inc   | Headset Top, Noise Canceling (12)  | 802-0115                    |
| Zetron Inc   | 19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors  | 950-0083                    |
| Zetron Inc   | Rackmount 12 outlet 120V Power Strip(2)  | 802-0370                    |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b> |  | <b>\$228,699.00</b>         |
| <b>Description of Installation Services</b>  |  |                             |
| <b>This section describes the installation features included when purchasing this configuration as a turnkey system.</b>                   |  |                             |

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| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | \$16,000.00 |
| <b>Description of Training Services</b>  |  |             |
| <i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i>   |  |             |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | \$9,000.00  |
| <b>Description of Base Warranty of Turnkey System</b>  |  |             |
| <i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i> |  |             |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |             |
| <i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i>                   |  |             |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b> |
| Zetron Inc   | Extended Limited Warranty per year (4% of System List Price)               | \$21,051.00 |
| Zetron Inc   | Extended Limited Warranty 5 year from Ship date (14% of System List Price) | \$79,978.00 |

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| <b>COMPANY NAME</b>  | <b>Zetron Reseller Group</b>   |                             |
| <b>Configuration #6</b>  | <b>8 with 8 E911 Trunks and 9 Admin lines and 4 Conference cards</b>   |                             |
| <b>Manufacturer and System Name:</b>   | <b>Zetron S3300</b>  |                             |
| <b>Description of Standard Features</b><br><b>This section describes the features included when purchasing this configuration as a turnkey system.</b> |  |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>  | <b>Purchase Part Number</b> |
| Zetron Inc   | <b>9-1-1 Operator, 2-Position Bundle Includes:</b><br>2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 2 Station Cards, 3 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 2 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0307                    |
| Zetron Inc   | IP Call System, 24 Call (High Availability)  | 905-0278                    |
| Zetron Inc   | IP Call Gateway, FXO, 12 Port (2)  | 950-0917                    |
| Zetron Inc   | 2U Rack Enclosure  | 950-0931                    |
| Zetron Inc   | Integrator 9-1-1 Client Workstation  | 905-0334                    |
| Zetron Inc   | Headset Jack (4)   | 950-1051                    |
| Zetron Inc   | TDD Option (4)   | 901-9563                    |
| Zetron Inc   | Headset Jack (7)   | 950-9686                    |
| Zetron Inc   | TDD Option (7)   | 950-9690                    |
| Zetron Inc   | Conference Station Card (4)  | 950-9948                    |
| Zetron Inc   | Station Card Slot Cover  | 950-0101                    |
| Zetron Inc   | EX Standby ALI Controller Card   | 950-0555                    |
| Zetron Inc   | 1200 Baud ALI Database Modem (2)   | 950-0109                    |
| Zetron Inc   | CDR Printer  | 950-0112                    |
| Zetron Inc   | CDR Printer Y Cable  | 709-7947                    |
| Zetron Inc   | AC Interrupter Card (2)  | 950-9831                    |
| Zetron Inc   | S3300 Advanced E9-1-1 Trunk Card(1)  | 950-0848                    |
| Zetron Inc   | S3300 Advanced Caller ID Line Card (9)   | 950-0847                    |
| Zetron Inc   | Busy Announcement Card   | 950-0106                    |
| Zetron Inc   | Station Card Slot Cover(4)   | 950-0101                    |
| Zetron Inc   | AC Sig/Lamp/Ring Supply (2)  | 950-9961                    |
| Zetron Inc   | AC Talk Supply (-48 VDC) (2)   | 950-0110                    |
| Zetron Inc   | Model 1570 SentiData(Baseline)   | 905-0244                    |
| Zetron Inc   | Wall Transformer for SentiData   | 950-0206                    |
| Zetron Inc   | E9-1-1 Programming System FG12   | 950-1052                    |
| Zetron Inc   | CO/PBX Cable [Baseline Product] (5)  | 709-0004                    |
| Zetron Inc   | CO/PBX Punch Block [Baseline Product] (5)  | 950-9351                    |
| Zetron Inc   | Series 3300 Onsite Technical Support, first day  | X93-341F                    |
| Zetron Inc   | Series 3300 Onsite Training, each additional day(2)  | X93-341A                    |
| Zetron Inc   | Technical Support Travel, one day - S3300 (2)  | X93-341R                    |
| Zetron Inc   | Series 3300 Onsite Training, first day   | X98-341F                    |
| Zetron Inc   | Series 3300 Onsite Training, each additional day(2)  | X98-341A                    |
| Zetron Inc   | Instructor Travel, one day - S3300(2)  | X98-341                     |
| Zetron Inc   | Windows XP Pro Workstation PC, Dell Optiplex(9)  | 950-0601                    |
| Zetron Inc   | RS-232 Serial Port Card, 1 port  | 802-0334                    |
| Zetron Inc   | 17" Anti-Glare Black LCD Monitor(1)  | 802-0379                    |
| Zetron Inc   | 19" Anti-Glare Black LCD Monitor(6)  | 802-0383                    |
| Zetron Inc   | Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) (8)   | 950-0454                    |
| Zetron Inc   | Headset Top, Noise Canceling (16)  | 802-0115                    |
| Zetron Inc   | 19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors(2)   | 950-0083                    |
| Zetron Inc   | Rackmount 12 outlet 120V Power Strip(4)  | 802-0370                    |
| Zetron Inc   | Line Card Slot Cover(2)  | 950-9932                    |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>             |  | <b>\$276,945.00</b>         |
| <b>Description of Installation Services</b>  |  |                             |

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| <b><i>This section describes the installation features included when purchasing this configuration as a turnkey system.</i></b>  |  |             |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |  | \$18,000.00 |
| <b>Description of Training Services</b>  |  |             |
| <b><i>This section describes the training included when purchasing this configuration as a turnkey system.</i></b>   |  |             |
| <b>Cost for <u>training</u> included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)           |  | \$9,000.00  |
| <b>Description of Base Warranty of Turnkey System</b>  |  |             |
| <b><i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning</i></b> |  |             |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |  |             |
| <b><i>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</i></b>            |  |             |
| <b>Provided by</b>   | <b>Description</b>   | <b>Cost</b> |
| Zetron Inc   | Extended Limited Warranty per year (4% of System List Price)               | \$22,872.00 |
| Zetron Inc   | Extended Limited Warranty 5 year from Ship date (14% of System List Price) | \$86,352.00 |

|   |   |                             |
|---|---|-----------------------------|
| <b>COMPANY NAME</b>   | <b>Zetron Reseller Group</b>  |                             |
| <b>Configuration # 7</b>  | <b>2 position UPGRADE 3200 to IP 3300</b>                                     |                             |
| <b>Manufacturer and System Name:</b>  | <b>Zetron Inc. - UPGRADE</b>  |                             |
| <b>Description of Standard Features</b>   |   |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>   |   |                             |
| <b>Manufacturer of Component</b>  | <b>Description of Component</b>   | <b>Purchase Part Number</b> |
| Zetron  | 2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station | 905-0278                    |
| Zetron  | IP Call Gateway, FXO, 12 port (2)   | 950-0917                    |
| Zetron  | 2U Rack Enclosure   | 950-0931                    |
| Zetron  | Integrator Telephony CDROM  | 950-1051                    |
| Zetron  | Conference Station Card   | 950-0220                    |
| Zetron  | Headset Jack (4)  | 950-9831                    |
| Zetron  | TDD Option (4)  | 950-0848                    |
| Zetron  | Advanced Caller ID Line Card(4)   | 950-0847                    |
| Zetron  | AC Sig/Lamp/Ring Supply(2)  | 950-9961                    |
| Zetron  | AC Talk Supply (-48 VDC)(2)   | 950-0110                    |
| Zetron  | IP Call Gateway Y-Cable   | 709-7890                    |
| Zetron  | E9-1-1 Programming System   | 950-1052                    |
| Zetron  | Integrator 9-1-1 Software upgrade license (per client license)(2)             | 930-0034                    |
| Zetron  | Integrator 9-1-1 Server upgrade license (Per server license)(1)               | 930-0035                    |
| Zetron  | System Firmware Upgrade   | 950-0281                    |
| Zetron  | Series 3300 Onsite Technical Support, first day(1)                            | X93-341F                    |
| Zetron  | Series 3300 Onsite Technical Support, each additional day(1)                  | X93-341A                    |
| Zetron  | Technical Support Travel, one day - S3300(2)                                  | X93-341R                    |
| Zetron  | Series 3300 Onsite Training, first day  | X98-341F                    |
| Zetron  | Series 3300 Onsite Training, each additional day(1)                           | X98-341A                    |
| Zetron  | Instructor Travel, one day - S3300(2)   | X98-9341                    |
| Zetron  | Windows XP Pro Workstation PC, Dell Optiplex(3)                               | 950-0601                    |
| Zetron  | 17" Anti-Glare Black LCD Monitor(1)   | 802-0379                    |
| Zetron  | 19" Anti-Glare Black LCD Monitor (2)  | 802-0383                    |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>  |   | <b>\$85,777.00</b>          |
| <b>Description of Installation Services</b>   |   |                             |
| <b>This section describes the installation features included when purchasing this configuration as a turnkey system.</b>  |   |                             |
| <b>Cost for <u>Installation</u> included in the turnkey price</b>   |   | <b>\$9,000.00</b>           |
| <b>Description of Training Services</b>   |   |                             |
| <b><i>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</i></b>   |   |                             |
| <b>Cost for training included in the turnkey price (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)</b>                         |   | <b>\$7,000.00</b>           |
| <b>Description of Base Warranty of Turnkey System</b>   |   |                             |
| <b><i>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</i></b> |   |                             |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>   |   |                             |
| <b>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</b>                          |   |                             |
| <b>Provided by</b>  | <b>Description</b>  | <b>Cost</b>                 |
| Zetron Inc  | Extended Limited Warranty per year  | \$11,527.00                 |
| Zetron Inc  | Extended Limited Warranty 5 year from Ship date                               | \$43,356.00                 |

|  |   |                             |
|--|---|-----------------------------|
| <b>COMPANY NAME</b>  | <b>Zetron Reseller Group</b>  |                             |
| <b>Configuration # 8</b>   | <b>4 position UPGRADE 3200 to IP 3300</b>                             |                             |
| <b>Manufacturer and System Name:</b>   | <b>Zetron Inc. - UPGRADE</b>  |                             |
| <b>Description of Standard Features</b>  |   |                             |
| <b>This section describes the features included when purchasing this configuration as a turnkey system.</b>  |   |                             |
| <b>Manufacturer of Component</b>   | <b>Description of Component</b>                                       | <b>Purchase Part Number</b> |
| Zetron   | 2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 | 905-0278                    |
| Zetron   | IP Call Gteway, FXO, 12 port (2)                                      | 950-0917                    |
| Zetron   | 2U Rack Enclosure   | 950-0931                    |
| Zetron   | Integrator Telephony CDROM  | 950-1051                    |
| Zetron   | Conference Station Card(2)  | 950-0220                    |
| Zetron   | Headset Jack (4)  | 950-9831                    |
| Zetron   | TDD Option (4)  | 950-0848                    |
| Zetron   | Advanced Caller ID Line Card(4)                                       | 950-0847                    |
| Zetron   | AC Sig/Lamp/Ring Supply(2)  | 950-9961                    |
| Zetron   | AC Talk Supply (-48 VDC)(2)   | 950-0110                    |
| Zetron   | IP Call Gateway Y-Cable   | 709-7890                    |
| Zetron   | E9-1-1 Programming System   | 950-1052                    |
| Zetron   | Integrator 9-1-1 Software upgrade license (per client license)(4)     | 930-0034                    |
| Zetron   | Integrator 9-1-1 Server upgrade license (Per server license)(1)       | 930-0035                    |
| Zetron   | System Firmware Upgrade   | 950-0281                    |
| Zetron   | Series 3300 Onsite Technical Support, first day(1)                    | X93-341F                    |
| Zetron   | Series 3300 Onsite Technical Support, each additional day(1)          | X93-341A                    |
| Zetron   | Technical Support Travel, one day - S3300(2)                          | X93-341R                    |
| Zetron   | Series 3300 Onsite Technical Support, first day(1)                    | X93-341F                    |
| Zetron   | Series 3300 Onsite Technical Support, each additional day(1)          | X93-341A                    |
| Zetron   | Technical Support Travel, one day - S3300(2)                          | X93-341R                    |
| Zetron   | Windows XP Pro Workstation PC, Dell Optiplex(5)                       | 950-0601                    |
| Zetron   | 17" Anti-Glare Black LCD Monitor(1)                                   | 802-0379                    |
| Zetron   | 19" Anti-Glare Black LCD Monitor (4)                                  | 802-0383                    |
| <b>Cost of System when priced as a turnkey system. Includes all engineering, cabling, installation, training and lightning protection.</b>   |   | <b>\$99,486.00</b>          |
| <b>Description of Installation Services</b>  |   |                             |
| <b>This section describes the installation features included when purchasing this configuration as a turnkey system.</b>   |   |                             |
| <b>Cost for <u>Installation</u> included in the turnkey price</b> (The cost for installation may be removed from the turnkey price if the customer does not wish to purchase installation.)                            |   | <b>\$9,000.00</b>           |
| <b>Description of Training Services</b>  |   |                             |
| <b>This section describes the training included when purchasing this configuration as a turnkey system. Minimum requirement is 16 hours at customer's location</b>   |   |                             |
| <b>Cost for training included in the turnkey price</b> (The cost for training may be removed from the turnkey price if the customer does not wish to purchase training unless required by the Vendor)                  |   | <b>\$7,000.00</b>           |
| <b>Description of Base Warranty of Turnkey System</b>  |   |                             |
| <b>This section describes the warranty included when purchasing this configuration as a turnkey system. Minimum requirement is one-year onsite 24 x 7 x 365 support including parts and labor and lightning damage</b> |   |                             |
| <b>Enhanced Warranty or Post-Warranty Maintenance Options</b>  |   |                             |
| <b>This section describes additional enhanced warranty options that exceed the base minimum requirements. Warranty must cover onsite 24-7 support including parts and labor and lightning damage</b>                   |   |                             |
| <b>Provided by</b>   | <b>Description</b>  | <b>Cost</b>                 |
| Zetron Inc   | Extended Limited Warranty per year                                    | \$16,618.00                 |
| Zetron Inc   | Extended Limited Warranty 5 year from Ship date                       | \$62,962.00                 |

| COMPANY NAME  |   | Zetron Reseller Group               |               |
|---|---|-------------------------------------|---------------|
| COMPONENTS LIST   |   |                                     |               |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                     |               |
| Provider of Service or Manufacturer of Component  | Description of Component  | Purchase Part Number of Component - | Purchase Cost |
| Zetron  | 9-1-1 Operator, 2-Position Bundle Includes:<br>2 Integrator 911 clients, 2 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 2 Station Cards, 3 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 2 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0302                            | \$46,305.00   |
| Zetron  | 9-1-1 Operator, 3-Position Bundle Includes:<br>3 Integrator 911 clients, 3 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 3 Station Cards, 4 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 3 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0303                            | \$55,125.00   |
| Zetron  | 9-1-1 Operator, 4-Position Bundle Includes:<br>4 Integrator 911 clients, 4 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 4 Station Cards, 5 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 4 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0304                            | \$63,945.00   |
| Zetron  | 9-1-1 Operator, 5-Position Bundle Includes: 5<br>Integrator 911 clients, 5 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 5 Station Cards, 6 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 5 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0305                            | \$71,665.00   |
| Zetron  | 9-1-1 Operator, 6-Position Bundle Includes:<br>6 Integrator 911 clients, 6 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 6 Station Cards, 7 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 6 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0306                            | \$76,075.00   |
| Zetron  | 9-1-1 Operator, 7-Position Bundle Includes:<br>7 Integrator 911 clients, 7 Integrator IRR, 1 9-1-1 Server License, 1 Station Card Shelf, 7 Station Cards, 8 CTI Cables, 1 EX E9-1-1 Controller with ALI, 2 Line Card Shelves, 7 E9-1-1 Trunk Cards, 2 Rack Dist Cables, and manuals | 905-0307                            | \$80,485.00   |
| <b>REMOTE POSITIONS</b>   |   |                                     |               |
| Zetron  | SIP Enabled Phone (3300 Only)   | 950-0893                            | \$1,000.00    |
| Zetron  | Integrator ACE/IP Phone Option (3300 Only)  | 950-1045                            | \$1,655.00    |
| Zetron  | Integrator ACE/IP Phone Bundle (3300 Only)<br>Includes: 950-1045, Dell Laptop, and Numeric Keypad   | 905-0336                            | \$3,915.00    |
| Zetron  | S3200 VoIP Remote Station Kit   | 905-0266                            | \$6,565.00    |
| Zetron  | VoIP Remote Station KSU   | 905-0263                            | \$4,465.00    |
| Zetron  | Portable VoIP Remote Work Station Includes:<br>a portable carrying case and a laptop installed with Integrator 911 Client (905-0334)  | 905-0337                            | \$9,900.00    |
| <b>VOIP CALL SYSTEM BUNDLES</b>   |   |                                     |               |
| Zetron  | IP Call System, 24 Call (High Availability)   | 950-0278                            | \$27,010.00   |
| Zetron  | IP Call System, 48 Call (High Availability)   | 950-0280                            | \$42,000.00   |
| Zetron  | IP Call System, 96 Call (High Availability)   | 950-0282                            | \$72,160.00   |
| <b>VOIP CALL OPTIONS</b>  |   |                                     |               |
| Zetron  | IP Call Gateway, 24 Channel PRI   | 950-0946                            | \$7,490.00    |
| Zetron  | IP Call System, 48 Call (High Availability)   | 950-0963                            | \$10,575.00   |
| Zetron  | IP Call System, 96 Call (High Availability)   | 950-0964                            | \$15,715.00   |
| Zetron  | S3300 QSIG PRI Gateway QSIG License   | 930-0199                            | \$1,890.00    |
| Zetron  | IP Call Gateway, FXO, 12 Port   | 950-0917                            | \$3,590.00    |
| Zetron  | IP Call Server, Basic   | 950-0870                            | \$985.00      |
| Zetron  | S3300 Voice Mail application with 10 Extensions (Phones not included)   | 930-0197                            | \$2,100.00    |
| Zetron  | S3000 Additional 10 Voice Mail Extensions   | 930-0200                            | \$1,575.00    |
| Zetron  | 4 Port Direct FAX Option  | 950-1030                            | \$1,575.00    |
| Zetron  | 24-Port Managed Gigabit Rackmount Switch w/POE and QOS  | 950-0877                            | \$2,200.00    |
| Zetron  | 2U Rack Enclosure Option  | 950-0931                            | \$485.00      |
| Zetron  | 4U Rack Enclosure Option  | 950-0941                            | \$540.00      |
| Zetron  | 8U Rack Enclosure Option  | 950-0947                            | \$595.00      |
| <b>3300 VOIP CALL INCREMENTAL GROWTH &amp; SPARES</b>   |   |                                     |               |
| Zetron  | IP Call License, Primary, Additional 24 Simultaneous Calls  | 930-0192                            | \$8,710.00    |
| Zetron  | IP Call License, Secondary, Additional 24 Simultaneous Calls  | 930-0193                            | \$5,875.00    |
| Zetron  | IP Call Gateway, FXS, 12 Port   | 950-0895                            | \$3,035.00    |
| Zetron  | IP Call Switch, 16 Port (VPN Router)  | 950-0896                            | \$915.00      |
| Zetron  | System Management Pkg   | 905-0291                            | \$2,485.00    |
| <b>INTEGRATOR SUITE SOFTWARE</b>  |   |                                     |               |
| Zetron  | Integrator 9-1-1 Client Workstation   | 905-0334                            | \$8,875.00    |
| Zetron  | Integrator 9-1-1- Server Software   | 905-0335                            | \$1,810.00    |
| Zetron  | *Integrator MapClient License (Geolynx 7.0)   | 950-0815                            | \$6,985.00    |
| Zetron  | Integrator IRR Client License   | 930-0048                            | \$855.00      |
| Zetron  | Integrator IRR Package (includes media, radio/telephony interface)  | 905-0340                            | \$420.00      |
| Zetron  | Integrator Reporting System   | 950-1046                            | \$6,300.00    |
| Zetron  | Integrator ACD (Automatic Call Distribution) License  | 930-0055                            | \$11,295.00   |

| COMPANY NAME  |   | Zetron Reseller Group               |               |
|---|---|-------------------------------------|---------------|
| COMPONENTS LIST   |   |                                     |               |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |   |                                     |               |
| Provider of Service or Manufacturer of Component  | Description of Component  | Purchase Part Number of Component - | Purchase Cost |
| Zetron  | Integrator Telephony Suite CDROM FG 12                          | 950-1051                            | NC            |
| <b>RACKMOUNT 911 CONSOLES</b>   |   |                                     |               |
| Zetron  | 3230R 30 Key Rackmount  | 901-9561                            | \$3,950.00    |
| <b>RACKMOUNT 911 CONSOLE ACCESSORIES</b>  |   |                                     |               |
| Zetron  | 10 Key Module   | 950-9421                            | \$445.00      |
| Zetron  | 20 Key Module   | 950-9420                            | \$360.00      |
| Zetron  | Monitor Speaker Module  | 950-9757                            | \$335.00      |
| Zetron  | Blank Module  | 950-9977                            | \$25.00       |
| Zetron  | Rack Expander/ ALI Display Adapter                              | 950-9645                            | \$410.00      |
| Zetron  | Motorola CCL Headset Adapter                                    | 950-9824                            | \$400.00      |
| Zetron  | Handset w/ Cord   | 950-9650                            | \$60.00       |
| Zetron  | Headset Jack  | 950-9652                            | \$200.00      |
| Zetron  | Handset Cradle w/ Hookswitch                                    | 950-9651                            | \$100.00      |
| Zetron  | Handset Cradle w/o Hookswitch                                   | 802-0266                            | \$25.00       |
| <b>DESKTOP 911 CONSOLES</b>   |   |                                     |               |
| Zetron  | 3240D 40 Key Desktop  | 901-9563                            | \$3,675.00    |
| Zetron  | 3299 CTI Telephone  | 901-9606                            | \$3,810.00    |
| <b>DESKTOP 911 CONSOLE ACCESSORIES</b>  |   |                                     |               |
| Zetron  | Handset w/ Cord & Cradle  | 950-9970                            | \$80.00       |
| Zetron  | K-Style Handset with Mute Switch (does not include coiled cord) | 950-0666                            | \$240.00      |
| Zetron  | Headset Jack  | 950-9686                            | \$200.00      |
| Zetron  | ALI Display Adapter   | 901-9264                            | \$310.00      |
| <b>CONSOLE OPTIONS</b>  |   |                                     |               |
| Zetron  | Alias Dial  | 950-9689                            | \$965.00      |
| Zetron  | TDD Option  | 950-9690                            | \$1,275.00    |
| Zetron  | Compact PC Keyboard w/ Large AT DIN Connector                   | 950-9436                            | \$125.00      |
| Zetron  | Instant Recall Recorder (for M3240D/32X0R)                      | 950-9646                            | \$1,275.00    |
| Zetron  | Instant Recall Recorder (for M3299)                             | R25-M3299                           | \$1,275.00    |
| Zetron  | ALI Display LCD   | 950-0111                            | \$1,725.00    |
| Zetron  | ALI Display LCD - CTI Backup Option                             | 950-0371                            | \$130.00      |
| <b>STATION CARD SHELVES &amp; STATION CARDS</b>   |   |                                     |               |
| Zetron  | Primary Station Card Shelf                                      | 901-9534                            | \$4,690.00    |
| Zetron  | Expansion Primary Station Card Shelf                            | 950-9946                            | \$4,300.00    |
| Zetron  | Secondary Station Card Shelf                                    | 950-9947                            | \$3,035.00    |
| Zetron  | Expansion Secondary Station Card Shelf                          | 905-0147                            | \$4,180.00    |
| Zetron  | Primary Station Card  | 950-9948                            | \$2,445.00    |
| Zetron  | Secondary Station Card  | 950-9949                            | \$1,275.00    |
| Zetron  | Conference Station Card   | 950-0220                            | \$1,780.00    |
| Zetron  | Conference Secondary Station Card                               | 950-0221                            | \$1,505.00    |
| Zetron  | Station Card Slot Cover   | 950-0101                            | \$80.00       |
| <b>ALI CONTROLLER &amp; OPTIONS</b>   |   |                                     |               |
| Zetron  | Controller Card Slot Cover                                      | 950-0102                            | \$35.00       |
| Zetron  | E9-1-1 Programming System                                       | 950-1052                            | \$190.00      |
| Zetron  | EX ALI Controller Card w/ ALI Transfer                          | 950-0554                            | \$10,025.00   |
| Zetron  | EX Standby ALI Controller Card                                  | 950-0555                            | \$11,295.00   |
| Zetron  | 1200 Baud ALI Database Modem                                    | 950-0109                            | \$1,460.00    |
| Zetron  | CDR Printer   | 950-0112                            | \$730.00      |
| Zetron  | CDR Printer Y Cable   | 709-7947                            | \$120.00      |
| Zetron  | Master Clock Serial Y Cable                                     | 709-7942                            | \$105.00      |
| <b>LINE CARD SHELVES &amp; LINE CARDS</b>   |   |                                     |               |
| Zetron  | Line Card Shelf   | 950-0079                            | \$2,485.00    |
| Zetron  | AC Interrupter Card   | 950-9831                            | \$510.00      |
| Zetron  | DC Interrupter Card   | 950-9832                            | \$370.00      |
| Zetron  | Advanced E9-1-1 Trunk Card                                      | 950-0848                            | \$1,275.00    |
| Zetron  | Advanced Caller ID Line Card                                    | 950-0847                            | \$1,140.00    |
| Zetron  | Manual Ringdown Line Card                                       | 950-0004                            | \$580.00      |
| Zetron  | Automatic Ringdown Line Card                                    | 950-0003                            | \$545.00      |
| Zetron  | Station Ringdown Line Card                                      | 950-0005                            | \$630.00      |
| Zetron  | Dial Intercom Line Card   | 950-0105                            | \$545.00      |
| Zetron  | Busy Announcement Card  | 950-0106                            | \$1,275.00    |
| Zetron  | General Purpose I/O Card  | 950-0286                            | \$280.00      |
| Zetron  | Basic Line Card   | 950-9833                            | \$240.00      |
| Zetron  | Line Card Slot Cover  | 950-9932                            | \$60.00       |
| <b>POWER SUPPLIES</b>   |   |                                     |               |
| Zetron  | AC Sig/Lamp/Ring Supply   | 950-9961                            | \$620.00      |

| COMPANY NAME  |  | Zetron Reseller Group               |               |  |
|---|--|-------------------------------------|---------------|--|
| COMPONENTS LIST   |  |                                     |               |  |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |  |                                     |               |  |
| Provider of Service or Manufacturer of Component  | Description of Component   | Purchase Part Number of Component - | Purchase Cost |  |
| Zetron  | AC Talk Supply (-48 VDC)   | 950-0110                            | \$680.00      |  |
| Zetron  | N+1 Redundant Power Supply   | 905-0277                            | \$7,665.00    |  |
| Zetron  | N+1 Redundant 12VDC Module   | 950-0890                            | \$1,095.00    |  |
| Zetron  | N+1 Redundant 24VDC Module   | 950-0891                            | \$1,095.00    |  |
| Zetron  | N+1 Redundant 48VDC Module   | 950-0892                            | \$1,095.00    |  |
| Zetron  | 1425 VA Desktop UPS  | 802-0329                            | \$850.00      |  |
| Zetron  | 2250 VA Rackmount UPS  | 802-0330                            | \$2,950.00    |  |
| <b>SYSTEM ALARM NOTIFICATION</b>  |  |                                     |               |  |
| Zetron  | System Alarm Monitor (local notification)                                | 950-9994                            | \$665.00      |  |
| Zetron  | Model 1570 SentiData [Baseline Product]                                  | 905-0244                            | \$3,490.00    |  |
| Zetron  | Wall transformer for SentiData [Baseline Product]                        | 950-0206                            | \$35.00       |  |
| <b>CABLING AND INSTALLATION</b>   |  |                                     |               |  |
| Zetron  | IP Call Gateway Y-Cable  | 709-7890                            | \$150.00      |  |
| Zetron  | Single Rack Power Distribution Cable (5 shelf connectors per cable)      | 950-0829                            | \$380.00      |  |
| Zetron  | Inter-Rack Common Signal Cable   | 950-0830                            | \$170.00      |  |
| Zetron  | Shelf Power Extension Cable Option                                       | 950-0899                            | \$290.00      |  |
| Zetron  | Single Rack Power Distribution Cable (3 shelf connectors per cable)      | 950-0900                            | \$325.00      |  |
| Zetron  | 25-Pair Cables, RJ-21, M-F, 10ft [Baseline Product]                      | 709-0004                            | \$60.00       |  |
| Zetron  | Connectorized Punch down Block [Baseline Product]                        | 950-9351                            | \$80.00       |  |
| Zetron  | Protected CO Punch Block [Baseline Product]                              | 950-9962                            | \$610.00      |  |
| Zetron  | 1A2 Interface Cable  | 950-0274                            | \$445.00      |  |
| Zetron  | Interrupter Sharing Cable  | 709-7434                            | \$45.00       |  |
| Zetron  | Extender Card Kit  | 950-0103                            | \$1,560.00    |  |
| Zetron  | Desk Adapter For Phone Rack [Baseline Product]                           | 815-9172                            | \$580.00      |  |
| Zetron  | CTI Cable  | 950-0340                            | \$80.00       |  |
| <b>SOFTWARE UPGRADES/SPECIALS</b>   |  |                                     |               |  |
| Zetron  | Integrator 9-1-1 Client Workstation FG 11                                | 905-0137                            | \$8,895.00    |  |
| Zetron  | Integrator 9-1-1 Server FG 11  | 905-0148                            | \$1,920.00    |  |
| Zetron  | Series 3300 IP SW Upgrade (FG 13 to FG 14)                               | 905-0364                            | \$150.00      |  |
| Zetron  | Series 3200 SW Upgrade (FG 13 to FG 14)                                  | 905-0365                            | \$150.00      |  |
| Zetron  | E9-1-1 Programming System  | 950-0099                            | \$190.00      |  |
| Zetron  | Integrator IRR Package (includes media, radio/ telephony interface)      | 905-0160                            | \$420.00      |  |
| Zetron  | Integrator Telephony Suite CDROM FG 11                                   | 950-0459                            | nc            |  |
| Zetron  | Integrator 9-1-1 Software upgrade license (per client license)           | 930-0034                            | \$2,235.00    |  |
| Zetron  | Integrator 9-1-1 Server upgrade license (Per server license)             | 930-0035                            | \$490.00      |  |
| Zetron  | Integrator IRR Software upgrade license (per client license)             | 930-0038                            | \$325.00      |  |
| Zetron  | System Firmware Upgrade  | 950-0281                            | \$4,450.00    |  |
| Zetron  | S3200 ALI Display Firmware Upgrade                                       | 950-0741                            | \$390.00      |  |
| Zetron  | Caller ID Card Firmware Update (for older non-advanced card, 950-0100)   | 950-0444                            | \$70.00       |  |
| Zetron  | 9-1-1 Trunk Card Firmware Update (for older non-advanced card, 950-9877) | 950-0445                            | \$200.00      |  |
| Zetron  | Secondary/Conference Station Card Firmware Update                        | 950-0447                            | \$200.00      |  |
| Zetron  | S3200 Conference Station Card Upgrade Kit                                | 950-1076                            | \$230.00      |  |
| Zetron  | Integrator MIS Client License  | 930-0047                            | \$1,845.00    |  |
| Zetron  | Integrator MIS Software upgrade license (per client license)             | 930-0037                            | \$490.00      |  |
| Zetron  | Integrator MIS Software Media Kit  | 905-0153                            | \$70.00       |  |
| Zetron  | Integrator 9-1-1 MIS Server License                                      | 930-0043                            | \$3,810.00    |  |
| Zetron  | Integrator Map GIS License   | 930-0099                            | \$1,275.00    |  |
| <b>S3200 PORTABLE PSAP</b>  |  |                                     |               |  |
| Zetron  | Series 3200 Portable PSAP  | 905-0169                            | \$37,985.00   |  |
| Zetron  | S3200 Portable PSAP Console Expansion                                    | 905-0168                            | \$16,430.00   |  |
| <b>EXTRA MANUALS</b>  |  |                                     |               |  |
| Zetron  | Operator's Manual (button-based phones)                                  | 025-9446                            | \$25.00       |  |
| Zetron  | 3200 & 3300 Installation Manual  | 025-9419                            | \$70.00       |  |
| Zetron  | Integrator 9-1-1 User's Guide  | 025-9479                            | \$25.00       |  |
| Zetron  | Integrator MIS User's Guide  | 025-9484                            | \$25.00       |  |
| Zetron  | Integrator IRR User's Guide  | 025-9496                            | \$25.00       |  |
| Zetron  | Integrator Reporting System Operation Guide                              | 025-9596                            | \$25.00       |  |
| Zetron  | Integrator Reporting System Installation and Configuration Guide         | 025-9618                            | \$25.00       |  |
| Zetron  | Integrator Map User's Guide  | 025-9569                            | \$25.00       |  |
| Zetron  | Integrator Map System Administration Guide                               | 025-9570                            | \$25.00       |  |
| <b>SPECIAL SERVICES[NON-DISCOUNTABLE ITEMS]</b>   |  |                                     |               |  |
| Zetron  | Series 3300 Onsite Technical Support, first day                          | X93-341F                            | \$3,000.00    |  |
| Zetron  | Series 3300 Onsite Technical Support, each additional day                | X93-341A                            | \$2,000.00    |  |
| Zetron  | Technical Support Travel, one day - S3300                                | X93-341R                            | \$1,000.00    |  |
| Zetron  | Series 3200 Onsite Technical Support, first day                          | X93-207F                            | \$3,000.00    |  |

| COMPANY NAME  |  | Zetron Reseller Group               |               |
|---|--|-------------------------------------|---------------|
| COMPONENTS LIST   |  |                                     |               |
| This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty. |  |                                     |               |
| Provider of Service or Manufacturer of Component  | Description of Component   | Purchase Part Number of Component - | Purchase Cost |
| Zetron  | Series 3200 Onsite Technical Support, each additional day                  | X93-207A                            | \$2,000.00    |
| Zetron  | Technical Support Travel, one day - S3200                                  | X93-207R                            | \$1,000.00    |
| Zetron  | Integrator Map Software Support, Yrs 2-5 (per client license) - (required) | 930-0065                            | \$3,180.00    |
| Zetron  | Map Validation Services (required for mapping installations)               | 930-0066                            | \$3,180.00    |
| Zetron  | Integrator Map Installation Services - 1st position                        | X99-Map1                            | \$3,150.00    |
| Zetron  | Integrator Map Installation Services - each subsequent position            | X99-Map2                            | \$840.00      |
| Zetron  | Integrator Map On-Site Training First Day                                  | X99-Map3                            | \$3,000.00    |
| Zetron  | Integrator Map On-Site Training Each Additional Day                        | X99-Map4                            | \$2,000.00    |
| <b>3300 TECHNICAL TRAINING</b>  |  |                                     |               |
| <i>Series 3300 Onsite availability: Operation Training, Technical Training</i>  |  |                                     |               |
| Zetron  | Series 3300 Factory Technical Training, first person                       | X97-341F                            | \$995.00      |
| Zetron  | Series 3300 Factory Technical Training, each additional person             | X97-341A                            | \$495.00      |
| Zetron  | Series 3300 Factory Technical Training, authorized reseller                | X97-341R                            | N/C           |
| Zetron  | Series 3300 Onsite Training, first day                                     | X98-341F                            | \$3,000.00    |
| Zetron  | Series 3300 Onsite Training, each additional day                           | X98-341A                            | \$2,000.00    |
| Zetron  | Instructor Travel, one day - S3300   | X98-9341                            | \$1,000.00    |
| <b>3200 TECHNICAL TRAINING</b>  |  |                                     |               |
| Zetron  | Series 3200 Factory Technical Training, first person                       | X97-207F                            | \$995.00      |
| Zetron  | Series 3200 Factory Technical Training, each additional person             | X97-207A                            | \$495.00      |
| Zetron  | Series 3200 Factory Technical Training, authorized reseller                | X97-207R                            | N/C           |
| Zetron  | Series 3200 Onsite Training, first day                                     | X98-207F                            | \$3,000.00    |
| Zetron  | Series 3200 Onsite Training, each additional day                           | X98-207A                            | \$2,000.00    |
| Zetron  | Instructor Travel, one day - S3200   | X98-9207                            | \$1,000.00    |
| <b>EXTENDED LIMITED WARRANTY</b>  |  |                                     |               |
| Zetron  | Extended Limited Warranty per year (4% of System List Price)               | X61-1207                            |               |
| Zetron  | Extended Limited Warranty 5 year from Ship date (14% of System List Price) | X61-5207                            |               |
| <b>COMPUTERS</b>  |  |                                     |               |
| Zetron  | Windows XP Pro Workstation PC, Dell Optiplex                               | 950-0601                            | \$2,575.00    |
| Zetron  | Rackmount Server PC, 27.5" deep, w/ MS Win 2003 Server                     | 802-5007                            | \$9,695.00    |
| <b>COMPUTER PC CARDS</b>  |  |                                     |               |
| Zetron  | 2-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB                    | 802-5304                            | \$950.00      |
| Zetron  | 4-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB                    | 802-5305                            | \$2,200.00    |
| Zetron  | RS-232 Serial Port Card, 1 port  | 802-0334                            | \$85.00       |
| Zetron  | RS-232 Serial Port Card, 2 Port  | 802-0435                            | \$130.00      |
| Zetron  | 10/100 PCI NIC Adapter   | 802-0139                            | \$165.00      |
| Zetron  | Game Port to USB adapter (required to detect external contact closure)     | 950-0833                            | \$130.00      |
| <b>COMPUTER LCD MONITORS</b>  |  |                                     |               |
| Zetron  | 17" Anti-Glare Black LCD Monitor   | 802-0379                            | \$750.00      |
| Zetron  | 19" Anti-Glare Black LCD Monitor   | 802-0383                            | \$850.00      |
| <b>COMPUTER LCD TOUCHSCREEN MONITORS (USB)</b>  |  |                                     |               |
| Zetron  | 17.4" SAW Anti-Glare Black LCD Touchscreen Monitor                         | 802-0710                            | \$2,750.00    |
| Zetron  | 19" SAW Anti-Glare Black ELO Touchscreen Monitor                           | 802-0712                            | \$2,950.00    |
| Zetron  | Standard 19" Tech Global/NEC Touchscreen Monitor                           | 802-0612                            | \$1,500.00    |
| Zetron  | Widescreen 19" Tech Global/NEC Touchscreen Monitor                         | 802-0613                            | \$1,600.00    |
| Zetron  | Widescreen 22" Tech Global/NEC Touchscreen Monitor                         | 802-0614                            | \$3,750.00    |
| <b>COMPUTER KEYBOARDS &amp; POINTER DEVICES</b>   |  |                                     |               |
| Zetron  | Three-Button Mouse & Mouse Pad   | 950-9446                            | \$55.00       |
| Zetron  | Three-Button Trackball   | 950-9447                            | \$90.00       |
| Zetron  | Three Button USB Optical Mouse w/Scroll                                    | 802-0282                            | \$40.00       |
| Zetron  | Enhanced 101 PC Keyboard w/ Large AT DIN Connector                         | 950-9296                            | \$125.00      |
| Zetron  | Keyboard, USB, Dell Optiplex Hot Keys, English Black                       | 802-0600                            | \$85.00       |
| Zetron  | Compact PC Keyboard w/ Large AT DIN Connector                              | 950-9436                            | \$200.00      |
| Zetron  | 2-Port KVM Switch, PS/2  | 802-0371                            | \$140.00      |
| Zetron  | KVM Cable Set  | 802-0372                            | \$40.00       |
| Zetron  | Numeric USB Keypad (24 keys)   | 802-0427                            | \$225.00      |
| <b>COMPUTER AUDIO DEVICES</b>   |  |                                     |               |
| Zetron  | Multi-media Desktop PC Speakers  | 802-5006                            | \$55.00       |
| <b>COMPUTER NETWORK</b>   |  |                                     |               |
| Zetron  | 8-Port Ethernet Switch   | 802-0331                            | \$175.00      |
| Zetron  | 16-Port Ethernet Switch  | 802-0332                            | \$345.00      |
| Microsoft   | *Microsoft SQL 2008 Server w/ 10 CALs                                      | 950-1048                            | \$5,620.00    |
| Symantec  | Symantec pcAnywhere Host & Remote  | 681-0061                            | \$495.00      |
| Microsoft   | *Microsoft Windows Server additional 5 CAL's                               | 950-0465                            | \$440.00      |
| <b>HEADSETS/HANDSETS</b>  |  |                                     |               |
| Plantronics   | Wireless Headset, 6-Wire (comes with 2 batteries)                          | 950-0453                            | \$1,085.00    |

| <b>COMPANY NAME</b>   |  | Zetron Reseller Group                      |                      |
|---|--|--|----------------------|
| <b>COMPONENTS LIST</b>  |  |  |                      |
| <b>This section lists components that can be added to the systems proposed. All components must carry a minimum one year on-site warranty.</b>  |  |  |                      |
| <b>Provider of Service or Manufacturer of Component</b>   | <b>Description of Component</b>                                    | <b>Purchase Part Number of Component -</b> | <b>Purchase Cost</b> |
| Plantronics   | Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) | 950-0454                                   | \$1,120.00           |
| Plantronics   | Spare Wireless Headset Battery (non discountable)                  | 416-0047                                   | \$70.00              |
| Plantronics   | Headset, 4-Wire  | 950-0031                                   | \$380.00             |
| Plantronics   | Headset, 4-Wire, Noise Canceling                                   | 950-0033                                   | \$420.00             |
| Plantronics   | Headset, 6-Wire  | 950-0030                                   | \$420.00             |
| Plantronics   | Headset, 6-Wire, Noise Canceling                                   | 950-0032                                   | \$460.00             |
| Plantronics   | Headset Top  | 802-0114                                   | \$105.00             |
| Plantronics   | Headset Top, Noise Canceling                                       | 802-0115                                   | \$145.00             |
| Plantronics   | Headset Top, Noise Canceling                                       | 802-0115                                   | \$145.00             |
| Plantronics   | Handset, 6-Wire, 9' coiled cord                                    | 802-0672                                   | \$170.00             |
| Plantronics   | Handset, 6-Wire, 15' coiled cord                                   | 802-0673                                   | \$155.00             |
| Plantronics   | Telephone/Radio Headset Interface (TRHI) (for all models)          | 950-9439                                   | \$580.00             |
| Plantronics   | USB Stereo Headset   | 802-0607                                   | \$100.00             |
| <b>RACKS &amp; CABINETS</b>   |  |  |                      |
| Zetron  | 19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors          | 950-0083                                   | \$2,950.00           |
| Zetron  | 19" W x 42" (24U) H x 23" D Rack Cabinet w/ locking doors          | 950-0084                                   | \$2,450.00           |
| Zetron  | 19" W x 42" (24U) H x 29" D Rack Cabinet w/ locking doors          | 950-0599                                   | \$2,650.00           |
| Zetron  | Rackmount, 12-outlet, 120 V Power Strip                            | 802-0370                                   | \$100.00             |
| <p style="color: red;">Some of the E-911 configurations require Microsoft Server Licenses, ESRI GIS Software licenses or other possible software licenses covered by other ITS Express Products Lists. Additionally, there are some hardware components proposed as part of the E-911 systems that could be used in other settings, such as servers, desktops, printers, switches, racks, and monitors. These items are only approved on the E-911 PSAP Express Products List 3646 to be used in the PSAP environment. ITS excludes the authorization to purchase such software and hardware from the E-911 # 3646 vendors if said items are not intended for use as part of the PSAP system.</p> |  |  |                      |